



Bellbrook Music Boosters

05Dec2022

6:30 pm

BHS Library

General Membership Meeting Minutes

Call to Order:

1st: Brett Woeste
2nd: Rachele Alban

Welcome:

Approval of the General Meeting Minutes, 07Nov2022

1st: Ron Campbell
2nd: Amy Silance

Unanimously Approved

Old Business:

- **Procedure for proposing fundraising/future planning**
 - Looking for another trustee
 - Tradd Baggott said he was interested in being nominated for the fundraising trustee.
 - Phoebe will send out an email and leave it open for a week for nominations, vote to come by email.
- **2023 Golf Scramble**
 - Will revisit as we get closer to planning time.
- **Past Donation Business Banners/Sign Update**
 - 100% completed and can be removed.
- **Merchandise/Yard Sign Fundraiser with Embellished Threadz**
 - No updates
- **Poinsettia Sale**
 - Delivered this Friday at 4pm, we need people to organize at the cafeteria Friday
 - Pick-up starts at 6pm - 8pm
 - Might need tarps for clean-up
 - Roughly \$2100 in profit from the sale

New Business

- **Officer's Report**
 - Nothing to report.
- **Treasurer's Report**
 - 2023 Budget Overview
 - **Appendix B**
 - Andy and Barb will meet with whoever the new fundraising person is to help talk through finding ways to alleviate the loss.
 - Motion to approve budget Karen, 2nd Carrie Remhof
 - Approved unanimously
- **Board of Trustees' Report**
 - Roles were assigned in the last trustee meeting.
 - Amy - Chair
 - Carrie - Communications
 - Nathan - Financial
 - Logistics - Brett
 - Amy - Sponsorship
 - Ron - Membership
- **Director's Report - Andy Solomon**
 - **Appendix C**
 - Parade will be December 30th at 2:30pm
 - Barb asked for us to reimburse Barb Oschner back
 - Voting on reimbursing Barb Oschner and then be reimbursed by the school - Board Approval - all in favor, no one opposed.
 -
- **Director's Report - Sheldon Apo**
 - 19 in the open guard
 - 13 in JV guard
 - 11 in middle school
- **Director's Report - Cameron Halls**
 - 26 Students for IPE
 - Some equipment will come out of the school account and other parts will come out of the music boosters account.
 - Added someone to help design the show.
 - Uniforms and floor submitted.
- **Administrator's Report**
 - Nothing to report.

- **Winter Invitational - Co Chair Eli Alban & Brett Woeste**
 - Eli wants to put a planning meeting on the calendar with Brett's schedule
 - General information requested about how many bands, both gyms are booked all day, Sunday show they will want it to start early so the judges can get on their flights home, morning start time 9am or 10am, 17 groups at this time are registered, aux gym is open at 3pm Saturday and 8pm on the main gym on Saturday,
 - Billie Gold Bubble tea is going to be a vendor.
 - Michaela asked about putting a vendor table out with music related stuff and to donate 50% of the profit back to the Music Boosters.
 - Discussion on coffee and smoothies for the invitational.
- **Optimist Club Flag**
 - Budget shows \$350, but it is really around \$1200 that we will collect.
- **Brainstorm ideas on how to get more volunteers especially for invitationals and golf outings**
 - Creating a YouTube channel of "what is a booster?" "What is the organization?" "What is uniform washing?" Etc.
 - Using text as a means to reach out to new parents or using Remind as an option - Matt Dalong
 - Melissa is going to work on recording meetings in the next month.
 - December 6th and December 12th - Ron Campbell and Carol Bird to work the tables at the concerts
 - Volunteer slideshow - Melissa Richardson
- **Lego Raffle Fundraiser**
 - Lego raffle finalized - drawing December 19th
 - \$500 gift card
 - Everyone fills out paperwork and Nick and Brett will write down their info for the tickets.
 - \$5 for one ticket, 5 tickets for \$20
- **Discuss 2023 Ice Breaker**
 - Table discussion
- **Spring Flower Sale - Vendor and Chair**
 - March 1st - March 17th
 - No date for delivery - asked for a date around mother's day
 - Chair should start work on the fundraiser in February
 - Amy Silance might be interested.

Open Forum

- Ryan Lanford and Malakai - Mattress Fundraising People
 - Avg \$6000 in one day - one day mattress fundraising, set-up a mattress showroom in the school and sell it out of the school.
 - If you sell 70 mattresses, you will write a check for \$10,000. Avg sale is \$3000 - \$6000.

- Saturday or Sunday - one day sale - window for gym booking 8am - 6pm, sale runs from 10am-4pm
 - 719-315-7373 - text information to that phone number and a youtube video that is a minute long will show you what that looks like.
 - Brett motioned to vote on the mattress fundraiser, Rachele seconded, voted on unanimously.
 - Mattress sale tentatively planned for April 30th.
-
- Discussed the Germain fundraiser for test driving
 - Erasers - Brett wanted to know if we can buy a few more sizes of the sizes that he has a hard time keeping in stock.
 - January 21st is Chamber Music Day - wants a table for display of the easy things like Amazon Smile, Kroger Rewards, and etc. Anything we want to promote. Potential for a booth to sell things for the band and give 50% profit back to the boosters.
 - End of the year - non-profit, we can put out a charity ask for the end of the year to get a write off on their taxes.
 - DCI Invitational - possibility of wanting to pursue doing an invitational in 2024.
 - Sandy Baggott - Art Ball - May 6th is an unofficial hold - Sandy asking if we want to move forward - need 30% - \$1400 - per person or per couple cost for the night, \$60-\$75 per couple depending on the extra things like hor devours and linens, facility cost \$4300 for the evening. Karen asked is there a point where you can't get the deposit back on the event. Sandy and Tradd to work on details and financials to present at next meeting.

Adjourn:

1st: Brett Woeste

2nd: Amy Silance

Appendix A

Michaela Kronenberger

Phoebe Dickman

Rachele Alban

Amy Silance

Ron Cambell

Sandy Baggott

Carry Remhof

Brett Woeste

Valerie Hiester

Nathan Hiester

Karen Bidelschies

Barb Siler

Andy Soloman

Amy Rodenroth

Carol Bird

Sheldon Apo

Cameron Halls

Tradd Baggott

Sandy Baggott

Patty Ball

Ryan Lampert - Mattress Fundraiser Representative

Appendix B - Director's Report - Andy Soloman

DIRECTOR'S REPORT

Monday, December 5, 2022

- Upcoming events:
 - Disney rehearsals are underway! Students need to be present for each one, as time is limited!
 - Pep Band signups are ongoing, and our first game will be next week.
 - Jazz Band start date - January 2023
- Marching Band Updates:
 - Congratulations on being named 2022 MSBA AAA Champions!
 - The Marching Eagles were undefeated in Class AAA at MSBA competitions this year!
 - Great job at BOA Grand Nationals to finish the season!
 - Thanks to everyone who helped make our season a huge success!
- Disney
 - Parade on December 30th at Magic Kingdom
 - Rehearsals are in progress!
- Winter groups:
 - IPE and Winterguard calendars and audition information has been shared!
- Winter concerts:
 - Tuesday, December 6 - featuring both HS bands and the choir!
 - HS Auditorium, 7pm
 - Wednesday, December 7 - MS Choir
 - MS Cafetorium, 6:30pm
 - Monday, December 12 - 7th and 8th grade band
 - HS Auditorium, 7pm
 - Wednesday, December 14 - 6th grade band
 - MS Main Gym, 7pm

Appendix C - Treasurer's Report



Treasurer Report: Nov 26, 2022

BOOSTER FUNDS OVERVIEW:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching band, IPE (Indoor percussion ensemble) and Winter Guard.

Actual:

Fiscal YTD Revenue: \$124,047.53
 Fiscal YTD Expenses: 124,819.51
 Fiscal YTD Surplus/(Deficit): \$ 771.98

Projected through EOY:

Revenue: \$ 130,673.49
 Expenses: 142,002.74
 Surplus/(Deficit): \$ 11,329.25

BALANCES*

Assets:		Liabilities:	
Checking	\$49,826.08	Uniform Replacement	\$3,946.59
Savings	65,145.50	Other Passthrough – NYC, etc.	\$4,764.86
		Credit Card Balance	
Total Assets	\$114,971.58	Total Liabilities	\$8,711.45

*Please note the balances section is under construction. Need to investigate for completeness.

Monies Received from Donations/Fundraisers (November)*

#	Source	Amount
1	Poinsettias	\$8,445.00
2	Amazon Smile	211.87
3	Dine Ins	104.90

*Does not include accompanying expenses

TREASURER ACTIVITIES/NOTES/TO-DO'S

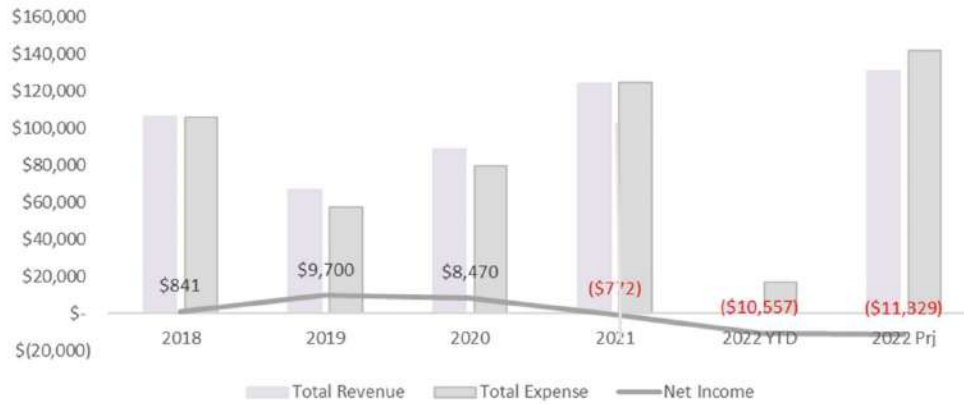
#	Status	Description
1	■	Treasury committee meeting structure – in progress
2	■	2023 Budget approved by board 11/30
3	■	Begin tracking of money to be reimbursed by winter programs
4	■	Improved tracking of reimbursement from school for program cost

Treasurer Report: Nov 26, 2022



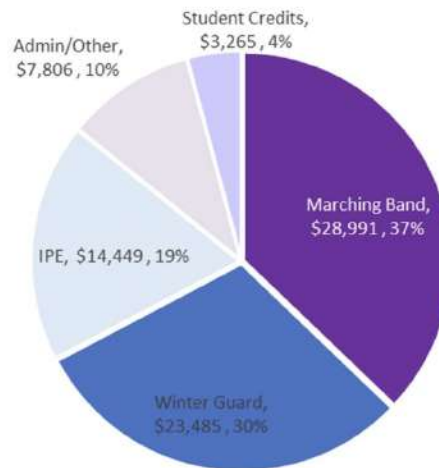
ADDITIONAL INFORMATION

Revenue, Expense and Income



Where does the Money Go?*

YTD + Projected 2022



*Excludes fundraising and invitational expenses. Program expenses are netted with income received from school for reimbursement

Treasurer Report: Nov 26, 2022



Income and Expense Summary:

Items Not Netted:	2019	2020	2021	2022 YTD	2022 Prj	2022 YTD + Prj	2022 Budget	2023 Budget
Income:								
Donations	\$7,759	\$15,591	\$19,031	\$3,370	\$626	\$3,996	\$3,616	\$3,905
Misc Income Other	0	0	0	938	0	938	321	315
Expense:								
Student Credits	(5,095)	(3,526)	(3,349)	(3,265)	0	(3,265)	(4,718)	(4,500)
General & Admin	(2,817)	(1,725)	(2,949)	(4,108)	(200)	(4,308)	(3,356)	(4,465)
Social/Hospitality	(1,215)	(414)	(298)	(742)	(395)	(1,137)	(1,111)	(650)
Music Programs	(650)	(727)	0	0	0	0	(616)	0
Food Committee	179	0	(1,005)	(762)	(1,424)	(2,186)	(2,186)	(2,600)
Misc. Fundraising Expenses	0	(300)	0	(175)	0	(175)	(175)	(200)
Items with Income and Expense Netted:								
Marching Band	(\$21,828)	(\$12,978)	(\$18,085)	\$ (27,788)	\$ (1,203)	(\$28,991)	(\$29,010)	(\$26,600)
Winter Guard	(18,470)	(8,399)	(19,108)	(15,812)	(7,673)	(23,485)	(12,431)	(22,873)
IPE	(15,112)	(11,415)	(10,294)	(14,449)	0	(14,449)	(12,368)	(13,931)
Golf Outing	\$0	\$0	\$0	\$ 11,331	\$ -	\$11,331	\$12,950	\$11,500
Fall Invitational	11,268	0	2,022	10,977	0	10,977	8,971	8,908
Scrip	3,475	6,783	9,587	2,147	6,000	8,147	8,147	8,147
Tag Day	9,357	2,483	9,487	7,662	0	7,662	8,134	8,388
Dine In	2,587	3,053	3,825	4,331	0	4,331	2,874	3,978
Spring Flowers	5,501	(3,822)	7,552	5,632	0	5,632	5,632	6,000
Winter Invitational	10,806	8,123	3,068	4,351	0	4,351	4,351	(2,390)
Poinsettias	1,432	3,148	3,738	9,208	(6,288)	2,920	2,478	2,871
Raffle	296	0	1,050	2,303	0	2,303	2,303	2,000
Pies	958	0	1,285	1,471	0	1,471	1,471	1,342
Car Wash	1,060	4,600	0	0	0	0	0	0
Amazon Smile	382	652	851	834	0	834	910	800
Corn Fritters	453	0	0	801	0	801	644	800
Sprit Wear	0	223	679	359	0	359	456	700
Avenue of Flags	0	0	0	324	0	324	0	325
Yankee Candle/Charleston Wrap	1,316	0	637	290	0	290	0	300
Historic (informational)								
Dayton Dragons	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Euclre Party	(200)	(253)	441	0	0	0	0	0
Souvenirs	(7)	0	420	0	0	0	0	0
UD Concessions	3,974	808	0	0	0	0	0	0
Calendars (deleted)	0	0	0	0	0	0	0	0
Yard Signs	0	0	0	0	0	0	0	0
Food Truck Rally (deleted)	0	0	0	0	0	0	0	0
Ford Drive Event	2,085	0	0	0	0	0	0	0
Peeler Cards	1,853	0	0	0	0	0	0	0
Winter program Fees (Deleted)	0	0	0	0	0	0	0	0
Expenses (historic)	(2,062)	2,318	0	0	0	0	0	0
Net Income	(\$2,717)	\$4,225	\$8,385	(\$772)	(\$10,657)	(\$11,329)	(\$2,713)	(\$17,930)

Treasurer Report: Nov 26, 2022



2023 Budget Highlights:

- Budget has a short fall of approximately \$17k
 - This is approximately \$6k more than 2022 due to unknown cost related to the winter invitational – Judge and MEPA sponsorship fee. Cost was paid in prior years except 2021 and 2022. Unsure whether to expect the cost again.
- Need to work this year on either increasing revenue or reducing cost for the boosters to stay sustainable
- Largely due to booster need to support staff cost, approximately \$47K in cost will be paid in 2023 that will need to be reimbursed from school account.
 - Marching band - \$20k
 - Middle school Guard - \$11,570.47
 - IPE - \$9,250
 - Little Belles – \$3,175
 - Open guard - \$2,531