| Name:              |                                                                                                                                                                                                                           | Date:                                                                                                                                                                                                                                                                   |  |
|--------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 1                  | You are a drill leader and you notice that a team member is having trouble executing a basic movement. The rest of your team has mastered the movement. Which THREE of the following actions are possible "good" choices? |                                                                                                                                                                                                                                                                         |  |
|                    | A<br>B<br>C<br>D<br>E                                                                                                                                                                                                     | You demonstrate the movement in front of the team again. Call him/her out in front of the team and practice the movement. Ask a team member to come up front and demonstrate the movement. Wait until after practice to pull the member aside for training. Do nothing. |  |
| 2 Commands must be |                                                                                                                                                                                                                           | nds must be                                                                                                                                                                                                                                                             |  |
|                    | В                                                                                                                                                                                                                         | Easy to remember Easy to ignore Difficult to remember Difficult to follow                                                                                                                                                                                               |  |
| 3                  | Identify the term that means sharply mocking or contemptuous.                                                                                                                                                             |                                                                                                                                                                                                                                                                         |  |
|                    | A<br>B<br>C                                                                                                                                                                                                               | Humiliation<br>Sarcasm<br>Bullying                                                                                                                                                                                                                                      |  |
| 4                  | 4 Group morale can suffer because of                                                                                                                                                                                      |                                                                                                                                                                                                                                                                         |  |
|                    | В                                                                                                                                                                                                                         | Members' feelings of security Members' feelings of lack of recognition Leaders not keeping their word B and C All of the above                                                                                                                                          |  |
| 5                  | 5 Select the term that means a spirit of enthusiasm among members of a group another, their group, and its purposes.                                                                                                      |                                                                                                                                                                                                                                                                         |  |
|                    | A<br>B<br>C                                                                                                                                                                                                               | Esprit de corps Team spirit Self-esteem                                                                                                                                                                                                                                 |  |
| 6                  | What is the age-old adage regarding establishing discipline?                                                                                                                                                              |                                                                                                                                                                                                                                                                         |  |
|                    | A<br>B<br>C<br>D                                                                                                                                                                                                          | Praise in public; censure in private Don't smile for the first three months Punish the entire group for any infraction Teach subordinates to fear discipline                                                                                                            |  |

| 7                                                                  | Making                                                                       | an ethical decision is                                                                  |
|--------------------------------------------------------------------|------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|
|                                                                    |                                                                              | Not always easy to do Important to maintain unit morale Always easy to do A and B above |
| 8                                                                  | Select tl                                                                    | he term that means expressing much in few words.                                        |
|                                                                    | A<br>B<br>C<br>D                                                             | Concise<br>Censure<br>Verbose<br>Overbearing                                            |
| 9                                                                  | What is an essential difference between commands and orders?                 |                                                                                         |
|                                                                    |                                                                              |                                                                                         |
| 10                                                                 | 0 A leader who issues indefinite commands will lose the confidence of subord |                                                                                         |
|                                                                    | A<br>B                                                                       | True<br>False                                                                           |
| 11 When giving orders, leaders should follow the chain of command. |                                                                              | iving orders, leaders should follow the chain of command.                               |
|                                                                    | A<br>B                                                                       | True<br>False                                                                           |
| 12                                                                 | Leaders should not threaten punishment to make an order effective.           |                                                                                         |
|                                                                    | A<br>B                                                                       | True<br>False                                                                           |
| 13                                                                 | Feelings                                                                     | s of insecurity can contribute to low morale.                                           |
|                                                                    | A<br>B                                                                       | True<br>False                                                                           |
|                                                                    |                                                                              |                                                                                         |

| 14 | Some to                                                                                               | Some techniques for giving recognition include                                                                                                 |  |  |
|----|-------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|    | С                                                                                                     | Praise when praise is due<br>Don't flatter<br>Study your personnel<br>All of the above                                                         |  |  |
| 15 | Leaders                                                                                               | should be on the job whenever subordinates are working.                                                                                        |  |  |
|    | A<br>B                                                                                                | True<br>False                                                                                                                                  |  |  |
| 16 | Leaders                                                                                               | Leaders should ensure that the quarters and mess are the best possible.                                                                        |  |  |
|    | A<br>B                                                                                                | True<br>False                                                                                                                                  |  |  |
| 17 | Select the term that means having the good qualities of human beings, as kindness, mercor compassion. |                                                                                                                                                |  |  |
|    |                                                                                                       |                                                                                                                                                |  |  |
| 18 | Leaders                                                                                               | Leaders can improve organization and administration by                                                                                         |  |  |
|    | A<br>B<br>C<br>D                                                                                      | Discovering weaknesses of the organization Ignoring the chain of command Never issuing an order that is not going to be enforced A and C above |  |  |
| 19 | Leaders should be both fair about promotions and demote incompetents.                                 |                                                                                                                                                |  |  |
|    | A<br>B                                                                                                | True<br>False                                                                                                                                  |  |  |
| 20 | Select the term that means a violation or transgression.                                              |                                                                                                                                                |  |  |
|    |                                                                                                       | Infraction Indoctrinate Humane Sarcastic                                                                                                       |  |  |

NS4-U3 - Positive Leadership Techniques (Exam)

Page 4

Answer Key: NS4-U3 - Positive Leadership Techniques (Exam)

| Question: | Answer |
|-----------|--------|
| 1         | A      |
| 2         | A      |
| 3         | В      |
| 4         | D      |
| 5         | A      |
| 6         | A      |
| 7         | D      |
| 8         | A      |
| 9         | A      |
| _ 10      | A      |
| 11        | A      |
| 12        | A      |
| 13        | A      |
| 14        | D      |
| 15        | A      |
| 16        | A      |
| 17        | A      |
| 18        | D      |
| 19        | A      |
| 20        | A      |