



The Financial Management Services pathway courses are designed to provide students with knowledge that can be applied in secondary education, the work place, and in their personal lives. During times of financial crisis it is imperative that students learn the importance of sound financial decision-making.

#### PATHWAY COURSES

- Introduction to Business and Technology
- Principles of Accounting I
- Principles of Accounting II

#### RECOMMENDED COURSES

- Any Business and Computer Science Course
- Marketing Principles
- Work-Based Learning
- World Language

#### POST-SECONDARY DEGREES, DIPLOMAS, AND CERTIFICATES

##### TECHNICAL COLLEGES

- Accounting
- Banking and Finance
- Business Administration Technology
- Business Logistics
- Business Studies
- Business Technology
- Office Accounting Specialist

##### COLLEGES/UNIVERSITIES

- Accounting
- Actuarial Sciences
- Business Administration
- Economics
- Finance
- Insurance

#### CAREER AND TECHNICAL STUDENT ORGANIZATIONS



#### FINANCE

## ADVANCED ACCOUNTING PATHWAY

#### TOP CAREER CHOICES

##### Actuary

Bachelor Degree needed  
\$84,822 annual salary  
30 annual average openings in Georgia

##### Brokerage Clerk

Moderate-Term On-the-Job Training needed  
\$30,597 annual salary  
30 annual average openings in Georgia

##### Financial Analyst

Bachelor Degree needed  
\$80,787 annual salary  
210 annual average openings in Georgia

##### Real Estate Sales Agent

Post-Secondary Vocational Award needed  
\$38,334 annual salary  
500 annual average openings in Georgia

##### Securities/Commodities Sales

Bachelor Degree needed  
\$81,536 annual salary  
100 annual average openings in Georgia

#### ADDITIONAL CAREER CHOICES

Bank Teller and Manager  
Cash Manager  
Chief Financial Officer  
Controller  
Corporate Finance Professional  
Credit Analyst  
Financial Counselor  
Financial Manager  
Insurance Agent and Broker  
Insurance Manager  
Investment Banker  
Loan Officer  
Personal Financial Advisor  
Real Estate Agents and Broker



**CAREER EXPLORATION & Pathway Discovery**

CTAE Career Pathways / Fine Arts Pathways

Stock Broker



Source: GADOE Plans of Study

<http://www.gadoe.org/Curriculum-Instruction-and-Assessment/CTAE/Pages/Georgia-Career-Pathways-New-Rule.aspx>