



### Agenda Item Details

Meeting	Jan 12, 2021 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	13. Request for Award of RFP #2020-33 E-rate Network Switching Refresh
Access	Public
Type	Action (Consent)
Recommended Action	Award of RFP #2020-33 E-Rate Network Switching Refresh
Goals	GF-4 Maximize Resources

### Public Content

#### Background Information:

In October 2020 the District released an RFP for a refresh of existing end-of-life edge and distribution switching. The awarded proposer would furnish, deliver and assist in the installation of new edge and distribution network switching for multiple locations. Three proposals were received, with the submittal from CDW Government LLC being deemed non-responsive.

Written proposals were evaluated by a committee consisting of personnel from the information technology department. Subsequently, proposals were independently scored and tabulated. PC Solutions & Integration, Inc., is the highest-ranking proposer.

#### Educational Impact:

Ensures that all students receive reliable, high-speed data access to critical learning resources from any District site.

#### Strategic Plan Impact:

Supports the District's mission statement by providing access to technologies and information needed by students to master all academic standards set forth by the District.

#### Fiscal Impact:

Funding for this bid is included in the capital budget of the information technology department. The information technology department has sought funding for up to 50% of this project under Category 2 of the Universal Service Administration Company (USAC) E-Rate Program.

#### Recommendation:

Approve the award of RFP #2020-33 to PC Solutions & Integration, Inc., for the period of January 12, 2021 through the completion of work.

#### Action Required:

Approval of the Superintendent's recommendation.

#### Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing  
Michael Degutis, Chief of Staff

**Sincerely,  
Tim Forson  
Superintendent of Schools**

2020-33 E-rate Network Switching Refresh January 2021.pdf (175 KB)

## **Administrative Content**

*Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.*

## **Workflow**

Workflow                      Dec 10, 2020 8:28 AM :: Submitted by Wendy Wilson. Routed to Wendy Wilson for approval.  
Dec 10, 2020 8:28 AM :: Approved by Wendy Wilson. Routed to Patrick Snodgrass for approval.  
Dec 10, 2020 8:37 AM :: Approved by Patrick Snodgrass. Routed to Carolyn Johnson for approval.  
Dec 10, 2020 1:40 PM :: Approved by Carolyn Johnson. Routed to Mike Degutis for approval.  
Dec 16, 2020 4:48 PM :: Approved by Mike Degutis. Routed to Gina Fallica for approval.  
Dec 17, 2020 1:11 PM :: Approved by Gina Fallica. Routed to Tim Forson for approval.  
Jan 6, 2021 1:51 PM :: Final approval by Tim Forson

Last Modified by Tim Forson on January 6, 2021

	<b>CDW Government LLC</b>	<b>PC Solutions &amp; Integration, Inc.</b>	<b>Presidio Networked Solutions LLC</b>
1. Qualifications and Experience of Firm and Staff		300	300
2. Firm's Approach and Methodology		385	525
3. RFP Pricing		675	450
<b>Total</b>		<b>1,360</b>	<b>1,275</b>

Three (3) proposals received. The proposal from CDW Government LLC has been deemed non-responsive. Recommend award to PC Solutions & Integration, Inc.

**RFP Pricing**

		<b>CDW Government LLC</b>	<b>PC Solutions &amp; Integrations, Inc.</b>	<b>Presidio Networked Solutions LLC</b>
<b>Creekside High</b>	Total Extended Core Cost		\$0.00	\$0.00
	Total Extended Edge Cost		\$106,988.63	\$146,417.04
	Total Installation Cost		\$4,070.00	\$1,200.00
	<b>TOTAL SITE COST</b>		<b>\$111,058.63</b>	<b>\$147,617.04</b>
<b>St. Johns Tech. High</b>	Total Extended Core Cost		\$0.00	\$0.00
	Total Extended Edge Cost		\$39,317.13	\$53,806.62
	Total Installation Cost		\$1,540.00	\$600.00
	<b>TOTAL SITE COST</b>		<b>\$40,857.13</b>	<b>\$54,406.62</b>
<b>Patriot Oaks Academy</b>	Total Extended Core Cost		\$11,504.18	\$15,743.70
	Total Extended Edge Cost		\$80,952.87	\$110,786.34
	Total Installation Cost		\$3,380.00	\$600.00
	<b>TOTAL SITE COST</b>		<b>\$95,837.05</b>	<b>\$127,130.04</b>
<b>Valley Ridge Academy</b>	Total Extended Core Cost		\$11,504.18	\$15,743.70
	Total Extended Edge Cost		\$89,890.38	\$123,017.58
	Total Installation Cost		\$3,710.00	\$600.00
	<b>TOTAL SITE COST</b>		<b>\$105,104.56</b>	<b>\$139,361.28</b>
<b>Palencia Elementary</b>	Total Extended Core Cost		\$12,019.78	\$16,449.30
	Total Extended Edge Cost		\$46,551.33	\$63,706.86
	Total Installation Cost		\$2,060.00	\$600.00
	<b>TOTAL SITE COST</b>		<b>\$60,631.11</b>	<b>\$80,756.16</b>
<b>South Woods Elementary</b>	Total Extended Core Cost		\$0.00	\$0.00
	Total Extended Edge Cost		\$54,405.83	\$74,455.92
	Total Installation Cost		\$2,090.00	\$600.00
	<b>TOTAL SITE COST</b>		<b>\$56,495.83</b>	<b>\$75,055.92</b>
<b>Ketterlinus Elementary</b>	Total Extended Core Cost		\$0.00	\$0.00
	Total Extended Edge Cost		\$35,131.65	\$48,078.66
	Total Installation Cost		\$1,320.00	\$600.00
	<b>TOTAL SITE COST</b>		<b>\$36,451.65</b>	<b>\$48,678.66</b>
	<b>TOTAL</b>		<b>\$506,435.96</b>	<b>\$673,005.72</b>

Three (3) proposals received. The proposal from CDW Government LLC has been deemed non-responsive.