

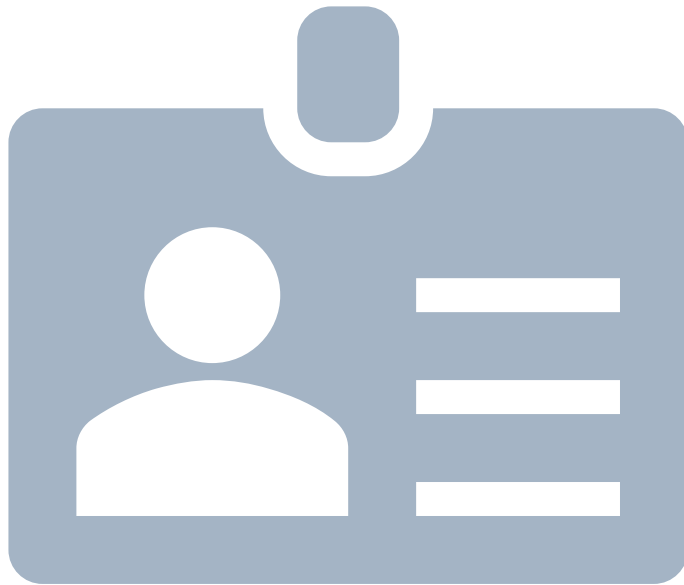
# Graduation Equity Webinar Series

## Financial Literacy & Asset-based Engagement



Washington Office of Superintendent of  
**PUBLIC INSTRUCTION**

# Introduce Yourself in the Chat



Name  
Role  
District  
What you're curious  
about today



A background image showing a group of young children in a classroom. A girl in the foreground, wearing a yellow shirt, has her hands raised high in the air. Other children are visible in the background, also with hands raised, suggesting an active learning environment.

## Vision

*All students prepared for post-secondary pathways, careers, and civic engagement.*

## Mission

Transform K–12 education to a system that is centered on closing opportunity gaps and is characterized by high expectations for all students and educators. We achieve this by developing equity-based policies and supports that empower educators, families, and communities.

## Values

- Ensuring Equity
- Collaboration and Service
- Achieving Excellence through Continuous Improvement
- Focus on the Whole Child



Washington Office of Superintendent of  
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# Equity Statement

Each student, family, and community possesses strengths and cultural knowledge that benefits their peers, educators, and schools.

Ensuring educational equity:

- Goes beyond equality; it requires education leaders to examine the ways current policies and practices result in disparate outcomes for our students of color, students living in poverty, students receiving special education and English Learner services, students who identify as LGBTQ+, and highly mobile student populations.
- Requires education leaders to develop an understanding of historical contexts; engage students, families, and community representatives as partners in decision-making; and actively dismantle systemic barriers, replacing them with policies and practices that ensure all students have access to the instruction and support they need to succeed in our schools.



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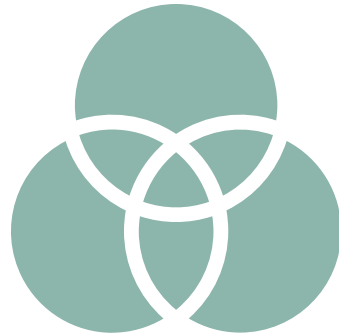
Share your location  
in the Chat

# Cowlitz, Yakama

# Equity Pause



Who will my decision  
affect?



What is my locus of  
control?



Which actions will  
have the largest  
impact?



What's a step I can  
take right away?



# Objectives

Understand **data-driven options** for investing in and implementing financial education for both students and educators that are tactical & actionable.

Recognize what **professional development** and instructional materials are available today for Washington educators, administrators, school professionals, and families.

Learn from **local leaders** on the importance of diversity, equity, and inclusion, as well as trauma-informed practices within financial education.

Learn from a **district leader** how they are implementing financial education at the district level.



# Presenters



**Jocelyn Núñez**

Student Engagement & Support  
Program Supervisor

OSPI

[Jocelyn.nunez@k12.wa.us](mailto:Jocelyn.nunez@k12.wa.us)



**Amy Kliewer**

Financial Education Elementary  
Program Supervisor

Financial Education Public-Private  
Partnership (FEPPP)

[Amy.Kliewer@k12.wa.us](mailto:Amy.Kliewer@k12.wa.us)



**Carly Urban**

Professor of Economics, Montana State  
University

Research Fellow, Institute for Labor  
Studies

Research Fellow, TIAA Institute

[carly.urban@montana.edu](mailto:carly.urban@montana.edu)



# Questions & Polling 1



## Who's here?

- Administrator
- Counselor/  
Counselor/Psych/Community  
Liaison/Attendance Liaison / Grad  
Specialist/ Social Worker
- Teacher
- Para-educator
- Parent/Community  
Member/Community Based  
Organization
- District Office/ESD Staff/OSPI
- Continuous Improvement Partner or  
Teaching Coach
- Other

## What grade band do you work with the most?

- Elementary
- Secondary
- Both
- None/NA
- Other

## How familiar are you with our topic?

- Very
- Somewhat
- It's new!



***What was  
your first  
spending  
experience?***

***First earning  
experience?***

***Was cash  
involved?***

|              |                    |
|--------------|--------------------|
| Boomers:     | 1946-1964          |
| Gen X:       | 1965-1980          |
| Millennials: | 1981-1996          |
| Gen Z:       | 1997-2012 (Age 27) |
| Gen Alpha:   | 2013-present       |

Student foundational experiences are/will be different from our lived experience!

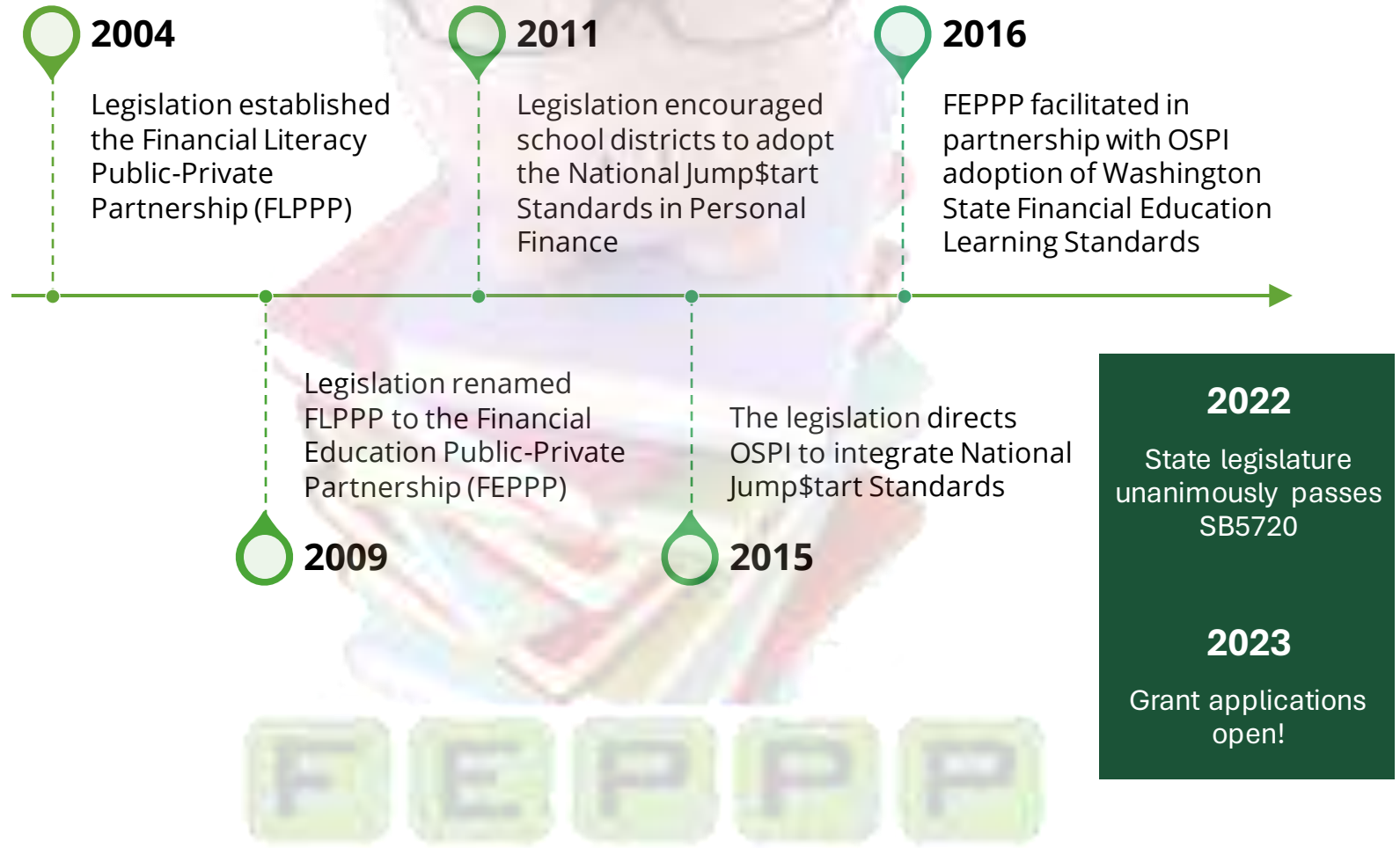
How do we teach “the value of a dollar” in a *tap-to-purchase* world?

Financial education is no longer balancing a checkbook

# Financial Education Public- Private Partnership (FEPPP)

## What does FEPPP do?

- Review financial education instructional materials
- Develop a robust clearinghouse of resources (by grade band) on [www.fePPP.org](http://www.fePPP.org)
- Provide professional development and training opportunities at no cost
- Facilitate SB5720 grants



# Meet the FEPPP Team

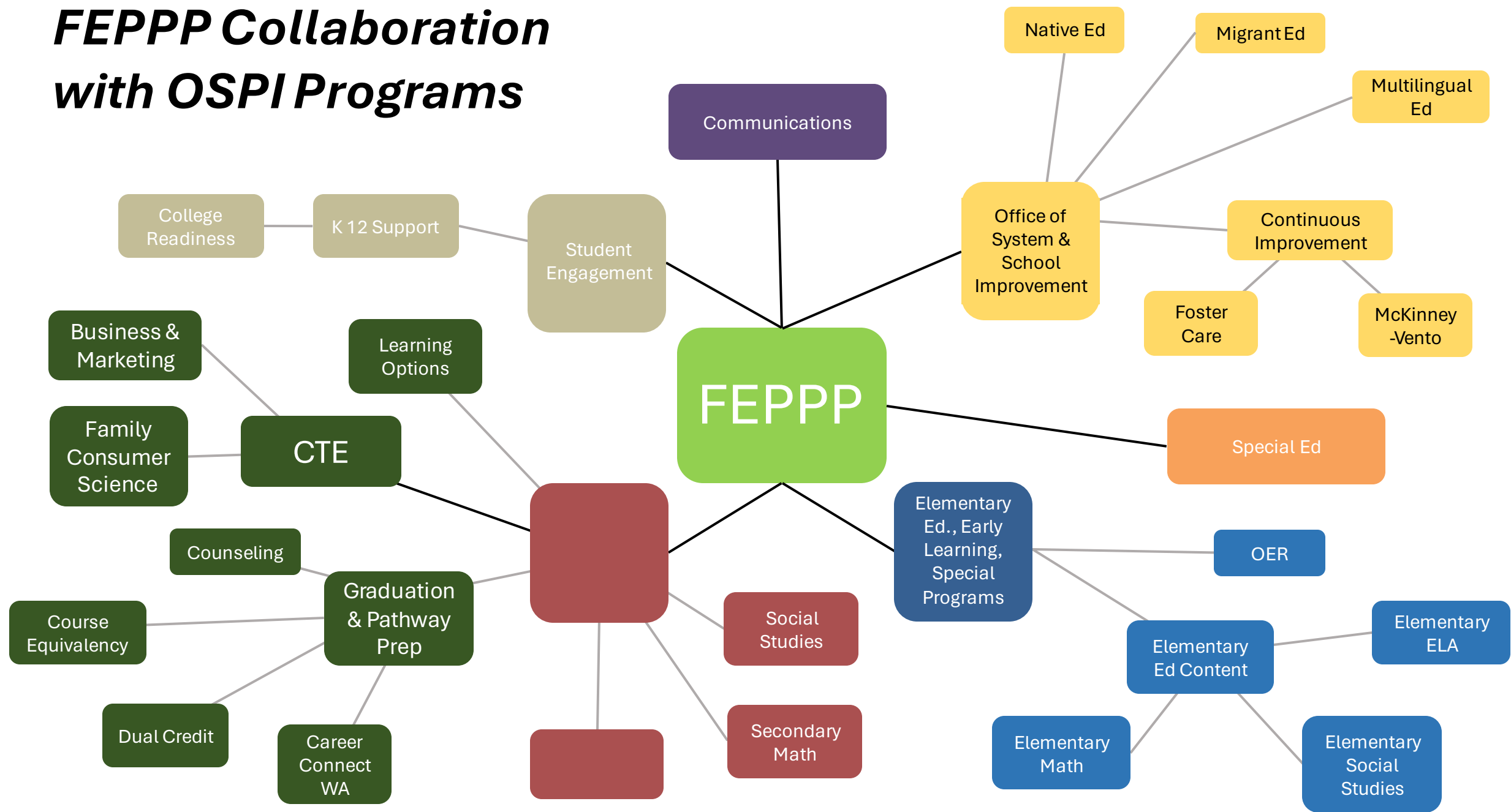
## Who are we?

- [tracy.godat@k12.wa.us](mailto:tracy.godat@k12.wa.us)
- [lance.wrzesinski@k12.wa.us](mailto:lance.wrzesinski@k12.wa.us)
- [pam.whalley@k12.wa.us](mailto:pam.whalley@k12.wa.us)
- [amy.kliwer@k12.wa.us](mailto:amy.kliwer@k12.wa.us)
- [miladys.garcia@k12.wa.us](mailto:miladys.garcia@k12.wa.us)

[feppp@feppp.org](mailto:feppp@feppp.org)



# FEPPP Collaboration with OSPI Programs





## Financial Education and Social Emotional Learning (SEL)

These resources have been developed by FEPPP, in partnership with the SEL Program at the Office of Superintendent of Public Instruction (OSPI), to support educators, families, and communities in exploring the natural connection between financial education and social emotional development.

### Financial Education and SEL in the K-5 Classroom PD (1.5 hours)

This webinar explores the natural connection between financial education and social emotional learning! Find K – 5 standards alignment, reference materials and classroom resources such as lessons that develop student's decision-making (self-management) abilities.

- [Webinar recording link](#) - PowerPoint is available upon request. Please contact the [FEPPP team](#).
- [Financial Education and SEL \(K-5\) Resource Package \(PDF\)](#)

## Standards Alignment: Financial Education Benchmark & SEL Indicator Crosswalk

A conversation-starting tool, these crosswalks identify areas of opportunity for financial education within grade-band specific SEL indicators.

- [K – 5 Standards Crosswalk \(PDF\)](#)
- [6 – 8 Standards Crosswalk \(PDF\)](#)
- [9 – 12 Standards Crosswalk \(PDF\)](#)

[The Social Emotional Aspects of Personal Finance Behaviors \(K-12\) \(PDF\)](#)

This chart identifies the self-awareness, self-management, and self-efficacy aspects of saving, spending, earning, borrowing/lending, and giving.

### K-5 Self-Management & Financial Decision-Making Lessons (PDF)

Explore how SEL and financial education connect with this collection of lessons featuring open-ended, problem-based learning activities that use personal finance contexts to develop problem-solving and decision-making abilities.



**FEPPP FINANCIAL EDUCATION**  
Public-Private Partnership  
Financial Education - It's Always a Good Idea!

**FEPPP FINANCIAL EDUCATION LIBRARY**

Click on a book cover to be linked to a K-5 Lesson & Resource Guide!





Rock, Brock, and the Savings Shock



Squirrels & Squirrels



The Little Prince and the Little Girl



WHOOSH!



A Bike Like Sergio's



Those Shoes



Elia Earns Her Own Money



Lily Learns about Wants and Needs



Pancakes, Pancakes!



SAVE IT!



LAST STOP ON MARKET STREET



Count on Pablo



THE GIRL WHO THOUGHT IN PICTURES



DIRTY CHEAP



LEMONADE FOR THE WINTER



## FEPPP

@fepp3858 • 36 subscribers • 100 videos

About FEPPP >

k12.org/us/studies/social-studies/resources/sub/income/financial-education

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**Financial Education and ELA**

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**Financial Education and SEL for K-5 Educators**

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**Reading with Students**

5 videos

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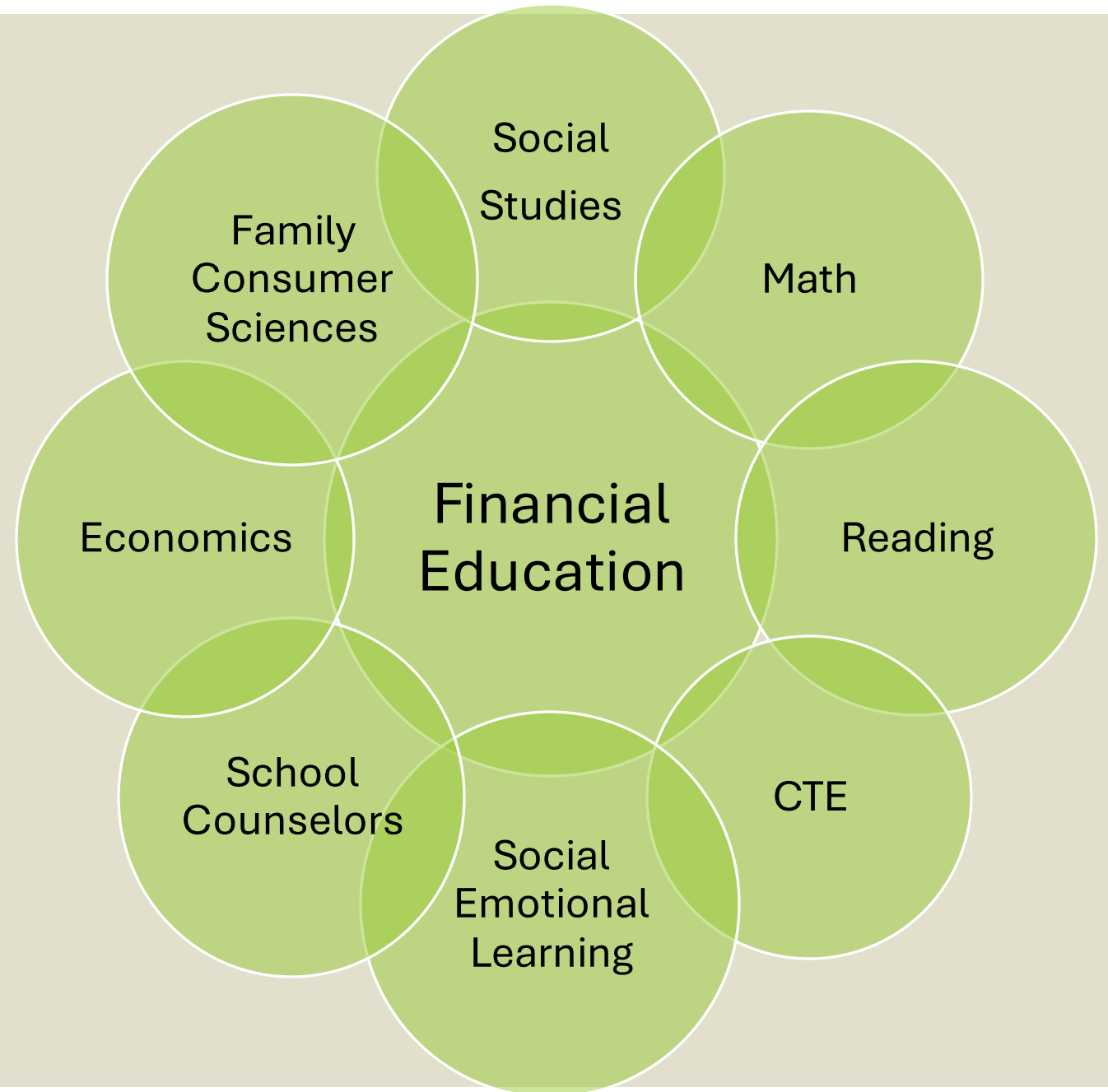
**Credit Scores and Reports**

6 videos

View full playlist

# ***The FEPPP Approach:***

***Financial  
education  
is not  
“one-size-  
fits-all”***



# SB 5720

## Signed by the Governor March 30, 2022

SB 5720 passed unanimously in the Senate and House and was written into law on June 9, 2022!

This bill provides student financial literacy education through professional development

*Grant Year 1 Totals:*

*19 districts approved*

*\$1,040,793 in grant funds*

***Grant applications are expected to open in May 2024***

### Major Points of the Bill



Financial Literacy Education Professional Development Grant Program



Financial Education Public-Private Partnership Responsibilities and Tasks



Goals for Expanding Financial Education Instruction



Support Districts Through Community Partnerships

# What are the Benefits of Investing in Financial Literacy Education?

Carly Urban

Professor of Economics, Montana State University

Research Fellow, Institute for Labor Studies

Research Fellow, TIAA Institute

# About me



Montana State University Professor of Economics

PhD in Economics from University of Wisconsin-Madison in 2012 (Montanan since then!)

Research nerd interested in personal finance education

Worked in partnership with the U.S. Consumer Financial Protection Bureau's Office of Financial Education from 2017-2020 to evaluate financial education programs and translate research

Worked with the Federal Reserve Board on financial education

No payments from anyone tied to findings or results



# Outline of the Talk

Why is financial education important?

Research finds that school-based financial education...

- Improves debt and credit behaviors for a long time.
- Especially improves financial behaviors for those from low-income families!
- Doesn't affect the savings/income/educational attainment side.

What is the landscape of high school financial education?

- Equity in access is important and hard to achieve without a mandate.

What does research say financial education does in general?

- It improves financial behaviors and is cost-effective!





Why is  
financial  
literacy  
important?

Young adults gaining  
financial independence are  
about to make important  
decisions:

Should I go to  
college? Where?  
How should I  
pay for it?

How do I save  
for  
emergencies?

How do I pay  
taxes?

Other  
borrowing  
decisions: auto  
loans, credit  
cards, payday  
loans, etc.

Which job  
should I take?

# Young adults make challenging financial decisions with little information

**Are young adults prepared to be financially independent?**

- Only 27% of 23-28-year-olds can correctly answer 3 basic questions on interest, inflation, and diversification.
- 54% of student loan borrowers did NOT calculate their future monthly payments before choosing a loan.
- 38% of 18-34-year-olds reporting having used Alternative Financial Services in the last five years.





# What happens in financial education courses?

Budgets

Comparing long-term debt

Credit cards

Banking

Insurance

Credit scores

Investing

Saving (emergency, long-term)



# After states require personal finance in high schools...

[What happens when states guarantee personal finance for all high schoolers](#)

# Delinquency rates fall & credit scores improve



**FINRA**  
Investor Education  
FOUNDATION

## Insights: Financial Capability

January 2015

**Authors:**  
Carly Urban, Ph.D.  
Montana State University  
Maximilian Schmeiser, Ph.D.  
Federal Reserve Board  
J. Michael Collins, Ph.D.  
Center for Financial Security  
University of Wisconsin-Madison  
Alexandra Brown  
Federal Reserve Board

**What's Inside:**  
Executive Summary 1  
Introduction 4

### State Financial Education Mandates: It's All in the Implementation

**Executive Summary**

Policymakers have promoted financial education as a means of combating low-levels of financial literacy and negative financial behaviors among the U.S. population. However, previous research on the effectiveness of financial education has found, at best, mixed evidence that it improves financial well-being, often due to data and methodological limitations. We address some of the limitations of previous research. Our analysis uses the Federal Reserve Bank of New York/Equifax Consumer Credit Panel in combination with detailed information on the mandates passed in three states after the year 2000. We then employ a new statistical approach that compares the changes in credit scores and default in states after implementation of the mandate to the changes in comparable states

| Cohort | Credit Scores   | 90+ Day Delinquency            |
|--------|-----------------|--------------------------------|
| 1st    | no change       | falls by 1.4 percentage points |
| 2nd    | up by 16 points | falls by 3.4 percentage points |
| 3rd    | up by 32 points | falls by 5.8 percentage points |



# Student borrowing shifts from high- to low-cost methods

On average, exposure to financial education:

Increases applications for aid by 3.5%

Increases the likelihood of taking out a Stafford loan by 9.5%

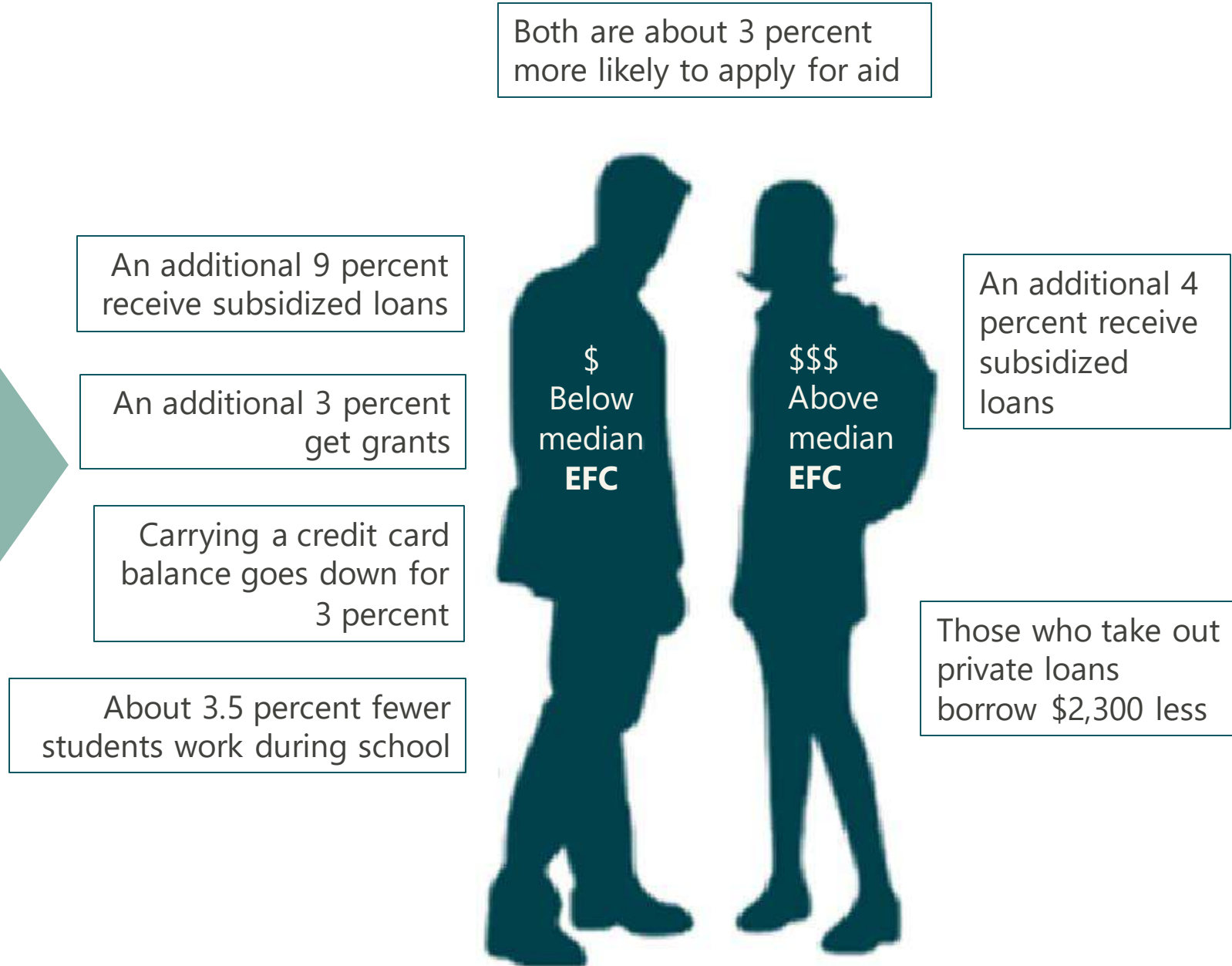
Increases the likelihood of having a grant or scholarship by 1.4%

Decreases the likelihood of carrying a credit card balance by 21%

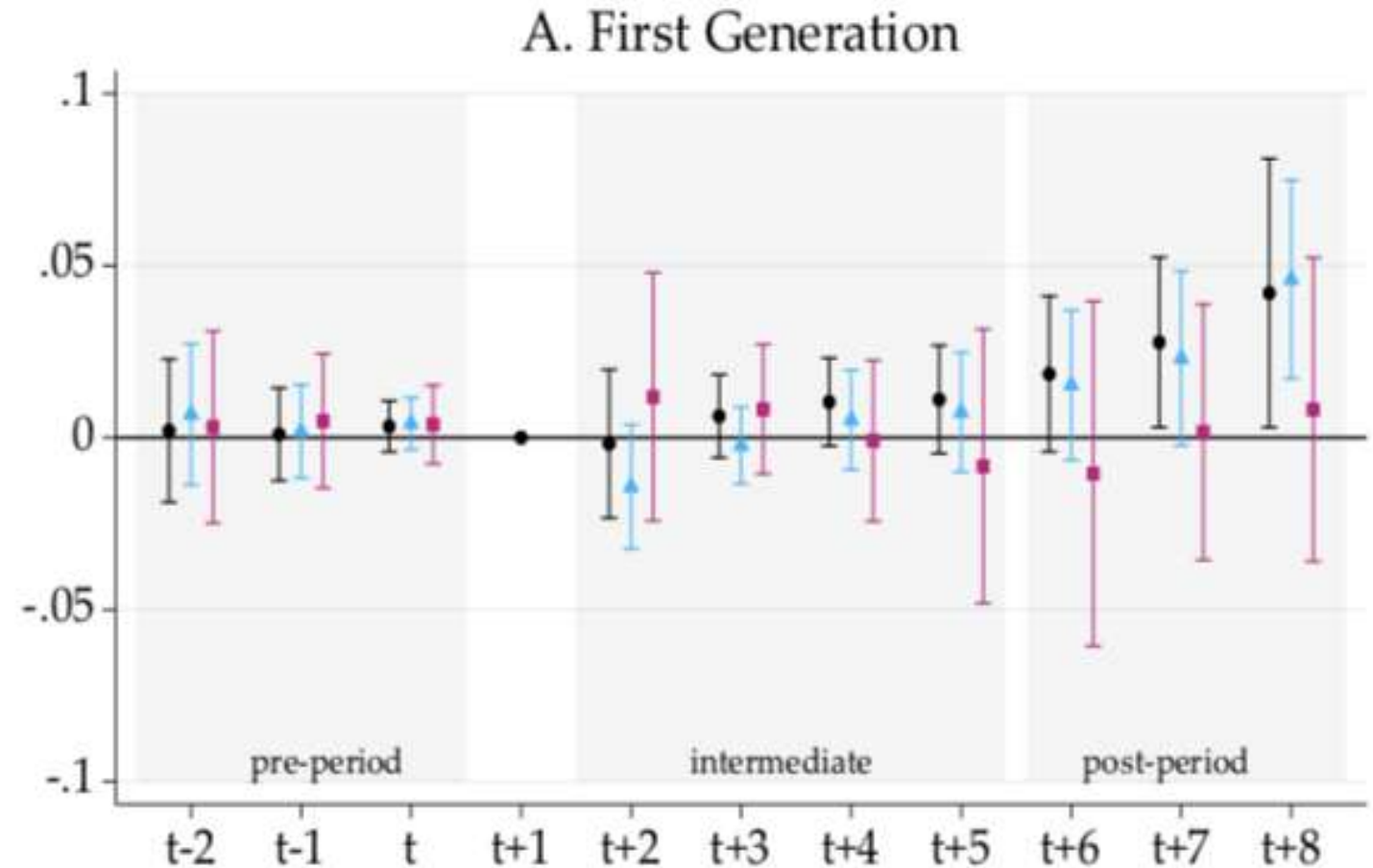
Reduces private loan balances by roughly \$1,300 for borrowers.



# Effects are biggest for students from low-income families

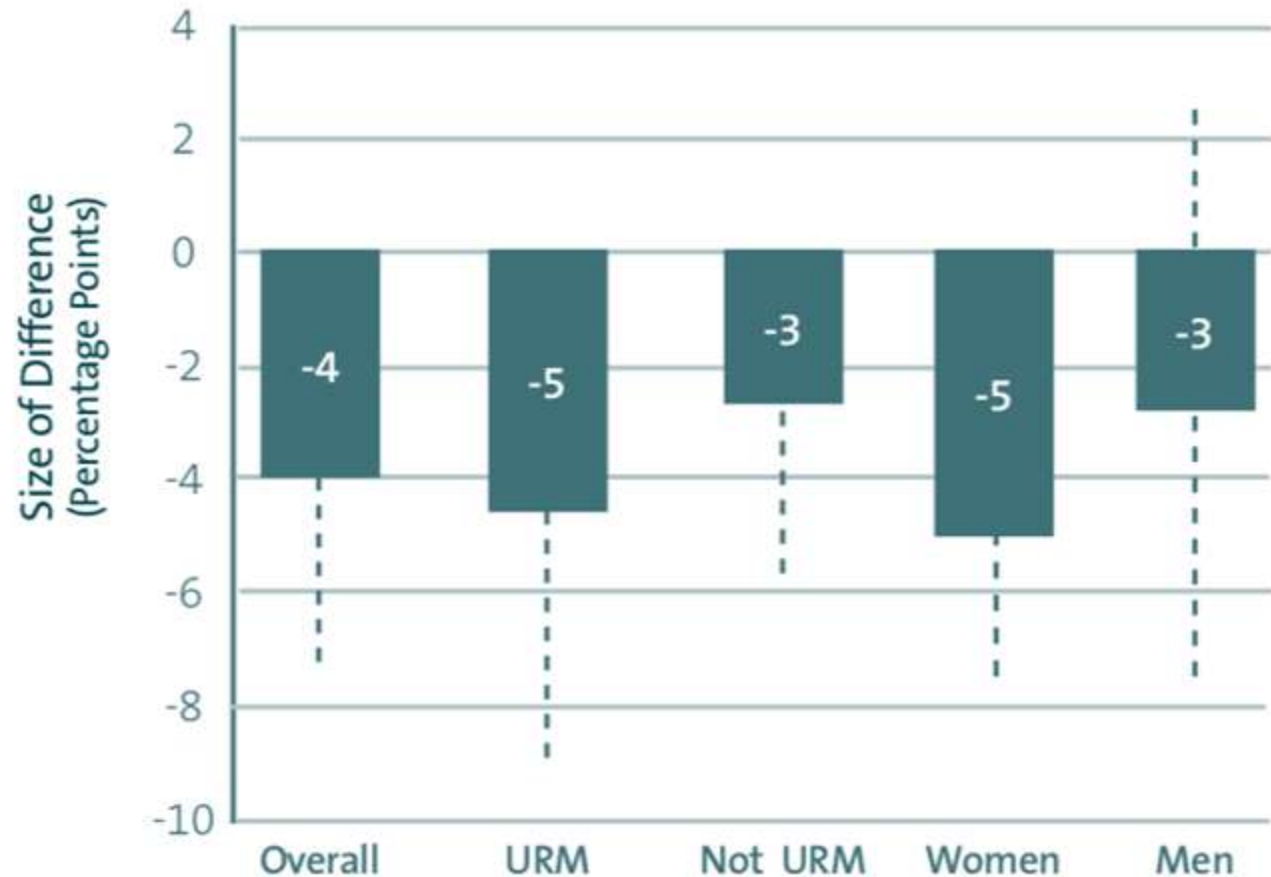


Student loan repayment increases, particularly for first-gen students who attend public schools

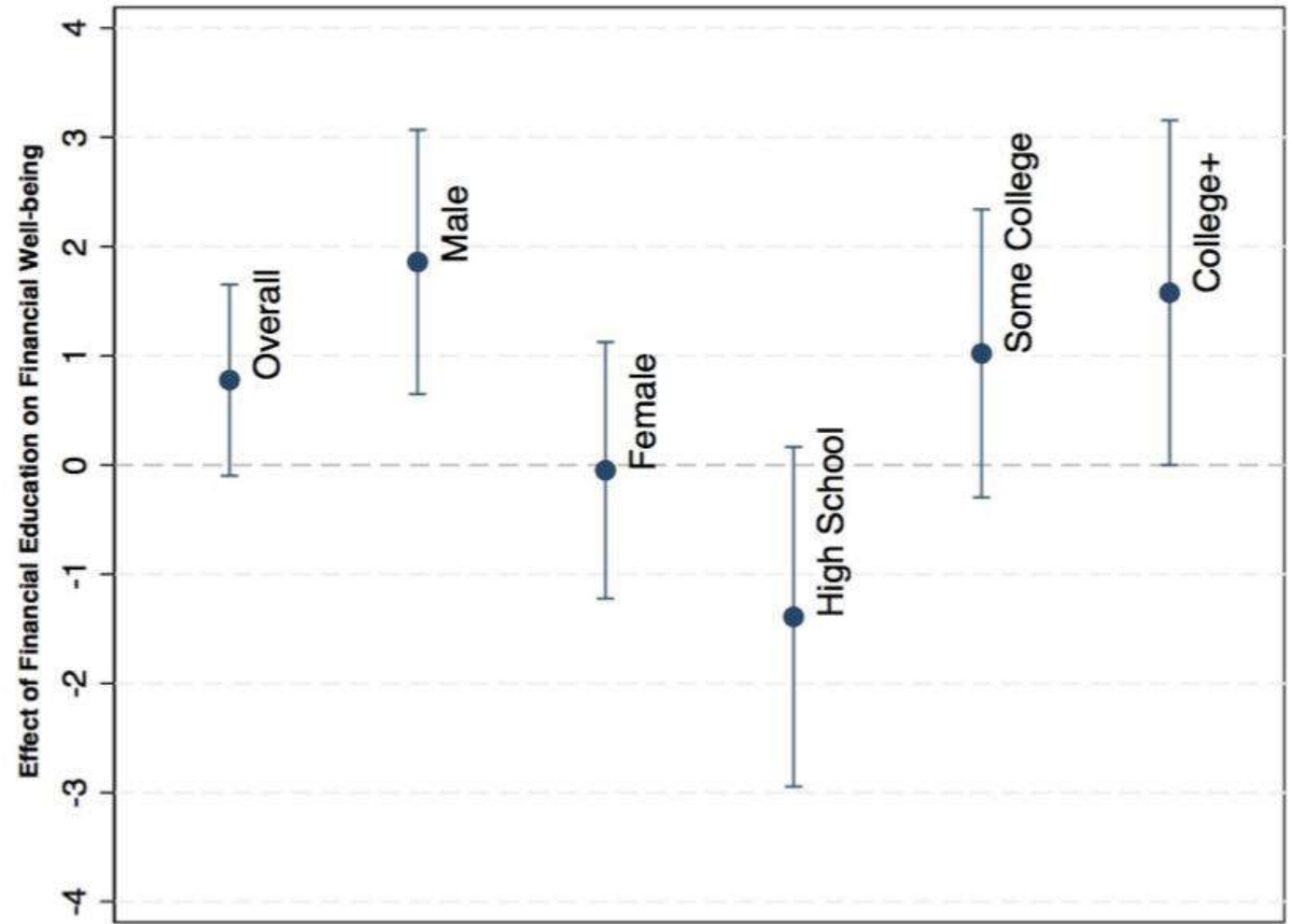


# High-cost borrowing declines

Figure 4. Comparing Payday Borrowing by Respondents Subjected to Financial Education Mandates to Those Who were Not, Overall and by Race/Ethnicity and Gender



Subjective financial well-being improves overall but makes some subgroups more realistic about future financial situations.



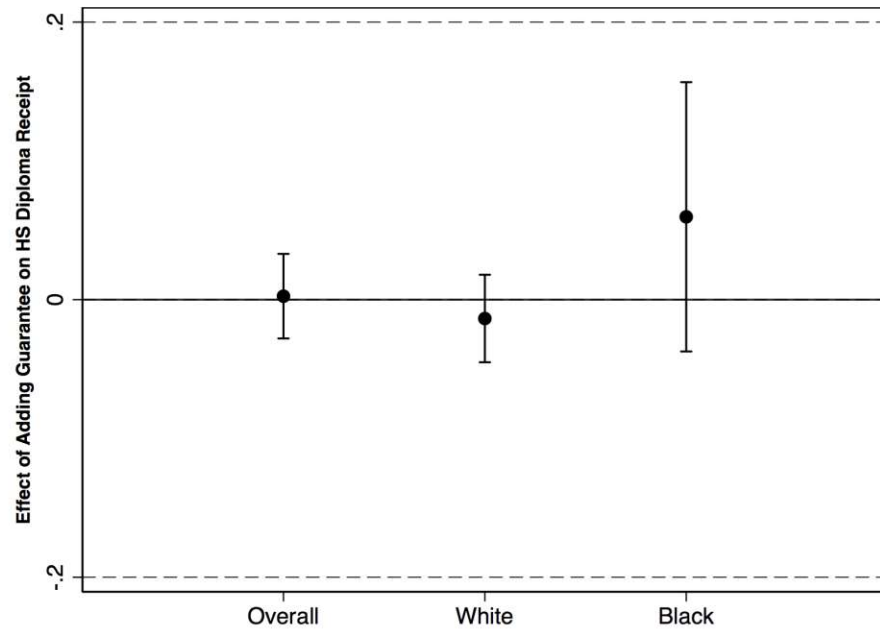
*Figure 2: The Effect of Financial Education on Financial Well-being Overall, by Gender, and by Education*

# Requiring financial education does not change...

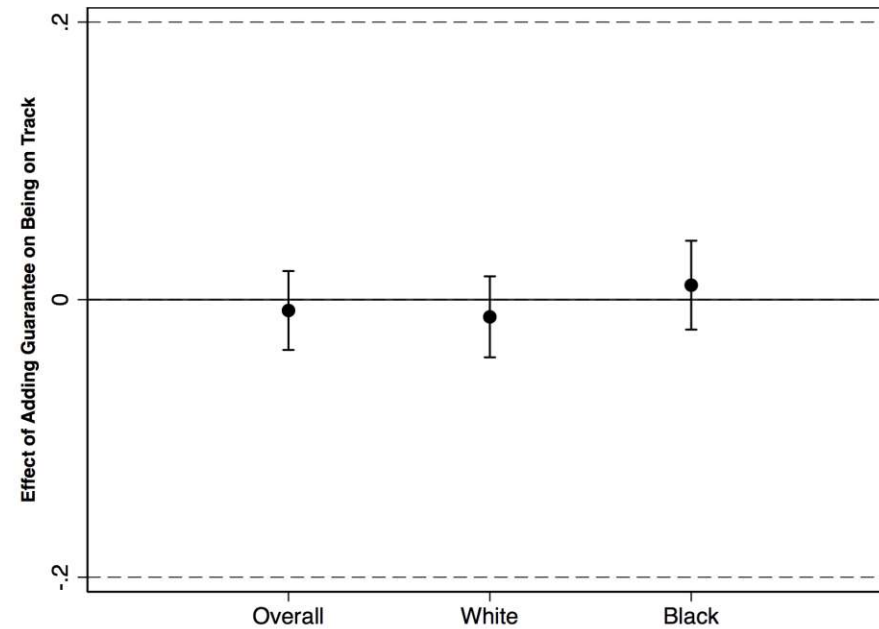


# Requiring financial education does not change...high school graduation rates

## High school graduation by age 19



## Remaining “on track” for high school graduation by age 18



# ...income, college attendance, college completion

Figure A.3: Effect of Financial Education Requirement on Annual Household Income

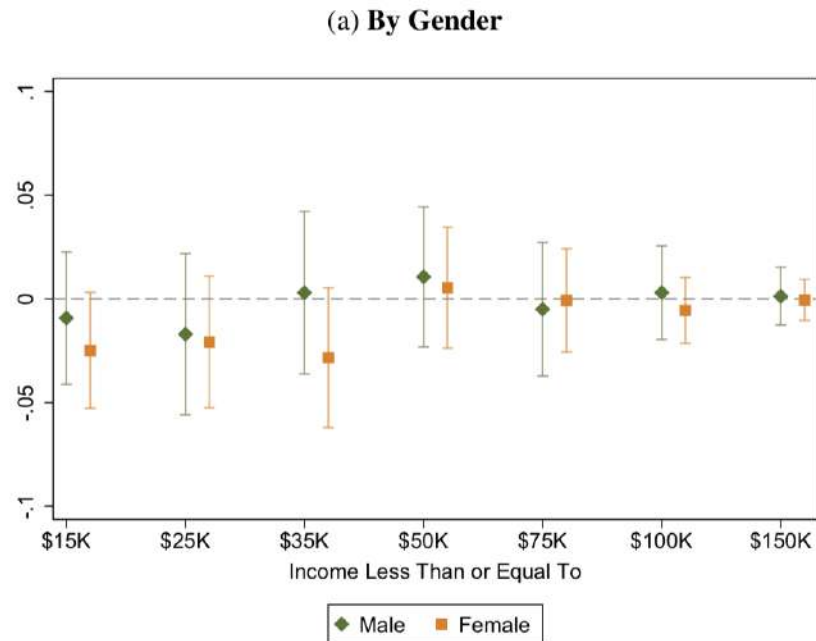
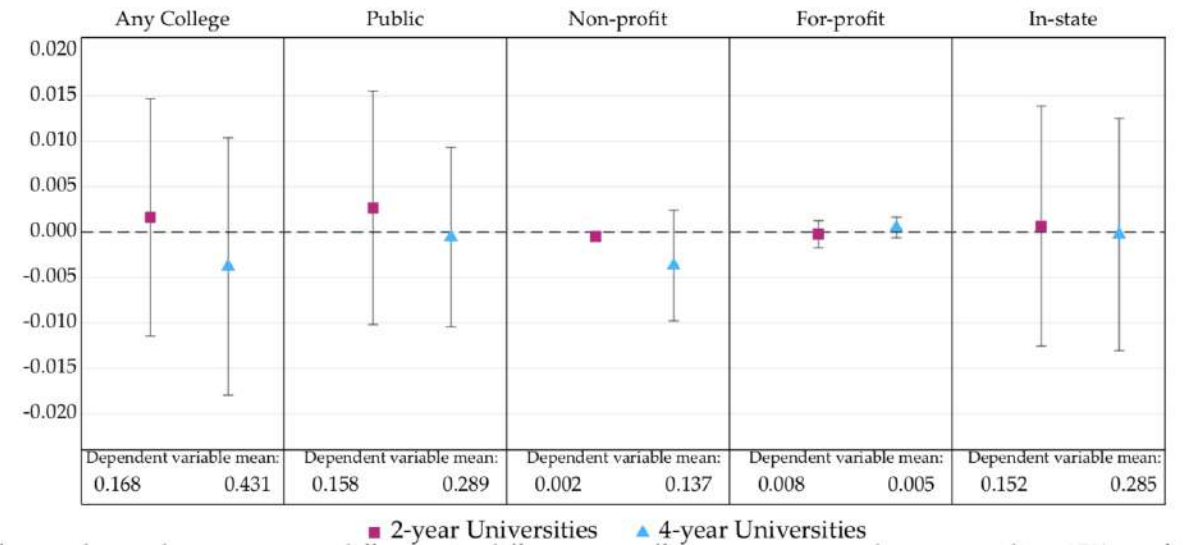


Figure 4: Difference-in-Differences Estimates for Changes to College Enrollment



# What happens if personal finance is offered but not required?

...nothing (at least in Montana)

**Table 9.** Offering Personal Finance and Financial Aid in Montana

|            | (1)<br>Have sub<br>Stafford | (2)<br>Have unsub<br>Stafford | (3)<br>Have<br>grant |
|------------|-----------------------------|-------------------------------|----------------------|
| PF Offered | -0.008<br>(0.010)           | -0.007<br>(0.012)             | -0.001<br>(0.012)    |
| <i>N</i>   | 21,385                      | 21,385                        | 21,385               |

SOURCE: Montana University System administrative data (2002–14).



# United States stats on local high school data

Based on  
online  
course  
catalog  
data from  
10,600 high  
schools:

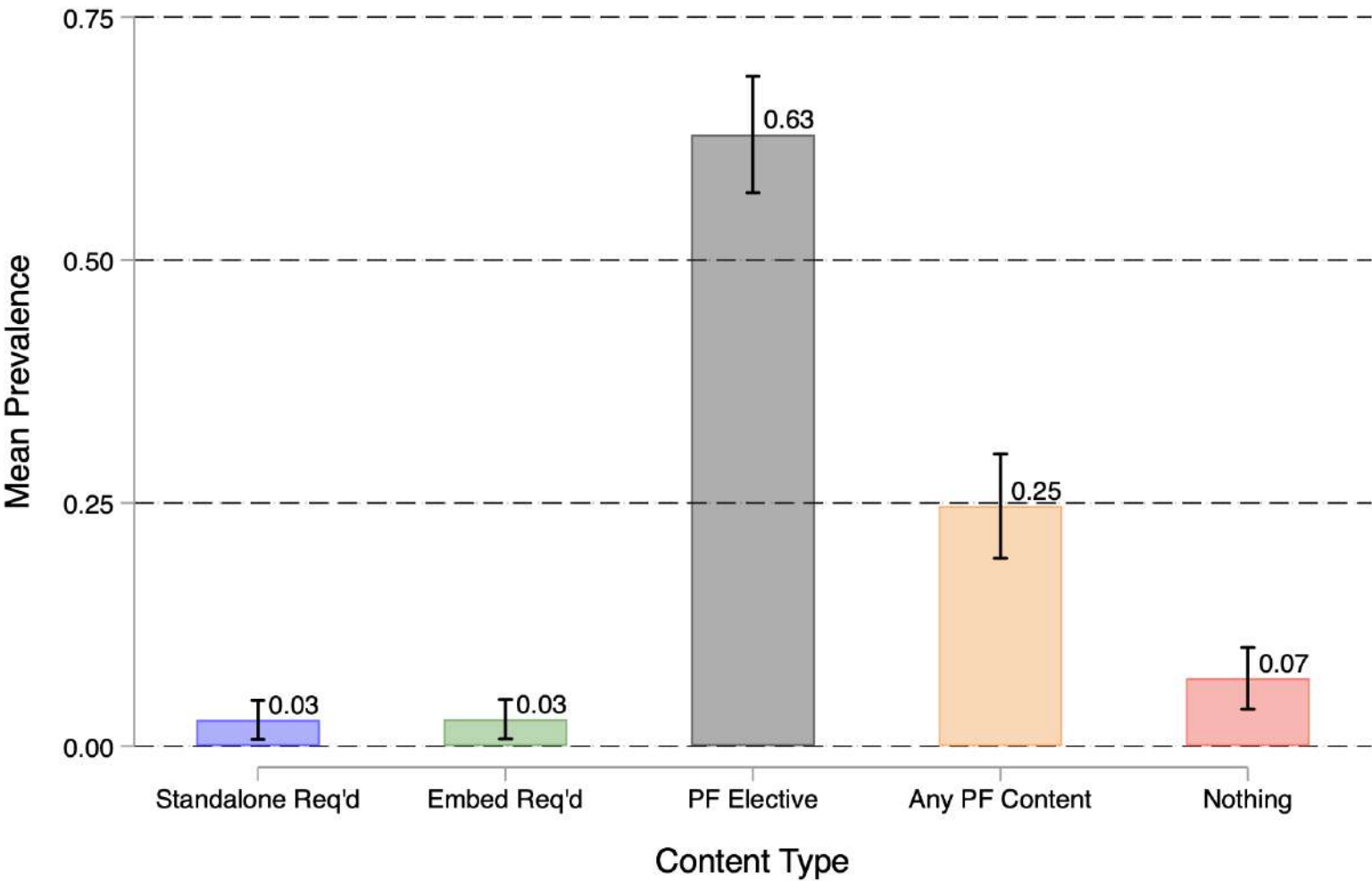
- 2,633,010 students are in high schools with personal finance required as a standalone course.
- One in four students (24%).



# Washington

## 2022-23

### Academic Year



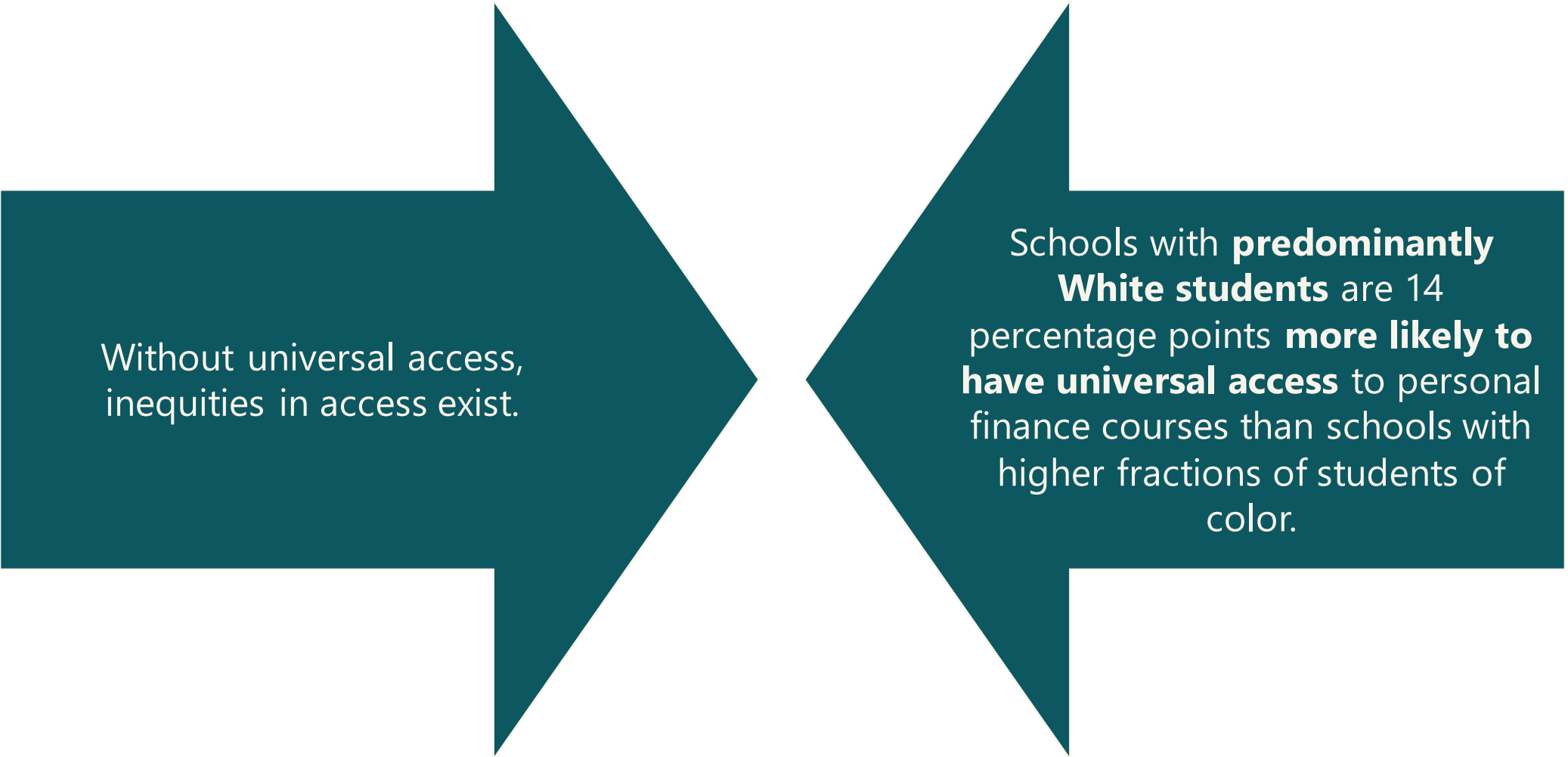


Without universal access,  
inequities in access exist



Schools with personal finance  
graduation requirements **serve  
fewer students** who qualify for  
free or reduced-price lunch





Without universal access,  
inequities in access exist.

Schools with **predominantly  
White students** are 14  
percentage points **more likely to  
have universal access** to personal  
finance courses than schools with  
higher fractions of students of  
color.





What are the costs of requiring personal finance in schools?

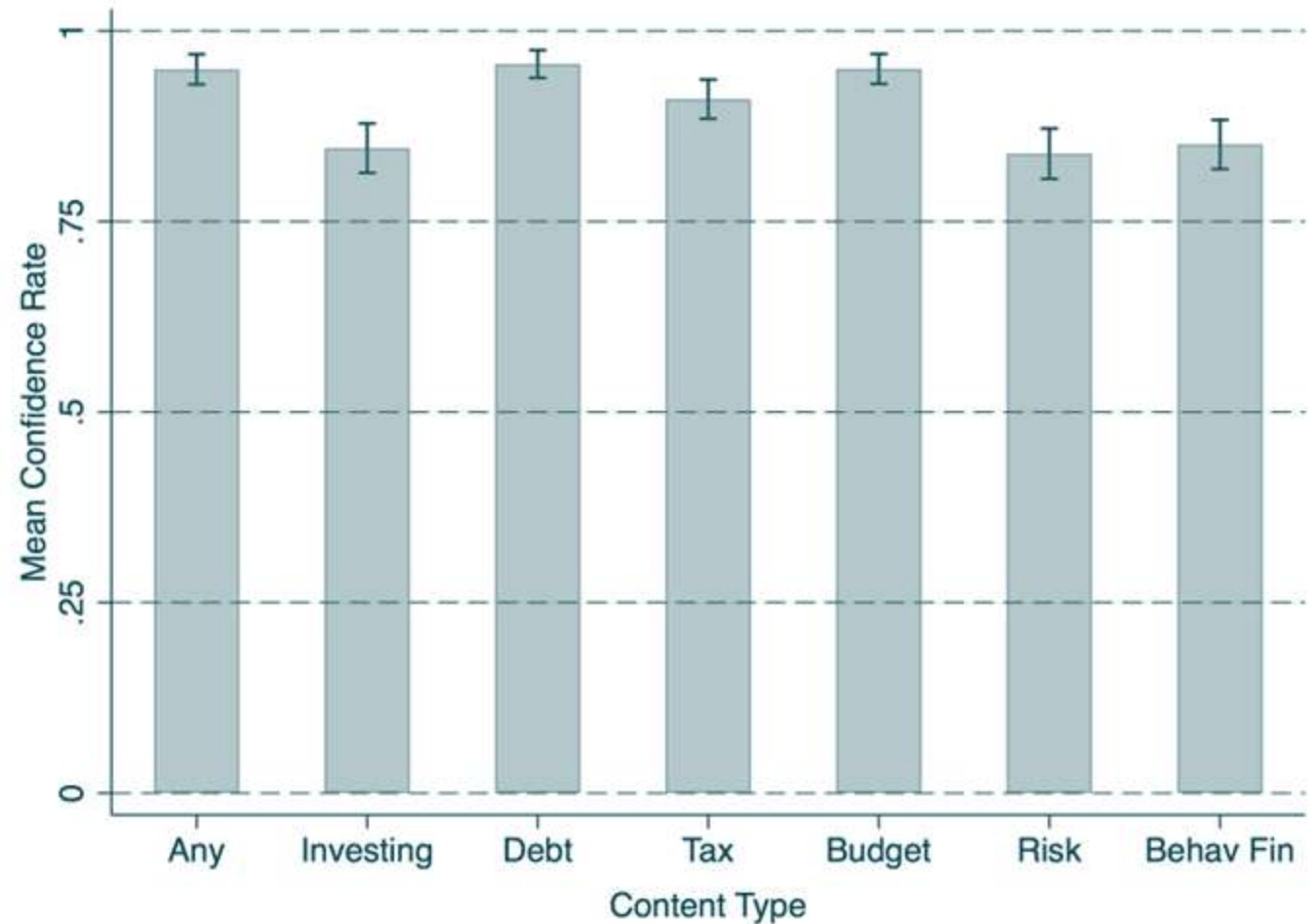
# Costs with adding personal finance to high school curricula

## Are teachers prepared?

- In 2020, over 95% of teachers felt confident in teaching personal finance, and this is similar among teachers without licensure related to personal finance

## Research shows benefits to teachers!

- Increased financial literacy and savings rates



# Where should personal finance be integrated?

Research  
says: not  
math!

Students generally do not know a lot about personal finance.

For many students, Math is not the most effective curriculum area for learning about personal finance.

- Math tends to result in students fixating on formulas and calculations without understanding the underlying concepts. Many students also dislike Math, resulting in more disengagement.

Most students appear to be good savers, however there is evidence that this is passive rather than active, and they are just not spending their income.

- Most students spoke about how much they had saved, however on closer examination, these students do not have a lot of expenses. Discussions with older students who did have expenses revealed that they did not always know how to moderate spending in order to save.

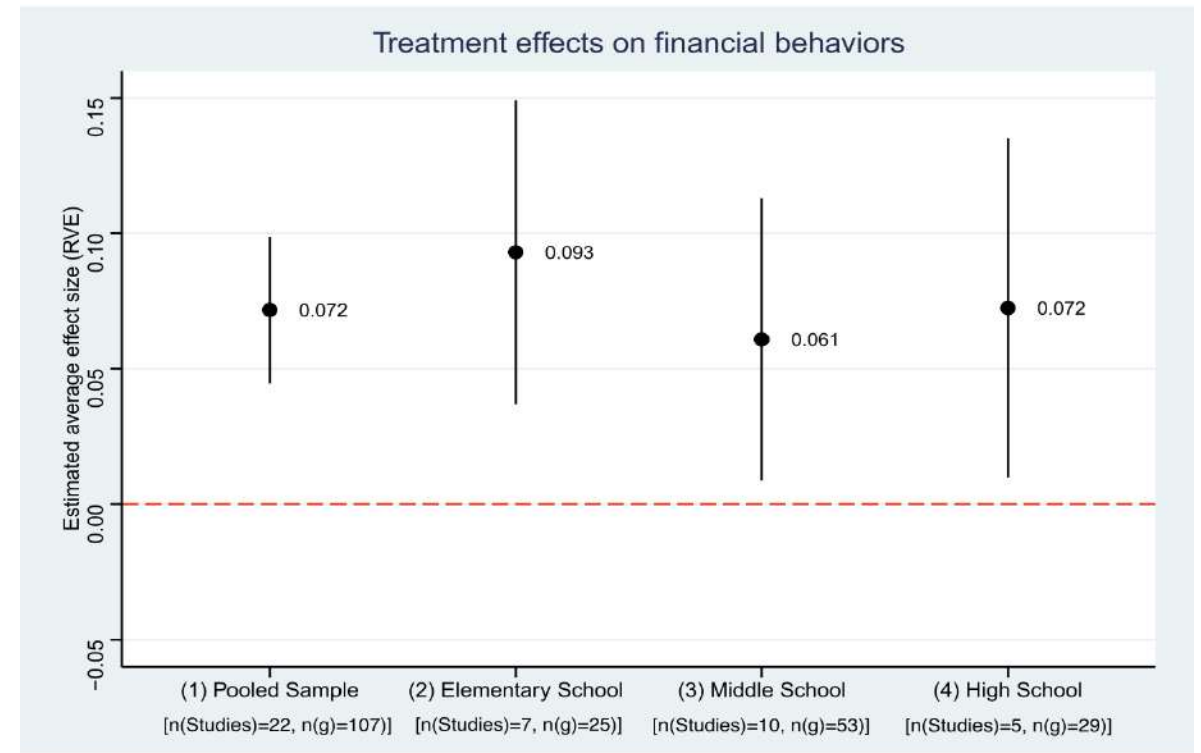
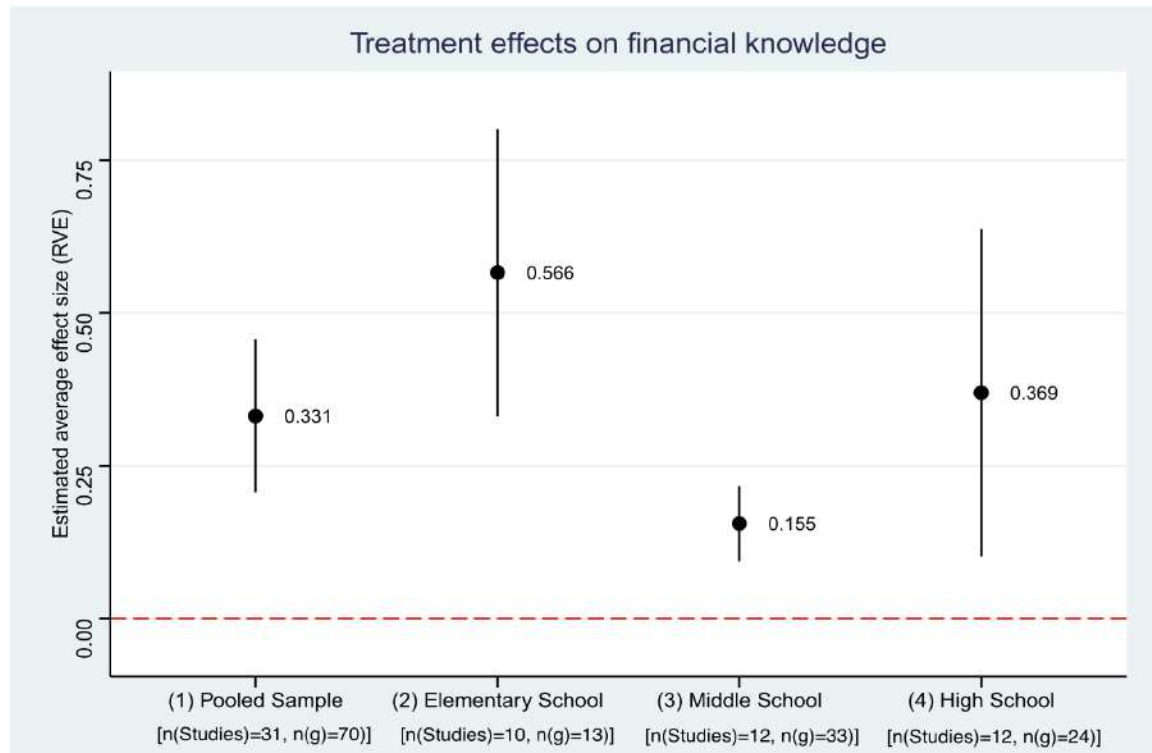
Stories are important for learning.

- Students who could recall financial concepts would often be recalling an experience or something from history when talking about it. This indicates that stories may be more effective in communicating financial concepts.



# One meta-analysis looks only at interventions in schools

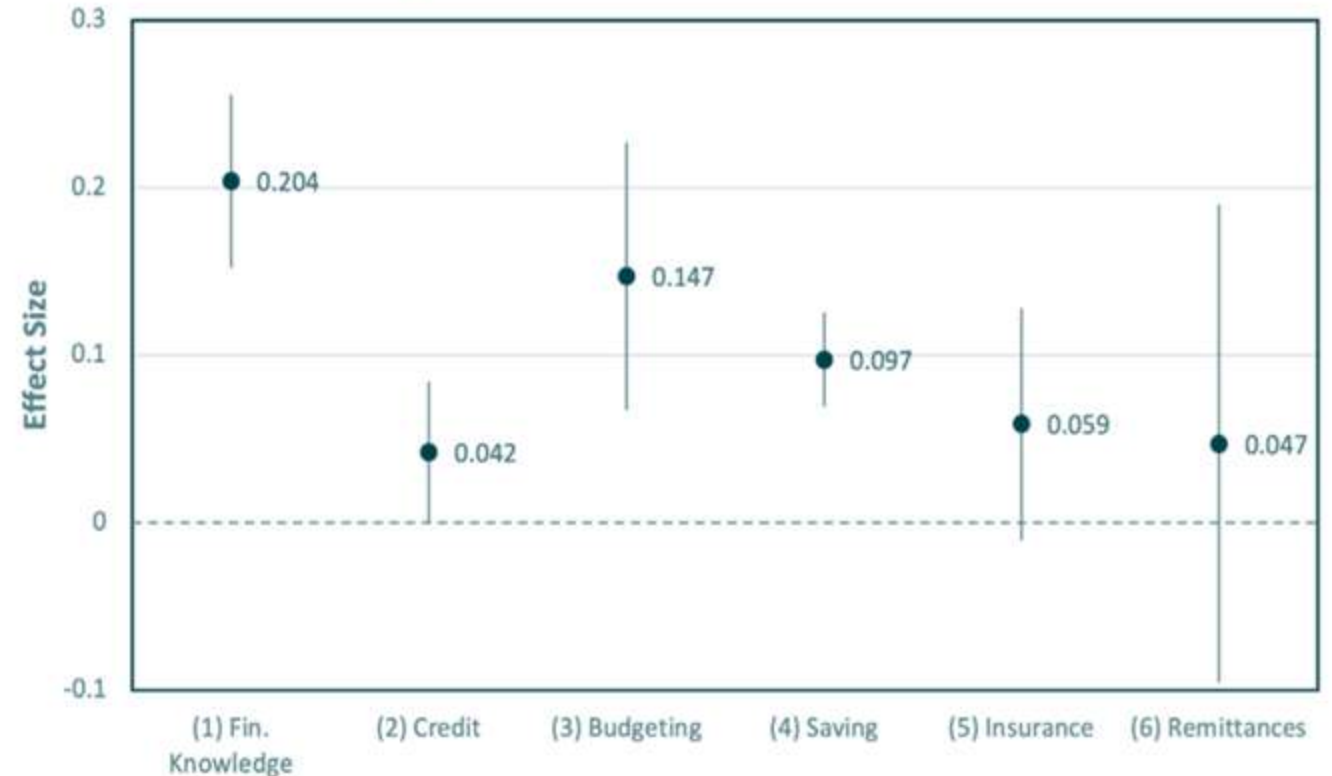
School-based financial education interventions improve financial knowledge and behaviors among students, in elementary, middle, and high school



# A bigger meta-analysis looks at ALL financial education interventions

- Financial education improves financial knowledge and behaviors.
- Magnitudes similar to effects in math and reading.
- The interventions are cost-effective.

Figure 3: Effects of financial education across outcomes





## Parting thoughts

Learning how to avoid costly financial mistakes,  
choose smart loan options,  
build credit,  
and save for emergencies  
allows young adults to build strong  
financial lives.

# Contact

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Q & A



What Does it Look Like in Real Life?  
Foundations of Our Practices

# Panelists



**Minda Michelle Mattox**

Community Relations  
South Seattle & South King County  
WSECU



**Julie DeBolt**

Executive Director of Student Learning  
Auburn School District



**Ashley McGirt**

Founder & CEO  
Therapy Fund Foundation



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# Considerations



Discuss  
your ideas  
with  
leadership



Share ideas  
with your  
professional  
learning  
community



Lead a  
discussion  
with  
students





# Resources

# Resources

## Articles

- Blog post on the [causal effects of financial education](#)
- 2022-2023 [Report on financial education in schools](#)
- [Meta-analysis brief](#)
- [Meta-analysis in schools research](#)
- [Brief version of teacher confidence](#)

## Tools & Videos

- [Read](#) & [Subscribe](#) to the Engage Newsletter
- Leadership Care Package

## Websites

- [Financial Education Public Private Partnership \(FEPPP\) page](#)
- [Ashley McGirt Therapy Fund Foundation](#)
- [WSECU Financial Wellness](#)

## Funding

- [Unlocking Federal & State Program Funds to Support Student Success](#)

## People

- [Connect with OSPI staff](#)



# Next Month

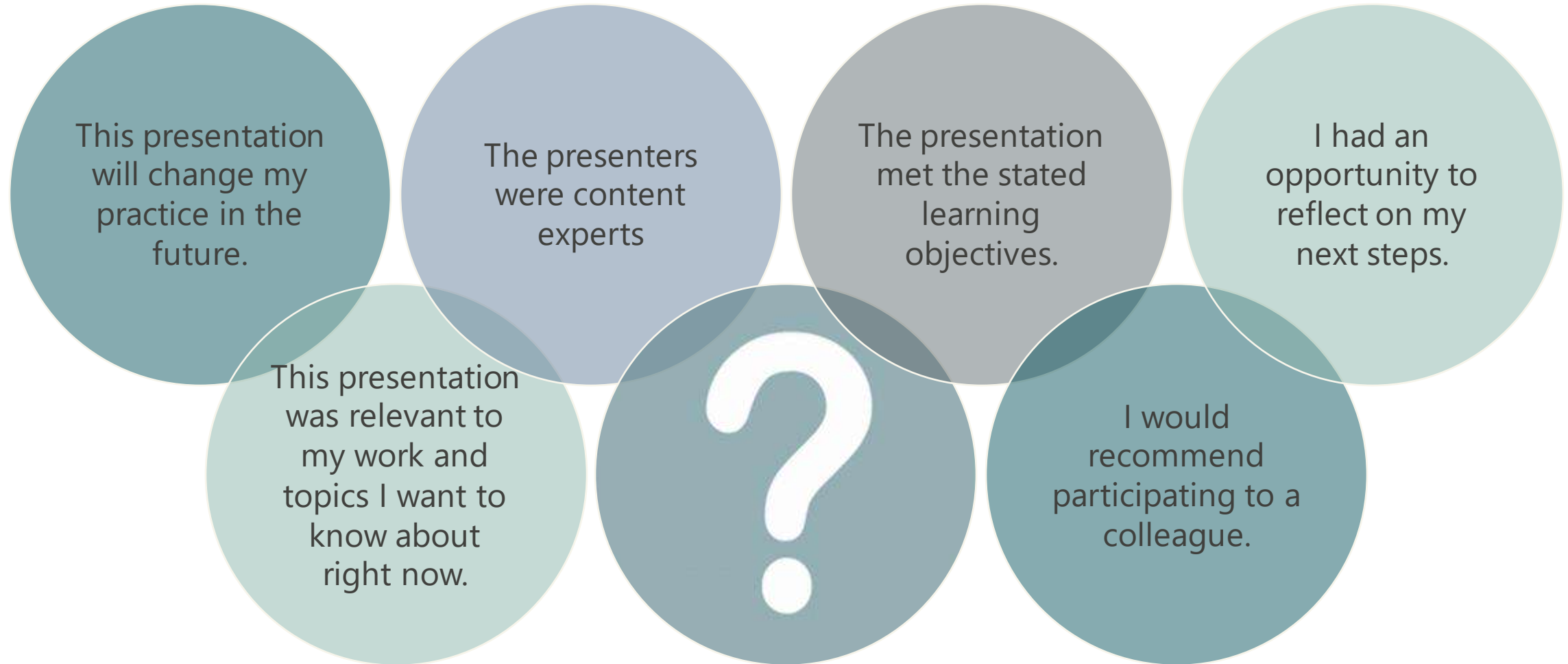
**April 10**

10:00 a.m. – 11:30 a.m.

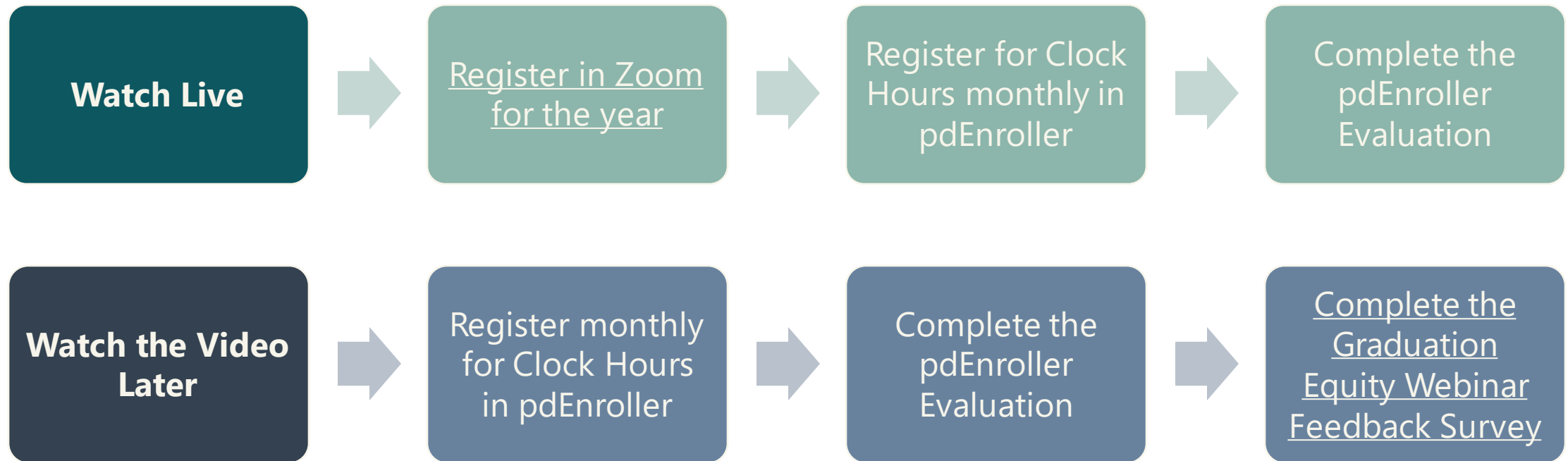
## Systems & Interventions for Attendance & Reengagement



# Evaluation



# Do You Need Free Clock Hours?



Email [Ronnie.Larson@k12.wa.us](mailto:Ronnie.Larson@k12.wa.us)



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[linkedin.com/company/waospi](https://linkedin.com/company/waospi)