#### Sources

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- Audience Analysis
- Select and narrowing a topic
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#### 1. Audience Analysis

- The process of studying your audience
- As a speaker, you should focus on your audience every step of the way
- There are four areas that you should seek to gather information:
  - > 1. Basic data
  - > 2. Knowledge of topic
  - > 3. Audience attitude
  - > 4. Audience goal

#### 1. Basic Data

What are some general characteristics your audience may have in common?

- Age
- Gender
- Occupation
- Level of education
- Religious beliefs
- Social and economic status

#### 2. Knowledge of the topic

What and how much does your audience know about your topic?

#### 3. Audience Attitude

What will be the attitude of the audience about your topic?

- Positive
- Neutral
- Apathetic
- Opposed

#### 4. Audience Goal

How do you want audience to react?

- Take action
- Believe your words
- Understand an idea or process
- Other

### Audience Analysis

#### Bottom line:

- Always try and relate information about your topic to your audience.
- Be sure to include examples that you think your audience can relate to.
- Once speaking, try and read audience verbal and nonverbal feedback in order to be more effective.

#### Audience Analysis - QUIZ

• How would you analyze your audience if:

You were asked by AR to speak to group of High School Students from Mora, MN about your CE Speech class experience.

#### Audience Analysis - QUIZ

• How would you analyze your audience if:

You were asked by your Principal to speak to a group of students about what it is like to take a TelePresence class.



#### 11. Select and narrow a topic

- Speak about something that will capture your audience's attention
- Speak about something that you know or would like to know more about
- Brainstorm general topics
- Narrow general topics to more specific topics

# Three brainstorming and narrowing techniques

1. Stairstep method

- On bottom step start with general topic
- With each step up get more specific

#### 1. Stairstep Method

Muddy Waters

Chicago Blues

Blues

American Music

Music

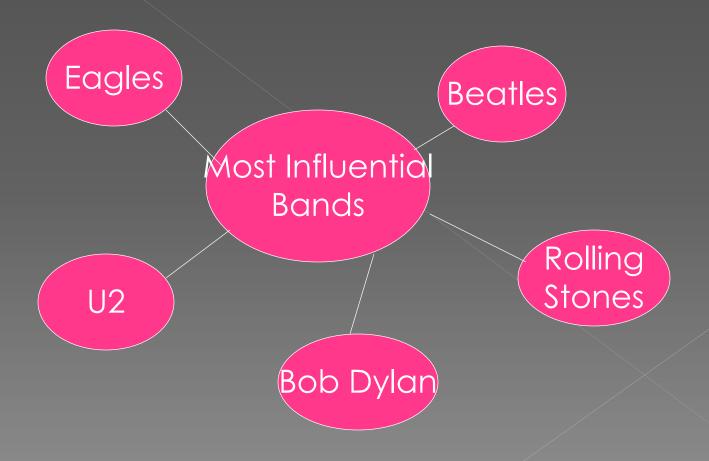
## 1. Stairstep Method - Sample



#### 2. Mind Mapping

- Write a main idea or narrowed topic in an oval in middle of your paper.
- Output
  Jot down different facets of the topic that are connected.

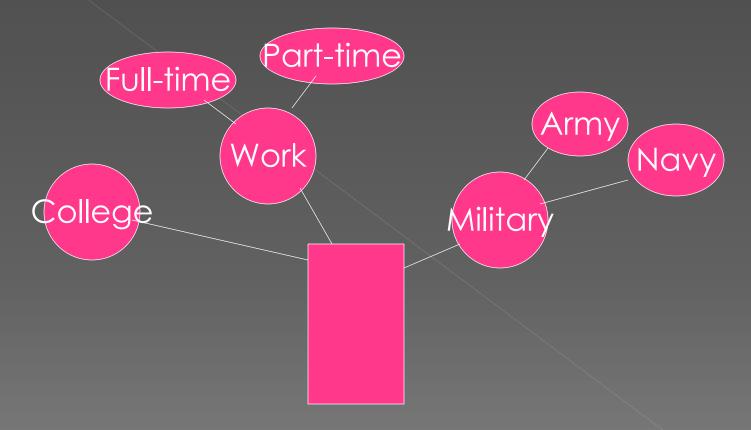
## 2. Mind Mapping



### 3. Spider Outlining

Write general topic on paper and then branch out to other subtopics related to the topic

## Spider Outlining



Options after High School

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#### III. Determine a Purpose

• I will usually give you a general purpose but you should create a concise, specific purpose statement for your speech

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#### IV. Develop the central idea

You should be able to write a one sentence summary to state your speech's central idea

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# V. Generate main ideas or key points

 Every speech should include 2-4\* main ideas that will give your audience a deeper understanding of your topic

Is there logical breaks in your topic?

#### QUIZ – Main Points

• Imagine that you were asked by your Principal to speak to a group of 50 students thinking about taking TelePresence class next year. Your job is to just inform them about your experience, what would you develop as your main points?

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# VI. Gather verbal and visual support materials

- How will you present your information in your speech?
- Facts, examples, definitions, direct quotations, analogy, statistics, descriptions, visual aid, story, personal anecdote can all work if connected to the audience

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### VII. Organize speech

- Introduction
  - Attention Getter
  - > Purpose Statement
  - > Preview of MP
- Body
- Conclusion
  - Summary of MP
  - Restate Purpose
  - Clincher

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#### VIII. Rehearse speech

- Tip #1 -- Rehearse aloud
- Tip #2 -- Ask for feedback
- Tip #3 -- Time your speech
- Tip #4 -- Simulate actual conditions

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### IX. Deliver speech

• We will discuss at another time

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#### X. Ethics in Public Speaking

- Have a clear, responsible goal
- Use sound evidence and reasoning
- Be sensitive and tolerant of difference
- Be honest
- Do Not Plagiarize
  - Do your own work
  - Acknowledge your sources