## Curriculum Mapping Academic Standards for Business Foundations Grades 9-10 One Semester Class

Unit/Days	Standard Number	Standards	Resources	Vocabulary	Assessments
<u>5 days</u>	BMIT.BF.2	Students identify opportunity costs and trade-offs	PowerPoint software	Goods,	Resource
Unit one: Economics	.1	involved in making choices about how to use scarce economic resources.	Word software: Frayer vocab sheets	Services, Wants, and	PowerPoint Rubric
Economics		economic resources.	word software. Frayer vocab sheets	Needs	Rublic
	BMIT.BF.2	Students use a rational decision-making process as it	Unit one Notes:		Graphic
	.2	applies to the roles of citizens, workers, and	https://sites.google.com/a/cente		Organizers
		consumers	rville.k12.in.us/business-		
			department/business-		Internet
	BMIT.BF2.	Students explain the importance of and discuss factors	foundations-1/business-		assignment
	3	affecting productivity.	foundations		Rubric
	BMIT.BF.2	Students explain why societies develop economic			Written
	.4	systems and identify the basic features of different	Resource Project:		Quizzes
		economic systems.	https://sites.google.com/a/cente		
			rville.k12.in.us/business-		Written Tests
	BMIT.BF.2	Students explain the role of exchange and money in	department/business- foundations-1/business-		
	.5	an economic system and describe the	foundations foundations		Grade
		interdependence on economic activity	Toundations		worksheets and workbook
	BMIT.BF.2	Students analyze the role of the law of supply and	Unit one internet assignment:		pages
	.6	demand	https://sites.google.com/a/cente		P-0-0
			rville.k12.in.us/business-		
	BMIT.BF.2	Students describe different types of competitive	department/business-		
	.7		foundations-1/business-		
		Chudanta anglana tha mualitica of landonship and have	foundations		
	BMIT.BF.3 .3	Students explore the qualities of leadership and how to develop these leadership qualities.			
		to develop these leadership quanties.	Unit one Friday Product:		
			https://sites.google.com/a/cente		
			rville.k12.in.us/business-		

,					
			department/business-		
			foundations-1/business-		
			foundations		
			Examview Player: economics		
			exam		
<u>5 days</u>	BMIT.BF.1	Students analyze the relationship between ethics and	PowerPoint Software	Economics,	Understanding
Unit 2:	.1	the law		Factors of	Economics
internation			Word Software: Frayer vocab sheets	Production,	PowerPoint
al	BMIT.BF.2	Students identify opportunity costs and trade-offs		Scarcity,	Rubric
economics	.1	involved in making choices about how to use scarce	Wal-Mart Video:	Supply and	
		economic resources.	http://www.pbs.org/wgbh/pages	Demand	Graphic
			/frontline/shows/walmart/view/		Organizers
	BMIT.BF.2	Students use a rational decision-making process as it			0
	.2	applies to the roles of citizens, workers, and	Unit two notes:		Internet
		consumers	https://sites.google.com/a/cente		assignment
					Rubric
	BMIT.BF2.	Students explain the importance of and discuss factors	rville.k12.in.us/business-		
	3	affecting productivity.	department/business-		Written
			foundations-1/chapter-2		Quizzes
	BMIT.BF.2	Students explain why societies develop economic			
	.4	systems and identify the basic features of different	Understanding Economics		Written Tests
		economic systems.	Project:		
			https://sites.google.com/a/cente		Grade
	BMIT.BF.2	Students explain the role of exchange and money in	rville.k12.in.us/business-		worksheets
	.5	an economic system and describe the	department/business-		and workbook
		interdependence on economic activity	foundations-1/chapter-2		pages
	BMIT.BF.2	Students analyze the role of the law of supply and	Fremuier Planer Frenchise		
	.6	demand	Examview Player: Economics		
			Part II exam		
	BMIT.BF.2	Students describe different types of competitive			
	.7	structures			
	BMIT.BF.3	Students explore the unique characteristics of an			
	.1	entrepreneur.			

	BMIT.BF.3 .2	Students illustrate the levels and functions of management.			
	BMIT.BF3.	Students explore the qualities of leadership and how			
	3	to develop these leadership qualities.			
<u>6 days</u>	BMIT.BF.5	Students identify, use, and evaluate available financial	Excel software: create a budget	Fixed	Budget Project
Unit 3:	.1	services.	form	Expenses	PowerPoint
Planning a				Variable	Rubric
Budget	BMIT.BF.5	Students utilize a rational decision making process as	Word software: Frayer vocab sheets	Expenses	Rubiic
Duuget	.2	it applies to their consumer role	word software. Trayer vocab sheets	Budget	Graphic
	.2		Budget Project Handout:	Duuget	Organizers
	BMIT.BF.5	Students develop and evaluate a spending and savings	http://highered.mcgraw-		Organizers
	.3	plan	hill.com/sites/dl/premium/0078618		Budget
	.5	pian	770/instructor/263238/budgeting.pd		Simulation
	BMIT.BF.5	Students understand the impact of taxes on their			Rubric
	.4	Students understand the impact of taxes on their personal finances	f		Rubric
	.4	personal infances	Dudget Cinculation Handout		14/
		Chudowta analyza fastara that offert the shoirs of	Budget Simulation Handout:		Written
	BMIT.BF.5	Students analyze factors that affect the choice of	https://sites.google.com/a/centervill		Quizzes
	.5	credit, and the cost of credit	e.k12.in.us/business-		Muitten Teste
		Chudanta anglang akaing anglishin ta sangang sa far	department/business-foundations-		Written Tests
	BMIT.BF.5	Students analyze choices available to consumers for	<u>1/chapter-3budget</u>		
	.6	protection against risk and financial loss			Grade
			Budget worksheets:		worksheets
			https://sites.google.com/a/centervill		and workbook
			e.k12.in.us/business-		pages
			department/business-foundations-		
			<u>1/chapter-3budget</u>		
			Workbook page 17,18,20,21:		
			https://sites.google.com/a/centervill		
			e.k12.in.us/business-		
			department/business-foundations-		
			<u>1/chapter-3budget</u>		
			Examview Player: Budget exam		

<u>7 Days</u> Unit 4:	BMIT.BF.5	Students identify, use, and evaluate available financial	Word Software: Frayer vocab sheet	Debit Card	Checking Simulation 1
Checking	.1	services.	Checking Notes:	Endorsement	Rubric
	BMIT.BF.5	Students utilize a rational decision making process as	https://sites.google.com/a/cente		
	.2	it applies to their consumer role	rville.k12.in.us/business-	Outstanding	Graphic
	BMIT.BF.5	Students develop and evaluate a spending and savings	department/business-	Check	Organizers
	.3	plan	foundations-1/chapter-4		Checking
			<u>checking</u>		Simulation 2
	BMIT.BF.5	Students understand the impact of taxes on their	Checking research (checking notes):		Rubric
	.4	personal finances	https://sites.google.com/a/cente		Written
	BMIT.BF.5	Students analyze factors that affect the choice of	rville.k12.in.us/business-		Quizzes
	.5	credit, and the cost of credit	department/business-		
			foundations-1/chapter-4		Written Tests
	BMIT.BF.5	Students analyze choices available to consumers for	checking		Curada
	.6	protection against risk and financial loss	Excel software: create checks, check		Grade worksheets
			register, and bank reconciliation:		and workbook
			https://sites.google.com/a/cente		pages
			rville.k12.in.us/business-		
			department/business-		
			foundations-1/chapter-4		
			checking		
			Bank Reconciliation Worksheet:		
			https://sites.google.com/a/cente		
			rville.k12.in.us/business-		
			department/business-		
			foundations-1/chapter-4		
			<u>checking</u>		
			Checking Simulation #1:		
			https://sites.google.com/a/cente		
			rville.k12.in.us/business-		
			department/business-		

<u>6 days</u>	BMIT.BF.4	Students identify the roles of marketing and analyze	foundations-1/chapter-4 checkingChecking Simulation #2: https://sites.google.com/a/cente rville.k12.in.us/business- department/business- foundations-1/chapter-4 checkingWorkbook pages 23-26: https://sites.google.com/a/cente rville.k12.in.us/business- department/business- department/business- foundations-1/chapter-4 checkingExamview Player: Checking ExamPowerPoint Software	Marketing,	Utility Project
Unit five: Marketing	.1	the marketing impact on the individual, business, and society.	Word Software: Frayer vocab sheets	Utility, Target Market	Rubric Graphic
	BMIT.BF.4 .2	Students describe the characteristics of product planning	Merchants of cool Video: http://www.pbs.org/wgbh/pages /frontline/shows/cool/view/		Organizers
	BMIT.BF.4 .3	Students explain the role of pricing in the marketing process	Utility Project:		Written Quizzes
	BMIT.BF.4 .4	Students identify the types of promotion and determine how each contributes to successful marketing	https://sites.google.com/a/cente rville.k12.in.us/business- department/business- foundations-1/marketingch1		Written Tests Grade
	BMIT.BF.4 .5	Students describe the distribution process	Distribution worksheets: <u>https://sites.google.com/a/cente</u> <u>rville.k12.in.us/business-</u> department/business-		worksheets and workbook pages

			foundations-1/marketingch1	
			Functions of Marketing Project: <u>https://sites.google.com/a/cente</u> <u>rville.k12.in.us/business-</u> <u>department/business-</u> <u>foundations-1/marketingch1</u>	
			Pricing worksheets: <u>https://sites.google.com/a/cente</u> <u>rville.k12.in.us/business-</u> <u>department/business-</u> <u>foundations-1/marketingch1</u>	
			Examview Player: Marketing quiz Lectures and Demonstrations	
<u>8 days</u> Unit 6: Marketing	BMIT.BF.4 .1	Students identify the roles of marketing and analyze the marketing impact on the individual, business, and society.	PowerPoint Software Word Software: Frayer vocab sheets	Product Project Rubric:
part II	BMIT.BF.4 .2	Students describe the characteristics of product planning	Different types of Marketing:	Graphic Organizers
	BMIT.BF.4 .3	Students explain the role of pricing in the marketing process	https://sites.google.com/a/cente rville.k12.in.us/business- department/business- foundations-1/sports-and-	Written Quizzes
	BMIT.BF.4 .4	Students identify the types of promotion and determine how each contributes to successful marketing	<u>entertainment</u> Similarities and difference in the	Written Tests Grade worksheets
	BMIT.BF.4 .5	Students describe the distribution process	types of marketing: <u>https://sites.google.com/a/cente</u> <u>rville.k12.in.us/business-</u> department/business-	and workbook pages

<u>5 days</u>	BMIT.BF.1	Students analyze the relationship between ethics and	foundations-1/sports-and- entertainmentRevenue Streaming activity: https://sites.google.com/a/cente rville.k12.in.us/business- department/business- foundations-1/sports-and- entertainmentProduct Project: https://sites.google.com/a/cente rville.k12.in.us/business- department/business- department/business- department/business- foundations-1/sports-and- entertainmentProduct Project: https://sites.google.com/a/cente rville.k12.in.us/business- department/business- foundations-1/sports-and- entertainmentLectures and DemonstrationsExcel software: create a transaction	Assets,	Graphic
Chapter 3: Business Transaction s and the	.1	the law.	sheet Word software: Frayer vocab sheets	Liabilities, and Owner's Equity, and Accounting	Organizers Written
Accounting Equation			Textbook and Workbook: Glencoe Accounting Real world applications and connections Page 48-74	Equation	Quizzes Written Tests
			Workbook pages 20-26		Grade worksheets
			Chapter 3 notes: https://sites.google.com/a/cente		and workbook page
			rville.k12.in.us/business-		
			department/business- foundations-1/acc		

		Chapter 3 group quiz: <u>https://sites.google.com/a/cente</u> <u>rville.k12.in.us/business-</u> <u>department/business-</u> <u>foundations-1/acc</u> <b>Examview software: Chapter 3 test</b>		
		Teacher Lecture and Demonstration		
<u>3 days</u>		Banking Final:	Final Rul	bric
Final		https://sites.google.com/a/cente		
simulation		rville.k12.in.us/business-		
		department/personal-		
		finance/semester-final		
		<u>,</u>		
		Budget Final:		
		https://sites.google.com/a/cente		
		rville.k12.in.us/business-		
		department/personal-		
		finance/semester-final		
		Investing Final:		
		https://sites.google.com/a/cente		
		rville.k12.in.us/business-		
		department/personal-		
		finance/semester-final		
		mance/semester-man		