

Question 1.

I wanted to check with you about scheduling a time for a site visit and brief meeting. Could the afternoon of Monday, January 23rd, or Tuesday the 24th work?

Response 1.

Site visits may be scheduled with Ms. Sandra Robinson, Executive Director of Facility Operations. However, I am not having any meetings related to the RFQ. All questions related to the RFQ should be submitted in writing, and a response will be distributed to all interested parties.

Question 2.

Since your solicitation is an RFQ instead of an RFP, I suppose we do not need to visit the sites to assemble our response. However – School systems and universities have different reasons for pursuing a program like this – these reasons help us to determine if we (Trane) are the best fit or if another ESCO (Energy Services Company) would be better suited for your specific needs and goals.

If you had to list the top three goals you wish to accomplish with this ESPC (Energy Services Performance Contract) Program, what would they be?

Response 2.

We are looking for partners that can assist with the current and future HVAC system designs, solar power-related projects, and the design and implementation of electric infrastructure to support the deployment of electric buses.

Question 3.

Will your ESCO Partner be selected by a committee, the school board, or some other manner?

Response 3.

A selection committee headed by the COO will evaluate RFQ proposals and create a short list of energy services companies (ESCOs).