

[Click here and type address]

[Put Phone, Fax and E-mail here]

# Max Benson

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## Objective

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## Experience

1990–1994                      Arbor Shoe                      South Ridge, SC

### **National Sales Manager**

- Increased sales from \$50 million to \$100 million.
- Doubled sales per representative from \$5 million to \$10 million.
- Suggested new products that increased earnings by 23%.

1985–1990                      Ferguson and Bardwell                      South Ridge, SC

### **District Sales Manager**

- Increased regional sales from \$25 million to \$350 million.
- Managed 250 sales representatives in 10 Western states.
- Implemented training course for new recruits — speeding profitability.

1980–1984                      Duffy Vineyards                      South Ridge, SC

### **Senior Sales Representative**

- Expanded sales team from 50 to 100 representatives.
- Tripled division revenues for each sales associate.
- Expanded sales to include mass-market accounts.

1975–1980                      Lit Ware, Inc.                      South Ridge, SC

### **Sales Representative**

- Expanded territorial sales by 400%.
- Received company's highest sales award four years in a row.
- Developed Excellence in Sales training course.

## Education

1971–1975                      South Ridge State University                      South Ridge, SC

- B.A., Business Administration and Computer Science.
- Graduated *summa cum laude*.

## Interests

SR Board of Directors, running, gardening, carpentry, computers.

## Tips

Select the text you would like to replace, and type your information.

***This sample Professional Resume was an example within Microsoft Word.  
Remember: Most word processing programs have some form  
of template or Resume Wizard!***

***Use the search feature on your computer to find it!***