

# Caxambas Inn and Convention Center



Proposal created specifically for  
Sales Automation  
CRM Seminar

Presented by  
Vicki Hales  
May 2016

# Needs Summary/Review

1. Wednesday, December 6 conference
2. Meeting rooms
  - a. 9:00 am - 12:00 pm
    - i. Three small meeting rooms
    - ii. Round tables for 12 people
  - b. 2:00 - 5:00 pm
    - i. Large meeting room
    - ii. Theater-style seating for 150 people
    - iii. LCD video projection equipment
  - c. 5:00 - 7:00 pm
    - i. 2,500 sq ft room for small group meetings
    - ii. Banquet-style seating for 10 at each table
3. Banquet-styled baked chicken dinner
  - a. 125 people
  - b. Served from 7:00 - 9:00 pm
4. Guest rooms
  - a. 20 computer-ready single rooms
  - b. Non-smoking
  - c. Reserved for night before conference
5. Convenient and safe downtown parking
6. Budget of \$4,400

# Meeting Rooms

Wednesday, December 6



9:00 am - 12:00 pm

- Three board rooms
- Seating for 12 in each



2:00 pm - 5:00 pm

- Large meeting room
- Seats 200
- Theater-style seating
- Projection equipment available



5:00 pm - 7:00 pm

- 2,500 sq ft meeting room
- Round tables for 10
- LCD video and projection equipment available

# Banquet Style Dinner

Wednesday, December 6

Baked chicken meal

Served banquet style

Side options available

125 plates

Served from 7:00 - 9:00 pm in Grand Ballroom



# Banquet Style Dinner

Wednesday, December 6

Options available

{Insert menu here}

# Banquet Style Dinner

Wednesday, December 6

Prepared by Executive Chef Raul Rodriguez

Five-star restaurant experience

Awarded “2013 National Chef of the Year”



# Guest Rooms

Tuesday, December 5

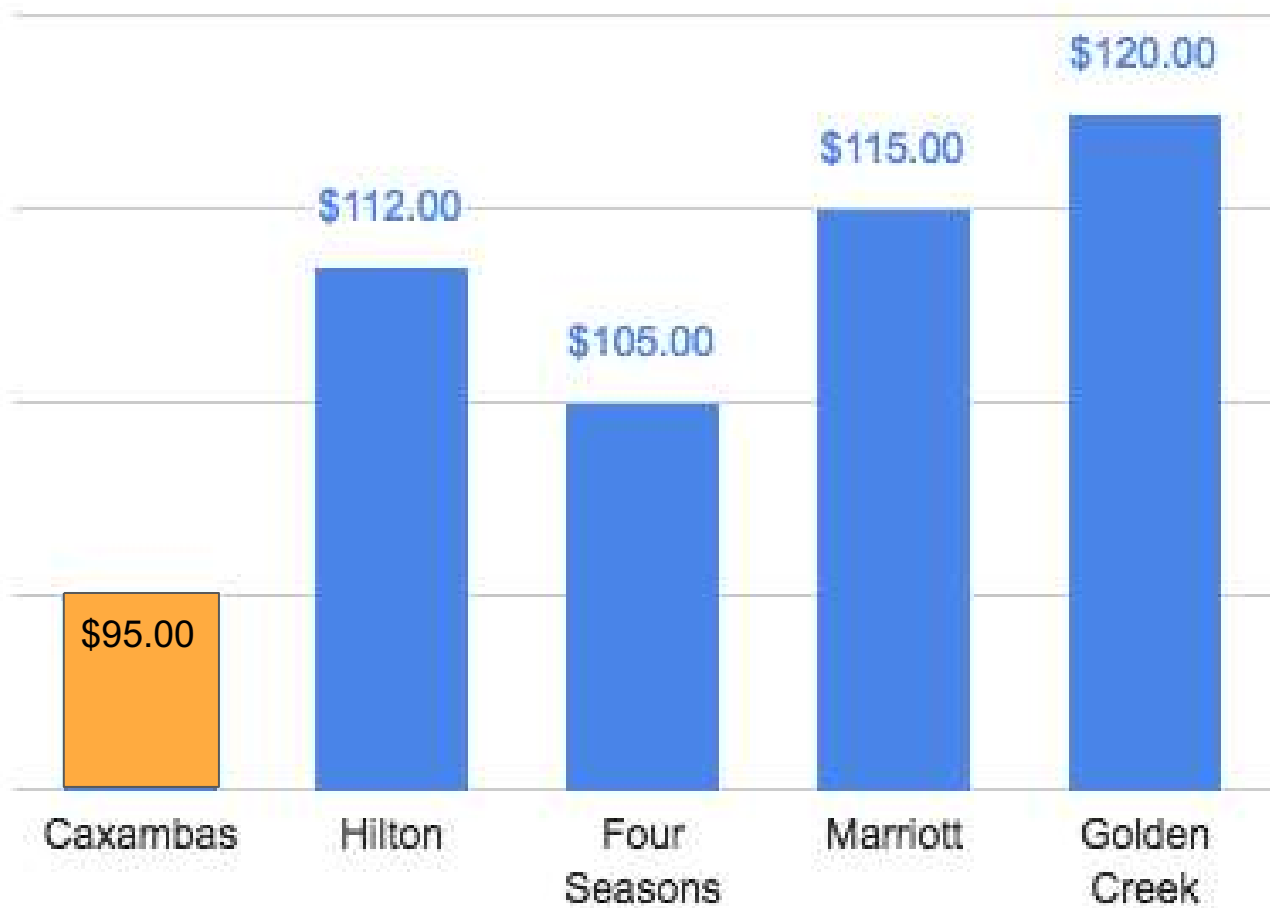
- 20 single guest rooms
- Non-smoking
- Free wi-fi
- Express check-in and check-out
- Large, spacious, completely renovated rooms
- Lowest comparable rates in area
- Seaside views available
- Suites available upon request



# Guest Rooms

Tuesday, December 5

## Daily Comparable Rates





# Convenient Parking

## Downtown Access Available

- Free and secure parking
- Underground parking ramp
- Hotel shuttle available to downtown areas and airport



# Proposal Summary

1. Wednesday, December 6 conference
2. Meeting rooms
  - a. 9:00 am - 12:00 pm
    - i. Three board rooms
    - ii. Seating for 12 people per room
  - b. 2:00 - 5:00 pm
    - i. Large meeting room
    - ii. Seats 200 people theater-style
    - iii. Projection equipment reserved
  - c. 5:00 - 7:00 pm
    - i. 2,500 sq ft room for small group meetings
    - ii. Banquet-style seating for 10 at each table
3. Banquet-styled baked chicken dinner
  - a. 125 people
  - b. Served from 7:00 - 9:00 pm
  - c. Side options available at no additional cost
4. Guest rooms
  - a. 20 computer-ready single rooms
  - b. Free wi-fi
  - c. Seaside views available
  - d. Non-smoking
  - e. Reserved for night before conference
5. Free and secure underground parking; free hotel shuttle available for downtown access

# Cost Breakdown

Budget: \$4,400

{Insert Sales Proposal Form Here}

Meeting Rooms

no charge

Projection Equipment

\$400.00

125 Baked Chicken Dinners

\$1917.50

20 Single Guest Rooms

\$2147.00

Hotel Parking and Shuttle

no charge

**TOTAL CHARGES**

**\$4518.50**

*(all taxes and gratuities included)*