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Teaching Effectively - Learning Successfully

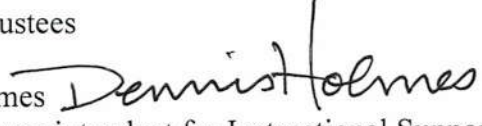
Alex Ayers, Ed.D.
Superintendent of Schools

Dennis Holmes
Associate Superintendent
for Instructional Support

Carl Fox
Purchasing Manager

February 9, 2023

To: Board of Trustees

From: Dennis Holmes 
Associate Superintendent for Instructional Support

Re: Award for New Interactive Touchscreens for Classrooms

Received bids from:

Vendor	Unit Price 65"	Unit Price 75"	Unit Price 85"	Warranty
Innovative Office Solutions	\$1,579.99	\$2,039.00	\$2,507.45	8 Years
Pacific OneSource	\$1,764.51	\$2,095.57	\$2,023.20	3 Years
Virtucom, Inc.	\$1,299.00	\$1,678.00	\$2,118.00	3 Years
Archangel Tablets	\$1,696.22	\$2,015.81	\$2,758.16	3 Years
CounterTrade Products	\$1,374.00	\$1,832.00	\$2,951.00	7 Years
Liberty PCS	\$975.00	\$1,525.00	\$1,820.00	5 Years
DHE Computer Systems	\$1,675.00	\$1,975.00	\$3,095.00	5 Years
BLUUM	\$1,822.35	\$2,175.29	\$2,925.29	7 Years
BLUUM (Alternate 1)	\$1,885.71	\$2,178.00	\$3,123.99	7 Years
BLUUM (Alternate 2)	\$1,805.00	\$2,239.51	\$3,075.00	7 Years
Ockers	\$1,670.00	\$1,924.00	\$2,674.00	3 Years
Vivacity Tech PBC	\$1,899.00	\$2,250.00	\$2,299.00	3 Years
Vivacity Tech PBC (Alternate 1)	\$1,799.00	\$2,350.00	\$3,025.00	5 Years
SHI International	\$2,199.00	\$2,699.00	\$3,499.00	7 Years
SHI International (Alternate 1)	\$2,059.00	\$2,499.00	\$3,299.00	7 Years
Digital Systems Integration	\$2,400.00	\$3,000.00	\$3,850.00	7 Years
Xerox Business Solutions Southwest	\$2,634.19	\$3,202.37	\$4,054.60	3 Years

Note: Projected purchase of 50 – 100 touchscreens. Bids are good until June 2023.

Funding Source: General and Federal.

Recommendation: Looking at all factors, price , specifications, warranty, etc. recommendation is to award Touchscreens to BLUUM USA, Inc.