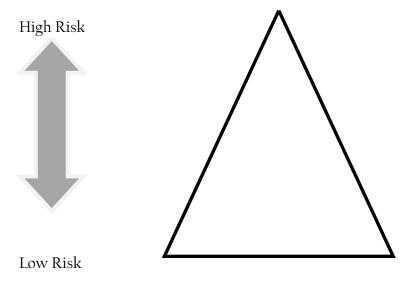
_____ Date _____ Economics Unit 2: Personal Finance Review

- 1. People respond to ______ in predictable ways.
- 2. Give me 2 examples of positive and negative incentives. Which type of incentives work best for you? What about society in general?
- 3. What is the difference between a coupon and a mail-in rebate, and why do producers offer such incentives?
- 4. What is the relationship between risk and reward when investing?
- 5. Fill in the pyramid from riskiest at the top down to the least risky at the bottom, using the following types of investments: **Stocks, Certificates of Deposits (CD's), Mutual Funds, Savings Account, Bonds**. Define each type as well.



- 6. What is the difference between **simple** and **compound interest**? Which interest rate is best when receiving credit from a lender? Which interest rate is best when making an investment?
- 7. Why is it better to save for retirement with an IRA rather than a savings account?
- 8. What are the 3 things that financial institutions provide?
- 9. How do financial institutions make money?
- 10. Which financial institution usually offers lower interest rates on loans?
- 11. What is the name of the U.S. central bank, and what 2 major functions does it serve?

- 12. If Isaac deposits \$500 into his bank account, and the Reserve Requirement is 10%, how much "new money" has been created (money multiplier = 1/RR)?
- 13. What factors determine one's credit worthiness? Which factor is most important to lenders? What's a good and bad credit score?
- 14. What is credit, and what is the cost of credit?
- 15. What is debt?
- 16. Why do lenders analyze a borrower's debt-to-income ratio before providing a loan?
- 17. When evaluating different loan options, what should determine your decision? The credit rating of a financial institution or the APR? Why?

18. Draw an arrow to match the following definitions with the appropriate word.
Proportional tax % of income paid in tax rises as income rises
Progressive tax % of income paid in tax is the same in all levels of income paid in taxes goes down as income rises

- 19. What type of tax structure is the federal income tax?
- 20. What type of tax structure(s) is the state sales tax, and what group gets hit the hardest with an increase in the sales tax?
- 21. Why is it important to purchase insurance during your lifetime?
- 22. What type of insurance pays when you "get hurt and miss work?"
- 23. What factors determine the cost of your auto insurance?
- 24. What type of insurance coverage would be needed if you had a mortgage?
- 25. Why do people purchase life insurance? At what point in life is it probably better to have more life insurance? Why?
- 26. When purchasing insurance, what is the relationship between the premium and deductible?
- 27. What are the advantages and disadvantages of paying a low **premium** and having a high **deductible** with your health insurance policy?
- 28. How does investment in human capital usually raise a person's salary and standard of living?
- 29. Who benefits from long periods of unanticipated inflation?
- 30. What group is most negatively impacted by unanticipated inflation?