

Production Possibility Curve













A change in Demand versus a change in the Quantity Demanded

Change in Demand

- $\sqrt{\mathbf{Moves the curve}}$
- •Income
- •Future Expectations
- •# of Buyers
- •Consumer Information
- Taste and Preference
- Substitutes and Complements

Change in Quantity Demanded

 $\sqrt{\text{Moves Along the SAME}}$ curve

• Caused only by Price change.

A change in Supply versus a change in the Quantity Supplied

Change in Supply

- $\sqrt{Moves the curve}$
- •Costs of Production
- •Future Expectations
- •# of Sellers

Change in Quantity Supplied

 $\sqrt{\text{Moves Along the SAME}}$ curve

• Caused only by Price change.

- Taxes and Subsidies
- Prices of goods using same resources
- Time period of production

Consumer and Producer Surplus $\sqrt{}$ **The value in excess of the purchase price** $\sqrt{}$ **The income the firm gets in excess of its marginal costs**





when Total Utility declines.



Elasticity DEMAND $E_d = \frac{\% \text{ change in } Q_d}{\% \text{ change in } P}$

CROSS $E_c = \frac{\% \Delta \text{ Quantity of X}}{\% \Delta \text{ Price of Y}}$

INCOME
$$E_i = \frac{\% \Delta Quantity}{\% \Delta Income}$$



RELATIONSHIP	ECONOMIC INTERPRETATION
$\mathbf{MR} = \mathbf{MC}$	The firm has chosen the output that maximizes profits.
P > ATC	Firm is earning Economic Profits
$\mathbf{P} = \mathbf{ATC}$	Firm is earning NORMAL PROFIT (Break-Even Point) (EP = 0)
P < ATC; P > AVC	Loss Minimization
$\mathbf{P} = \mathbf{AVC}$	SHUTDOWN POINT (firm cannot cover its AVC
P < AVC	Firm does not produce

PURE COMPETITION $\mathbf{P} = \mathbf{M}\mathbf{R}$ The firm's DEMAND CURVE is infinitely ELASTIC MR = MCThe firms maximizes profit. $\mathbf{P} = \mathbf{ATC}$ Long Run (NORMAL PROFITS) **PRODUCTIVE EFFICIENCY** $\mathbf{P} = \min \mathbf{ATC}$ Firm is forced to operate with maximum productive efficiency. (Least-Cost Method Production) **ALLOCATIVE EFFICIENCY** $\mathbf{P} = \mathbf{MC}$ There is an optimal allocation of resources.

MONOPOLY P > MRThe firm's DEMAND CURVE is relatively INELASTIC. MR = MCThe firms maximizes profit. P > ATCLong Run ECONOMIC PROFITS. **PRODUCTIVE INEFFICIENCY** P > min ATCFirm is not forced to operate with maximum productive efficiency. (Least-Cost Method Production not necessary) **ALLOCATIVE INEFFICIENCY** P > MCThere is an **UNDERALLOCATION of** resources.

Pure Competition







Firm showing Shutdown position



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PRICE DISCRIMINATION

A perfectly discriminating monopolist has MR=D, producing more product and more profit!

Price and Costs



Dilemma of Regulation: Which Price?





Using Game Theory

- Game theory can be used to describe a game when:
 - There are rules which govern *actions*;
 - There are two or more *players*;
 - There are choices of action where strategy matters;
 - The game has one or more *outcomes;*
 - The outcome depends on the strategies chosen by all players, i.e., there is *strategic interaction*.

Advertising Game

COMPANY Y				
COMPANY X		Don't Adv.	Advertise	
	Don't Adv.	10,10	2,15	
	Advertise	15,2	7,7	

•*Dominant strategies*: Strategy 1 dominates Strategy 2 if every payoff from 2 is dominated by the respective payoff from 1.

Nash equilibrium: a set of strategies, one for each player, such that no player has an incentive (in terms of improving his own payoff) to deviate from his strategy, i.e., each player can do no better given what the opposing player(s) does. $MRP = MP \times P$ **Marginal Revenue Product equals the Marginal Product times the Price.** $\sqrt{1}$ The MRP curve is the resource demand curve. $\sqrt{1}$ Location of curve depends on the productivity and the price of the product.

Optimum Combination Of ResourcesLeast-Cost Combination of ResourcesMP of LaborMP of CapitalPrice of LaborPrice of Capital

Profit-Maximizing CombinationMRPLMRPc1PLPC

Monopsonistic Labor Market

Spillover Costs And Benefits

Two Goals for Tax Systems 4Tax equity: The fairness of a tax system. 4Tax efficiency: How a tax system maintains the incentives to be productive.

Two Principles of Tax Equity

- 4 **Benefits received principle:** *states that a fair tax is one that taxes people in proportion to the benefits they receive when government spends those tax revenues.*
- 4 Ability-to-pay principle: states that those who can afford to pay more taxes than others should be required to do so.

Three Tax Structures

- \$ Progressive tax: collects a higher percentage of <u>high</u> incomes than of low incomes.
- *S Regressive tax: collects a higher percentage of <u>low</u> incomes than of high incomes.*
- *§ Proportional tax: collects the same percentage of income, no matter what the income.*

