

# Target Market



- For college students between the ages of 18 and 22.
- For students who want to take care of their skin or hair, but don't want the
  hassle of going to a store for products.
- Students who are just starting to take an interest in skin and/or hair care.
- Location: Nationwide college students

But the **BEYOND Box is for anyone**. If you care about stepping up your personal healthcare, **invest in taking yourself above and BEYOND**.



## OUR PRODUCT

Monthly Box

4

Commited Team
Members

6-8

Skincare/General Wellness Products

12

Boxes a Year

\$29.99

Our 1 and ONLY
Price

365

Days of Devotion to YOU





### PRICE

SIMPLE,
COMPETITIVE,
CONSISTENT.

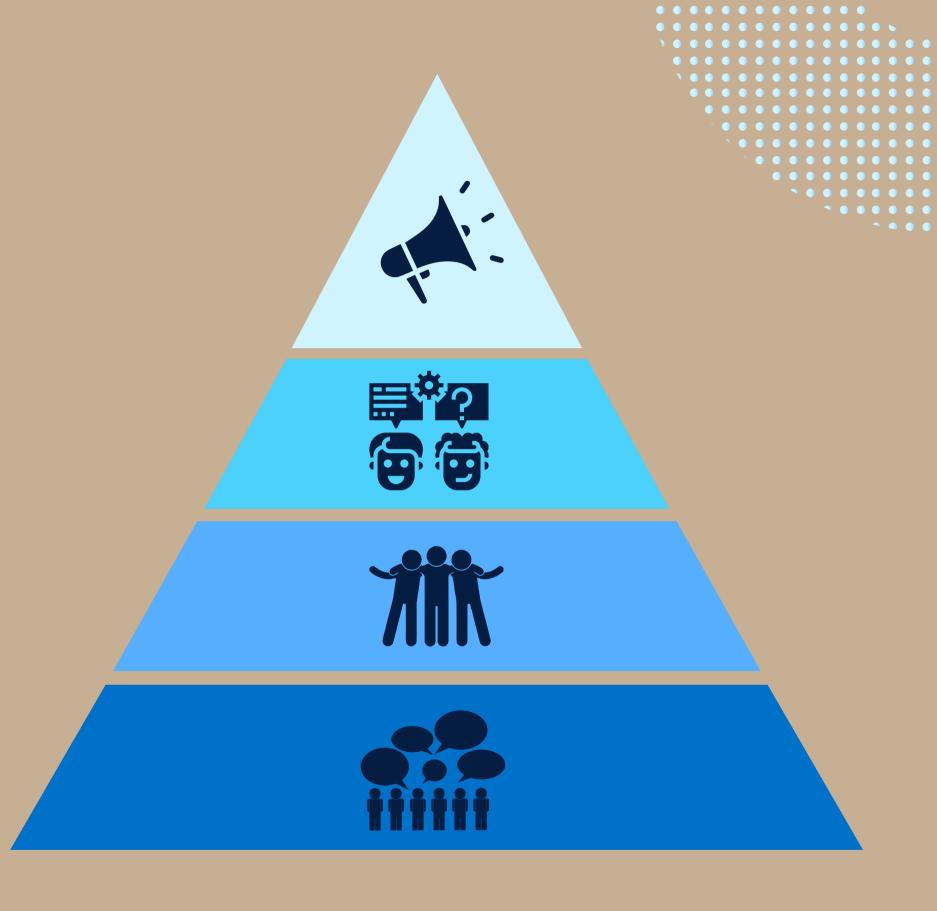
\$29.99

For our monthly, BEYOND Box



#### PROMOTION

- Various social media platforms
- Limited-time promotions and discounts to attract more people
- Work with influencers to review our product and to get it well known
- Referral programs to encourage customers to spread the word to their friends and family





#### MARKETING MIX

We'll take care of the headache of shopping when you commit yourself to go BEYOND



A monthly box that gives you premium skin care products



Price

\$29.99 monthly



Promotion

**Social Media** 



Place

The WorldWideWeb beyondbox.com