

# Chapter 7

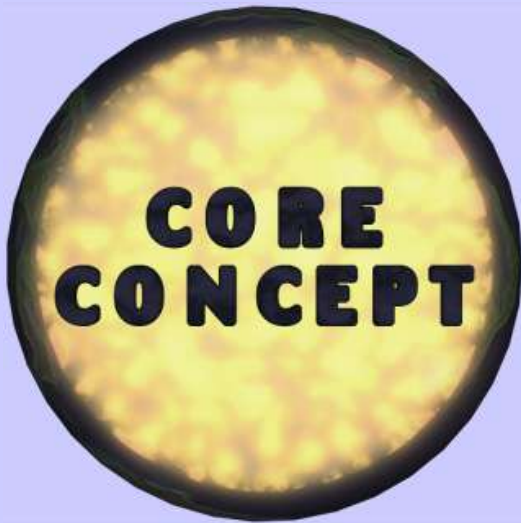


Cognition

Student Slides



# What is Memory?



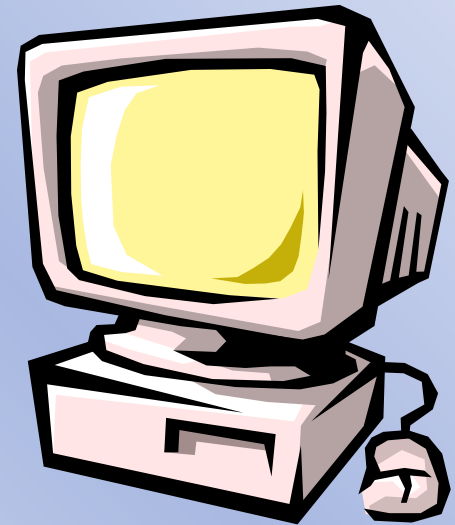
Human memory is an information processing system that works constructively to encode, store, and retrieve information



# What is Memory?

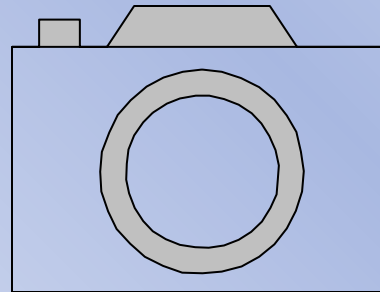
*Memory –*

Any system – human, animal, or machine  
– that encodes, stores, and retrieves  
information



# -Metaphors for Memory

Cognitive psychologists see human memory more as an interpretive system, such as an artist, rather than a system that takes an accurate recording, such as a video recorder



# -Human Memory is Good at:

Information on which attention is  
focused

Information in which we are interested

Information that arouses us emotionally

Information that fits with our previous  
experiences

Information that we rehearse

# Memory's Three Basic Tasks

**Encoding**

**Storage**

**Retrieval**

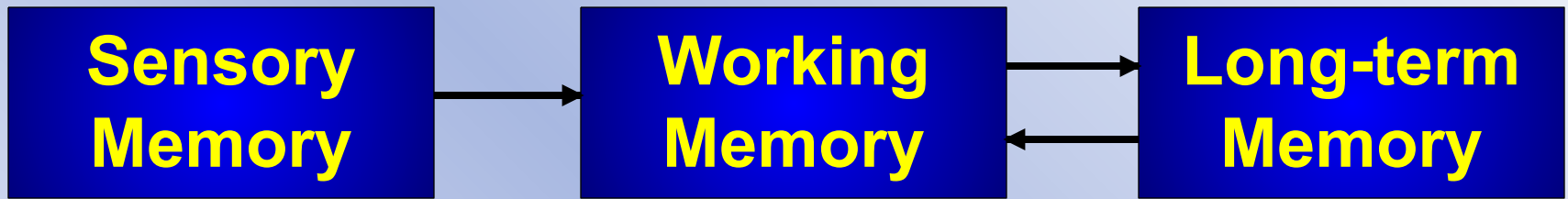


# How Do We Form Memories?



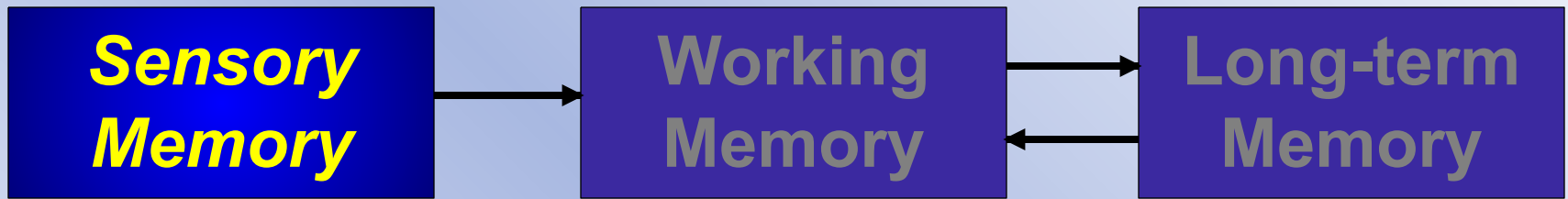
Each of the three memory stages encodes and stores memories in a different way, but they work together to transform sensory experience into a lasting record that has a pattern of meaning

# The Three Stages of Memory





# The Three Stages of Memory



Preserves brief  
sensory  
impressions of  
stimuli

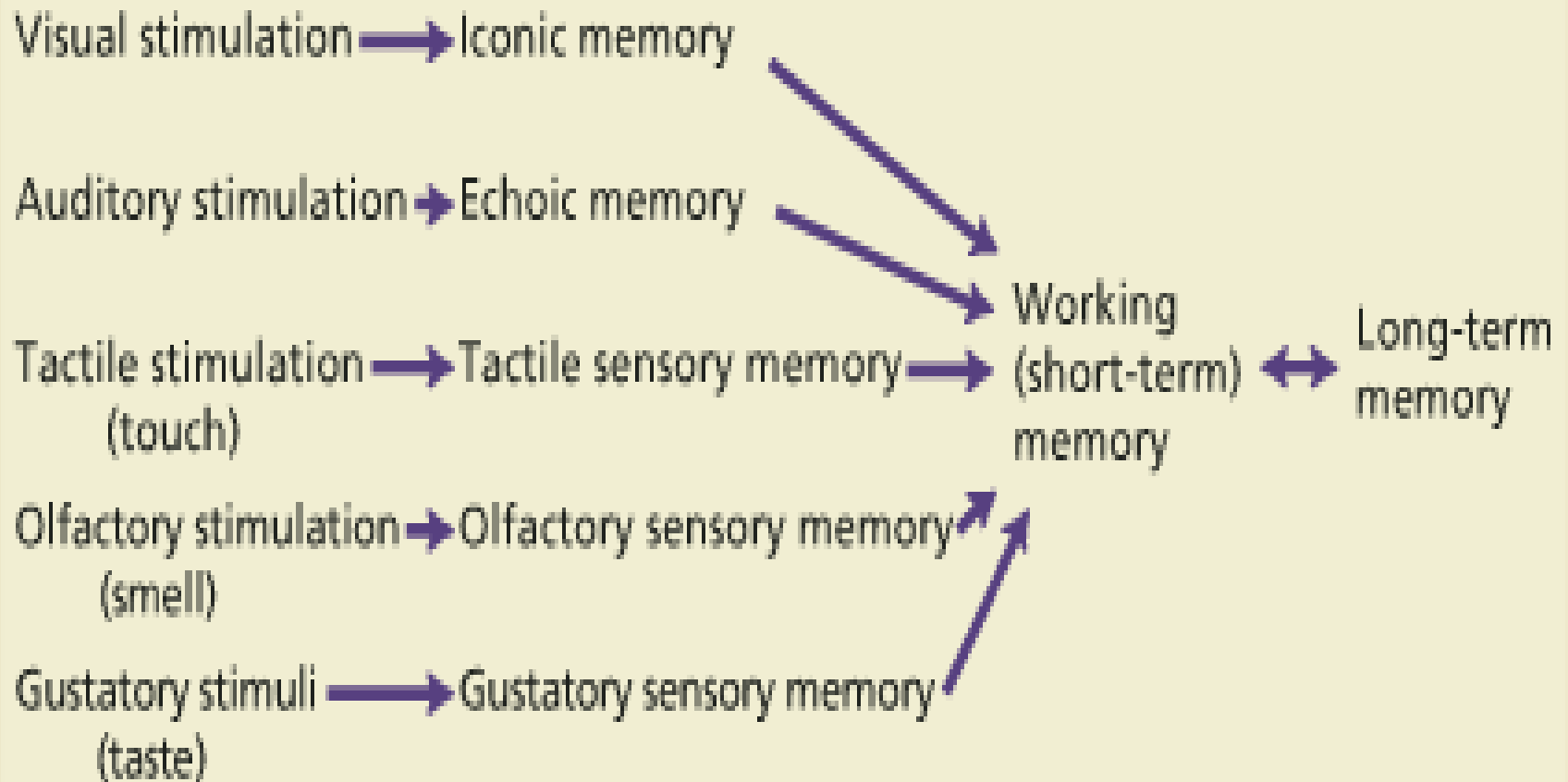
# The First Stage: Sensory Memory

The actual capacity of sensory memory can be twelve or more items

All but three or four items disappear before they can enter consciousness

There is a separate *sensory register* for each sense

# Sensory Memory



# The Three Stages of Memory



Preserves recently perceived events or experiences for less than a minute without rehearsal, also called short-term memory or STM

# The Second Stage: Working Memory

Working memory consists of

- A central executive
- A phonological loop
- The sketchpad

# Encoding and Storage in Working Memory

*Chunking* –

Organizing pieces of information into a smaller number of meaningful units

*Maintenance rehearsal* –

Process in which information is repeated or reviewed to keep it from fading while in working memory



# Encoding and Storage in Working Memory

*Elaborative rehearsal* –

Process in which information is actively reviewed and related to information already in LTM

*Acoustic encoding* –

Conversion of information to sound patterns in working memory

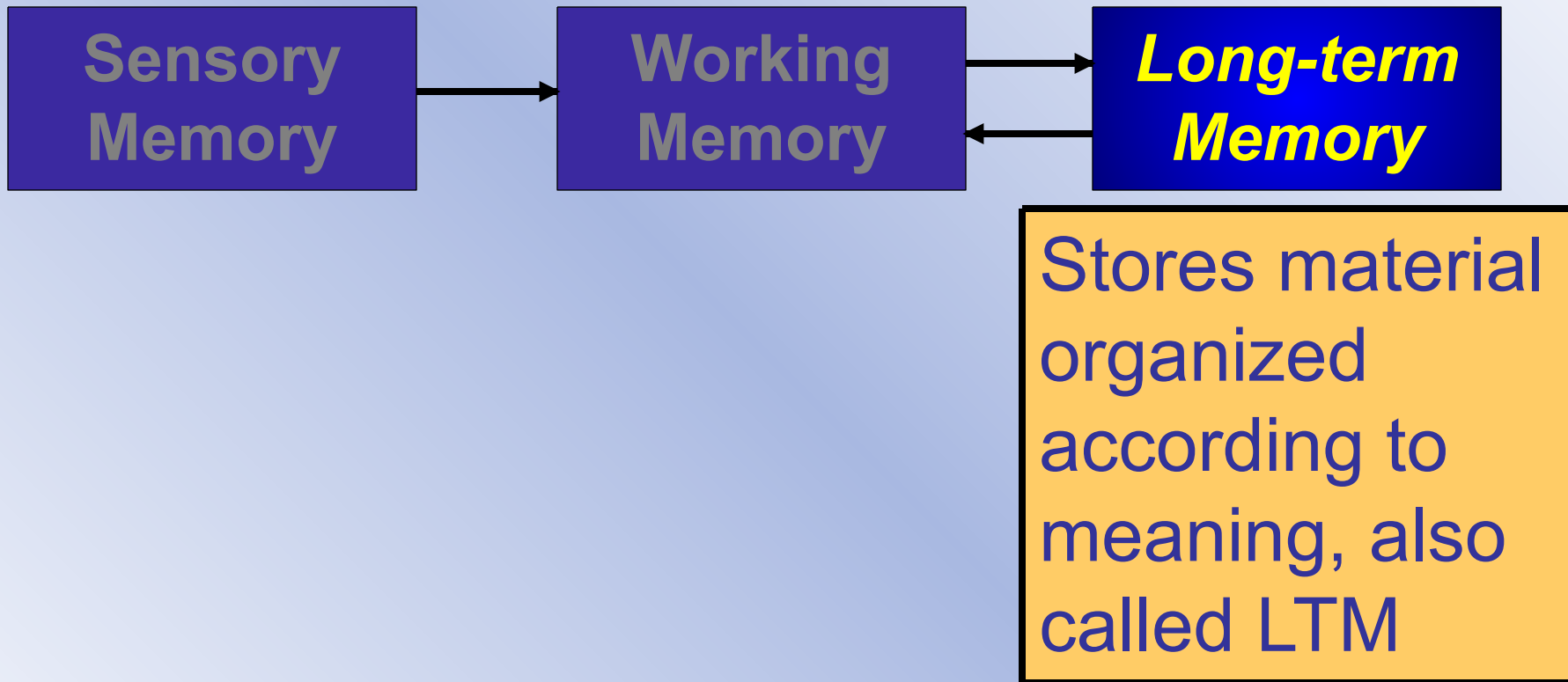
# Encoding and Storage in Working Memory

*Levels-of-processing theory –*

Explanation for the fact that information that is more thoroughly connected to meaningful terms in LTM will be better remembered



# The Three Stages of Memory



# The Third Stage: Long-Term Memory

*Procedural memory* –

Division of LTM that stores memories for how things are done

*Declarative memory* –

Division of LTM that stores explicit information

(also known as fact memory)

# Long-term memory

```
graph TD; A[Long-term memory] --> B[Declarative memory]; A --> C[Procedural memory]; B --> D[Semantic memory]; B --> E[Episodic memory];
```

## Declarative memory

### Semantic memory

Includes memory for:  
language, facts  
general knowledge

### Episodic memory

Includes memory for:  
events, personal  
experiences

## Procedural memory

Includes memory for:  
motor skills,  
operant and  
classical  
conditioning

# The Biological Basis of Long-Term Memory

*Engram* –

The physical trace of memory

*Anterograde amnesia* (forget the new)

Inability to form memories for new information  
(example: 50 First Dates)

*Retrograde amnesia* (forget the past)

Inability to remember information previously  
stored in memory (example: Samantha Who?)

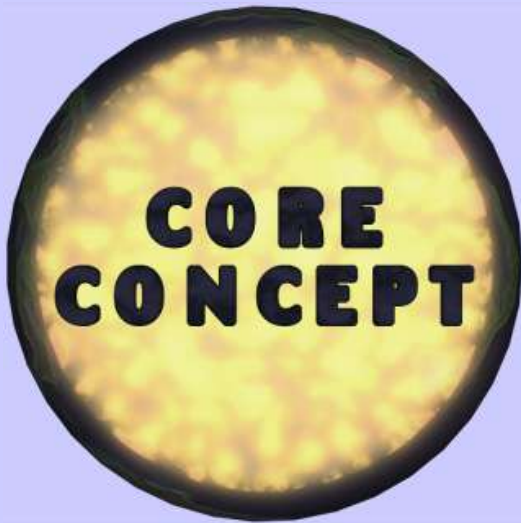
# The Biological Basis of Long-Term Memory

*Consolidation* –

The process by which short-term memories are changed to long-term memories



# How Do We Retrieve Memories?



Whether memories are implicit or explicit, successful retrieval depends on how they were encoded and how they are cued



# How Do We Retrieve Memories?

*Implicit memory –*

Memory that was not deliberately learned or of which you have no conscious awareness

*Explicit memory –*

Memory that has been processed with attention and can be consciously recalled



# Retrieval Cues



*Retrieval cues –*

Stimuli that are used to bring a memory to consciousness or into behavior



# Retrieval Cues



## *Priming –*

Technique for retrieving implicit memories by providing cues that stimulate a memory without awareness of the connection between the cue and the retrieved memory

# Priming

If you are presented with the following words:

assassin, octopus, avocado, mystery,  
sheriff, climate

# Priming

An hour later, you would easily be able to identify which of the following words you had previously seen:

twilight, assassin, dinosaur, mystery

# Priming

However, an hour later, you would also have a much easier time filling in the blanks of some of these words than others:

ch \_ \_ \_ \_ nk  
o \_ t \_ \_ \_ us  
\_ og \_ y \_ \_ \_  
\_ l \_ m \_ te

# Priming

While you did not actively try to remember “octopus” and “climate” from the first list, they were *primed* in the reading, which made them easier to identify in this task

chipmunk

octopus

bogeyman

climate

# Retrieving Explicit Memories

Anything stored in LTM must be “filed”  
according to its pattern or meaning

# Recall and Recognition

## *Recall –*

Technique for retrieving explicit memories in which one must reproduce previously presented information

## *Recognition –*

Technique for retrieving explicit memories in which one must identify present stimuli as having been previously presented

# Other Factors Affecting Retrieval

*Encoding specificity principle –*

The more closely the retrieval clues match the form in which the information was encoded, the better the information will be remembered



# Other Factors Affecting Retrieval

*Mood congruent memory –*

A memory process that selectively retrieves memories that match one's mood

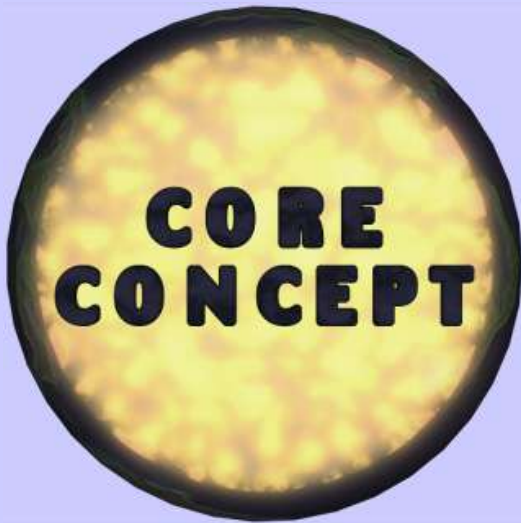


*TOT (tip of the tongue) phenomenon –*

The inability to recall a word, while knowing that it is in memory



# Why Does Memory Sometimes Fail Us?



Most of our memory problems arise from memory's “seven sins” – which are really by-products of otherwise adaptive features of human memory

# Memory's “Seven Sins”

**Transience**

**Absent-  
Mindedness**

**Blocking**

**Misattribution**

**Suggestibility**

**Bias**

**Persistence**



Can't remember those 7 sins of memory? Use this mnemonic device!

**T**ry (*transience*)  
**A**sking (*absent-mindedness*)  
**B**appleby (*blocking*)  
**M**aybe (*misattribution*)  
**S**he's (*suggestibility*)  
**B**rilliant in (*bias*)  
**P**sychology (*persistence*)



# Transience

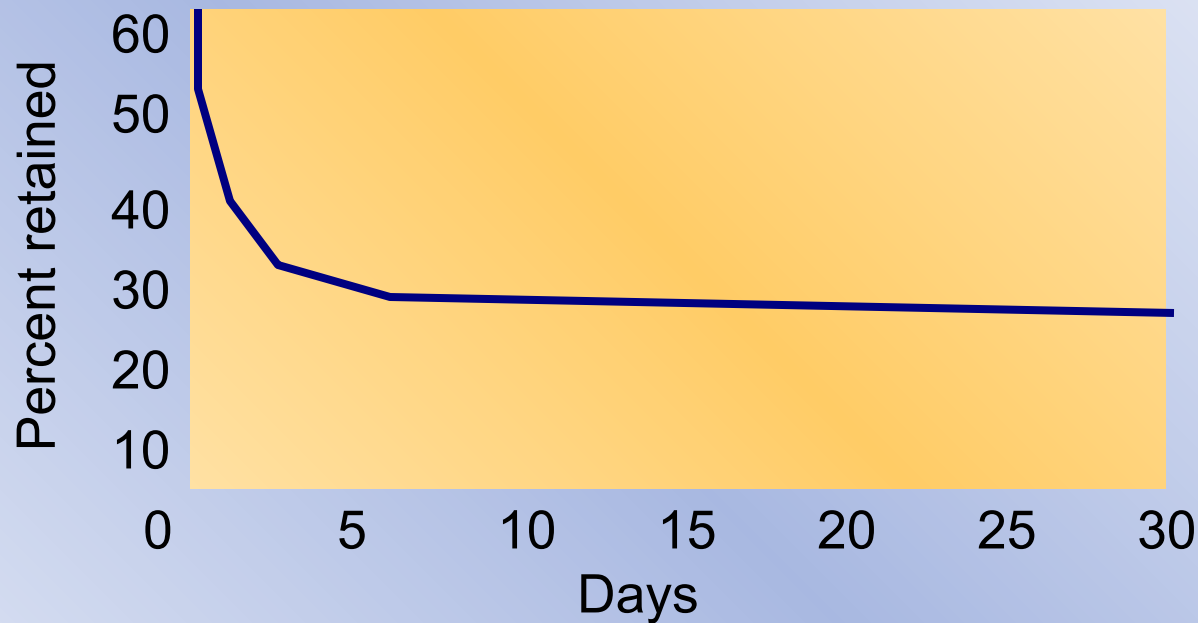
The impermanence of a long-term memory; based on the idea that long-term memories gradually fade in strength over time

*Forgetting curve –*

A graph plotting the amount of retention and forgetting over time for a certain batch of material



# Ebbinghaus's Forgetting Curve



Recall decreases rapidly, then reaches a plateau, after which little more is forgotten

# Absent-Mindedness

Forgetting caused by lapses in attention





# Blocking

Forgetting that occurs when an item in memory cannot be accessed or retrieved

- **Proactive interference** ( forward blocking - old information blocks the new)
- **Retroactive interference** (backward blocking - new information blocks the old)
- **Serial position effect** (remember the stuff in the beginning and the end but not in the middle – double dose of interference!)





Study Spanish



Study French



Recall French

**French 101**  
Midterm  
exam

papier \_\_\_\_\_

livre \_\_\_\_\_

plume \_\_\_\_\_

chien \_\_\_\_\_

**Old information blocks the new information. All you remember is Spanish!**

Study Spanish



Study French



Recall Spanish

**Spanish 101**  
Midterm  
exam

papel \_\_\_\_\_

libro \_\_\_\_\_

pluma \_\_\_\_\_

perro \_\_\_\_\_

**New information blocks the old information. All you remember is the French!**

# Misattribution

Memory fault that occurs when memories are retrieved, but they are associated with the wrong time, place, or person



# Suggestibility

Process of memory distortion as a result of deliberate or inadvertent suggestion

*Misinformation effect* –

The distortion of memory by suggestion or misinformation



# Factors Affecting the Accuracy of Eyewitnesses:

Recollections are less influenced by leading questions if possibility of memory bias is forewarned

Passage of time leads to increase in misremembering information

Age of the witness matters

Confidence in memory is not a sign of accuracy

# Bias

An attitude, belief, emotion, or experience that distorts memories

*Expectancy bias* –

A tendency to distort recalled events to make them fit one's expectations

*Self-consistency bias* –

Idea that we are more consistent than we actually are



# Persistence

Memory problem in which unwanted memories cannot be put out of mind



# The Advantages of the “Seven Sins” of Memory

Despite the grief they cause us, the “seven sins” may actually be by-products of adaptive features of memory

For example, absent-mindedness is the by-product of the useful ability to shift our attention

Misattributions, biases, and suggestibility result from a memory system built to deal with meaning

# Improving Memory with Mnemonics

*Mnemonics* –

Techniques for improving memory,  
especially by making connections  
between new material and information  
already in long-term memory

Mnemonic strategies include

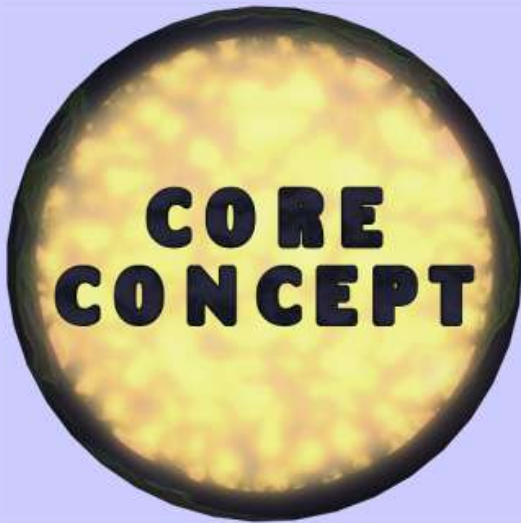
Method of loci

Natural language mediators





# How Do Children Acquire Language?



Infants and children face an especially important developmental task with the acquisition of language

# How Children Acquire Language

*Innateness theory of language –*

Children learn language mainly by following an inborn program for acquiring vocabulary and grammar

*Language acquisition device (LAD) –*

Structure in the brain innately programmed with some of the fundamental rules of grammar

# How Children Acquire Language

Early stages of language acquisition include the following:

- The babbling stage (infancy – varies)
- The one-word stage (6 - 12 mo.)
- The naming explosion (18 mo.)
- The two-word stage (24 mo.)
- Telegraphic speech (short, simple sentences) (24 mo. and up)

# The Rules of Grammar

## **Grammar –**

The rules of a language

**Phonemes** – The smallest units of sounds to form meaningful utterances (a, b, c, d, etc.)

## **Morphemes –**

Meaningful units of language that make up words (put the sounds together to morph into a word – “downtown” is two morphemes – two words with meaning but they morph into one meaningful word). Can also be used to mark tense (“*I miss you*” vs. “*I missed you*”) and possession (“*Jessica*” vs “*Jessica’s*”).

## **Overregularization –**

Applying a grammatical rule too widely and thereby creating incorrect forms  
(e.g. using “hitted” and “feets”)

# How Children Acquire Language

Other language skills

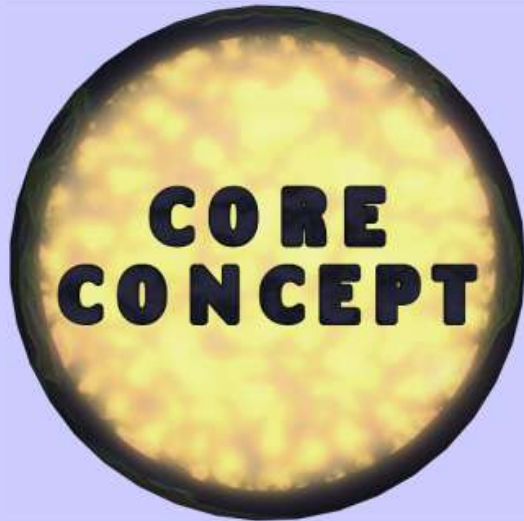
Social rules of conversation

Abstract words (e.g. hope, truth)





# What Are the Components of Thought?



Thinking is a cognitive process in which the brain uses information from the senses, emotions, and memory to create and manipulate mental representations, such as concepts, images, schemas, and scripts



# Concepts

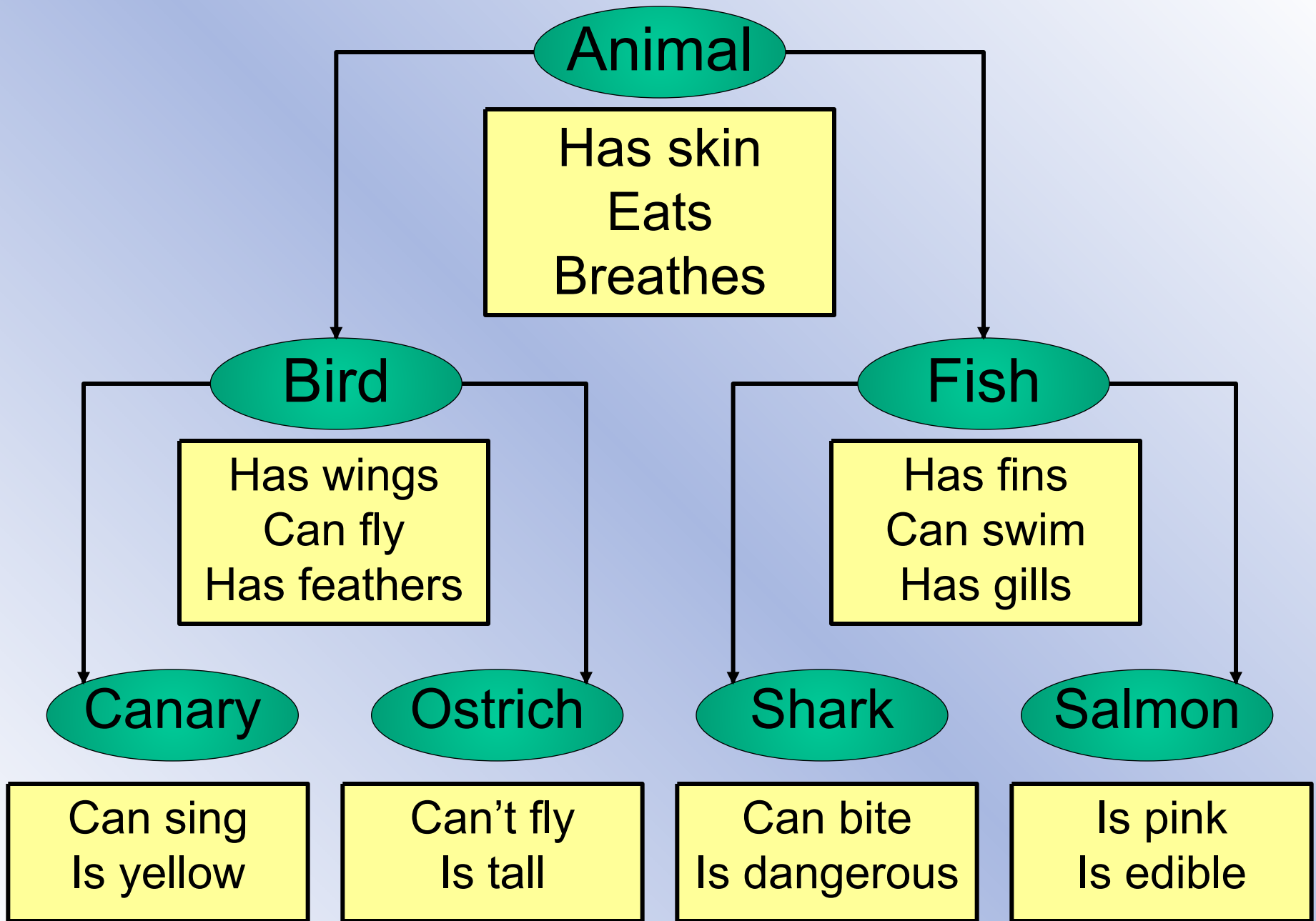
## **Concepts –**

Mental representations of categories of items or ideas, based on experience

**Natural concepts** represent objects and events – not only are they words, but they evoke images or emotions of the object or event as well. Natural concepts invoke a mental **prototype**, or a generic image that represents an example of a conceptual category (e.g. Bird).

**Artificial concepts** are defined by rules – dictionary definitions, mathematical formulations. Artificial concepts help to clearly define the natural concept (e.g. Bird is a feathered biped). The concept of the term “concept” is an artificial concept!

We organize much of our declarative memories into **concept hierarchies**





# Thought and the Brain

*Event-related potentials –*

Brain waves shown on an EEG in  
response to stimulation



# Schemas and Scripts Help you Know What to Expect

## *Schema –*

A knowledge cluster or general framework that provides expectations about topics, events, objects, people, and situations in one's life (your schema of telephone is much different than my grandparents' schema of telephone!)



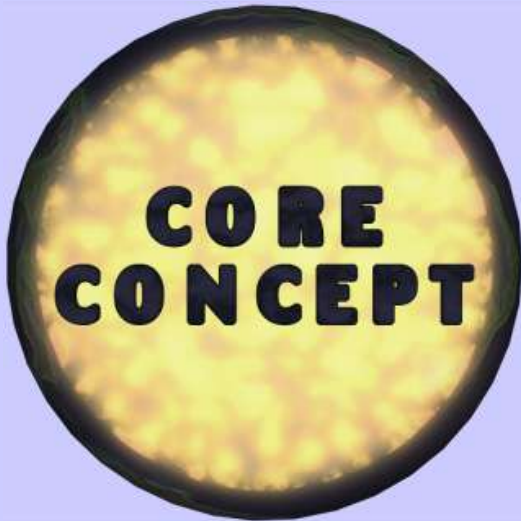
## *Script –*

A cluster of knowledge about sequences of events and actions expected to occur in particular settings (an event schema!)





# What Abilities Do Good Thinkers Possess?



Good thinkers not only have a repertoire of effective algorithms and heuristics, they know how to avoid the common impediments to problem solving and decision making

# Problem Solving

Good problem solvers are skilled at

Identifying the problem

Selecting a strategy



# Selecting a Strategy

## *Algorithms* –

Problem-solving procedures or formulas that guarantee a correct outcome if correctly applied

## *Heuristics* –

Cognitive strategies used as shortcuts to solve complex mental tasks; they do not guarantee a correct solution

# Heuristics

Useful heuristics include:

- Working backward
- Searching for analogies
- Breaking a big problem into smaller problems



# Obstacles to Problem Solving

*Mental set* –

Tendency to respond to a new problem in the manner used for a previous problem

*Functional fixedness* –

Inability to perceive a new use for an object associated with a different purpose



# Obstacles to Problem Solving

Other obstacles include:

- Self-imposed limitations
- Lack of interest
- Fatigue
- Drugs (legal and illegal)





# Judging and Making Decisions

**Confirmation Bias**

**Hindsight Bias**

**Anchoring Bias**

**Representativeness  
Bias**

**Availability Bias**

# Judging and Making Decisions

***Confirmation Bias***

**Hindsight Bias**

**Anchoring Bias**

**Representativeness  
Bias**

**Availability Bias**

Ignoring or finding fault with information that does not fit our opinions, and seeking information with which we agree



# Judging and Making Decisions

Confirmation Bias

***Hindsight Bias***

Anchoring Bias

Representativeness  
Bias

Availability Bias

Tendency, after learning about an event, to believe that one could have predicted the event in advance



# Judging and Making Decisions



Confirmation Bias

Hindsight Bias

***Anchoring Bias***

Representativeness  
Bias

Availability Bias

Faulty heuristic caused by basing (anchoring) an estimate on a completely unrelated quantity



# Judging and Making Decisions



Confirmation Bias

Hindsight Bias

Anchoring Bias

***Representativeness  
Bias***

Availability Bias

Faulty heuristic strategy based on presumption that, once a person or event is categorized, it shares all features of other members in that category



# Judging and Making Decisions

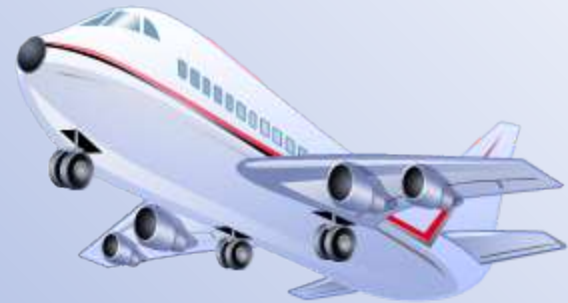
**Confirmation Bias**

**Hindsight Bias**

**Anchoring Bias**

**Representativeness  
Bias**

***Availability Bias***



Faulty heuristic strategy that estimates probabilities based on information that can be recalled from personal experience

# **End of Chapter 7**

## **We are halfway through!**

*Hopefully this chapter will not become “only a memory” now that we are finished with it!*