

## B13-06, Music Equipment & Supplies Catalog Tabsheet

Company	Discount	Freight Terms	Exclusions / Bid Notes	Awarded Contract
West Music Company	5%	Free Shipping except for Wenger products.	Discount excludes Wenger products.	Yes
Interstate Music	0%	Delivery included for order over \$99.00	Offering "School Bid Catalog" that includes discounts.	Yes
Woodwind & Brasswind	3%	Free Shipping	Contact for deeper discounts on orders over \$500	Yes
Rhythm Band Instruments	5-15 %	Free Shipping For Orders Over \$150	Discounts Per Grouping	Yes
Wenger Corp	7%	Additional Shipping Charges Apply	Does not include special promotional offers.	Yes
School Outfitters	2%	Shipping Charges Apply	Must first call to receive discount	No
Peripole Inc.	5%	\$7.95 added to invoices under \$80.00	Exceptions apply to items listed under exceptions.	No
Washington Music Center	25-60%	N/A	N/A	No
Steve Weiss Music	0-60%	N/A	Discount is based on manufacturers cost and is not consistant.	No
School Specialty	30 & 42%	N/A	Price list discount	No
Music & Arts	0%	N/A	Educator Catalog	No
Universal Melody Services	0%	Free Shipping	View educator pricing online	No
Shar Products	10%	Free Shipping For Orders Over \$50	Sheet Music 20% Discount	No
Taylor Music	0%	Free Shipping For Orders Over \$75	Select brands do not have free shipping.	No
Macie Publishing	0%	N/A	Call for quantity discounts	No