

Questions and Answers to Rebid 3260 Lawn and Site Care for JPSD

- Please provide a copy of the previous bid tab for this bid.
 - **Response:** See page 4 for Tab from May 2021.
- Please provide a copy of the current contract.
 - **Response:** We issued POs to the vendors. We can provide a copy of the previous bid tab.
- Please define “academic objectives” as they pertain to the 10% performance penalty.
 - **Response:** This section listed on page 3 is not applicable to this bid. Please disregard.
 - **Performance Penalty**
 - *The Vendor is subject to a 10% penalty on this agreement for the 2024-2025 school year if the academic objectives of this agreement are not satisfied. The District will withhold 10% of the total contract for final payment to be made after the academic objectives are satisfied.*
- Please confirm the required number of copies to be included with a physical submittal.
 - **Response:** One original and two copies
- Please confirm that online submittal through Central Bidding will be considered sufficient for bids to be considered and that no physical submittal is required to accompany electronically submitted bids.
 - **Response:** If submitting online through Central Bidding, no physical submission is required.
- Will page numbers already printed in the RFP need to be changed for submittal? I.e., will the cover page currently numbered as page 18 need to be revised to page 1?
 - **Response:** No, keep the pages numbers as is.
- Is there a maximum allowable increase in pricing between renewal years?
 - **Response:** JPS has not established a maximum allowable increase in pricing between renewal years.
- Can maps be provided that clearly indicate boundaries of maintainable area?
 - **Response:** Interested bidders can come to the JPS Enochs Complex located at 101 Dr. Dennis Holloway Dr. to view maps with boundary lines of our schools.
- Please provide school hours so that acceptable schedules for horticultural chemical application can be determined.
 - **Response:**
 - Normal School Hours are as follows:
 - Elementary: 7:00 am – 2:30 pm
 - Middle: 7:20 am – 3:30 pm
 - High: 7:45 am – 4:05 p.m.

- Do any other time restrictions exist regarding performance of standard services? If so, please provide.
 - Response: Please refer to the “Technical Support” section located on page 16.
- Please confirm that a Certificate of Insurance will be required with submittal. Will the delivery of completed Certificate of Insurance to the JPSD Business Office constitute a separate submittal after notification of the award of bid?
 - Response: The Certificate of Insurance is not required to submit a proposal for Rebid 3260 Lawn and Site Care. This is required once awardee(s)
- Please provide a desired frequency of mowing for each individual school. Mowing frequency is currently left open ended depending on rate of grass growth.
 - Response: Please refer to the “Mowing” section located on page 14.
- If multiple mowing frequencies are to be followed for a given school, please specify specific areas for which each frequency is to be applied.
 - Response: Not applicable
- Will contractors be compensated for the double cuts necessitated by inclement weather?
 - Response: No
- Does cleaning and maintaining of fences pertain specifically to prevention of grass or vegetation growing on fence lines? Will any other cleaning or maintenance be included for fences?
 - Response: Cleaning and maintaining of fences is to prevent grass or vegetation growing on fence lines. No other cleaning or maintenance is included in the scope.
- While per-cut pricing has been requested for each school, this may not prove possible for non-mowing services as several services (shrub pruning, crepe myrtle pruning, tree limbing) do not follow any of the mowing frequencies provided (every seven, ten, or fourteen business days). Please consider alternative methods of pricing that allow for more accurate representations of yearly prices that encompass all services or, alternatively, more specifically outlined mowing schedules so that competing bids can be more accurately compared.
 - Response: Please see “General Instructions” section located on page 6. “It is strongly recommended that each prospective vendor visit each site and familiarize themselves with the work required and verify dimensions and conditions before submitting a formal proposal.”
- Are any horticultural chemical applications requested as part of the base specifications? While mention is made previously of MSDS safety sheets being required for all chemicals to be utilized; submittal requirements for weed control chemicals if utilized and an original signed letter and cost schedules for manual weed control if not; full lists of chemicals to be utilized; and desired times for chemical application outside of school hours, no mention is made in the specifications of any service requiring chemical applications of any kind.

- Response: That is not required. Interested bidder can use chemicals for weed control.
- Please confirm if weed control is to be included in the base contract. Weed control is implied by the sections outlined above, while no need for weed control is stated in the specifications.
 - Response: Weed control is included in the base contract
- Will athletic fields receive unique treatment? Site inspection reveals the condition of athletic field turf to be distinct from that of surrounding areas.
 - Response: The athletic turf field is not included in the scope, only the grassed areas.

Bid 3180 (05-11-21) – Site Care (Lawn Services)

Effective Date: July 01, 2021 – June 30, 2022

With the Option to Extend July 01, 2022-June 30, 2023 & July 01, 2023-June 30, 2024

Source of Funds: 1120-900-2630-000-337-342

Recommendation: Joseph Albright and Sandra Robinson

	Vendor	Location	Abbreviation
M	Love Lawn Landscaping	Jackson, MS	Love
M	Reed Enterprise	Jackson, MS	Reed
M	Total Package Lawn Care LLC	Jackson, MS	Total
M	Morris Enterprises	Jackson, MS	Morris
M	Harris Painting & Lawn Service	Terry, MS	Harris
M	Unity Cleanup and Removal, LLC	Jackson, MS	Unity
M	Nichols Enterprise Lawn & Landscaping Services, LLC	Byram, MS	Nichols

CENTRAL	YEAR 1 2021-2022		Landscaping Cost Per Service		Landscaping Performance Fee	
	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Love	\$1,705.00	NA	\$1,705.00	NA	\$1,705.00	NA
Morris	\$1,990.00	\$119.00	\$1,990.00	\$119.00	\$1,990.00	\$119.00
Nichols	\$2,000.00	\$1,000.00	\$2,000.00	\$1,000.00	\$2,000.00	\$1,000.00
Reed	\$2,551.00	\$236.00	\$2,551.00	\$236.00	\$2,551.00	\$236.00
Harris	\$2,700.00	\$270.00	\$2,700.00	\$270.00	\$2,700.00	\$270.00

Unity	\$4,410.00	\$4,410.00	\$4,460.00	\$4,460.00	\$4,510.00	\$4,510.00
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WEST GROUP	YEAR 1 2021-2022		YEAR 2 2022-2023		YEAR 3 2023-2024	
	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Nichols	\$2,200.00	\$1,100.00	\$2,200.00	\$1,100.00	\$2,200.00	\$1,100.00
Love	\$2,550.00	NA	\$2,550.00	NA	\$2,550.00	NA
Morris	\$3,989.00	\$130.90	\$3,989.00	\$130.90	\$3,989.00	\$130.90
Reed	\$4,191.00	\$406.00	\$4,191.00	\$406.00	\$4,191.00	\$406.00
Harris	\$4,830.00	\$483.00	\$4,830.00	\$483.00	\$4,830.00	\$483.00

EAST GROUP	YEAR 1 2021-2022		YEAR 2 2022-2023		YEAR 3 2023-2024	
	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Nichols	\$2,800.00	\$1,100.00	\$2,800.00	\$1,100.00	\$2,800.00	\$1,100.00
Love	\$2,850.00	NA	\$2,850.00	NA	\$2,850.00	NA
Morris	\$3,626.00	\$130.90	\$3,626.00	\$130.90	\$3,626.00	\$130.90
Reed	\$3,640.00	\$352.00	\$3,640.00	\$352.00	\$3,640.00	\$352.00
Harris	\$4,375.00	\$437.50	\$4,375.00	\$437.50	\$4,375.00	\$437.50
Unity	\$7,565.00	\$7,565.00	\$7,620.00	\$7,620.00	\$7,675.00	\$7,675.00

SOUTH GROUP A	YEAR 1 2021-2022		YEAR 2 2022-2023		YEAR 3 2023-2024	
	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Harris	\$2,350.00	\$235.00	\$2,350.00	\$235.00	\$2,350.00	\$235.00
Love	\$2,850.00	NA	\$2,850.00	NA	\$2,850.00	NA
Total	\$3,010.00	NA	\$3,010.00	NA	\$3,010.00	NA
Nichols	\$3,200.00	\$800.00	\$3,200.00	\$800.00	\$3,200.00	\$800.00
Reed	\$3,914.77	\$379.00	\$3,914.77	\$379.00	\$3,914.77	\$379.00
Morris	\$4,275.00	\$95.20	\$4,275.00	\$95.20	\$4,275.00	\$95.20
Unity	\$6,370.00	\$6,370.00	\$6,410.00	\$6,410.00	\$6,450.00	\$6,450.00

SOUTH GROUP B	YEAR 1	2021-2022	YEAR 2 2022-2023		YEAR 3 2023-2024	
	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Harris	\$3,675.00	\$367.50	\$3,675.00	\$367.50	\$3,675.00	\$367.50

Love	\$3,950.00	NA	\$3,950.00	NA	\$3,950.00	NA
Nichols	\$4,400.00	\$800.00	\$4,400.00	\$800.00	\$4,400.00	\$800.00
Reed	\$4,631.00	\$425.00	\$4,631.00	\$425.00	\$4,631.00	\$425.00
Total	\$4,685.00	NA	\$4,685.00	NA	\$4,685.00	NA
Morris	\$5,945.00	\$95.20	\$5,945.00	\$95.20	\$5,945.00	\$95.20
Unity	\$9,500.00	\$9,500.00	\$9,540.00	\$9,540.00	\$9,580.00	\$9,580.00
NORTH GROUP	YEAR 1 2021-2022		YEAR 2 2022-2023		YEAR 3 2023-2024	
	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Love	\$4,935.00	NA	\$4,935.00	NA	\$4,935.00	NA
Morris	\$5,750.00	\$142.80	\$5,750.00	\$142.80	\$5,750.00	\$142.80
Reed	\$5,862.00	\$535.00	\$5,862.00	\$535.00	\$5,862.00	\$535.00
Nichols	\$6,300.00	\$1,200.00	\$6,300.00	\$1,200.00	\$6,300.00	\$1,200.00
Harris	\$7,030.00	\$703.00	\$7,030.00	\$703.00	\$7,030.00	\$703.00

ATHLETIC FIELDS GROUP						
	YEAR 1 2021-2022		YEAR 2 2022-2023		YEAR 3 2023-2024	
Location	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee	Landscaping Cost Per Service	Landscaping Performance Fee
Love	\$200.00—1 Field only	NA	\$200.00—1 Field only	NA	\$200.0000—1 Field only	NA

Total	\$1,255.00	NA	\$1,255.00	NA	\$1,255.00	NA
Nichols	\$2,400.00	NA	\$2,400.00	NA	\$2,400.00	NA

Reject all bids for Athletic Fields and re-bid so that each field is listed separately to allow for better pricing.