

Name: _____

Date: _____

- 1 Social scientists study how to help leaders discover new ways to motivate people. What is the name of this topic?
 - A Psychological factors
 - B Group solidarity
 - C Group dynamics
- 2 Group leaders are more effective when they encourage group communication.
 - A True
 - B False
- 3 Pressure to act unethically can come from _____.
 - A Subordinates
 - B Peers
 - C Seniors
 - D a and c only
 - E All of the above
- 4 What is the secret to building successful teams?
 - A Identification with the group
 - B Good communication patterns
 - C High esprit de corps
 - D Recognition of status
- 5 What characterizes an unhealthy identification with a group?
 - A Constant wearing of group uniform
 - B Group's mission becomes individual's mission
 - C Individual spends majority of time with group
 - D Individual loses own identity
- 6 How does group membership affect an individual's behavior?
 - A The individual's needs remain the prime behavioral factor
 - B The group leader's needs become the prime behavioral factor
 - C The group members' needs create a new, complex, and dynamic behavior factor
 - D The individual's behavior does not change

- 7 Which group is most attractive to individuals?
- A The group that satisfies the most individual needs
 - B The group that has the highest social status
 - C The group that promises improved economic status
 - D The group that offers the most access to information
- 8 Leaders can use the grapevine as an advantage for effective group communication.
- A True
 - B False
- 9 When undirected, the participation pattern of a group _____.
- A Tends to be equal
 - B Tends to be unequal
 - C Tends to remain the same
 - D None of the above
- 10 Select the term that means the tendency for members of a group to stick together.
- A Group standards
 - B Group pride
 - C Group thinking
 - D Group solidarity
- 11 When an organization has a high degree of solidarity and group identity it is said to have esprit de corps.
- A True
 - B False
- 12 What type of communication pattern is used in military organizations?
- A Informal
 - B Chain of command
 - C Grapevine
 - D None of the above

- 13 The overall objective of a group leader is _____.
- A Achievement of the group's mission and goals
 - B Satisfaction of group members
 - C Minimal group disruptions
 - D Personal prestige
- 14 The group leader should allow group members to help create the plan because _____.
- A All members feel involved
 - B Members are able to participate
 - C Members can select satisfying roles
 - D All of the above
- 15 Group leaders who are consistent in their treatment of subordinates will have a minimum of discipline problems.
- A True
 - B False
- 16 Select the term that means a new extent, size, or scope of something.
- A New element
 - B New breadth
 - C New dimension
 - D New depth
- 17 Select the term that means the changing relationships between or among individuals comprising a group and individuals outside the group.
- A Internal dynamics
 - B Group dynamics
 - C Interior dynamics
 - D External dynamics
- 18 Groups require three or more members.
- A True
 - B False

- 19 People's behavior changes when they join a group.
- A True
 - B False
- 20 Cadet Petty Officers Baker and Hand always seem to be the reasons for their squad not completing its missions. The other squad members have tried several times to get them to perform their best, but they just don't seem interested. Their squad leader has tried the "carrot" and other positive approaches to motivate them, but now feels she has to use the "stick" to motivate them.

Prior to the next squad task, what is the FIRST THING she should do?

- A Threaten them with negative consequences if they don't perform as they should.
- B Talk to the other squad members about using positive peer pressure.
- C Remind the entire squad that rewards are earned, not given.
- D Make sure she gives clear goals and specific direction for the task.

Answer Key : NS4-U2 - Leadership Group Dynamics (Exam)

Question:	Answer
1	C
2	A
3	E
4	A
5	D
6	C
7	A
8	A
9	B
10	D
11	A
12	B
13	A
14	D
15	A
16	C
17	D
18	B
19	A
20	D