

## THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183

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## **MEMORANDUM**

TO: Members of the School Board

Dr. Gary Norris, Superintendent

Mr. Scott Lempe, Associate Superintendent

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #7095 FOR PLUMBING SERVICES – TIME

AND MATERIALS

Bids to provide 'Plumbing Services – Time and Materials' were received from seven vendors on February 7, 2007. The bids of Aqua Plumbing and Air, Babe's Plumbing, Inc., Circle Plumbing, Inc., and Daniel's Plumbing Service, Inc., were the best low bids meeting the advertised specifications. The bid of Apollo Construction and Engineering Services, Inc., was non-responsive to the requirement that plumbing services must be the primary business of the Contractor. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by: Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 4-10-07

Fiscal Impact: Not to exceed \$300,000.00

**Funding:** Capital

**Recommended Motion:** That the bids of Aqua Plumbing and Air, Babe's Plumbing, Inc., Circle Plumbing, Inc., and Daniel's Plumbing Service, Inc., to provide 'Plumbing Services – Time and Materials' in an amount not to exceed \$300,000.00, be approved for award and purchase.

(over)

| Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.) Rental is for active use of  |   | Apollo Construction & Engineering Services, Inc. | Aqua Plumbing & Air | Babe's Plumbing, Inc. |
|--|---|--|---------------------|-----------------------|
| hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.    Helper, standard working hours (Monday through Friday 7:00 a.m 5:00 p.m.); hourly rate, including overhead and profit.   Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m 5:00 p.m.); hourly rate, including overhead and profit.   Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.   Septiment of the first of the fi | (Monday through Friday 7:00 a.m 5:00 p.m.); hourly rate, including  | \$59.47  | \$79.00             | \$90.00               |
| 3. (Monday through Friday 7:00 a.m 5:00 p.m.); hourly rate, including overhead and profit. \$47.84 \$40.00  Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit. \$65.54 \$60.00  Percentage mark-up of materials cost. (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Supplier's invoice will be required at time of billing in order to verify mark-up.)  Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.)  Rental is for active use of   | hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$86.21  | \$118.50            | \$135.00              |
| (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.  Percentage mark-up of materials cost. (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Supplier's invoice will be required at time of billing in order to verify mark- up.)  Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.) Rental is for active use of  | 3. (Monday through Friday 7:00 a.m 5:00 p.m.); hourly rate, including overhead and profit.  | \$47.84  | \$40.00             | \$35.00               |
| cost. (No mark-up of sales tax allowed.) (Indicate this percentage 5. in the space to the right.) (Supplier's invoice will be required at time of billing in order to verify mark-up.)  Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.) Rental is for active use of  | (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including   | \$65.54  | \$60.00             | \$53.00               |
| Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.) Rental is for active use of  | cost. (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Supplier's invoice will be required at time of billing in order to verify mark-   | 20%  | 25%                 | 15%                   |
| use will not be allowed.   | Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.) Rental is for active use of equipment. Payment for inactive |  |                     | 10%                   |

|   |   | Circle Plumbing, Inc. | Daniel's Plumbing Service Inc. | Larry's Plumbing |
|---|---|-----------------------|--------------------------------|------------------|
| 1 | Journeyman standard working hours (Monday through Friday 7:00 a.m 5:00 p.m.); hourly rate, including overhead and profit.   | \$76.00               | \$80.00                        | \$96.00          |
| 2 | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.   | ,                     | \$120.00                       |                  |
| 3 | 5:00 p.m.); hourly rate, including overhead and profit.   | \$48.00               | \$40.00                        | \$70.00          |
| 4 | Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.   | \$72.00               | \$60.00                        | \$105.00         |
| 5 | Percentage mark-up of materials cost. (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Supplier's invoice will be required at time of billing in order to verify mark-up.)                             | 24%                   | 30%                            | 40%              |
| 6 | Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of |                       |                                |                  |
|   |   | 20%                   | 20%                            | 20%              |

|    |  | Terry's Plumbing |
|----|--|------------------|
| 1. | Journeyman standard working hours (Monday through Friday 7:00 a.m 5:00 p.m.); hourly rate, including overhead and profit.  | \$80.00          |
| 2. | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$120.00         |
| 3. | Helper, standard working hours<br>(Monday through Friday 7:00 a.m<br>5:00 p.m.); hourly rate, including<br>overhead and profit.  | \$60.00          |
| 4. | Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.  | \$90.00          |
| 5. | Percentage mark-up of materials cost. (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Supplier's invoice will be required at time of billing in order to verify mark-up.)  | 15%              |
| 6. | Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) (Indicate this percentage in the space to the right.) (Copy of rental invoice will be required at time of billing in order to verify mark-up.) Rental is for active use of equipment. Payment for inactive use will not be allowed. |                  |
|    |  | 15%              |

|   | Apollo Construction & Engineering Services, Inc. |                          |             | Aqua Plumbing & Air                                  |                |                      | Babe's Plumbing, Inc.            |                |            |
|---|--|--------------------------|-------------|--|----------------|----------------------|----------------------------------|----------------|------------|
| Use of Contractor owned special equipment. (This is equipment that is used on occasion, not in the regular course of plumbing work.  List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed. | Type of<br>Equipment                             | Hourly<br>Rate           | Daily Rate  | Type of<br>Equipment                                 | Hourly<br>Rate | Daily Rate           | Type of<br>Equipment             | Hourly<br>Rate | Daily Rate |
| ass will not be allowed.  | See Attache                                      | ed Rental R              | ate Sheet   | Jackhammer   |                | \$100.00             | Track Hoe                        | \$40.00        | \$320.00   |
|   |  |                          |             | Cut Off Saw  |                | \$75.00              | •                                | \$25.00        | \$200.00   |
|   |  |                          |             | Mud Hog  |                | \$150.00             | Sewer<br>Machine                 | \$40.00        | \$320.00   |
|   |  |                          |             | Back Hoe   |                | \$350.00             | Video Camera                     | \$100.00       | \$800.00   |
|   |  |                          |             | Trencher   |                | \$150.00             | Jetter                           | \$125.00       | \$1,000.00 |
|   |  |                          |             | Chipping   |                |                      |                                  |                |            |
|   |  |                          |             | Hammer   |                | \$75.00              |                                  |                |            |
|   |  |                          |             | Smoke Tester   |                | \$75.00              |                                  |                |            |
|   |  |                          |             | Jetter: \$395.00<br>for first 2 hrs. (2<br>hr. min.) | \$175.00       |                      |                                  |                |            |
|   |  |                          |             | 1st Hole<br>Additional<br>Holes                      |                | \$125.00<br>\$ 65.00 |                                  |                |            |
| List of Service Technicians:  |  | Included                 |             |  | cluded         |                      |                                  | cluded         |            |
| Three (3) Commercial References:  |  | Included                 |             |  | cluded         |                      |                                  | cluded         |            |
| Contact Name:   |  | as G. Kamp               |             | John Miller  |                | Joseph P. Dalton     |                                  |                |            |
| Address:  |  | ). Box #584              |             | 8283 Vico Court                                      |                | 140 E. Miami Avenue  |                                  |                |            |
| Address: Phone:   |  | Center, FL<br>3-645-4926 |             | Sarasota, FL 34240<br>941-366-7676                   |                |                      | Venice, FL 34285<br>941-488-6074 |                |            |
| Fax:  |  | 3-645-3351               |             | 941-366-7676   |                |                      |                                  | -488-4693      |            |
| Federal ID #:   |  | 9-2811166                | <u> </u>    | 59-0767967   |                |                      | 59-1023892                       |                |            |
| E-Mail:   | tkamprath@a                                      |                          | ruction.com |  | uaplumbing.    | com                  | 33                               | .020002        |            |
|   |  |                          |             |  |                |                      |                                  |                |            |
|   |  |                          |             |  |                |                      |                                  |                |            |
| j   |  |                          |             |  |                |                      |                                  |                |            |

Opening Date: February 7, 2007 - 2:00 p.m.

|     |  | Circle Plumbing, Inc.           |                |                      | Daniel's Plumbing Service Inc.      |                          |               | Larry's Plumbing             |                |            |
|-----|--|---------------------------------|----------------|----------------------|-------------------------------------|--------------------------|---------------|------------------------------|----------------|------------|
| 7.  | Use of Contractor owned special equipment. (This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed. | Type of<br>Equipment            | Hourly<br>Rate | Daily<br>Rate        | Type of<br>Equipment                | Hourly<br>Rate           | Daily<br>Rate | Type of<br>Equipment         | Hourly<br>Rate | Daily Rate |
|     | 1  | Sewer                           | \$50.00        | \$100.00             | Small Jetter                        | \$85.00                  |               | Machine                      |                | \$25.00    |
|     |  | Sewer Camera                    | \$50.00        | \$225.00             | Large Jetter - 2<br>Men, 2 Hr. Min. | \$185.00                 |               | 1500 Drain<br>Machine        |                | \$30.00    |
|     |  | Jackhammer                      | \$30.00        | \$65.00              | Mud Hog                             |                          | \$70.00       | Jackhammers                  |                | \$20.00    |
|     |  | Chipping<br>Hammer              | \$25.00        | \$55.00              | Freeze Kit                          |                          | \$55.00       |                              |                |            |
|     |  | Back Hoe                        | \$105.00       | \$275.00             | Cut Saw                             |                          | \$55.00       |                              |                |            |
|     |  | Sewer Jetter                    | \$95.00        |                      | Jackhammer                          |                          | \$70.00       |                              |                |            |
|     |  | Street Saw                      | \$75.00        | \$200.00             | Mini-Cam                            |                          | \$70.00       |                              |                |            |
|     |  | Mud Hog<br>Pump                 | \$75.00        | \$200.00             |                                     |                          |               |                              |                |            |
| Lis | t of Service Technicians:  | Inc                             | cluded         |                      | Inc                                 | cluded                   |               | Ir                           | ncluded        |            |
| Th  | ree (3) Commercial References:   |                                 | cluded         |                      | Included                            |                          |               | Included                     |                |            |
|     | ntact Name:  | Gene P. Mixon                   |                |                      | Daniel Grenier                      |                          |               | Larry Deeds                  |                |            |
|     | dress:   | 1603-B Barber Road              |                | 5730 Jason Lee Place |                                     | 120 Corporation Way, #11 |               |                              |                |            |
| _   | dress:<br>one:   | Sarasota, FL 34240-9391         |                |                      | Sarasota, FL 34233<br>941-926-7272  |                          |               | Venice, FL 34285             |                |            |
| Fax |  | 941-953-5594<br>941-377-7379    |                |                      | 941-925-2609                        |                          |               | 941-484-5796<br>941-244-9125 |                |            |
|     | deral ID #:  | 65-0089022                      |                |                      | 65-0306836                          |                          |               | 65-0485407                   |                |            |
|     | Mail:  | katherine@circleplumbinginc.com |                | plungedps@yahoo.com  |                                     | larryplumbing@aol.com    |               |                              |                |            |
|     |  |                                 |                | _                    |                                     |                          |               |                              |                |            |

|  | Terry's Plumbing                |                |            |  |  |
|--|---------------------------------|----------------|------------|--|--|
| Use of Contractor owned special equipment. (This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed. | t<br>Type of<br>Equipment       | Hourly<br>Rate | Daily Rate |  |  |
|  | Cut-Off Saw                     |                | \$50.00    |  |  |
|  | Electric<br>Jackhammer          |                | \$60.00    |  |  |
|  | High Pressure<br>Drain Cleaner  | \$180.00       |            |  |  |
|  | Vacuum<br>Excavation Truck      | \$240.00       |            |  |  |
|  | Mud Hog Pump                    |                | \$60.00    |  |  |
|  |                                 |                |            |  |  |
| List of Service Technicians:   |                                 | cluded         |            |  |  |
| Three (3) Commercial References:   | Included                        |                |            |  |  |
| Contact Name:  | Daniel R. Bouldry               |                |            |  |  |
| Address:   | 2240 Industrial Boulevard       |                |            |  |  |
| Address:   | Sarasota, FL 34234              |                |            |  |  |
| Phone:<br>Fax:   | 941-955-5362<br>941-953-5620    |                |            |  |  |
| Federal ID #:  | 941-953-5620                    |                |            |  |  |
| E-Mail:  | www.terrysplumbing@yahool.com   |                |            |  |  |
|  | Recorded By: Michelle F. Miller |                |            |  |  |
|  | Witnessed by: Candy Bellew      |                |            |  |  |