

AGENDA

EARLE SCHOOL DISTRICT

October 17, 2022

BOARD MEETING

The Commissioner of Education assumed authority over the Earle School District on November 6, 2017. The Commissioner of Education acts in lieu of a local school board until such time that a school board is reinstated.

Reports

1. [Superintendent's Report](#)
2. [Fiscal - Board Report](#)

Action Items

1. [Recommendation to approve unused leave payout](#)
2. [Recommendation to approve retirement of Fixed Assets as of September 17, 2022](#)
3. [Recommendation to approve out of state travel to Tennessee and Mississippi](#)
4. [Recommendation to approve the purchase and installation of security cameras](#)
5. [Recommendation to approve recruitment and retention bonus](#)

**Superintendent's Report
Earle School District
October 17, 2022**

Academics

Elementary teams visited another school to observe Wit & Wisdom in action. They gave a briefing to the elementary staff after their visit. Both campuses are utilizing new curriculum resources that were purchased last year.

The teamwork continues with the CRESC Literacy Specialists, DESE District Support Specialists, Solution Tree Associates, and OCSS Team Members. District and building teams are embracing the work we are doing together.

Human Capital

We are still seeking an elementary music teacher. It has been very difficult this year to find qualified staff to fill positions.

Student Support

Our food pantry opened this month. We also added a clothing closet for students and families in need of clothing.

Stakeholder Communication

Earle School District [Annual Report to the Public](#) was held on October 4th. We had the largest crowd we have had in many years. Parents, students, and community members had several questions and praise for the team.

The Advisory Board met this month to discuss the sale of the property. They also asked that our meetings be moved from the first Saturday of the month to the first Thursday of the month. We will make that change going forward.

Fiscal Operations

The fiscal unit continues to work with us on finances. The budget has been posted, and we will review funds and make any needed adjustments monthly. The fiscal distress plan has been reviewed and revised for this year. Auditors began our legislative audit this month and have a couple of weeks left to complete it.

Facilities

The HVAC project is still underway and should be completed before the end of the calendar year.

In a regular school board packet, dated June 6, 2022, the board authorized the superintendent to dispose of certain real properties in accordance with policy 7.13 and by sealed bid. In the board action the district reserved the right to accept or reject all bids. Bids were opened on September 29, at 2 pm with the following bids:

- Vacant Elementary Building, 802 Barton St – One bid by Willie Wells for \$30,305.50, with the net to the district being \$26,642 - ACCEPTED
- Two school buildings at the Dunbar Campus – Jeanett Dorsey \$17,500 for both, with the net to the district being \$13,841.50 - ACCEPTED
- One storage building at the Dunbar Campus – Mt. Beulah Church \$1,000, with the net to the district being -\$2,658.50 - REJECTED

EARLE SCHOOL DISTRICT 2
 DETAILED STATEMENT OF CHANGES IN FUND BALANCES
 FOR PERIOD 3 OF 23

SELECTION CRITERIA: ALL

FUND/SF	FUND TITLE	BEG BALANCE	REVENUE	NON-REVENUE	NON-EXPEND	EXPENDITURES	END BALANCE
3100	NEW ELEM CONSTRUCTIO	-42,069.66	.00	.00	.00	.00	-42,069.66
3392	GENERAL FACILITIES F	.00	.00	.00	.00	.00	.00
3404	ACADEMIC FACILITIES	.00	.00	.00	.00	.00	.00
	TOTAL BUILDING FUND	-337,997.91	.00	.00	.00	.00	-337,997.91
4000	DEBT SERVICE FUND	-161,296.88	.00	.00	.00	.00	-161,296.88
	TOTAL DEBT SERVICE FUND	-161,296.88	.00	.00	.00	.00	-161,296.88
6501	TITLE I REGULAR COMP	-79,823.67	94,874.91	.00	.00	27,272.53	-12,221.29
6505	TITLE I SCHOOL IMPRO	-49,539.85	49,539.85	.00	.00	.00	.00
6506	TITLE I SCH IMPRVMT	.00	.00	.00	.00	.00	.00
6507	PL 89-313 JUL 1 BALA	.00	.00	.00	.00	.00	.00
6508	SCHOOL IMPRO IMPL G	.00	.00	.00	.00	.00	.00
6509	LEARN & SERVE AMERIC	.00	.00	.00	.00	.00	.00
6560	QUALITY APPROVAL GRA	.00	.00	.00	.00	.00	.00
6595	T-II-D/TECH GRANT	.00	.00	.00	.00	.00	.00
6702	6-8 PASS THROUGH FUN	-20,573.14	21,276.49	.00	.00	2,988.50	-2,285.15
6703	ARP IDEA PART B, SEC	.00	.00	.00	.00	.00	.00
6704	ARP IDEA PART B, SEC	2,812.90	.00	.00	.00	.00	2,812.90
6710	FED PRESCHOOL SPED	.00	.00	.00	.00	.00	.00
6750	MEDICAID	28,660.20	2,823.20	.00	.00	.00	31,483.40
6752	ARMAC	49,080.54	8,042.93	.00	.00	.00	57,123.47
6756	IMPROVING TEACHER QT	-5,772.15	5,772.15	.00	.00	10.00	-3,073.50
6757	OPP. CULTURE GRANT	.00	.00	.00	.00	3,073.50	-3,073.50
6767	COVID-19 EMERGENCY L	.00	.00	.00	.00	.00	.00
6776	AWARE	-175.00	.00	.00	.00	.00	-175.00
6778	CARES/ESSER	.00	175.00	.00	.00	.00	175.00
6780	ESSER 2	.00	.00	.00	.00	.00	.00
6781	TITLE V-RLIS	.00	38,750.00	.00	.00	38,750.00	.00
6784	TITLE IV STDMT SUPPO	-1,897.11	1,897.11	.00	.00	.00	.00
6786	TITLE IV STDMT SUPPO	-1,117.80	1,675.02	.00	.00	557.22	.00
6788	COVID SCHOOL MEALS	.00	.00	.00	.00	.00	.00
6790	DEPT. OF YOUTH SERV	.00	.00	.00	.00	.00	.00
6791	SOAR LIT GRANT	-17,824.81	25,624.81	.00	.00	.00	7,800.00
6795	ESSER III	29,200.00	303,025.00	.00	.00	7,800.00	333,577.26
6819	SCHOOL HEALTH SERVIC	.00	133.00	.00	.00	.00	133.00
	TOTAL FEDERAL GRANTS FUND	-66,969.89	553,709.47	.00	.00	414,029.01	72,710.57
7000	EARLE SCHOOL ACTIVIT	.60	.00	.00	.00	.00	.60
7001	ESD CONCESSION STAND	1,187.76	1,504.25	.00	.00	1,590.49	1,101.52
7002	ACCTS PAYABLE A/P	.00	.00	.00	.00	.00	.00
7007	ATHLETIC GATE/DOOR	1,457.52	2,120.00	.00	.00	2,520.00	1,057.52
7008	ANNUAL STAFF FUNDS	.00	.00	.00	.00	.00	.00
7010	BOY'S RING DONATION	.00	.00	.00	.00	.00	.00
7011	GIRL'S RING DONATION	.00	.00	.00	.00	.00	.00
7012	TEACHER APPRECIATION	.00	.00	.00	.00	.00	.00
7018	SR CLASS ACTIVITY	2,412.10	.00	.00	.00	165.71	2,246.39
7019	JR. CLASS ACCOUNT	3,980.45	.00	.00	.00	.00	3,980.45
7020	PRE-SCHOOL ACTIVITY	1,127.37	.00	.00	.00	.00	1,127.37
7023	8TH GRADE CLASS ACTI	.00	.00	.00	.00	.00	.00

EARLE SCHOOL DISTRICT 2
 DETAILED STATEMENT OF CHANGES IN FUND BALANCES
 FOR PERIOD 3 OF 23

SELECTION CRITERIA: ALL

FUND/SF	FUND TITLE	BEG BALANCE	REVENUE	NON-REVENUE	NON-EXPEND	EXPENDITURES	END BALANCE
7024	7TH GRADE CLASS ACTI	.00	.00	.00	.00	.00	.00
7025	FRESHMAN CLASS ACTI	201.18	.00	.00	.00	.00	201.18
7026	SOPHOMORE CLASS ACTI	663.18	.00	.00	.00	.00	663.18
7027	HISTORY CLUB ACTI	841.35	.00	.00	.00	.00	841.35
7030	BOYS BASKETBALL	100.00	.00	.00	.00	.00	100.00
7031	GIRLS BASKETBALL	.00	.00	.00	.00	.00	.00
7032	TENNIS	160.00	.00	.00	.00	.00	160.00
7100	DONATIONS	250.00	.00	.00	.00	.00	250.00
7101	CONSTRUCTION DONATIO	.00	.00	.00	.00	.00	.00
7107	HOMECOMING TAILGATE	65.00	.00	.00	.00	.00	65.00
7200	ATHLETICS DONATIONS	605.05	2,360.00	.00	.00	.00	2,965.05
7500	EARLE ELEM ACTIVITY	197.08	250.00	.00	.00	.00	447.08
7506	ELEM LIBRARY FUND	2,615.19	.00	.00	.00	.00	2,615.19
7509	ELEM FUNDRAISER(STUD	2,382.81	4,000.00	.00	.00	.00	6,382.81
7701	YOUNG LADIES CLUB	.00	.00	.00	.00	.00	.00
7711	FUNDRAISER (TEACHERS	31.72	.00	.00	.00	.00	31.72
7712	BASKETBALL FUNDRAISE	.00	.00	.00	.00	.00	.00
7709	EHS ACTIVITY FUND AC	125.43	.00	.00	.00	.00	125.43
7701	ANNUAL STAFF	.00	.00	.00	.00	.00	.00
7702	EHS BAND	.00	.00	.00	.00	.00	.00
7703	EHS BETA CLUB	185.13	.00	.00	.00	.00	185.13
7704	EHS CHEERLEADERS	51.69	.00	.00	.00	.00	51.69
7707	EHS DRAMA CLUB	.00	.00	.00	.00	.00	.00
7708	EHS FBLA CLUB	.00	.00	.00	.00	.00	.00
7709	EHS FFA/VICA CLUB	442.59	.00	.00	.00	.00	442.59
7710	EHS GENERAL ACCOUNT	.00	.00	.00	.00	.00	.00
7711	EHS LIBRARY	447.25	.00	.00	.00	.00	447.25
7712	EHS LOCKER FUND	.00	.00	.00	.00	.00	.00
7713	EHS SPANISH CLUB	.00	.00	.00	.00	.00	.00
7716	SR CLASS 16/17 HENDE	.00	.00	.00	.00	.00	.00
7717	SR CLASS16-N-CLAY	.00	.00	.00	.00	.00	.00
7718	EHS STUDENT COUNCIL	739.87	.00	.00	.00	.00	739.87
7720	EHS ART CLUB	.00	.00	.00	.00	.00	.00
7722	EHS ED TALENT SEARCH	.00	.00	.00	.00	.00	.00
7723	EHS FCCLA (SR.)	268.55	.00	.00	.00	.00	268.55
7724	EHS FCCLA (JR.)	408.12	.00	.00	.00	.00	408.12
7728	EHS STUDENT CONSTRUC	70.00	.00	.00	.00	.00	70.00
7730	BETA CLUB ACTIVITY C	.00	.00	.00	.00	.00	.00
7732	ALUMNI	.00	.00	.00	.00	.00	.00
7733	STEM CLUB	510.00	.00	.00	.00	.00	510.00
7734	EHS FOOTBALL	3,699.50	.00	.00	.00	.00	3,699.50
7740	EHS- MODELING CLUB	.00	.00	.00	.00	.00	.00
7777	DISTRICT NEGATIVES	-60,630.34	.00	.00	.00	.00	-60,630.34
7780	COVID-19 DONATIONS	1,000.00	.00	.00	.00	.00	1,000.00
7800	16/17 RINGS - COLLEC	.00	.00	.00	.00	.00	.00
7900	TEACHER COKE	981.77	.00	.00	.00	.00	981.77
7901	ELEM LIBRARY FINES	.00	.00	.00	.00	.00	.00
7902	EHS LIBRARY FUND	.00	.00	.00	.00	.00	.00
7903	TECHNOLOGY ELEM FINE	.00	.00	.00	.00	.00	.00
7904	TECHNOLOGY EHS FINES	.00	905.00	.00	.00	.00	905.00

SELECTION CRITERIA: ALL

FUND/SF	FUND TITLE	BEG BALANCE	REVENUE	NON-REVENUE	NON-EXPEND	EXPENDITURES	END BALANCE
7905	TRAVEL CLUB	-33,422.08	11,139.25	.00	.00	4,276.20	-26,559.03
TOTAL	EARLE SCHOOL ACTIVITY FUN						
8000	FOOD SERVICE FUND	377,276.12	2,081.50	.00	.00	15,156.92	364,200.70
8056	CN EMERGENCY OPERATI	.00	.00	.00	.00	.00	.00
8058	USDA SUPPLY CHAIN AS	13,557.45	.00	.00	.00	.00	13,557.45
8059	USDA SUPPLY CHAIN AS	.00	13,026.25	.00	.00	.00	13,026.25
8657	FRESH FRUIT AND VEGE	6,454.63	.00	.00	.00	1,356.81	5,097.82
TOTAL	FOOD SERVICE FUND	397,288.20	15,107.75	.00	.00	16,513.73	395,882.22
TOTAL		780,046.49	919,766.55	144,413.70	152,813.70	791,919.92	899,493.12

Action Item #1

Recommendation to approve unused leave payout

Background Information:

A certified employee retired at the end of SY 2021-22. He is requesting a payout of all unused sick leave days. The number of days has been verified. A debt request has been submitted.

Attachment(s) Yes No

[Personnel Policies 3.8](#)

Fiscal Impact/Debt Request

\$8,190.72

Superintendent's Recommendation:

It is recommended that the Commissioner approve the unused sick leave payout.

Commissioner's Decision:

Approve Recommendation

Deny Recommendation

Return item for more information

Signature Johny Ky Date 10/17/2022

3.8—LICENSED PERSONNEL SICK LEAVE

Definitions

1. Employee is a fulltime employee of the District.
2. Sick Leave is absence from work due to illness, whether by the employee or a member of the employee's immediate family, or due to a death in the family. The principal shall determine whether sick leave will be approved on the basis of a death outside the immediate family of the employee.
3. Current Sick Leave means those days of sick leave for the current contract year, which leave is granted at the rate of 12 days of sick leave per contracted year, to be issued in increments of 6 days each semester (three of which may be used for personal leave).
4. Accumulated Sick Leave is the total of unused sick leave, up to a maximum of ninety (90) days accrued from previous contracts, but not used. Accumulated sick leave also includes the sick leave transferred from an employee's previous public school employment.
5. Immediate family means an employee's spouse, child, parent, or any other relative provided the other relative lives in the same household as the employee.

Sick Leave

The principal, in consultation with the superintendent, has the discretion to approve sick leave for an employee to attend the funeral of a person who is not related to the employee, under circumstances deemed appropriate.

Employees who are adopting or seeking to adopt a minor child or minor children may use up to fifteen (15) sick leave days in any school year for absences relating to the adoption, including time needed for travel, time needed for home visits, time needed for document translation, submission or preparation, time spent with legal or adoption agency representatives, time spent in court, and bonding time. See also, 3.32—LICENSED PERSONNEL FAMILY MEDICAL LEAVE, which also applies. Except for bonding time, documentation shall be provided by the employee upon request.

Pay for sick leave shall be at the employee's daily rate of pay, which is that employee's total contracted salary, divided by the number of days employed as reflected in the contract. Absences for illness in excess of the employee's accumulated and current sick leave shall result in a deduction from the employee's pay at the daily rate as defined above.

At the discretion of the principal (or Superintendent), and, if FMLA is applicable, subject to the certification or recertification provisions contained in policy 3.32—LICENSED PERSONNEL FAMILY MEDICAL LEAVE the District may require a written statement from the employee's physician documenting the employee's illness. Failure to provide such documentation of illness may result in sick leave not being paid, or in discipline up to and including termination.

An employee shall be credited with one (1) day of sick leave in the event the employee used one (1) day of sick leave on a mandatory professional development (PD) day so long as the employee makes up the missed mandatory PD day on a noncontract day. Costs and expenses associated with the makeup PD

Legal References: A.C.A. § 6-17-1201 et seq.
29 USC §§ 2601 et seq.
29 CFR part 825

Date Adopted: 04/30/18

Last Revised:

Action Item #2

Recommendation to approve retirement of Fixed Assets

Background Information:

In an effort to maintain an accurate physical inventory of all equipment, district employees were trained and protocols and procedures have been put in place to ensure items recorded in efinance are up-to-date.

Attachment(s) Yes No

Detailed Listing of [Fixed Assets](#) to be retired and disposed of per [District Policy 7.13](#).

Fiscal Impact/Debt Request

N/A

Superintendent's Recommendation:

It is recommended that the Commissioner approve the retirement of Fixed Assets as presented.

Commissioner's Decision:

Approve Recommendation

Deny Recommendation

Return item for more information

Signature



Date

10/17/2022

ESD RETIRED FIXED ASSETS

HIGH SCHOOL

	FIXED ASSET #	ITEM DESCRIPTION	ORIGINAL DATE OF PURCHASE	REASON FOR REMOVAL	FUND
1	04240	Aurora R7 Server	06/28/2018	Item is obsolete	2000
2	00338	Ice Maker	08/01/1998	Item is obsolete	2000

DISTRICT- FEDERAL

	FIXED ASSET #	ITEM DESCRIPTION	ORIGINAL DATE OF PURCHASE	REASON FOR REMOVAL	FUND
1	03231	Dell Optiplex Desktop Computer	03/24/2008	Item is obsolete	6520

Action Item #3

Recommendation to approve out of state travel to Tennessee and Mississippi

Background Information:

We are in close proximity to the Tennessee and Mississippi borders. We have many opportunities for field trips and school business in that region.

Attachment(s) Yes No

Fiscal Impact/Debt Request

None

Superintendent's Recommendation:

It is recommended that the Commissioner approve out of state travel to Tennessee and Mississippi for field trips and school business.

Commissioner's Decision:

Approve Recommendation

Deny Recommendation

Return item for more information

Signature John Key Date 10/17/2022

Action Item #4

Recommendation to approve purchase and installation of security cameras

Background Information:

The security camera system is outdated at Earle High School. Many of the cameras are not operational. We obtained four quotes from the following companies: Blue Sky (Turing), Blue Sky (Verkada), RJ Young (Verkada), and GHA Technologies (Verkada). The Verkada solution is a cloud-based comprehensive security solution. While it is a little more expensive, it delivers more robust functionality. We selected the Verkada Camera System from Blue Sky Technology. See [justification](#) for details. A debt request has been completed.

Attachment(s) Yes No

[Blue Sky \(Turing\)](#), [Blue Sky \(Verkada\)](#), [RJ Young \(Verkada\)](#), and [GHA Technologies \(Verkada\)](#).

Fiscal Impact/Debt Request

\$68,398 ESA Funding

Superintendent's Recommendation:

It is recommended that the Commissioner approve the purchase and installation of Verkada Security Camera System from Blue Sky.

Commissioner's Decision:

Approve Recommendation

Deny Recommendation

Return item for more information

Signature



Date

10/17/2022

Justification for Purchasing Verkada Security Camera System with Blue Sky Technologies

The Verkada security camera solution will best fit the safety, security, and contact tracing needs of Earle High School. We received four quotes for upgrading our cameras project. Three of the four quotes were for the sale and installation of Verkada cameras. The fourth quote was for the Turing camera solution, which will not meet our safety and security needs. We chose Blue Sky Technologies over RJYoung and GHA Technologies, Inc. because Blue Sky Technologies' price, including products and installation, was \$9,338 cheaper than RJYoung and \$15,831 than GHA Technologies Inc. Blue Sky Technologies is also closer to us if something needs to be replaced or repaired. The information below is the basis for our selection:

Cameras:

The Turing system uses NVR (network video recorder) technology, with built-in PoE so each camera would connect back to the NVR and store historical video footage on the HDDs in the NVR. **(This leaves the possibility of data loss because it is not cloud-based).** The VMS (Video Management Software) you view footage in is a client loaded onto a PC or mobile device. **The Turing solution is CCTV only, it does not allow you to natively integrate access control, alarms, vape sensors, or guest management into the system and there is no cloud storage available without a subscription.** Turing only carries a one-year hardware warranty and no recurring license fees.

The Verkada solution is a cloud-based comprehensive security solution, while more expensive delivers more robust functionality. It provides unlimited cloud-based historic video footage and utilizes your existing PoE network, you can integrate access control, alarms, vape sensors, and guest management into the same platform at any time in the future providing you with synergistic functionality across the entire platform and managing the solution from a simple UI in a single pane of glass. The analytics/features such as license plate reader, facial detection, and live stream are standard with Verkada, where you would be required to purchase a license from Turing on a camera-per-camera basis is required. The Verkada also comes with a **10-year** hardware warranty.

Blue Sky Technologies
10861 Highway 49 N Ste 1
Brookland, AR 72417 US
+1 8709332583

Estimate



ADDRESS
Earle School District
1401 Third Street
Earle, AR 72331

SHIP TO
Earle School District
Earle School District
1401 Third Street
Earle, AR 72331

ESTIMATE # **DATE**
Earle Turing CCTV 07/14/2022

ACTIVITY	QTY	RATE	AMOUNT
TE-TRMR64RB 64ch NVR 8SATA 2U RJ45x2 RAID W/Bridge NO HDD	1	2,210.00	2,210.00T
TE-HDWP10 WD SURVEILLANCE HDD 10TB	8	529.00	4,232.00T
TE-CORE10Y CORE/CAMERA/10YR SUBSCRIPTION	1	1,099.00	1,099.00T
TE-MMB8AV2 8MP/VB/WDR/IP67/LOWLGH/HVF	16	439.00	7,024.00T
TE-MVD5MV2 5MP/TUR/5X/IP67/NIGHTST/HVF	17	399.00	6,783.00T
CAT6CABLE CAT6 Cable Drop	33	219.00	7,227.00T
Labor Service Labor FOR INSTALLATION, PROGRAMMING, AND CLIENT TRAINING	1	6,850.00	6,850.00T
		SUBTOTAL	35,425.00
		TAX (10.25%)	3,631.07
		TOTAL	\$39,056.07

Accepted By

Accepted Date

*Blue Sky independent quote
- Different camera brand than Verkada*

Verkada






Technology Solutions That Power Your Business

Verkada Solution


Quote # CB010909 Version 1

Prepared for:
Earle School District

Product

Description	Price	Qty	Ext. Price
CD42-256-HW CD42 Indoor Dome Camera, 256GB, 30 Days Max  CD42 Indoor Dome Camera, 256GB, 30 Days Max	\$819.18	17	\$13,926.06
CB51-30E-HW Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 3  Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage	\$1,147.18	16	\$18,354.88
LIC-3Y Verkada 3 Year License  Verkada 3 Year License	\$450.18	33	\$14,855.94
LIC-SV-3Y 3 Year Sensor License  3 Year Sensor License	\$491.18	4	\$1,964.72
SV11-HW Environmental Sensor Hardware  Verkada's SV11 is an all-in-one sensor for monitoring environmental changes in your physical space. With a collection of powerful embedded sensors, the SV11 simultaneously measures air quality, temperature, humidity, motion, and noise.	\$983.18	4	\$3,932.72
Subtotal:			\$53,034.32

Labor

Description	Price	Qty	Ext. Price
Project Fixed Fee Service - Fixed Fee for Project labor  Service - Fixed Fee - Project labor	\$19,500.00	1	\$19,500.00
Subtotal:			\$19,500.00



Shipping

Description		Price	Qty	Ext. Price
Shipping - Verkada	Shipping & Handling	\$629.00	1	\$629.00
	Shipping & Handling			
			Subtotal:	\$629.00

Verkada Solution



Prepared by:
Nashville
 Caitlin Brown
 615-432-4576
 caitlin.brown@rjyoung.com
 Technology Solutions
 Administrator

Prepared for:
Earle School District
 1401 Third Street
 Earle, AR 72331
 Bobby Luckett

 bluckett@esdbulldogs.org

Quote Information:
Quote #: CB010909
 Version: 1
 Delivery Date: 07/19/2022
 Expiration Date: 07/29/2022

Quote Summary

Description	Amount
Product	\$53,034.32
Labor	\$19,500.00
Subtotal:	\$72,534.32
Shipping:	\$629.00
Total:	\$73,163.32
Total with Sales Tax (10.25%)	\$77,736.03

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.



Nashville

Earle School District

Signature: Caitlin Brown

Signature: _____

Name: Caitlin Brown

Name: Bobby Lockett

Title: Technology Solutions Administrator

Date: _____

Date: 07/19/2022



GHA Technologies, Inc.
 Dept. #2090
 PO Box 29661
 Phoenix, Arizona 85038
 United States
<http://www.gha-associates.com>
 (P) 480-951-6865
 (F) 480-951-6956

Verkada

Date
 Jul 21, 2022 10:01 AM PDT
Expiration Date
 07/27/2022
Modified Date
 Jul 21, 2022 10:16 AM PDT
Quote #
 2563196 - rev 1 of 1
Description
 Verkada
SalesRep
 Rhoads, Kevin
 (P) 480-582-2758
 (F) 480-951-6956
Customer Contact
 Luckett, Bobby

Customer
 EARLE SCHOOL DISTRICT (ES133724)
 Luckett, Bobby
 1401 THIRD ST
 EARLE, AR 72331
 United States

Bill To
 EARLE SCHOOL DISTRICT
 Luckett, Bobby
 1401 THIRD ST
 EARLE, AR 72331
 United States

Ship To
 EARLE SCHOOL DISTRICT
 Luckett, Bobby
 1401 THIRD ST
 EARLE, AR 72331
 United States

Customer PO:

Terms:
 Undefined

Ship Via:
 FedEx Ground

Special Instructions:

Carrier Account #:

Item #	Description	SKU	Yes/No	Unit Price	Qty	Subtotal	Total
1	CD42 Indoor Dome Camera, 256GB, 30 Days Max	CD42-256-HW	Yes	\$999.00	17	\$839.16	\$14,265.72
2	CB51-E Outdoor Bullet Camera, 128GB, 30 Days Max	CB51-30E-HW	Yes	\$1,399.00	16	\$1,175.16	\$18,802.56
3	3-Year Camera License	LIC-3Y	Yes	\$549.00	33	\$461.16	\$15,218.28
4	3-Year SV11 License	LIC-SV-3Y	Yes	\$599.00	4	\$503.16	\$2,012.64
5	SV11 Environmental Sensor	SV11-HW	Yes	\$1,199.00	4	\$1,055.12	\$4,220.48
6	Installation and labor	Install	Yes	\$0.00	1	\$21,250.00	\$21,250.00

Subtotal: \$75,769.68
Tax (10.2500%): \$7,830.86
Shipping: \$629.00
Misc: \$0.00
Total: \$84,229.54
(List Price: \$64,676.00)

Sales tax calculation is estimated and subject to change. Terms Definition: Unless agreed upon otherwise; Net 30 terms, cash in the GHA bank 30 days from the date of shipment. Lease payment calculations are estimated and may include sales tax in the payment amount. You can obtain an accurate lease quote from our leasing company. Rates are subject to change without notice.

GHA is an authorized and leading supplier for Microsoft, HP, Apple, Dell, Lenovo, VMWare, IBM and Cisco. GHA does not source any of these products from the gray market. If you have a pending quotation from a competitor that is significantly less in price, that may be a strong indication of gray market involvement. Please immediately bring this to the attention of your sales professional who can verify with the manufacturer for your benefit and protection. Your sales representative can also talk to you about the risks associated with doing business with a gray market supplier. The prices quoted may change due to market conditions beyond our control. GHA cannot be responsible for manufacturer availability or delays. No verbal quotations or promises can be honored unless set forth herein. Due to many people working from home, GHA will not be responsible for the boxes if lost or stolen after the delivery has been made, and if they are lost or stolen, you still agree to

pay your GHA invoice. Signature will be required on all shipments. Handling Fees: Handling fees charged on shipments are in addition to the freight and insurance charges and vary. Returns Policy: Cloud Service Provider CSP orders for Microsoft require at least 30 days of cancellation notice from Buyer. Buyer agrees to pay for any cloud subscription usage incurred. For all other CSP s, GHA will pass through and honor the cancellation policy as stated in the original contract whether 30, 60 or 90 days of cancellation notice is required. Custom computers and technology orders are non-cancellable and non-returnable. No return will be accepted after 30 days from the invoice date. Goods accepted for credit upon return will be subject to handling/restocking charge, which shall be not less than 15% of the price of Goods. Custom-made Goods are not subject to cancellation or return under any circumstances. In no case are Goods to be returned without first obtaining Seller's written permission. Goods must be securely packed in the original packaging and delivered to Seller in an undamaged condition with Buyer being solely responsible for paying all return freight expenses and keeping the GHA invoice current within 30 days from the date of shipment regardless of the reason for a return. All returns must be accompanied by an authorized RMA number, which is valid for 15 days after date of issuance. GHA Technologies makes NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE with respect to the goods described hereon. International shipments/returns: Customer is responsible to pay all VAT, duties, customs charges, freight forwarding services, storage, handling, foreign exchange rates/fees, miscellaneous fees from any country, expedited or return freight expenses. Customer shall be liable; GHA is NOT responsible. GHA is not responsible for any return shipment expenses. ~Supplier represents and warrants that it is an equal-opportunity employer and does not discriminate on the basis of age, race, creed, color, religion, sex, sexual orientation, gender identity, national origin, disability, marital or veteran status, or any other basis that is prohibited by law. This document shall be governed by the laws of the State of Arizona. You may view all Terms & Conditions at: http://gha-associates.com/Terms_and_Conditions/index.html. - THIS QUOTE HAS BEEN PROVIDED FOR CLIENT AND GHA PURPOSES ONLY** CORPORATE OFFICE: (REMIT PAYMENTS TO THE DEPARTMENT NUMBER AND PO BOX LISTED ABOVE; NO PAYMENTS SHOULD BE MAILED TO THE CORPORATE OFFICE) GHA Technologies, Inc. 8998 E. Raintree Drive Scottsdale, AZ 85260

Action Item #5

Recommendation to approve recruitment and retention bonus

Background Information:

Prior to the recommendations of the Arkansas Legislative Committee (ALC), Earle School District had budgeted ESSER II funds for teacher retention and recruitment and committed ARP funds to learning loss, HVAC upgrades, and a new roof for Earle High School. In FY21 all certified and classified staff received additional pay from ESSER II in the amount of \$1200. In FY22 all certified and classified had the opportunity to receive an additional pay up to \$1800 (average of \$1565) for recruitment and retention during the pandemic. Based on prior commitments, the District would not be able to commit ARP funds, but will continue to use ESSER II funds to meet the recommendation of the ALC to provide recruitment and retention bonuses for all staff in the amount of \$3500 for certified staff and \$1700 for classified staff for the 2022-23 school year.

Attachment(s) ___ Yes __X__ No

Fiscal Impact/Debt Request

\$235,000 ESSER II & ARP funds

Superintendent's Recommendation:

Commissioner's Decision:

Approve Recommendation

Deny Recommendation

Return item for more information

Signature John Key Date 10/17/2022