- <u>Social Psychology</u> concerned with the study of how people _____about, ____, and ___another.
- What is it called how people explain others' behavior.?
- Who concluded that people tend to attribute others' behavior either to their dispositions or their situations?
- When someone is late for a movie that you were going to together and you blame it on their carelessness you are using what type of attribution?
- What is our tendency to underestimate the impact of situational influences and to overestimate the impact of personal dispositions in explaining the behavior of others?
- What are belief based feelings that guide our behavior?
- Foot-in-the-door phenomenon best illustrates the impact of our actions on what?
- To comply with a large request if one has previously complied with a small request is called....
- Who did the Stanford Prison Experiment?
- What did the Stanford Prison Experiment best illustrate?
- What did Zimbardo say about the prison guards at Iraq's Abu Ghraib Prison and their destructive behavior?
- Cognitive dissonance is the discomfort we feel when two thoughts are ...
- Adjusting one's behavior or thinking toward a group standard is called...
- What is the name of the psychologist that test people on their visual perception (using lines)...
- When people have the desire to gain other people's approval it is called ...
- What is the name of the psychologist that studied obedience?
- What was the Participants in the above study instructed to do? (what did it involve?)

- The tendency to perform well-learned tasks more effectively in the presence of others.
- Exerting less effort in a task when you know that there are others involved is called...
- The loss of self awareness and self constraint in a group fosters arousal and anonymity is called...
- Know examples of group polarization (people grouping together and thinking the same way, strengthening the group idea. Ex. La Fagata is loved by all the people in the group, as you sit and discuss the difference between La Fagata and Old Mexico, everyone comes to the conclusion that La Fogata is the best Mexican Restaurant)
- Know examples of Groupthink, Group polarization, Deindividuation, Social Loafing, Social Facilitation, Foot in the door phenomenon, Normative Social Influence, Fundamental Attribution Error, Conformity, Dispositional Attribution, Just world phenomenon, Scapegoat theory, prejudice, ingroup, outgroup, Other Race Effect, Social Scripts.
- Overgeneralized beliefs about a group of people that often underlie prejudicial emotions are called
- The action/behavior of prejudice is called...
- Think about the graphs on Discrimination in the U.S. (how have they changed/not changed?)
- Know the difference between implicit prejudice and explicit prejudice.
- Ingroup bias show the impact of our social identities on prejudice.
- Prejudice that results from frustration is a theory called
- The **other race effect** is the tendency to remember the faces of people of _____ race better than the faces of people of ____ race.
- When you think that the people of Cuba were killed by the volcano because they were a bad group of communist people, you are using what justification?
- Aggression! In the brain: Limbic/frontal, in the genes Y chromosome, exposure to testosterone.
- When an attempt to reach a goal is blocked what type of anger may result?