

## Welcome to the Fred Factor! SCOH Book Study

### *Part 3: Developing Other Freds*

#### **CHAPTER 9: REWARD (PAGES 81 – 85)**

As you read over Chapter 9, please answer the following questions:

1. As we work to implement our reward strategy, how can we make sure one another knows they are making an important contribution or have the ability to do so?
2. What are ways we can tell our team members what kind of difference they are making?
3. What types of positive feedback are motivating to you?