



**School Administrative Unit #31**  
**Newmarket School District**  
186A Main Street, Newmarket, NH 03857  
(603) 659-5020 Fax (603) 659-5022  
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Todd Allen  
*Superintendent of Schools*

Patricia Wons  
*Director of CIA &  
Professional Learning*

Janna Mellon  
*Business Administrator*

Erica MacNeil  
*Student Services*

## **RFP/RFQ Tabulation Sheet**

**RFP/RFQ Project Type: Newmarket School District HVAC Preventative Maintenance + On-Call  
Service, FY 25-27**

Date Due: **3/8/24** Time Due: **3 pm**

Conducted By: **Janna Mellon, David Reilly, Justin Loring**

Opening Location: **Newmarket School District, 186A Main St. Newmarket, NH 03857**

Submission Type	<b>RFP</b>	RFQ	RFP/RFQ
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Bid Summary:

**Vendor: Palmer & Sicard, Inc**

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
NES	\$7,479	\$7,479	\$7,703
NJSBS	\$15,217	\$15,217	\$15,673
Annex	\$792	\$792	\$816
Materials markup	30%	30%	30%
On-Call technician	\$100	100	105
OCT Overtime	\$150/hour	\$150/hour	\$155/hour
OCT Holiday	\$200/hour	\$200/hour	200/hour

<b>On Call Help</b>	\$80/hour	\$80/hour	\$85/hour
<b>On Call Overtime</b>	\$120/hour	\$120/hour	\$125/hour
<b>On Call Holiday</b>	\$160/hour	\$160/hour	\$165/hour

**Vendor: Northern Peabody, LLC**

<b>Service/Cost Item</b>	<b>Year 1 (24-25)</b>	<b>Year 2 (25-26)</b>	<b>Year 3 (26-27)</b>
<b>NES</b>	\$9810	\$10400	\$11025
<b>NJSHS</b>	\$12000	\$12720	\$13480
<b>Annex</b>	\$1150	\$1220	\$1290
<b>Materials markup</b>	25%	25%	25%
<b>On-Call technician</b>	\$105	\$107	\$109
<b>OCT Overtime</b>	\$157.50/hour	\$160.50/hour	\$163.50/hour
<b>OCT Holiday</b>	\$210	\$214	\$218
<b>On Call Help</b>	\$75	\$77	\$79
<b>On Call Overtime</b>	\$112.50	\$115.50	\$118.50
<b>On Call Holiday</b>	\$150	\$154	\$158