



**School Administrative Unit #31
Newmarket School District**
186A Main Street, Newmarket, NH 03857
(603) 659-5020 Fax (603) 659-5022
www.newmarket.k12.nh.us



Todd Allen
Superintendent of Schools

Patricia Wons
Assistant Superintendent

Janna Mellon
Business Administrator

Erica MacNeil
*Director of Student
Services*

RFP/RFQ Tabulation Sheet

RFP/RFQ Project Type: **Custodial Services (3 year)**

Date Due: 9/25/24 Time Due: 3:00 PM Conducted By: **Janna Mellon / David Reilly**

Opening Location: **Newmarket School District, 186A Main St. Newmarket, NH
03857**

Submission Type	RFP	RFQ	RFP/RFQ
-----------------	------------	-----	---------

Bid Summary:

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
GDI	\$486,526	\$503,555	\$521,179
Hourly Rates	\$40/hour	\$42.50/hour	\$45/hour

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
Casco Bay Cleaning Services	\$346,368	\$349,831.68	\$353,330
Hourly service (per employee)	\$36/hour	\$36.36/hour	\$36.72/hour

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
City Wide Facility Solutions - NH	\$364,752	\$376,033	\$387,663
Hourly service (per employee)	\$40/hour	\$40/hour	\$40/hour

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
Truly Truly Clean	\$396,000	\$401,940	\$407,969
Hourly service (per employee)	\$35/hour	\$35/hour	\$35/hour

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
ABM	\$507,826	\$523,061	\$538,753
Hourly service (per employee)	\$30.65/hour	\$31.56/hour	\$32.50/hour
Hourly service OT	\$42.00/hour	\$43.26/hour	\$44.55/hour

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
Pritchard Industries	\$379,522.87	\$394,703.78	\$410,493.93
Hourly service (per employee)	\$29.79/hour	\$30.98/hour	\$32.22/hour

Vendor	Year 1 (25-26)	Year 2 (26-27)	Year 3 (27-28)
Janitech	\$688,920	\$709,620	\$730,920
Hourly pricing – Permanent additions	\$41.50/hour	\$42.75/hour	\$44.00/hour
Hourly pricing – Additional services	\$48.00/hour	\$49.50/hour	\$51.00/hour