

# SUPER BOWL LIV

COMMERCIALS





Average cost for a 30 second ad during Super Bowl I \*Approx. \$300,000 today



### MILLION

Average cost for a 30 second ad during Super Bowl LIV

#### AVERAGE SUPER BOWL AD COSTS, 1967-2017

Average cost for 30-sec. spot 🛛 🖉 Average cost for 30-sec. spot adjusted for inflation \$5M \$5M \$4M \$3M \$2M \$1M \$40K 0 1967 1970 1975 1980 1985 1990 1995 2000 2005 2010 2015

SOURCE: Ad Age; Nielson; Kantar Media

#### **BUSINESS INSIDER**

# Who is the target market of Super Bowl ads?



## Is the Cost Worth it?



### Out of the Top 20 Broadcasts in the United States, only 1 <u>was not</u> a Super Bowl game.

## Benefits

- Viewership during game
- Surrounding hype
- Additional exposure outside of game via TV specials and social media sharing



#### Snicker's "Betty White" 2010

https://www.youtube.com/watch?v=bXL8QPWLbBo&feature=emb\_title



#### Always "Like a Girl" 2015

https://www.youtube.com/watch?v=yIxA3o84syY&feature=emb\_title



#### Pepsi "Cindy Crawford" 1992

https://www.youtube.com/watch?v=B02DGmkqDDU&feature=emb\_title



#### Budweiser "Lost Dog" 2015 2.5 million shares

https://www.youtube.com/watch?v=TPKgC8KPBMg



#### Budweiser "9/11 Tribute" 2002 3.5 million shares

https://www.youtube.com/watch?v=x77E5Y7honM



#### Volkswagen "The Force" 2011 5.3 million shares

https://www.youtube.com/watch?v=6HugFW8rLZ8

## **2020 Commercials**

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Others?