

**SUMTER COUNTY SCHOOL DISTRICT  
 WIDE AREA NETWORK (WAN) CONNECTIVITY, VoIP SERVICES AND INTERNET ACCESS  
 BID OPENING DATE: February 28, 2019 at 12:00 p.m. (Central Time)**

**I. MISCELLANEOUS**

<p>A. The Sumter County School District/Board of Education intends to contract for wide area network, Internet Access with Firewall Services, and Voice over IP services with the bidder or bidders offering a proposal that is deemed the most acceptable and advantageous to the Sumter County School District. Sumter County School District will accept sealed bids to provide specified services beginning July 01, 2019 to June 30, 2022.</p> <p>Contract will be awarded for a 36 month period (July 01, 2019– June 30, 2022) contingent upon approval of E-rate funding on an annual basis with the option to extend the district retains the rights to exercise 2 annual extensions.</p>
<p>B. Point of Contact: Elijah Bell, Technology Coordinator, Sumter County Board of Education, P.O. Box 10, Hwy 28 &amp; Country Club Drive, Livingston, AL 36470, <a href="mailto:ejbell@sumter.k12.al.us">ejbell@sumter.k12.al.us</a>.</p> <p>Vendors that have questions regarding bid specifications must submit their questions in writing to Elijah Bell, the Technology Coordinator, at <a href="mailto:ejbell@sumter.k12.al.us">ejbell@sumter.k12.al.us</a>, not later than <b>February 21, 2019</b>.</p>
<p>C. Any changes, additions, modifications to the bid request will be posted to the Sumter County School’s web site (<a href="http://www.sumter.k12.al.us">www.sumter.k12.al.us</a> - click on departments on the left and go to the Technology section for the posted RFPs). It is the responsibility of the vendor to check the website before submitting a bid for any posted changes to the bid request.</p>
<p>D. <b>Sealed bids</b> must be submitted in two (2) printed copies and 1 electronic exact copy (files in .doc or .pdf format) prior to the bid opening, at <b>February 28, 2019 12:00 p.m. (Central Time)</b>, at the Sumter County School BOE, P.O. Box10, Hwy 28 &amp; Country Club Drive, Livingston, Alabama 35470.</p> <p>The envelope/container must be marked “Bid SCD2019 - WAN Connectivity, VoIP Services &amp; Internet Access” on the front and “SEALED BID DO NOT OPEN” on the seal. Mail to Attention: Elijah J. Bell, Technology Coordinator, at the address listed above.</p> <p>Any late bids will disqualified and will not be opened or considered. No faxed or electronic bids will be accepted.</p>
<p>E. Specifications are not intended to eliminate any reputable manufacturer, brand, or bidder. Reference to manufacturers, brand names, suppliers’ itemization numbers, etc. is intended to set quality standards and does NOT exclude bids from others as long as quality standards are met.</p>
<p>F. If a bid differs in any way from the bid specifications, the bidder must list the differences on the bid proposal form telling exactly where and how the bid deviates from said specifications. If no exceptions are listed on the bid, it will be presumed the bidder proposes to meet the specifications in every respect; and if awarded the contract, performance on this basis will be required.</p>
<p>G. All bidders must use our Bid Response Form for submitting their bid.</p>
<p>H. It is the bidder’s responsibility to comply with all local, state and federal laws as they apply to this bid.</p>
<p>I. Sumter County School District is exempted from all sales and use taxes under the provisions of Title 40, Chapter 23, Section 4 (15), Code of Alabama, 1975.</p>
<p>J. Bid price is to be all inclusive (including taxes, fees, etc.) with no further charges made against Sumter County School District.</p>
<p>K. Contracts over \$10,000 require compliance with Equal Employment Opportunity Regulations, The Clean Air Act, The Clean Water Act and Environmental Protection Agency Regulations.</p>
<p>L. If the bid amount is \$10,000 or more a certified check or bid bond, payable to the Sumter County School District Board Of Education, in the amount not less than five percent of the amount of the bid but in no event more than \$10,000, must accompany the bidders proposal. Said bond will remain in effect until the contract is completed.</p>

M. Sumter County School District is an equal educational opportunity agency and prohibits discrimination in any of its educational programs, including employment, on the basis of sex, race, religion, national origin, color, age or any handicapping condition. The Board of Education complies fully with the provisions of Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, and the appropriate Department of Education regulations.
N. The final awarding of this bid will be made by the Sumter County School District Board of Education based on a recommendation from the Superintendent.
O. If you choose not to bid, please return the invitation to Sumter County School District and state the reason. Failure to respond may cause your company to be removed from the bid list file.
P. Sumter County School District reserves the right to reject any and all bid proposals if deemed necessary.
Q. All vendors must have a valid Service Provider Identification Number (SPIN) as a valid service provider with the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) AND that SPIN must be approved by SLD to provide Telecommunications services and Internet Access services. The Telecommunications status must be maintained for the length of the contract to be able to provide the requested WAN services.
R. Vendor must be classified as a common carrier for telecommunication services and maintain such classification for the length of the contract.
S. All vendors submitting a bid are responsible for understanding USAC and FCC E-rate eligibility rules and are required to identify any costs, fees, products, or proposed uses that do not meet the rules of eligibility for E-rate funding and should be filed as ineligible fees/charges.
T. Vendor must have been in continuous business for a minimum of 3 years providing similar products and services and a provider, not a reseller, of proposed services.
U. Before the start of services, the Vendor shall furnish to Sumter County Schools a Certificate of Insurance showing compliance within the following limitations and is required to maintain this insurance for the duration of the contract:  Below is a list of the insurance coverage that must be procured and maintained by The Vendor at his own expense: <ul style="list-style-type: none"> <li>• Personal injury, including death. Limits of \$1,000,000.00 for each person and \$1,000,000.00 for each accident.</li> <li>• Property Damage limits of \$1,000,000.00 for each accident and \$5,000,000.00 for the aggregate.</li> </ul>
V. In the event vendor equipment, software, materials, etc. are necessary to provide services, they must be compatible with existing equipment, software, material, etc. The school system is not required make any purchase of equipment, software, material, etc. to accept the vendors services.
W. Sumter County School District will review all proposals for service utilizing guidelines outlined by the Alabama State Bid Law and USAC-SLD E-rate funding.
X. Prices shall be good for the length of this contract.
Y. Except as otherwise specifically stated in this RFP, the vendor shall provide and pay for all materials, labor, tools, equipment, transportation, temporary construction of every nature and all other services and facilities of every nature whatsoever, necessary to execute, complete and deliver the work within the specified time. This includes any and all costs necessary for the vendor to connect to Sumter County School District equipment <i>inside</i> each facility. Licenses necessary for the execution of the work shall be secured and paid for by the vendor.
Z. The Vendor shall protect all buildings, furniture, equipment, personal items, trees, shrubs, lawns and all landscaping on school property from damage. Any damaged property shall be repaired or replaced at The Vendor's expense. Labor shall include all restoration (leveling, sodding) of grounds broken up during the installation of this network.
AA. The Vendor and his representatives shall follow all applicable school district regulations while on Sumter County School property, including the no smoking, no weapons, and drug free policies. No work shall interfere with school activities or environment unless permission is given by the Principal or person in charge. All Vendor personnel shall be easily identified by the use of prominently displayed identification badges and uniforms or shirts with The Vendor's logo clearly visible.

<p>BB. Sumter County School District reserves the right to cancel the contract with the vendor for nonperformance at any time during the contract period. Nonperformance includes, but is not limited to; failure to supply good quality service, failure to provide services for the full term of the contract, installation performance, poor billing and customer service services, and failure to maintain status as an authorized representative of services.</p>
<p>CC. At the request of Sumter County School District, the Vendor shall invoice the Schools and Library Division (SLD) directly (generate a Service Provider Invoice, FCC Form 474) for the discounted portion of each bill in accordance with SLD regulations. If requested, the school district will only be invoiced for the undiscounted portion and 100% of any ineligible portion.</p>
<p>DD. Sumter County School District reserves the right to terminate services if E-rate funding is not approved or is reduced during the specified period of the contract and/or extension periods.</p>
<p>EE. This bid and any resulting contracts do not restrict Sumter County Schools from using other telecommunications and Internet access products and services from other vendors.</p>
<p>FF. All requirements specified in this RFP become part of any awarded contract.</p>
<p>GG. Vendors must list their Alabama NOC location, and Sumter County will give preference to Alabama based companies.</p>

Award will be made to the bidder offering a proposal that is deemed the most acceptable and advantageous to the Sumter County School District.

## II. REQUIREMENTS SPECIFICATIONS

### A. Background and Basic Description of the Requirement:

The Sumter County School District has a wide area network (WAN) connecting all schools and the Sumter County Board of Education. Currently 7 sites are connected with 1Gbps fiber. The Sumter County School District also has leased Voice over Internet Protocol (VoIP) services with the vendor providing the services necessary to create a converged voice/data IP solution with seamless capability between the existing traditional phone system and the VoIP system. In addition to utilizing the WAN for voice and data traffic, the district transmits video across the network using distance learning units owned and operated by the district. The proposed configuration response to the specification below must provide Sumter County School District with fully managed, leased: WAN services; Internet Access with Firewall services; and leased Voice over IP services that meet specified requirements within the RFP.

### B. Requirements

**1. Vendor must provide a managed service for leased WAN, VoIP, and Internet Access services to all eligible locations as specified below.** Vendor's managed service for all requested services must include installation, maintenance, and configuration as part of their service and quoted price. Responsibility for maintaining the equipment and services rests with the vendor. The vendor will be responsible for installation, configuration, maintenance and replacement, if necessary, of all leased equipment during the specified period of the contract.

- **WAN Connectivity.** Leased WAN service with full duplex (not shared) 1 Gbps fiber (other than fiber solutions will be considered provided all other requirements are met) connectivity to the 7 locations specified in Section II.C. below (initially, see \*Note). Vendor must provide a Layer 3 routed solution with Quality of Service (QoS) to ensure highly reliable voice, video (H.323) and data operations across the network.
- **(Not E-Rate Eligible) Voice over Internet Protocol (VoIP) services (Interconnected VoIP services):** Leased VoIP services integrated with the WAN to create a converged voice/data IP solution providing services to **all** locations identified in Section II.C. below. Voice equipment at each location must also be connected to the Public Switched Telephone Network and be configured to route overflow outgoing calls across the WAN broadband connection through a PRI located at 206 E. Main St, Livingston, AL 35470 (The PRI will be obtained by Sumter County School District under a separate solicitation). System personnel are currently familiar with and trained on using the Cisco IP phone system in their daily operations. Therefore, the platform of choice for this project is Cisco's AVVID and any complementing Cisco products to minimize disruption to operations and to continue use of the existing and expanding Cisco data LAN infrastructure. Proposal for other solutions will be accepted. Vendor's offering other solutions must provide a detailed plan explaining how they will seamlessly transition users, what steps/process they will use to manage user change, the training they will provide to minimize disruption to operations, and the costs to Sumter County Schools District for this user training. The WAN/Internet Access service provider is responsible for providing all network components necessary to operate the VoIP phones within the District. Vendor solution must ensure the PBX/Call Manager/Centrex, etc., portion of the system used to provide the service is **not** located on customer premises and comply with all E-rate eligibility requirements for this service. In addition to the above requirements, vendor's system must provide the following capabilities:
  - System will consist of all necessary equipment to support the immediate phone needs with the ability to grow by 25%
  - Survivable remote capability
    - The remote locations' existing network must be able to process calls if the connection to Call PBX/Call Manager/Centrex, etc. at the vendor's location is somehow lost.
    - Intelligent and automatic failover configuration--no manual IT or telecom intervention should be required
  - Centralized Voicemail boxes/services with message forwarding capability, with option pricing to add

- additional boxes, as needed
- Sufficient voicemail ports to ensure users or callers do not experience busy signals when accessing voicemail
- All sites must have a minimum of 1 POTS line that is always accessible by the phone system for remote survivability of 911 accesses. Fire/intrusion alarms and remote environmental systems must be independent of 911. 911 accesses must always be available.
- Connect to 1 PRI (PRI will be obtained under separate solicitation) located at the BOE with the ability to expand to a second PRI if needed, without additional cost
- Auto Attendant capability
- Transfer capability to all other telephones
- Call Forwarding
- Conference Call Capability
- Call Hold
- Call Park
- Call Waiting
- 4-digit dialing between locations
- Ability for an employee to plug in their IP phone anywhere on the network and automatically receives calls without administrative intervention.
- 15 Fax over IP connections
- All vendor equipment (except handsets) must be protected by Uninterrupted Power Supply (UPS)
- The system must allow local administrator access to manage settings for such things as voicemail setup and password resets. Other administrative capabilities and functionality should be detailed within the bid proposal.
- Vendors must propose a minimum of 2 POTS lines at each location.
- Vendors must also include PRI Circuit to connect to the Material Center for the District’s outbound calls
- The proposal should also include Long Distance Service for the District.

- **Leased Internet Access services** with 750Mbps connection to the Sumter County Material Center  
Additionally, the vendor must provide a managed security/firewall with the ability to protect Sumter County Schools from the service provider’s network as part of the service.

2. **Leased Handsets (Ineligible for E-rate funding):** The vendor must provide separate pricing for leased VoIP IP Phone units for users to operate with the VoIP leased system and the traditional phone services to create a seamless capability. Sumter County School District’s initial requirement is for 3 - 2-line, 92 - 6-line, 6 - wireless IP phones and 1 sidecar phone expansion module for one 6-line phone (or comparable solution providing one phone with 20-line capability). Additional handsets may be needed for the new high school starting in the second year of the contract if the current high schools are not closed, as currently planned. Any additional handset units that are needed are to be added (installed, configured and maintained) at the same leased rate during the specified period of the contract. Sumter County Schools currently has the following Cisco IP Phone Models: Cisco 7940 (2-line) and Cisco 7960 (6-line).

C. Locations & Required WAN Bandwidth (Note: All locations require VoIP & Internet services):

Location	Address	WAN Connectivity
1. Sumter County Board of Education	Hwy 28 & Country Club Drive Livingston, AL 35470	1 Gbps
2. York West End Jr. High School	515 Lincoln Street York, AL 36925	1 Gbps

<b>3. Livingston Jr. High School</b>	Hwy 11 North Livingston, AL 35470	1 Gbps
<b>4. Sumter County Material Center</b> (Internet Entry Point)	206 East Main Street Livingston, AL 35470	1 Gbps
<b>5. Sumter County Area Vocational School</b>	Hwy 28 & Highway 11 Livingston, AL 35470	1 Gbps
<b>6. Sumter Central High School</b>	13878 U. S. Hwy 11 York, Al 36925	1 Gbps
<b>7. Kinterbish Jr. High School</b>	5586 Kinterbish 10 Cuba, AL 36907	1 Gbps

NOTES:

1. Locations will be added or removed as needed during the term of the contract and any and all contract extensions at the same rates. Sumter County School District must be able to terminate services and discontinue payments at that time for sites that are removed from the WAN and no longer receiving services due to site closures during the term of the contract and any and all optional extensions.

D. WAN Construction Timeline Limitations/Conditions to Enable E-rate Funding. When services must be operational by July 1st, vendors must begin network construction activities prior to the formal start of the allowable services period for the E-rate funding year which starts July 1<sup>st</sup>. Therefore, the vendor is required to comply with the USAC conditions outlined below to ensure Sumter County Schools remains compliant with E-rate requirements and is able to obtain E-rate funding reimbursement.

USAC has very specific guidance where this is the situation. According to USAC,

“Support may be available for telecommunications services and Internet access (Priority 1) infrastructure costs incurred prior to the funding year [July 1st] when certain conditions are met.

If Priority 1 services (telecommunications services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation prior to the beginning of that funding year.

Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Priority 1 services begin. *That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1.*

There are *four conditions* that must be met in order for USAC to provide support in a funding year for Priority 1 infrastructure costs incurred prior to that funding year.

- Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.
- The Priority 1 service must depend on the installation of the infrastructure.
- The underlying Priority 1 service cannot have a service start date prior to July 1 of the funding year.
- No invoices can be dated prior to July 1 of the funding year.”

Vendor must comply with all four conditions to ensure Sumter County Schools remains compliant with USAC’s requirements and E-rate funding reimbursement is available.

These restrictions apply to the initial provision of the requested services and any construction for connecting any new schools or sites during the term of the contract that is necessary to ensure they are operational by July 1<sup>st</sup> of the E-rate funding year in which they become operational.

A. All communication lines must work with all existing equipment currently in place including but not limited to routers, firewalls, servers, filters, etc. If additional customer equipment is needed to connect at the requested bandwidth, vendor must specify in their response, otherwise vendor will be responsible for providing any required equipment at no additional cost to Sumter County School District.

B. All pricing must include installation, setup, configuration and maintenance fees. When installation is complete, vendor’s connectivity equipment (which may include but not be limited to routers) must be connected to the existing Sumter County School District network.

C. Vendor must provide estimated pricing for adding additional/new locations within the boundaries of the Sumter County School District, if needed, during the term of the contract. Actual pricing will be requested at the time a new location is identified. Sumter County School District must be able to add locations as needed in the event of new schools, new administrative facilities, etc.

<p>D. Sumter County School District must own first network device after the demarcation point and only one demarcation/handoff from vendor equipment at each site is permitted (per service). All network designs must adhere to E-rate guidelines for local network independence and on-premise equipment.</p> <p>The On-Premise Priority 1 guideline related to independence:  <i>“The Local Network is not Dependent on the Equipment. The internal network at the site must continue to function without connection to the service provider on-premise equipment. Applicants cannot overcome this requirement by installing redundant components because that would be contrary to the requirement to select the most cost-effective service. For instance, on-premise components such as network hubs and network switches that are used to distribute transmissions to multiple locations within a local area network would not meet this requirement because if they were removed then the communication paths among the various network points would be broken.”</i></p>
<p>E. Vendor’s equipment and network must meet industry standards for Quality of Service (QOS) with no additional cost or required upgrades to ensure effective operation and handling of any current and future voice and video (H.323) over IP traffic.</p>
<p>F. Vendor must provide a network diagram and describe the network design including transport speeds between each location. A description of the vendor's carrier line and speeds must also be provided.</p>
<p>G. Vendor must provide a description of the proposed VoIP solution and its capabilities.</p>
<p>H. Vendor must provide a minimum contiguous block of 10 IP addresses.</p>
<p>I. Vendor must provide a firewall protection solution with sufficient capacity to protect Sumter County School District internal network from the vendor’s network and against unauthorized access into the District’s network and other Internet threats while allowing the organization/s users to access the Internet.</p>
<p>J. Vendor must provide a toll free number for technical support Monday-Friday 7:00 a.m. to 5:00 p.m. (Central Time) as a minimum.</p>
<p>K. Service Level Agreement (SLA) will include uptime of 99.9%, with issue response time not to exceed four (4) hours. Vendor must make reasonable effort to restore operation within twenty-four (24) hours.</p>
<p>L. The vendor must describe the resources they will use to monitor, manage and repair equipment infrastructure at all locations.</p>
<p>M. Vendor must provide information on any Specializations and/or Certifications of your company and employees to design, implement, and maintain the equipment proposed in your solution.</p>
<p>N. The vendor must describe the resources they will use to monitor, manage and repair equipment infrastructure at all locations.</p>
<p>O. Vendor must provide three (3) Alabama references of comparable size and scope with a summary of services provided.</p>
<p>P. System and services must be installed, tested and fully operational to all specified sites at least 48 hours prior to <b>July 1, 2019</b>. If system is not operational by this time vendor must provide alternative connectivity to all specified locations at their cost. Sumter County School District reserves the right to terminate the contract and award services to the next qualified vendor if services are not operational as required.</p> <p>Vendor must comply with the E-rate restrictions identified in Para. II.D. above for invoicing.</p> <p>Service activation must be transparent and down time, if any, must be at a time determined by Sumter County School District.</p>
<p>Q. The vendor must identify any of the quoted services or portions of services that are ineligible for E-rate funding and provide separate eligible and ineligible pricing.</p>
<p>R. Upon request, the vendor must provide Item 21 Attachment documentation ready for filing for Universal Service Administrative Company (USAC), Schools and Libraries Division (SLD) FCC Form 471 and assist with providing information needed to respond to SLD application reviewer requests for information.</p>



S. The vendor must provide a transition plan defining and describing the activities and timelines necessary to complete implementation of each of the three requested services (site by site).

**III. BASIS OF AWARD**

In keeping with the guidelines of USAC, this RFP will be awarded to the most cost effective provider who submits a complete and accurate submittal that meets the stated requirements. Prices will be the primary factor, but not necessarily the sole factor, in evaluating the bids. Other factors of consideration may include but are not limited to prior experience, including past performance, personnel qualifications, including technical excellence; management capability, including schedule compliance; environmental objectives; and flexibility of leasing terms and arrangements. Sumter County School District does not guarantee award of a contract and reserves the right to reject all bids.

**These factors as well as others may be utilized in weighing the RFP responses as follows:**

Factor	Weight
Price	40%
Transition & Implementation Plan	20%
Quality of Proposed Solution	20%
Prior Experience / References	20%
<b>TOTAL</b>	<b>100%</b>

**Bid will be awarded as a collective grand total and not item by item. Sumter County School District may elect to award all, some or none of the services bid.**

**IV. REQUIRED CONTENTS OF BID AND ATTACHMENTS**

- a. Completed & Signed Bid Response Forms (4 pages)
- b. Documentation verifying vendor is a valid E-rate provider with an approved SPIN for both Telecommunication and Internet Access services provided with the bid.
- c. User change management/transition plan and costs (if proposed solution is other than Cisco IP phone solution)
- d. Network diagram and description of the network design including transport speeds between each location. A description of the vendor's carrier line and speeds is also to be provided.
- e. A description of the proposed VoIP solution and its capabilities.
- f. A description of the resources vendor will use to monitor, manage and repair equipment infrastructure at all locations.
- g. Any relevant Specializations and/or Certifications
- h. Transition Plan with Timelines for all Services (WAN, Internet, VoIP)
- i. Three (3) Alabama references of comparable size and scope with a summary of services provided
- j. Must state the location where support services will be provided from. Vendors should be able to provide 3 hour onsite response time.
- k. Bid Bond or Certified Check

**An entire copy of the bid response and supporting documentation shall be submitted in two (2) paper copies and one exact electronic copy in Microsoft Word or Adobe Acrobat format (.doc or .pdf, respectively).**

**Failure to provide the required information in the specified manner will be a basis for disqualifying the bid and causing the bid to be thrown out without consideration.**

**SUMTER COUNTY SCHOOL DISTRICT  
WIDE AREA NETWORK (WAN) CONNECTIVITY, VoIP SERVICES AND INTERNET ACCESS  
BID OPENING DATE: April 8, at 12:00 p.m.**

**BID RESPONSE FORM (Page 1 of 4)**

**NAME OF FIRM:** \_\_\_\_\_

**ADDRESS OF FIRM:** \_\_\_\_\_

**E-rate SPIN:** \_\_\_\_\_

**NAME (TYPE OR PRINT):** \_\_\_\_\_

**\*AUTHORIZED SIGNATURE:** \_\_\_\_\_

**DATE:** \_\_\_\_\_ **TELEPHONE:** (\_\_\_\_) \_\_\_\_\_

**\*Signature certifies the proposed solution and services meet all requirements outline in the Sections I – III and the Vendor will comply with all specified requirements unless exceptions are noted below.**



**EXCEPTIONS TO SPECIFICATIONS AND/OR COMMENTS**

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**BID RESPONSE FORM (Page 2 of 4)**

<b>WAN Option 1 with Internet and VoIP Services</b>				
	<b>Per Site Pricing, if applicable (E-rate Eligible)</b>	<b>Pricing for All Sites* (E-rate Eligible)</b>	<b>Per Site Pricing, if applicable (E-rate Ineligible)</b>	<b>Pricing for All Sites* (E-rate Ineligible)</b>
1 Gbps physical WAN connectivity to all Locations	Monthly: \$ _____	\$ _____	\$ _____	\$ _____
	Annual: \$ _____	\$ _____	\$ _____	\$ _____
WAN One-time installation or set up costs, if any <i>(Be specific about the purpose of the one-time costs)</i>	Monthly: \$ _____	\$ _____	\$ _____	\$ _____
	Annual: \$ _____	\$ _____	\$ _____	\$ _____
750 Mbps minimum Internet connectivity for district-wide access <i>(Entry point must be located at the Materials Center)</i>	Monthly: \$ _____	\$ _____	\$ _____	\$ _____
	Annual: \$ _____	\$ _____	\$ _____	\$ _____

**BID RESPONSE FORM (Page 3 of 4)**

<p>VoIP Services to all Locations (100 VoIP Lines/POT and PRI Services) (<b>None E-rate Eligible</b>)</p>	<p>Monthly: \$ _____ \$ _____</p> <p>Annual: \$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>
<p>VoIP One-time installation or set up costs, if any (<i>Be specific about the purpose of the one-time costs</i>) (<b>None E-rate Eligible</b>)</p>	<p>Monthly: \$ _____ \$ _____</p> <p>Annual: \$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>
<p>Estimated Taxes and Fees (<i>if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services</i>)</p>	<p>Monthly: \$ _____ \$ _____</p> <p>Annual: \$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>
<p><b>Total Option 1 Services:</b></p>	<p>Monthly: \$ _____ \$ _____</p> <p>Annual: \$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>	<p>\$ _____ \$ _____</p>

**Option B. Optional Services**

**BID RESPONSE FORM (Page 4 of 4)**

**Leased Voice Over Internet Protocol (VoIP) Handsets (E-rate Ineligible)**

**2-Line IP Phone Costs (E-rate Ineligible)**

Monthly Lease per Handset - Include Installation, Configuration and Maintenance ( <i>pricing to be used to lease additional handsets, as needed</i> )	\$ _____	Annual Cost per Handset	\$ _____
Specify Manufacturer and Model:			

**6-Line IP Phone Costs (E-rate Ineligible)**

Monthly Lease per Handset - Include Installation, Configuration and Maintenance ( <i>pricing to be used to lease additional handsets, as needed</i> )	\$ _____	Annual Cost per Handset	\$ _____
Specify Manufacturer and Model:			

**IP Phone Sidecar Expansion (E-rate Ineligible)**

Monthly Lease per Handset - Include Installation, Configuration and Maintenance ( <i>pricing to be used to lease additional handsets, as needed</i> )	\$ _____	Annual Cost per Handset	\$ _____
Specify Manufacturer and Model:			