## Easter Marketing 2023

Sources:

**Nielsen** 

Finance Buzz

**National Retail Federation** 



Directions for use: Page 1-2 are the answer key. Use the answer key to write the bold words/numbers on or inside of plastic Easter eggs. Hide the eggs.

Print page 3-4. Cut into strips and give each student a statistic. Students should hunt for the egg that correctly completes their sentence.

Easter is the **7th** top selling week for US retail.

Egg prices increased **75%** in February 2023 compared to last year.

**25%** of Americans who celebrate Easter are not religious.

Easter is the #1 holiday for milk chocolate sales.

72% of people say **rising food costs** will impact their Easter plans.

\$2.6 billion worth of Easter candy is sold annually in the U.S. alone.

8 in 10 Americans celebrate Easter.

Americans spent **\$6.58 billion** on Easter food in 2022.

90% of U.S. consumers plan to include chocolate and candy in Easter baskets.

**37%** of those surveyed planned to attend Easter church services in person in 2022, up from 28% in 2021.

76% of Americans think the ears of a chocolate bunny should be eaten first

**Peeps** are the best-selling non-chocolate Easter candy

More than 16 million jelly beans are eaten during Easter

Americans spent \$3.44 billion on new clothes for Easter

49% of Americans will spend time coloring hard-boiled eggs over Easter

Easter is the fifth largest card-sending holiday in the U.S.

The average adult consumer plans to spend \$192.01 on Easter this year.

Total spending this year is expected to reach \$24 billion

The most popular way to celebrate is to cook a holiday meal

**54%** of those not celebrating still plan to shop Easter sales.

Those celebrating say they are inspired to shop for Easter-related items because of tradition (63%)

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