



FINANCE

# FINANCIAL SERVICES PATHWAY

*The Financial Service Pathway uses project based instruction to introduce students to the basics of the banking system, bank operating procedures, negotiable instruments, and the deposit and credit functions of banks. Methods used for measuring the financial performance of banks are analyzed. Current issues and future trends in banking are examined. Students explore the major functions of bank employees by completing a flow-of-work simulation. Students formulate business and individual investment decisions by comparing and contrasting a variety of investment options.*

**PATHWAY COURSES**

- Introduction to Business and Technology
- Financial Literacy
- Banking, Investing and Insurance

**RECOMMENDED COURSES**

- Accounting 1 and 2
- Business Foundation and Business Management
- Desktop Publishing
- Financial Management
- Marketing 1 and 2
- Personal Financial Literacy
- Personal and Business Law 1 and 2
- Web Design

**POST-SECONDARY DEGREES, DIPLOMAS, AND CERTIFICATES**

- TECHNICAL COLLEGES, COLLEGES/UNIVERSITIES
- Accounting
  - Business Administration-Financial Analysis
  - Business Technology
  - Consumer and Family Financial Services
  - Disaster Relief Insurance Claim Adjuster
  - Financial Planning
  - Office Accounting Specialist

**CAREER AND TECHNICAL STUDENT ORGANIZATIONS**



*Career Pathways Showcase and Career Expo*

**TOP CAREER CHOICES**

**Auditor**  
Bachelor Degree needed  
\$73,910 annual salary

**Insurance Sales Agent**  
1-2 years Post-Secondary training needed  
\$62,790 annual salary

**Claims Adjuster**  
Post-Secondary training plus on-the-job training needed  
\$63,220 annual salary

**Accountant**  
Bachelor Degree needed  
\$73,910 annual salary

**ADDITIONAL CAREER CHOICES**

- Business Teacher
- Financial Project Specialist
- Financial Planner
- Research
- Sales and Service

Source: GADOE Plans of Study  
<http://www.gadoe.org/Curriculum-Instruction-and-Assessment/CTAE/Pages/Georgia-Career-Pathways-New-Rule.aspx>