

Business Law

For each of the sections that follow, students may be required to analyze, recall, explain, interpret, apply, or evaluate the particular concepts being taught.

INTRODUCTION TO BUSINESS LAW

- complete an orientation by identifying the course objectives and requirements
- complete and determine competency on a pretest on Business Law concepts

KNOWING ABOUT THE LAW

- identify key terms for Knowing About the Law unit and develop a business law vocabulary and case study notebook
- define law and explain why laws are necessary
- explain how and why ethics and law do not always coincide
- differentiate among ways in which ethical decisions can be made
- distinguish among the five major sources of today's laws
- define a crime and identify the major classes of crimes
- describe the elements of crime
- distinguish among a variety of particular crimes
- explain the defenses available to criminal defendants
- summarize the penalties provided under criminal statutes
- identify some problems of modern society and classify them into three specific areas
- define the doctrine of public policy
- distinguish among laws that protect against drug use and domestic violence
- describe examples of laws related to property violations
- explain how due process applies to minors who violate the law
- identify and define a variety of intentional torts
- explain what constitutes negligence and contrast the various defenses to negligence
- determine when the doctrine of strict liability applies
- differentiate between survival and wrongful death statutes
- outline the remedies available to the victim of a tort
- define the concept of jurisdiction and explain how it applies to the court systems
- differentiate between the federal and state court systems
- contrast the three levels of the federal court system
- identify the principle state courts and describe their functions
- enumerate the steps in a civil and in a criminal trial and contrast/compare the steps
- state the rights that people have when they are arrested
- summarize the disposition of juvenile court cases
- experience the application of several existing principles of criminal law in a dramatization, including proof beyond a reasonable doubt, felony-murder rule as applied to a specific fact situation; demonstrate understanding and appreciation of the American Justice System and criminal trial procedures
- read a legal case, research legal issues, and write a legal brief in proper legal case format

ENTERING INTO CONTRACTS

- identify key terms for the Entering into Contracts unit and continue developing a business law vocabulary and case study notebook
- identify, list, and define the six elements of a contract
- list and define the steps involved in a contract
- discuss the three basic elements of an offer
- discuss requirements of an acceptance
- explain how an offer can come to an end
- define genuine agreement
- explain what can happen to render an agreement defective
- distinguish between unilateral and bilateral mistakes
- distinguish between duress and undue influence
- define minority and explain how a contract made by a minor is voidable by the minor
- recognize the consequences of a minor's misrepresentation of his or her age
- explain ratification of minors' contracts, including those actions that have the effect of ratification
- distinguish a minor's responsibility in regard to contracts for necessities
- identify persons other than minors who may disaffirm a contract
- define consideration and recognize when a benefit has been received and a detriment suffered
- describe the types of transactions that do not contain consideration
- state the rule that courts follow regarding adequacy of consideration
- determine whether or not the full amount of a debt must be paid when the person who is owed the money agrees to take a lesser sum in full payment
- explain the doctrine of promissory estoppel
- explain how illegal contracts may come about
- determine whether a contract should be invalidated for violating certain state statutes
- describe the types of agreements that are contrary to public policy
- determine the outcome of a case in which part of agreement is legal and part is illegal
- determine when the statute of frauds applies to a given contract
- explain the types of agreements that must be in writing to satisfy the requirements of the statute of frauds
- determine when a court will enforce a particular time for performance that is mentioned in a contract
- describe the test that is used to settle disputes over satisfactory performance
- explain the doctrine of substantial performance
- decide whether a contract is discharged because of impossibility of performance
- describe the way in which people lose their right to sue others for damages because of the statute of limitations
- differentiate between an assignment and a delegation
- identify those rights that may and may not be assigned and those duties that may and may not be delegated
- describe a situation in which a third-party beneficiary may enforce a contract
- explain what a breach of contract is and, given the facts of a situation, determine whether a breach has taken place

- name and describe the remedies that are available to the injured party when a contract is breached
- read a legal case, research legal issues, and write a legal brief in proper legal case format
- describe the employer-employee relationship
- list the rights and the duties of employers and employees
- explain how the employer-employee relationship may be terminated
- describe the exception of employment-at-will
- list the major legislation affecting the employer-employee relationship

MOCK TRIAL

- research, organize, and present information, facts, and other data related to the plaintiff and defense positions involved in a civil case

BEING A CONSUMER

- complete a consumer log recording details (facts and opinions) of all instances in which they are consumers of goods or services
- identify key terms for the Being a Consumer unit and continue developing a business law vocabulary and case study notebook
- determine when to apply the law of sales under the Uniform Commercial Code
- describe the special rules for contract for the sale of goods
- differentiate between passage of title and risk of loss
- outline the remedies available when someone breaches a sales contract
- recognize the difference between express and implied warranties
- determine when and by whom implied warranties are made
- indicate ways that warranties may be excluded
- explain the buyer's duty to notify the seller of a defect
- outline the remedies available when a breach of warranty occurs
- identify federal laws designed to protect the consumer
- recognize bait and switch advertising
- describe the rules that protect consumers when they order goods by mail and receive unordered goods by mail
- explain the meaning of product liability
- determine where to obtain consumer protection assistance
- highlight some precautions to take when buying a car from a dealer or from a private party
- outline the legal remedies available to the purchaser of an automobile that is defective
- explain the importance of the federal odometer law and the law requiring bumper and fuel economy standards
- recognize the advantages and disadvantages of financing a car and leasing a car
- describe the principle kinds of automobile insurance