

1. The official colors of FBLA-PBL are	A. navy blue and yellow.	B. turquoise and fuchsia.	C. red, white, and blue.	D. blue and gold.
2. FBLA-PBL is divided into _____ administrative regions	A. four	B. five	C. six	D. seven
3. The three words on the FBLA and PBL emblems are	A. Service, Education, and Leadership.	B. Service, Leadership, and Prosperity	C. Service, Education, Progress	D. Money, Fun. Rock'n Roll
4. Which of the following is not an official publication of FBLA-PBL?	A. Tomorrow's Business Leader	B. Advisers' Hotline	C. The Professional Edge	D. Business Leaders of Tomorrow
5. The FBLA-PBL National Center is located where?	A. Reston, VA	B. Baltimore, MD	C. Crystal City, VA	D. Washington, DC
6. With the exception of the three division presidents and ex-officio members, the term of office for members of the Board of Directors is	A. 2 years	B. 3 years	C. 4 years	D. 1 year
7. The official publication for FBLA advisers is called the	A. Hotline News	B. Adviser's Hotline	C. Adviser's News	D. Professional Business Leader
8. The land for the FBLA-PBL national center was purchased through a grant from the	A. General Motors Corporation	B. Conrad Hilton Foundation	C. McDonald's Corporation	D. Ford Motor Company Foundation
9. A local chapter with 100 members would be entitled to how many local voting delegates?	A. Two	B. Three	C. Four	D. Five
10. FBLA-PBL Week is held each year during the month of	A. November	B. March	C. February	D. May
11. The chapter officer that presides over and conducts meetings is typically the	A. President	B. Secretary	C. Treasurer	D. Parliamentarian
12. The chapter officer that assists the president in the discharge of duties and presides at meetings in the absence of the president is typically the	A. President	B. Vice President	C. Secretary	D. Treasurer
13. The chapter officer that prepares and reads the minutes of meetings is typically the	A. President	B. Vice President	C. Secretary	D. Treasurer
14. November 15 is the day that is celebrated each year as	A. National Adviser Day	B. American Enterprise Day	C. National FBLA Day	D. National Vocational Education Day
15. The source for official FBLA resources, emblematic items, publications, and study materials is the	A. FBLA-PBL Store	B. FBLA-PBL Marketplace	C. Incentives for Industry	D. FBLA-PBL Resource Center
16. The American Enterprise event is named in honor of which of the following individuals)?	A. Dorothy L. Travis	B. Hamden Forkner	C. Hollis & Kitty Guy	D. Edward Miller
17. How much are the national FBLA dues?	A. \$10	B. \$9	C. \$7	D. \$6
18. How many days prior to the start of the NLC must voting delegates be certified?	A. 15 days	B. 20 days	C. 25 days	D. 30 days
19. Not counting Chapter events, how many competitive events may an individual member compete in at the NLC?	A. one	B. two	C. three	D. four
20. An example of an FBLA Competitive Events Team competition is the	A. American Enterprise Project	B. Business Procedures Event	C. Computer Applications Event	D. Entrepreneurship
21. An example of an FBLA Competitive Events Chapter competition is the	A. Entrepreneurship Event	B. Parliamentary Procedure Event	C. Partnership with Business Project	D. Job Description Manual

22. The FBLA-PBL Board of Directors is composed of	A. educators, business leaders, and division presidents	B. educators, business leaders, and state chapter presidents	C. business leaders, state chairmen, and division presidents	D. educators, state chairmen, and division presidents
23. How many national officers may be elected from the same state chapter in the same year?	A. one	B. two	C. three	D. no limit
24. FBLA recognizes the following types of members:	A. Active Members, Professional Members, and Honorary Life Members	B. Active Members, Professional Members, Honorary Life Members, and National Honorary Life Members	C. Active Members, Professional Members, and Life Members	D. FBLA Members, PBL Members, Middle Level Members, and Professional Members
25. In order to be recognized in the Membership Madness promotion, how many new members would you have to recruit?	A. ten	B. five	C. two	D. one
26. In the event that the National President cannot perform his or her duties, which officer would take over as the new president?	A. the secretary	B. the parliamentarian	C. the vice president from the president's home region	D. the officer appointed by the Board of Directors
27. Which of the following is not a goal of FBLA-PBL?	A. Develop competent, aggressive business leadership	B. Promote the adoption of free enterprise around the world	C. Strengthen the confidence of students in themselves and their work	D. Encourage scholarship and promote school loyalty
28. Which of the following is not a National Officer?	A. Vice President, Eastern Region	B. Southern Region Parliamentarian	C. Secretary	D. Parliamentarian
29. What is the name of the scholarship offered to FBLA members by the National Association?	A. Distinguished Business Leader Scholarship	B. Outstanding FBLA Member Scholarship	C. FBLA Leadership Scholarship	D. Membership Madness Scholarship
30. Which group sets policy for the National Association?	A. National Executive Council	B. National Board of Directors	C. National Staff	D. National Officers
31. The first FBLA chapter was chartered in what state?	A. Rhode Island	B. Tennessee	C. Arkansas	D. Mississippi
32. Which of the following items is not considered business attire for males according to the official FBLA-PBL Dress Code?	A. business suit	B. dress boots	C. necktie	D. denim
33. Which of the following items is not considered business attire for females according to the official FBLA-PBL Dress Code?	A. business suit	B. business dress	C. skirt and blouse	D. skorts
34. According to the FBLA-PBL Dress Code, which of the following items cannot be worn for dances and caucusing?	A. jeans	B. nice T-shirts	C. sneakers	D. "cut-off" jeans
35. In order for a state to be issued an FBLA state chapter charter, there must be how many active local chapters?	A. three	B. five	C. ten	D. one
36. Provides PBL members and adviser with information about national programs, chapter activities, career and professional development, and local chapter successes.	A. Tomorrow's Business Leader	B. PBL Business Leader	C. FBLA Advisers' Hotline	D. Middle Level Advisers' Hotline

37. Similar to the FBLA Advisers' Hotline, this publication serves the FBLA-Middle Level chapter market.	A. Tomorrow's Business Leader	B. PBL Business Leader	C. FBLA Advisers' Hotline	D. Middle Level Advisers' Hotline
38. Provides FBLA and FBLA-Middle Level members with suggestions for chapter programs, career, and business-related articles, and news of local chapter activities.	A. Tomorrow's Business Leader	B. PBL Business Leader	C. FBLA Advisers' Hotline	D. Middle Level Advisers' Hotline
39. Keeps FBLA advisers current with the association's programs, publications, policies, partnerships, and events.	A. Tomorrow's Business Leader	B. PBL Business Leader	C. FBLA Advisers' Hotline	D. Middle Level Advisers' Hotline
40. Features officer articles, news about FBLA-PBL's student divisions, professional activities across the country, and suggestions/features on how professional members can get involved to support the association.	A. Tomorrow's Business Leader	B. PBL Business Leader	C. FBLA Advisers' Hotline	D. The Professional Edge
QUESTIONS 41-47 CONTAIN STATEMENTS FROM THE FBLA-PBL CREED. FOR EACH BLANK, CHOOSE THE CORRECT WORD AND MARK THE APPROPRIATE ANSWER ON YOUR ANSWER SHEET.				
41. I believe _____ is the right of every person.	A. happiness	B. money	C. education	D. cooperation
42. I believe the future depends on mutual understanding and cooperation among business, _____, labor, religious, family, and educational institutions, as well as people around the world. I agree to do my utmost to bring about understanding and cooperation among all of these groups.	A. social	B. industry	C. public	D. government
43. I believe every person should prepare for a _____ occupation and carry on that occupation in a manner that brings the greatest good to the greatest number.	A. useful	B. profitable	C. prestigious	D. life-long
44. I believe every person should actively work toward improving social, political, _____, and family life.	A. government	B. business	C. education	D. community
45. I believe every person has the right to earn a living at a useful occupation and that this right should not be denied because of _____, color, creed, sex, or handicap.	A. religion	B. race	C. heritage	D. personal beliefs
46. I believe every person should take responsibility for carrying out assigned tasks in a manner that brings credit to self, associates, _____, and community.	A. friends	B. others	C. school	D. FBLA members
47. I believe I have the responsibility to work efficiently and to think _____. I promise to use my abilities to make the world a better place for everyone.	A. outside of the box	B. intelligently	C. creatively	D. clearly
QUESTIONS 48-52 CONTAIN STATEMENTS FROM THE FBLA-PBL GOALS. FOR EACH BLANK, CHOOSE THE CORRECT WORD AND MARK THE APPROPRIATE ANSWER ON YOUR ANSWER SHEET.				
48. Develop competent, _____ business leadership.	A. intelligent	B. educated	C. aggressive	D. responsible
49. Encourage members in the development of _____ projects that contribute to the improvement of home, business, and community.	A. school	B. individual	C. group	D. chapter
50. Develop _____, prepare for useful citizenship, and foster patriotism.	A. charisma	B. responsibility	C. confidence	D. character

51. Assist students in the establishment of _____ goals.	A. occupational	B. career	C. educational	D. future
52. Facilitate the transition from _____ to work.	A. family	B. education	C. school	D. high school
53. Which of the following people is the 1998-99 FBLA National President?	A. Jason Sickel	B. Amanda Marvel	C. Annemarie Reda	D. David VanNorman
54. Which of the following people is the President and CEO of FBLA-PBL?	A. Edward Miller	B. Sandra Yelverton	C. Jean Buckley	D. Ronald Davis
55. The 1999 National Leadership Conference is in which city?	A. Washington, DC	B. Salt Lake City, Utah	C. Orlando, Florida	D. Chicago, Illinois
56. Which of the following people is the 1998-99 FBLA National Treasurer?	A. Jason Sickel	B. Amanda Marvel	C. Annemarie Reda	D. Steven Wills
57. The term of office for FBLA National Officers begins	A. immediately upon election.	B. after the installation ceremony.	C. at the next National Leadership Conference.	D. at the close of the National Leadership Conference at which the candidates were elected.
58. All voting delegates of local and state chapters must be submitted to the national office no later than	A. May 14.	B. May 20.	C. 15 days prior to the National Leadership Conference.	D. 20 days prior to the National Leadership Conference.
59. Of the following, who serves as an ex-officio, nonvoting member of the National Executive Council?	A. National Parliamentarian	B. National Secretary	C. President and Chief Executive Officer	D. Any national vice president
60. The FBLA National President serves as a member of the National Board of Directors for	A. three years.	B. two years.	C. one year.	D. one year or until his/her successor is elected or appointed.
61. Amendments to the FBLA National Bylaws cannot be proposed by	A. the National Parliamentarian.	B. any national vice president.	C. local chapters.	D. local members.
62. Of the following national officers, which is not elected at a general session of the FBLA National Leadership Conference?	A. Vice president	B. President	C. Secretary	D. Treasurer
63. The quorum for all business meetings of the FBLA National Leadership Conference is	A. a majority of the registered voting delegates.	B. a majority of the voting delegates present at any general session.	C. two-thirds of the registered voting delegates.	D. determined by the National Executive Council at each NLC.
64. There are _____ specific goals listed in the FBLA bylaws.	A. seven	B. eight	C. nine	D. None of these
65. To be nominated, candidates for FBLA national office must be approved by the	A. Board of Directors.	B. Officer Screening Committee.	C. National Executive Council.	D. President and Chief Executive Officer.
66. What is the date of the FBLA-PBL National Center dedication/grand opening?	A. August 1, 1992	B. August 9, 1991	C. July 4, 1991	D. September 1, 1990
67. A local chapter with 101 members, would be entitled to how many voting delegates at the National Leadership Conference?	A. one	B. two	C. three	D. four
68. Advisers and members taking advantage of the "early bird" registration for the National Leadership Conference save how much money each?	A. \$5	B. \$10	C. \$15	D. \$20

69. Not counting front and back covers, the maximum number of pages allowed for the Local Chapter Annual Business Report competitive event is	A. twenty.	B. twenty-five.	D. thirty.	E. There is no limit for the number of pages.
70. The Parliamentary Procedure Award at the NLC is named in honor of	A. Dorothy L. Travis	B. Edward Miller	C. Dorothy L. Turner	D. Robert from Robert's Rules of Order.
71. Voting delegates must be certified no later than days before the NLC.	A. 10	B. 15	C. 20	D. 30
72. Which of the following does not sponsor a national FBLA-PBL scholarship program?	A. Johnson & Wales University	B. Northwood University	C. DataMatch, Inc.	D. Operation Enterprise
73. In electing national officers, how many rounds of voting takes place before the candidate receiving the lowest number of votes is dropped from the ballot?	A. one	B. two	C. three	D. four
74. The new name for FBLA-PBL's March of Dimes project is	A. Mission HELP.	B. Mission LIFT.	C. Project HELP.	D. Project HOPE.
75. In 1937, the concept of FBLA was developed by	A. Harry Anderson	B. Hamden L Forkner	C. Harold L. Franken	D. Hampton L. Folks