



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT**

**SCHOOL BOARD EXECUTIVE SUMMARY**

**December 14, 2010**

**V. D. CONSENT AGENDA / PURCHASING**

**16. Aruba Wireless Network Equipment**

**DESCRIPTION OF PURCHASE:**

Two (2) Aruba 3400 Controllers including support with: two (2) Policy Enforcement Firewall licenses including support and two (2) Wireless Intrusion Protection Module licenses including support, two (2) Aruba Multi-Service Controller Mark I Modules including support with: two (2) Policy Enforcement Firewall licenses including support and two (2) Wireless Intrusion Protection Module licenses including support; one (1) Aruba 3400 including support with: two (2) Policy Enforcement Firewall licenses including support and two hundred (200) Aruba 105 Wireless Access Points. Training, installation and configuration are included in this purchase

Request authorization to trade-in wireless network equipment for credit toward this purchase. See attached list.

**REQUESTED BY:**

Information Technology

**DISTRICT GOAL SUPPORTED:**

District Goal #E.3. Continuity: Improve operational continuity in the learning, work, and virtual/technological environment.

**SUPPLIER NAME:**

RedCell Technologies, Inc., Tampa, FL

**AMOUNT OF PURCHASE:**

\$274,838.75

**FUNDING SOURCE:**

Capital Improve Tax Constr Fund (3711) – Computer Equipment (1503) \$258,912.38

General Fund (1110) – Regular Operations – Departments (0100) \$15,926.37

**METHOD OF PROCUREMENT:**

Negotiation/Quotation

**OTHER REFERENCES:**

School Board Rule 6Gx17-5 02(4)(F) – Acquisition of Information Technology Resources

## Trade Up & Train Up Trade-in Request

Please provide information about your currently-installed Aruba equipment. Only the Aruba 200, 800, 2400, or 6000 SC1 or SC2 are eligible for trade-in. Equipment must be in use and in working condition (or eligible for RMA) in order to be eligible.

[illegible]

(Attach additional pages if necessary)

Please select the training course/s you are interested in attending:

- ☐ IAW (SKU: EDU-IAW)  
☒ SWDI (SKU: EDU-SWDI)  
☒ AICU (SKU: EDU-AICU)  
☐ ATS (SKU: EDU-ATS)

The resulting trade-in quote will be contingent upon the trade-in controllers identified in this request and the Aruba products to be purchased. Any change in the equipment to be traded-in or purchased will require a revised quote to be issued