

# BELLFLOWER UNIFIED SCHOOL DISTRICT

16703 Clark Avenue

Bellflower, CA 90706-5203



**Bid #2223-01**

E-Rate 2022-2023

Year 25 – Category 2 Request for Proposal  
Network Data Switches and Optics

**The Bellflower Unified School District will Receive Bids at:**

District Office, Building A – Reception Desk  
16703 Clark Avenue  
Bellflower, California 90706-5203

On Friday, February 4, 2022 by 3:00 P.M. Local time on  
**Bids are late at 3:01 P.M. The District clock is the official time.**

**Addendum 2  
Bid #2223-01**

**E-Rate 2022-2023  
Year 25 – Category 2 Request for Proposal  
Network Data Switches and Optics**

**January 25, 2022**

**QUESTIONS AND ANSWERS**

**Questions from bidders:**

**Question:** Page 10 asks respondents to include a 25% tariff in the pricing. Can Bellflower Unified School District provide more context? Vendors are dealing with industry-wide price increases, but not tariffs.

**Response:** This is if necessary. If you know items are coming from overseas and you plan to pass off the tariff cost to the District, then include it here. Otherwise, it is not necessary.

**Question:** Page 14 asks for a digital version of submissions on CD. Would a USB drive be acceptable?

**Response:** A USB drive is acceptable.

**Question:** Can the pdf list of equipment be provided in Excel format?

**Response:** Equipment list in spreadsheet format is now available on the District website.

**Question:** The district is requesting 5 year DNA Premier licensing for the 9300X-12Y switches. However, this license is end of life announced and is only offered for 3 years. If the District is still requiring 5 year DNA licensing to include ISE and Stealthwatch licenses, the Cisco recommended option is to quote 5-year DNA Advance and include the sku: DNA-XARC-OFFER. Please advise how the district would like to vendors to quote out the DNA licenses for the 9300X-12Y switches.

**Response:** If vendors wish to quote something other than what the District has requested, it should be equivalent to what has been requested to be considered.

**Question:** Is a quotation by school site still needed? I believe E-Rate rules have changed for this funding year where a site breakdown item 21 list is no longer needed.

**Response:** A breakdown by site is not needed. The site breakdown was provided to keep individual site equipment needs organized as we move forward in the process.

**Question:** Please validate fiber infrastructure type and length. The Cisco 10/25GBASE-CSR Module supports a link length of up to 300/400m over OM3/4 at 10G, and up to 300/400m over OM3/4 at 25G\*. It also supports link lengths of 82m over OM2 at 10G, and up to 70m over OM2 at 25G.

**Response:** The District is requesting you provide the equipment requested in the RFP.

**Question:** Please clarify, the 9200L-48P-4X-E does not support the Cisco 10/25GBASE-CSR Module, are these modules intended to be used in those switches?

**Response:** The District is requesting you provide the equipment requested in the RFP.

**Question:** Please verify the Cisco 10/25GBASE-CSR Module counts, there does not appear to be enough optics for both the IDF and MDF.

**Response:** The items on pgs. 17-53 are broken down into LR and SR, this includes SFPs for all IDFs and MDFs at each site.

**Question:** The bid submission information on page 13 indicates that the bid should be submitted via email but page 10 and 14 it indicates hard copies with a CD. For bid submissions, are we to use email or hard copy?

**Response:** Hard copy is required.

**Question:** Can you confirm that the district is requesting one complete set of quotations by site without the 25% tariff and one complete set of quotations by site with the 25% applied?

**Response:** The 25% tariff is requested only if the vendor knows there will be a tariff and intends to charge the District the cost of that tariff.

**Question:** Does the tariff need to be reflected on each site with a line item reflecting the 25% tariff amount?

**Response:** No.

**Question:** In one section, it states that "Service Provider shall provide three (3) original RFP Responses; three (3) complete copies of the CMAS Contract; and one (1) CD of the RFP submittal, including the summary sheet." However in another section it states "Service Provider shall provide one (1) original signed RFQ Responses via email and one (1) complete copy of their valid CMAS and/or WSCA-NASPO Contract or valid web-address to all contract pages; via email to [purchasingservices@busd.k12.ca.us](mailto:purchasingservices@busd.k12.ca.us) by the due date and time specified on page 2. Is email submission ok for this bid? If only a sealed bid, would a USB drive be ok instead of a CD?

**Response:** Please provide 1 original RFP response. This must be received at the District Office, email is not acceptable. USB drive instead of a CD is acceptable.

**Question:** Will the district be providing an Equipment list form for us the service provider to fill out and turn in with their proposal?

**Response:** The District will not be providing an equipment list form. It is expected that all equipment requested in the RFP will be included in the bid cost provided by the vendor. In addition to the equipment listed in the RFP, there is also a separate spreadsheet of the same equipment for vendor use on the District website.

**Question:** Addendum #1 states, "Licensing and maintenance...should include 24/7 support." Can maintenance support be provided during business hours Monday through Friday instead of 24/7?

**Response:** Licensing and Maintenance needs to include 24/7 support.

**Question:** Page 8 states, "Service Providers are responsible for providing evidence of FCC Green Light Status." The FCC has discontinued this system as of December 15, 2021. How should vendors respond?

**Response:** When you click on the Green Light link, you should be redirected to the CORES system, which is the new platform for looking up Green Light status.

## **Addendum Acknowledgement**

---

**Company Name**

---

**Date**

---

**Representative Name** (please print)

---

**Representative Signature**