



**School Administrative Unit #31
Newmarket School District**
186A Main Street, Newmarket, NH 03857
(603) 659-5020 Fax (603) 659-5022
www.newmarket.k12.nh.us



Todd Allen
Superintendent of Schools

Patricia Wons
*Director of CIA &
Professional Learning*

Janna Mellon
Business Administrator

Erica MacNeil
Student Services

RFP/RFQ Tabulation Sheet

RFP/RFQ Project Type: **Newmarket School District On-Call Electrical Service, FY
25-27**

Date Due: **3/21/24** Time Due: **3 pm**

Conducted By: **Janna Mellon, David Reilly, Justin Loring**

Opening Location: Newmarket School District, 186A Main St. Newmarket, NH
03857

Submission Type	RFP	RFQ	RFP/RFQ
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Bid Summary:

Vendor: Matthew Wilson Electric (Newmarket, NH)

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
Materials Markup	15%	15%	15%
Technician on call service rate	\$85/hour	\$90/hour	\$90/hour

Technician on call service rate (Overtime)	\$105/hour	\$112.50/hour	\$112.50/hour
Technician on call service rate (holiday)	\$125/hour	\$135/hour	\$135/hour
Helper on call (regular)	\$60/hour	\$65/hour	\$65/hour
Helper on call (overtime)	\$72.50/hour	\$80/hour	\$80/hour
Helper on call (holiday)	\$85/hour	\$95/hour	\$95/hour
Other			

Vendor: B and H Electric, LLC. (Epping, NH)

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
Materials Markup	10%	15%	20%
Technician on call service rate	\$65/hour	\$67.50/hour	\$70/hour
Technician on call service rate (Overtime)	\$97.50/hour	\$101.25/hour	\$105/hour
Technician on call service rate (holiday)	\$130/hour	\$135/hour	\$140/hour
Helper on call (regular)	\$35/hour	\$37.50/hour	\$40/hour
Helper on call (overtime)	\$52.50/hour	\$56.25/hour	\$60/hour
Helper on call (holiday)	\$70/hour	\$75/hour	\$80/hour
Other			

Vendor: Martineau Electric, Inc. (Dover, NH)

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
Materials Markup	11%	11%	11%
Technician on call service rate	\$70/hour	\$72.50/hour	\$75/hour
Technician on call service rate (Overtime)	\$105/hour	\$108.75/hour	\$112.50/hour
Technician on call service rate (holiday)	\$140/hour	\$145/hour	\$150/hour
Helper on call (regular)	\$62.50/hour	\$65/hour	\$67/hour
Helper on call (overtime)	\$93.75/hour	\$97.50/hour	\$100.50/hour
Helper on call (holiday)	\$125/hour	\$130/hour	\$134/hour
Other	Bucket Truck - \$45/hour Scissor lift delivery/pick fee - \$175 each	Scissor lift fees - \$175/day \$315/week \$475/month	

Vendor: Ayer Electric (Barrington, NH)

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
Materials Markup	12% OH 10% P	12% OH 10% P	12% OH 10% P
Technician on call service rate	\$90.25/hour	\$92.50/hour	\$94.75/hour
Technician on call service rate (Overtime)	\$135.38/hour	\$138.75/hour	\$142.13/hour

Technician on call service rate (holiday)	\$180.50/hour	\$185/hour	\$189.50/hour
Helper on call (regular)	\$78/hour	\$80/hour	\$82/hour
Helper on call (overtime)	\$117/hour	\$120/hour	\$123/hour
Helper on call (holiday)	\$156/hour	\$160/hour	\$164/hour
Other	Service vehicle cost per day - \$50/day		