Memo

To:

Governing Board

From:

Jeffrey Fuller, Superintendent

cc:

File

Date:

5/3/21

Re:

Executive Session Memo

This item is to vote to go into executive session to discuss the Superintendent's Performance pay out.

Recommended Motion: I move the Board enter into executive session in accordance with ARS. 38-431.03(A) (1) to discuss the Superintendent Performance pay out.

QTY	Unit	Catalog No. & Description	Unit Price	TOTAL
20	EA	Discovering our past a hist of the US stdnt ste w/lrnsmrt 1 yr bundle - ISBN # 978-0-07-677887-4	99.57	TOTAL 1991.40
1	EA	Discovering our past a hist of the US tchr ste w/lrnsmrt 1 yr bundle –	254.64	254.64
20	EA	bundle – ISBN # 978-0-07-677934-5	93.27	1865.40
1	EA	bundle bundle bundle bundle bundle	190.98	190.98
20	EA	Discovering world geography stdnt ste w/lrnsmrt 1 yr. bundle – ISBN # 978-0-07-677928-4	98.55	1971.00
11	EA	978-0-07-677932-1	194.73	194.73
20	EA	Building citizenship civics and economics stdnt ste w/lrnsmrt 1 yr bundle – ISBN # 978-0-07-677971-0	94.02	1880.4
1	EA	Building citizenship civics and economics tchr ste w/lrnsmrt 1 yr bundle – ISBN # 978-0-07-677975-8	182.16	182.16
		Page 3 of 3	Subtotal	13979.58
			Tax	2096.94
	-		Shipping	2096.94
			Total	18173.46

	APPROVAL		
Superintendent		Date	_
Fund & Account			

			Unit	
QTY	Unit	Catalog No. & Description	Price	TOTAL
25	EA	Impact social studies regions of US complete student 1 year sub bundle - grade 4 - ISBN # 978-0-07-697596-9	62.73	1568.25
1	EA	Impact social studies regions of US explorer magazine – grade 4 – ISBN # 978-0-07-691453-1	15.99	Free materials
1	EA	Impact social studies regions of the US explorer magazine teacher guide – grade 4 – ISBN # 978-0-07-695607-4	97.50	Free materials
1	EA	Impact social studies regions teacher center 1 yr sub – grade 4 – ISBN # 978-0-07-691492-0	99.00	Free materials
20	EA	Impact social studies regions of US complete student 1 year sub bundle - grade 5 - ISBN # 978-0-07-697597-6	62.73	1254.60
1	EA	Impact social studies regions of US explorer magazine – grade 5 – ISBN # 978-0-07-691424-1	150.00	150.00
1	EA	Impact social studies regions of the US explorer magazine teacher guide – grade 5 – ISBN # 978-0-07-693105-7	97.50	97.50
1	EA	Impact social studies regions teacher center 1 yr sub – grade 5 – ISBN # 978-0-07-691444-9	99.00	Free materials
		Page 2 of 3		



REQUISITION

Requested by: A. Madrid

Reason for purchase: Social Studies

Curriculum

Vendor: McGraw Hill LLC

Address: P.O. Box 182605

Columbus, OH 43218-2605

Phone 800-338-3987

Fax 800-953-8691

Date	Sales Rep.	Chi- D-L	Control in the second second second	to the latest the late		
	Suics Rep.	Ship Date	Ship Via	FOB	Terms	Our P. O.
4/15/21	Tiffany Gregg	71 Tiffany Gregg	到到我还是			
					Credit Net 30	A STATE OF THE PARTY OF THE PAR

INCHARA .				Credit Net 30	
QTY	Unit		1913	Unit Price	TOTAL
20	EA	mpact social studies exploring complete student 1 year grade 2 – ISBN # 978-0-07-697594-5			1062.00
1	EA	Impact social studies exploring who we are teacher ed – ISBN # 978-0-07-691354-1	lition – grade 2	53.10	
1	EA	Impact social studies exploring who we are suplement	agazine teach	123.00	123.00
		Impact social studies exploring who we are toocher as		71.52	71.52
1	EA			99.00	Free materials
20	EA	Impact social studies exploring complete student 1 year – grade 3 – ISBN # 978-0-07-697595-2		56.10	1122.00
1	EA	Impact social studies exploring who we are teacher edi – ISBN # 978-0-07-691381-7	7.410		Free
1	EA	Impact social studies exploring who we are explorer maguide – grade 3 – ISBN # 978-0-07-697906-6		138.00	materials Free
1	1	Impact social studies exploring who we are teacher cengrade 3 – ISBN # 978-0-07-691388-6	nter 1 yr sub –	84.00	materials Free
				99.00	materials
		Page 1 of 3			
-					
+	_				

Memo

To:

Governing Board

From:

Jeffrey Fuller, Superintendent

cc:

File

Date:

5/3/21

Re:

Adoption of McGraw Hill Networks Social Studies Textbooks

This item is to approve the adoption of McGraw Hill Networks Social Studies Textbooks as our adopted textbooks for our social studies curriculum. These textbooks have been on display for 60 days as required under Governing Board Policy IJJ Textbook/Supplementary Materials Selection and Adoption.

Recommended Motion: I move the Board adopt McGraw Hill Networks Social Studies as the Social Studies Textbooks for Vernon Elementary.

QTY	Unit	Catalog No. & Description	Unit	
20		Inspire science G8 complete student 1 year bundle – ISBN #978-0-07-687549-8	Price	TOTAL
20	EA		76.50	1530.00
1	EA	Inspire science G8 teacher edition 4 unit bundle – ISBN #978-0-07-687535-1		180.00
4		Inspire science G8 teacher edition 1 year subscription – ISBN #978- 0-07-687536-8	180.00	100.00
1	EA		49.00	Free
1	EA	Inspire science G8 collaboration kit units 1-4 bundle – ISBN # 978-0-07-687218-3	48.00	materials
		07-087218-3	1669.50	1669.50
-				
		Page 3 of 3		
			Subtotal	18499.65
			Tax	2774.95
			Shipping	2774.95
			Total	24049.55

	APPROVAL	
Superintendent	D	ate
Fund & Account		

QTY	Unit	Catalog No. & Description	Unit Price	TOTAL
25	EA	Inspire science student center/student edition unit 1-4 1yr. sub bundle – grade 4 ISBN # 978-0-07-700560-3	27.00	TOTAL 675.00
1	EA	Inspire science teacher edition unit 1-4 print bundle – grade 4 ISBN# 978-0-07-700726-3	174.99	Free
1	EA	Inspire science online teacher center 1 year subscription – grade 4 ISBN # 978-0-07-700398-2	249.00	Free
1	EA	Inspire science collaboration kit – grade 4 ISBN # 978-0-07-687377-	2431.02	2431.02
20	EA	Inspire science student center/student edition unit 1-4 1yr. sub bundle – grade 5 ISBN # 978-0-07-700568-9	27.00	540.00
1	EA	Inspire science teacher edition unit 1-4 print bundle – grade 5 ISBN# 978-0-07-700727-0	174.99	174.99
1	EA	Inspire science online teacher center 1 year subscription – grade 5 ISBN # 978-0-07-700399-9	249.00	Free materials
1	EA	Inspire science collaboration kit – grade 5 ISBN # 978-0-07-687378-	1855.26	1855.26
20	EA	Inspire science G6 complete student 1 year bundle – ISBN #978-0-7-687449-1	76.50	1530.00
1	EA	Inspire science G6 teacher edition 4 unit bundle – ISBN #978-0-07-687324-1	180.00	180.00
1	EA	Inspire science G6 teacher edition 1 year subscription – ISBN #978-0-07-687325-8	48.00	Free materials
1		Inspire science G6 collaboration kit units 1-4 bundle – ISBN # 978-0-07-687216-9	1271.55	1271.55
20	EA	Inspire science G7 complete student 1 year bundle – ISBN #978-0-07-687542-9	76.50	1530.00
1	EA	Inspire science G7 teacher edition 4 unit bundle – ISBN #978-0-07-687482-8	180.00	180.00
1	EA	Inspire science G7 teacher edition 1 year subscription – ISBN #978- 0-07-687484-2	48.00	Free materials
1	EA	Inspire science G7 collaboration kit units 1-4 bundle – ISBN # 978-0-07-687217-6	1638.60	1638.60
		Page 2 of 3		



REQUISITION

Requested by: A. Madrid

Reason for purchase: Science Curriculum,

2nd - 8th grade

Vendor: McGraw Hill LLC

Address: P.O. Box 182605

Columbus, OH 43218-2605

Phone 800-338-3987

Fax 800-953-8691

Date	Sales Rep.	Ship Date	Ship Via	FOB	Terms	Our P. O.
4/15/21	Tiffany Gregg				Credit Net 30	

	1946		Unit	
QTY	Unit	Catalog No. & Description	Price	TOTAL
20	EA	Inspire science student center/student edition unit 1-4 1yr. sub bundle – grade 2 ISBN # 978-0-07-700480-4	27.00	540.00
1	EA	Inspire science teacher edition unit 1-4 print bundle – grade 2 ISBN# 978-0-07-700724-9	174.99	174.99
1	EA	Inspire science online teacher center 1 year subscription – grade 2 ISBN # 978-10-07-700396-8	249.00	Free materials
1	EA	Inspire science collaboration kit – grade 2 ISBN # 978-0-07-687375-3	687.24	687.24
20	EA	Inspire science student center/student edition unit 1-4 1yr. sub bundle – grade 3 ISBN # 978-0-07-700494-1	27.00	540.00
1	EA	Inspire science teacher edition unit 1-4 print bundle – grade 3 ISBN# 978-0-07-700725-6	174.99	Free materials
1	EA	Inspire science online teacher center 1 year subscription – grade 3 ISBN # 978-0-07-700397-5	249.00	Free materials
1	EA	Inspire science collaboration kit – grade 3 ISBN # 978-0-07-687376-0	1171.50	1171.50
		Page 1 of 3		

Science Kits 111.100,1000,6610,100 \$10,725 + shipping \$ tax Ciriculum 610 or 349, 100, 1000. 6642,100 Text books

Memo

To: Governing Board

From: Jeffrey Fuller, Superintendent

cc: File

Date: 5/3/21

Re: Adoption of McGraw Hill Inspire Science Textbooks

This item is to approve the adoption of McGraw Hill Inspire Science Textbooks as our adopted textbooks for our science curriculum. These textbooks have been on display for 60 days as required under Governing Board Policy IJJ Textbook/Supplementary Materials Selection and Adoption.

Recommended Motion: I move the Board adopt McGraw Hill Inspire Science as the Science Textbooks for Vernon Elementary.



One Tyler Drive Yarmouth, ME 04096

P: 800.772.2260 F: 207.781.2459

www.tylertech.com

April 27, 2021

Vernon Elementary School District 90 County Road 3139 Vernon, AZ 85940

RE: Infinite Visions Software

To Whom It May Concern:

Please accept this letter as confirmation that Tyler Technologies, Inc. is the sole provider of the Infinite Visions software. Additionally, Tyler is the only party authorized to support, and update or modify the software.

Tyler is the sole developer and implementer of the Infinite Visions software.

Please let me know if you have any additional questions.

Regards,

Dane Womble

President, Local Government Division

Memo

To:

Governing Board

From:

Jeffrey Fuller, Superintendent

CC:

File

Date:

5/3/21

Re:

Tyler Technologies Sole Source

This item is to approve Tyler Technologies as a sole source provider for Infinite Visions Software, which is our software for our budgeting process and keeping track of financial dealings.

Recommended Motion: I move the Board approve Tyler Technologies as a sole source vendor for Infinite Visions Software.

CONTRIBUTION STRATEGY

Current - ASBAIT	Contribution %	District Cost	EE Cost	# EEs	Monthly Cost	Annual Cost
Medical (Value Silver)	100%	\$725.00	\$0.00	18	\$13,050	\$156,600
Teladoc (PPO)	100%	\$2.25	\$0.00	18	\$41	\$486
Life/AD&D	100%	\$8.50	\$0.00	26	\$221	\$2,652
				Total	\$13,312	\$159,738

Renewal - ASBAIT (absorb increase)	Contribution %	District Cost	EE Cost	# EEs	Monthly Cost	Annual Cost	Change in Cost
Medical (Value Silver)	100%	\$725.00	\$0.00	18	\$13,050	\$156,600	\$0
Teladoc (PPO)	100%	\$2.50	\$0.00	18	\$45	\$540	\$54
Life/AD&D	100%	\$11.46	\$0.00	26	\$298	\$3,577	\$925
				Total	\$13,393	\$160,717	\$979

Option 2a (EMI 1000 as base; un-bundled)	Contribution %	District Cost	EE Cost	# EEs	Monthly Cost	Annual Cost	Change in Cost
Medical (1000 ded)	100%	\$685.00	\$0.00	18	\$12,330	\$147,960	(\$8,640)
Telemedicine (included no cost)	N/A	\$0.00	\$0.00	18	\$0	\$0	(\$486)
Life/AD&D (Equitable)	100%	\$6.93	\$0.00	26	\$180	\$2,164	(\$489)
				Total	\$12,510	\$150,124	(\$9,615)

Option 2b (EMI 1000; pkg rate as base)	Contribution %	District Cost	EE Cost	# EEs	Monthly Cost	Annual Cost	Change in Cost
Medical (1000 ded)	100%	\$672.01	\$0.00	18	\$12,096	\$145,155	(\$11,445)
Telemedicine (included no cost)	N/A	\$0.00	\$0.00	18	\$0	\$0	(\$486)
Life/AD&D (Equitable)	100%	\$6.93	\$0.00	26	\$180	\$2,164	(\$489)
				Total	\$12,277	\$147,318	(\$12,420)

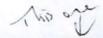




BEST AND FINAL OFFER

Voluntary Vision Plan Analysis

July 1, 2021 Renewal



Services		V			
	Current ASBAIT (Pooled) ASBAIT Vision	Renewal ASBAIT (Pooled) ASBAIT Vision	Option 3 EMI Health 12/12/12/12 \$10/\$10		
Benefits			VSP Plus 10-130		
Provider Network	Indemnity	Indemnity	VSP Choice Plus		
Overview of Benefits					
Eye Exam/Refraction	Reimbursed up to \$60	Reimbursed up to \$60	Covered in Full after \$10 copay		
Contact Lens Evaluation & Fitting	Reimbursed up to \$60	Reimbursed up to \$60	Up to \$60 copay		
Single Vision Eyeglass Lenses	Reimbursed up to \$45	Reimbursed up to \$45	Covered in Full after \$10 copay		
Bifocal Eyeglass Lenses	Reimbursed up to \$60	Reimbursed up to \$60	Covered in Full after \$10 copay		
Trifocal Eyeglass Lenses	Reimbursed up to \$120	Reimbursed up to \$120	Covered in Full after \$10 copay		
Lenticular Eyeglass Lenses	Reimbursed up to \$120	Reimbursed up to \$120	Covered in Full after \$10 copay		
Standard Progressive Lenses	Reimbursed up to \$120	Reimbursed up to \$120	Covered in Full after \$55 copay		
Youth Polycarbonate	N/A	N/A	Covered in Full		
Standard Frames	Reimbursed up to \$70	Reimbursed up to \$70	\$130		
Standard Contact Lenses (hard/soft)	Reimbursed up to \$120	Reimbursed up to \$120	\$130		
Medically Necessary	Reimbursed up to \$120	Reimbursed up to \$120	Covered in Full		
Disposable Contact Lenses	Reimbursed up to \$120	Reimbursed up to \$120	\$130		
Frequency of Services					
Exams	12 months	12 months	12 months		
Lenses	12 months	12 months	12 months		
Frames	24 months	24 months	12 months		
Contact Lenses	12 months	12 months	12 months		
Other Features					
Laser Vision Correction	N/A	N/A	15% discount; 5% off promo		
Rate Guarantee Period	7/1/2020 - 6/30/2021	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022		
Rates #	A PROPERTY OF THE PARTY OF THE				
Employee Only 6	\$6.40	\$6.40	\$6.60		
Employee + Spouse 1	\$12.70	\$12.70	\$13.90		
Employee + Child(ren) 2	\$12.70	\$12.70	\$15.00		
Family 3	\$19.10	\$19.10	\$21.40		
Est. Monthly Premium	\$134	\$134	\$148		
Est. Annual Premium	\$1,606	\$1,606	\$1,772		
% Change From Current	N/A	0.0%	10.4%		
Annual \$ Change From Current	N/A	\$0	\$167		

BEST AND FINAL OFFER

Voluntary Dental Plan Analysis July 1, 2021 Renewal



Current ASBAIT (Pooled)		Renewal ASBAIT (Pooled)		Option 1a (BAF	O)	Option 1b (BAFO)		
	\$1500 100/80/50/50		\$1500 100/80/50/50		\$1500 100/80/50/50		\$1500 100/80/50/50	
Benefits	In-Network	Out-of-Network	In-Network	Out-of-Network	In-Network	Out-of-Network		Out-of-Networ
Provider Network	Aetna	Subject to UCR	Aetna	Subject to UCR	Cigna Summit+	Subject to UCR	Cigna Summit+	Subject to UCR
Annual Deductible	1.000.00							
Individual	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50
Family	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150
Annual Plan Maximum	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Orthodontia Lifetime Maximum	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Diagnostic & Preventive	100%	100%	100%	100%	100%	100%	100%	100%
Deductible Waived	yes	yes	yes	yes	yes	yes	yes	yes
Exams	100%	100%	100%	100%	100%	100%	100%	100%
Cleanings	100%	100%	100%	100%	100%	100%	100%	100%
	100%	100%	100%	100%	100%	100%	100%	100%
Bitewing X-Rays	1,77,77,77	11(5)(5)(5)(7)	100%	100%	100%	100%	100%	100%
Diagnostic X-Rays	100%	100%	100%	100%	80%	80%	80%	80%
Sealants	100%	100%			80%	80%	80%	80%
Basic Services	80%	80%	80%	80%	80%	80%	80%	80%
Fillings	80%	80%	80%	80%	1,500,000	80%	80%	80%
Simple Extractions	80%	80%	80%	80%	80%	80%	80%	80%
Oral Surgery	80%	80%	80%	80%	80%			
Emergency Pain Treatment	80%	80%	80%	80%	80%	80%	80%	80%
Major Services	50%	50%	50%	50%	50%	50%	50%	50%
Crowns, Inlays, Outlays	50%	50%	50%	50%	50%	50%	50%	50%
Bridges	50%	50%	50%	50%	50%	50%	50%	50%
Dentures	50%	50%	50%	50%	50%	50%	50%	50%
Orthodontic Services	50%	50%	50%	50%	50%	50%	50%	50%
Appliances and Related Services	50%	50%	50%	50%	50%	50%	50%	50%
Orthodontia Age Limitation	to age 19	to age 19	to age 19	to age 19	to age 19	to age 19	to age 19	to age 19
Periodontic Coverage	80%	80%	80%	80%	50%	50%	50%	50%
Endodontic Coverage	80%	80%	80%	80%	50%	50%	50%	50%
Other Features								•
Waiting Periods	1	lone	No	ne	The same of the sa	one		ajor / Ortho
Reasonable & Customary	Reimbursement	80th UCR	Reimbursement	80th UCR	Negotiated Fee	80th UCR	Negotiated Fee	80th UCR
Minimum Participation Required	Mainta	in current	Maintain	current		nrolled		enrolled
Rate Guarantee Period	7/1/2020	- 6/30/2021	7/1/2021 -	6/30/2022	7/1/2021 -	6/30/2022		- 6/30/2022
Rates #		ASAMA BALL			\$2 pepm adm	in fee (max \$20)	\$2 pepm adm	nin fee (max \$20)
Employee Only 6	\$4	7.30	\$47.	30	/ \$4	0.60	\$3	9.00
Employee + Spouse 2	\$9	8.30	\$98.	.30	\$8	4.50	\$8	31.20
Employee + Child(ren) 3	9).	05.70	\$105	.70	\$9	1.20	\$8	37.60
Family 4	2752	11.90	\$141			2.20	\$13	36.60
Est. Monthly Premium		365	\$1,3		\$1,255			,206
Est. Annual Premium		5,381	\$16,			,060		1,467
% Change From Current		V/A	0.0			07%		1.68%
Annual \$ Change From Current		V/A	\$0			,321)		1,914)

BEST AND FINAL OFFER

Medical Plan Analysis - Active Employees
July 1, 2021 Renewal

	Current ASBAIT Copay Gold 2020	Value Silver 2020	Value Bronze 2020	Option 3b (BAFO) EMI Health 0 Ded,6350 OOP	1000 Ded,6000 OOP	1000 Ded,6000 OOP
Benefits	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network
Provider Network	Aetna CPII	Aetna CPII	Aetna CPII	BCBS AZ	BCBS AZ	BCBS AZ
Deductible						
Individual	\$0	\$1,000	\$2,000	\$0	\$1,000	\$1,000
Family	\$0	\$2,000	\$4,000	\$0	\$2,000	\$2,000
Coinsurance	0%	25%	30%	0%	25%	25%
Out-of-Pocket Maximum						
Individual	\$6,350	\$6,000	\$6,350	\$6,350	\$6,000	\$6,000
Family	\$12,700	\$12,000	\$12,700	\$12,700	\$12,000	\$12,000
Ded. applies to OOP Max?	Yes	Yes	Yes	Yes	Yes	Yes
Professional Services						
Primary Care	\$30 Copay	\$40 Copay	\$45 Copay	\$30 Copay	\$40 Copay	\$40 Copay
Specialist	\$40 Copay	\$50 Copay	\$55 Copay	\$40 Copay	\$50 Copay	\$50 Copay
Preventive Care	100%	100%	100%	100%	100%	100%
Laboratory & X-Ray	\$30 Copay	25% after deductible	30% after deductible	\$50 Copay	100%	100%
Complex Diagnostic Testing	\$50 Copay	25% after deductible	30% after deductible	\$50 Copay	25% after deductible	25% after deductible
Hospital Services						
Inpatient Hospital	\$250 Copay	\$250 + 25% no ded	\$250 + 30% no ded	\$250 Copay	25% after deductible	25% after deductible
Outpatient Hospital	\$75 Copay	25% after deductible	30% after deductible	\$75 Copay	25% after deductible	25% after deductible
Emergency Services						
Urgent Care	\$50 Copay	\$60 Copay	\$65 Copay	\$50 Copay	\$60 Copay	\$60 Copay
Emergency Room	\$150 Copay	25% after deductible	30% after deductible	\$120 Copay	25% after deductible	25% after deductible
Prescription Drugs Generic Preferred Brand Non-Preferred Brand Mail-Order	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%
Rates CP V5 VI				Packaged rates	s assume Medical/Dental	/Vision are sold
EE Only 3 12 0	\$929.00	\$725.00	\$697.00	\$765.07	\$672.01	\$672.01
EE + Spouse 0 0 0	\$1,816.00	\$1,416.00	\$1,362.00	\$1,494.18	\$1,312.27	\$1,312.27
EE + Child(ren) 0 0 0	\$1,816.00	\$1,416.00	\$1,362.00	\$1,494.18	\$1,312.27	\$1,312.27
Family 0 3 0	\$2,007.00	\$1,567.00	\$1,507.00	\$1,651.18	\$1,450.14	\$1,450.14
Est. Monthly Premium by Plan	\$2,787	\$13,401	\$0	\$2,295	\$12,415	\$0
Est. Annual Premium by Plan	\$33,444	\$160,812	\$0	\$27,543	\$148,975	\$0
% Change From Current	N/A	N/A	N/A	-17.65%	-7.36%	
Annual \$ Change From Current	N/A	N/A	N/A	(\$5,901)	(\$11,837)	\$0
Combined Est. Monthly Premium		\$16,188		\$14,710		
Combined Est. Annual Premium		// \$194,256			\$176,517	
% Change From Current		N/A			-9.1%	
Annual \$ Change From Current		N/A			(\$17,739)	

BEST AND FINAL OFFER

Medical Plan Analysis - Active Employees

July 1, 2021 Renewal

medial on o

				Current ASBAIT			Option 3a (BAFO) EMI Health		
				Copay Gold 2020	Value Silver 2020	Value Bronze 2020	0 Ded,6350 OOP	1000 Ded,6000 OOP	1000 Ded,6000 OOP
Benefits				In-Network	In-Network	In-Network	In-Network	In-Network	In-Network
Provider Network				Aetna CPII	Aetna CPII	Aetna CPII	BCBS AZ	BCBS AZ	BCBS AZ
Deductible									
Individual				\$0	\$1,000	\$2,000	\$0	\$1,000	\$1,000
Family				\$0	\$2,000	\$4,000	\$0	\$2,000	\$2,000
Coinsurance				0%	25%	30%	0%	25%	/ 25%
Out-of-Pocket Maxi	imum								
Individual				\$6,350	\$6,000	\$6,350	\$6,350	\$6,000	\$6,000
Family				\$12,700	\$12,000	\$12,700	\$12,700	\$12,000	\$12,000
Ded. applies to C	OP Ma	x?		Yes	Yes	Yes	Yes	Yes	Yes
Professional Service	S								
Primary Care				\$30 Copay	\$40 Copay	\$45 Copay	\$30 Copay	\$40 Copay	\$40 Copay
Specialist				\$40 Copay	\$50 Copay	\$55 Copay	\$40 Copay	\$50 Copay	\$50 Copay
Preventive Care				100%	100%	100%	100%	100%	100%
Laboratory & X-Ray				\$30 Copay	25% after deductible	30% after deductible	\$50 Copay	100%	100%
Complex Diagnostic	Testing	1		\$50 Copay	25% after deductible	30% after deductible	\$50 Copay	25% after deductible	25% after deductible
Hospital Services									
Inpatient Hospital				\$250 Copay	\$250 + 25% no ded	\$250 + 30% no ded	\$250 Copay	25% after deductible	25% after deductible
Outpatient Hospital				\$75 Copay	25% after deductible	30% after deductible	\$75 Copay	25% after deductible	25% after deductible
Emergency Services							/		
Urgent Care				\$50 Copay	\$60 Copay	\$65 Copay	\$50 Copay	\$60 Copay	\$60 Copay
Emergency Room				\$150 Copay	25% after deductible	30% after deductible	\$120 Copay	25% after deductible	25% after deductible
Prescription Drugs			- 1						
Generic				\$15 Copay	\$15 Copay	\$15 Copay	\$15 Copay	\$15 Copay	\$15 Copay
Preferred Brand				>of \$25 or 20% to \$80	> of \$25 or 20% to \$80	>of \$25 or 20% to \$80	>of \$25 or 20% to \$80	>of \$25 or 20% to \$80	>of \$25 or 20% to \$80
Non-Preferred Brand	d			>of \$40 or 40% to \$110	> of \$40 or 40% to \$110	>of \$40 or 40% to \$110	> of \$40 or 40% to \$110	>of \$40 or 40% to \$110	>of \$40 or 40% to \$110
Mail-Order				\$30/20%/40%	\$30/20%/40%	\$30/20%/40%	\$30/20%/40%	\$30/20%/40%	\$30/20%/40%
Rates	CP	VS	VB	Shirt Say of the Local Street				Rates assume Medical On	ly
EE Only	3	12	0	\$929.00	\$725.00	\$697.00	\$779.86	\$685.00	\$685.00
EE + Spouse	0	0	0	\$1,816.00	\$1,416.00	\$1,362.00	\$1,523.09	\$1,337.66	\$1,337.66
EE + Child(ren)	0	0	0	\$1,816.00	\$1,416.00	\$1,362.00	\$1,523.09	\$1,337.66	\$1,337.66
Family	0	3	0	\$2,007.00	\$1,567.00	\$1,507.00	\$1,683.13	\$1,478.20	\$1,478.20
Est. Monthly Premiu	m by Pl	an		\$2,787	\$13,401	\$0	\$2,340	\$12,655	\$0
Est. Annual Premiun				\$33,444	\$160,812	\$0	\$28,075	\$151,855	\$0
% Change From Current				N/A	N/A	N/A	-16.05%	-5.57%	
Annual \$ Change From Current				N/A	N/A	N/A	(\$5,369)	(\$8,957)	\$0
	Combined Est. Monthly Premium			1070	\$16,188		vitnosituristi.	\$14,994	
Combined Est. Annu					\$194,256			\$179,930	
% Change From Cur					N/A			-7.4%	
		Annual \$ Change From Current N/A						(\$14,326)	

BEST AND FINAL OFFER

Medical Plan Analysis - Active Employees July 1, 2021 Renewal

				Current			Renewal (BAFO)		
				ASBAIT Copay Gold 2020	Value Silver 2020	Value Bronze 2020	ASBAIT Copay Gold 2021	Value Silver 2021	Value Bronze 2021
Benefits				In-Network	In-Network	In-Network	In-Network	In-Network	In-Network
Provider Network				Aetna CPII					
Deductible									
Individual				\$0	\$1,000	\$2,000	\$0	\$1,000	\$2,000
Family				\$0	\$2,000	\$4,000	\$0	\$2,000	\$4,000
Coinsurance				0%	25%	30%	0%	25%	30%
Out-of-Pocket Maxim	num								
Individual				\$6,350	\$6,000	\$6,350	\$6,350	\$6,000	\$6,350
Family				\$12,700	\$12,000	\$12,700	\$12,700	\$12,000	\$12,700
Ded. applies to OC	OP Max	?		Yes	Yes	Yes	Yes	Yes	Yes
Professional Services									
Primary Care				\$30 Copay	\$40 Copay	\$45 Copay	\$30 Copay	\$40 Copay	\$45 Copay
Specialist				\$40 Copay	\$50 Copay	\$55 Copay	\$40 Copay	\$50 Copay	\$55 Copay
Preventive Care				100%	100%	100%	100%	100%	100%
Laboratory & X-Ray				\$30 Copay	25% after deductible	30% after deductible	\$30 Copay	25% after deductible	30% after deductible
Complex Diagnostic T	esting			\$50 Copay	25% after deductible	30% after deductible	\$50 Copay	25% after deductible	30% after deductible
Hospital Services									
Inpatient Hospital				\$250 Copay	\$250 + 25% no ded	\$250 + 30% no ded	\$250 Copay	\$250 + 25% no ded	\$250 + 30% no ded
Outpatient Hospital				\$75 Copay	25% after deductible	30% after deductible	\$75 Copay	25% after deductible	30% after deductible
Emergency Services									
Urgent Care				\$50 Copay	\$60 Copay	\$65 Copay	\$50 Copay	\$60 Copay	\$65 Copay
Emergency Room				\$150 Copay	25% after deductible	30% after deductible	\$150 Copay	25% after deductible	30% after deductible
Prescription Drugs Generic Preferred Brand Non-Preferred Brand Mail-Order				\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%	\$15 Copay > of \$25 or 20% to \$80 > of \$40 or 40% to \$110 \$30/20%/40%
Rates	CP	VS	VB		MARKET SALE				
EE Only	3	12	0	\$929.00	\$725.00	\$697.00	\$929.00	\$725.00	\$697.00
EE + Spouse	0	0	0	\$1,816.00	\$1,416.00	\$1,362.00	\$1,816.00	\$1,416.00	\$1,362.00
EE + Child(ren)	0	0	0	\$1,816.00	\$1,416.00	\$1,362.00	\$1,816.00	\$1,416.00	\$1,362.00
Family	0	3	0	\$2,007.00	\$1,567.00	\$1,507.00	\$2,007.00	\$1,567.00	\$1,507.00
Est. Monthly Premium				\$2,787	\$13,401	\$0	\$2,787	\$13,401	\$0
Est. Annual Premium		1		\$33,444	\$160,812	\$0	\$33,444	\$160,812	\$0
% Change From Curre				N/A	N/A	N/A	0.00%	0.00%	
Annual \$ Change From Current				N/A	N/A	N/A	\$0	\$0	\$0
Combined Est. Month	-				\$16,188		\$16,188		
Combined Est. Annua		um			\$194,256			\$194,256	
% Change From Curre					N/A			0.0%	
Annual \$ Change From	m Curr	ent	1000		N/A			\$0	

BEST & FINAL SUMMARY

ASBAIT

- Decreased medical rates to +0.0% from the initial renewal (+1%)
- No change to dental, vision or life rates
- Rates include:
 - HSA administration
 - COBRA administration
 - EAP
 - Teladoc \$2.50pepm for PPO, \$1.50pepm for HDHP

EMI Health

- Decreased medical rates to -7.4% from current (if selecting medical only)
 - Medical rates decrease to -9.1% from current if bundling medical/dental/vision
- Dental rates increased by \$1.60pepm to remove waiting periods
 - Original quote will hold and takeover credit can be applied for current enrollees
- No change to vision rates
- Rates include:
 - Cobra administration
 - EAP (\$1.43 pepm built into rates shown)
 - HSA administration additional \$2.50pepm; plans quoted are not HSA-compliant





VERNON ELEMENTARY DISTRICT

2021/22 Best & Final Offer April 15, 2021



))) LET US GUIDE YOU

Memo

To:

Governing Board

From:

Jeffrey Fuller, Superintendent

CC:

File

Date:

5/3/21

Re:

EMI Health

This item is for you to approve the health and life insurance benefits package for school employees. The district has used ASBAIT for health insurance along with dental, vision and life insurance. With Capital Financial, we were able to go out to bid for our benefits. Capital Financial came back with a "Best and Final Offer" (BAFO) between ASBAIT and EMI Health. The result is that EMI Health, which uses Blue Cross Blue Shield for medical, came back with an overall better package with an overall savings of 9.1%. This is for comparable plan as the ASBAIT Silver plan. This is a savings to the District and a savings to the employee when the employee pays for spouse and or family coverage. Their vision and hearing insurance company is Cigna and the life insurance is through Equitable.

Recommended Motion: I move the Board approve EMI Health for our employee health, dental, vision and life insurance plans and that the district cover the cost of the health insurance and life insurance, employee only, for our eligible employees.

track employees' benefits elections, wages and time worked and even allow for employees to enroll online. [Additional Fees will Apply]

ERISA Compliance Services

The service includes compliance documents and forms to include a WRAP Summary Plan Description and Plan Document, Summary of Material Modification (SMM), PPACA model notices and more. Our vendor partnership will ensure that you remain compliant with PPACA, ERISA, and HIPAA regulations. [Service included in Fee Proposal]



PPACA Analysis Guide

We will create a customized PPACA Analysis that will assist you in pinpointing the opportunities, responsibilities and strategies necessary to deal with the provisions of the PPACA.

The analysis includes specific modules highlighting the PPACA Timeline, FTE Analysis, Look Back Analysis, Pay or Play Analysis, Affordability Analysis, Essential Health Benefits Analysis, Nondiscrimination Analysis, Cadillac Tax Analysis and a Healthcare Reform Checklist. [Service included in Scope of Work and Fee Proposal]

Plan Benchmarking Report

Capital Financial is able to compare the client's specific utilization and cost data to that of the national norms which will help to determine what steps the client may want to take to minimize risk. [Service Included in Scope of Work and Fee Proposal]

Wellness Program

In addition to our standard Healthy2 | 4 wellness program, our wellness team will create a client specific plan to help encourage staff to take charge of their health by participating in preventive screenings and activity challenges. We will provide customized materials to the benefits/wellness staff to keep the staff informed of the current offerings and awards. [Service included in Scope of Work and Fee Proposal]

Telehealth

Our strategic partnership with the market leader in Telemedicine, Healthlestyou, will provide the most innovative and comprehensive Telehealth and wellness solution on the market, serving as an accessible complement to your medical benefit plan. With access to a 24/7 physician network as well as a one-of-its-kind online wellness program, our services help you save money, reduce claims and increase productivity. [Service included in Fee Proposal]

Plan Decision Tool Employee Videos

Capital Financial offers an online tool to help educate employees about their benefit options using a unique and non-invasive platform. This interactive education tool eliminates the complexity of insurance evaluation. The tool can sit within an online BenAdmin system to assist with benefit navigation and decision, or it can sit outside on a standalone basis. [Additional Fees will Apply]

BenAdmin Enrollment System

We partner with several vendors who are able to offer web-based benefits administration systems to help benefit/HR staff organize and



List of Services

Market Analysis

Capital Financial provides a specific timeline for the Request for Proposal (RFP) process and will draft the document for the District's review and approval. We will adhere to any procurement public notice requirements by posting the RFP online or in the appropriate local newspaper. Upon receipt of all responses, Capital Financial will create a comprehensive analysis of each vendor as well as line of coverage, carefully comparing current plan designs with any optional plans that are provided by the responding vendors.

We will assist with any additional information requests or Best and Final meetings as requested by the client. Once a vendor is chosen, we will prepare the bid award notices and provide them to all necessary parties. Capital Financial will coordinate the applicable implementation strategy with the client's Human Resource or Benefits team to ensure a seamless transition. [Service included in Scope of Work and Fee Proposal]

Customized Project Plan

Capital Financial will provide a customized annual timeline of events with critical dates and deadlines for the plan year. [Service included in Scope of Work and Fee Proposal]

PPACA Updates and Advisory Resources

We will keep the District Informed on the most up to date information and changes related to The Patient Protection and Affordable Care Act (PPACA). Our goal is to help the client understand what specifically applies regarding the many regulations within this act. Through our website (and/or custom employer portal), current PPACA notices, articles and other resources will be made available to you to help you more effectively communicate the regulations to your staff. [Service included in Scope of Work and Fee Proposal]

Employee Surveys

Surveys are available upon request from the District and are customizable based on the District's requested parameters. [Service included in Scope of Work and Fee Proposal]



Fee Proposal

We are pleased to offer our Fee Schedule below.

In order to provide maximum price flexibility for our district clients, our services are available "procurement compliant" through our 1GPA contract #C14-33. We have included a Fixed Consulting Hourly Rate. However, we'd prefer to work from a flat, defined percentage of premium or PEPM in lieu of hourly billed fees, as we feel that hourly-based agreements do not promote client/consultant interaction.

Employee Health Benefit Consulting

Entity Size [1]	PEPM	% of Premium	Consulting Rate
2 - 99 Employees	\$20,00	3.50%	\$125/hour

Ancillary Services	PEPM	% of Premium	Consulting Rate
Actuarial Consulting		-	Included
Wellness Consulting			Included
ERISA Compliance			Included
(Includes WRAP Document)			

All services included in the Scope of Work and List of Services are included in the above referenced fees, unless it indicates an additional fee is applicable. Any ancillary lines of coverage (if applicable) will be rated on standard commission tables provided by the vendor.

We do not require a formal contract to engage our services; rather, we are appointed as the District's authorized insurance representative through a letter to each insurance vendor that can be revoked by the District at any time. It is proposed that this appointment will be effective 5/1/2021 to provide sufficient time to prepare for the District's upcoming open enrollment.



^[3] Entity size is based on the actual number of employees enrolled on the medical plan(s) on tune 1st of the previous year's policy/contract.

Memo

To:

Governing Board Members

From:

Jeffrey Fuller, Superintendent

cc:

File

Date:

5/3/21

Re:

Capital Financial

This item is for you to consider approving Capital Financial to be the broker of record for our health insurance benefits for employees. Capital Financial is saving the employees and the district on our Health Benefits plans.

Recommended Motion: I move the Board approve Capital Financial as the Broker of Record for our employee benefits.

Memo

To:

Governing Board Members

From:

Jeffrey Fuller, Superintendent

CC:

File

Date:

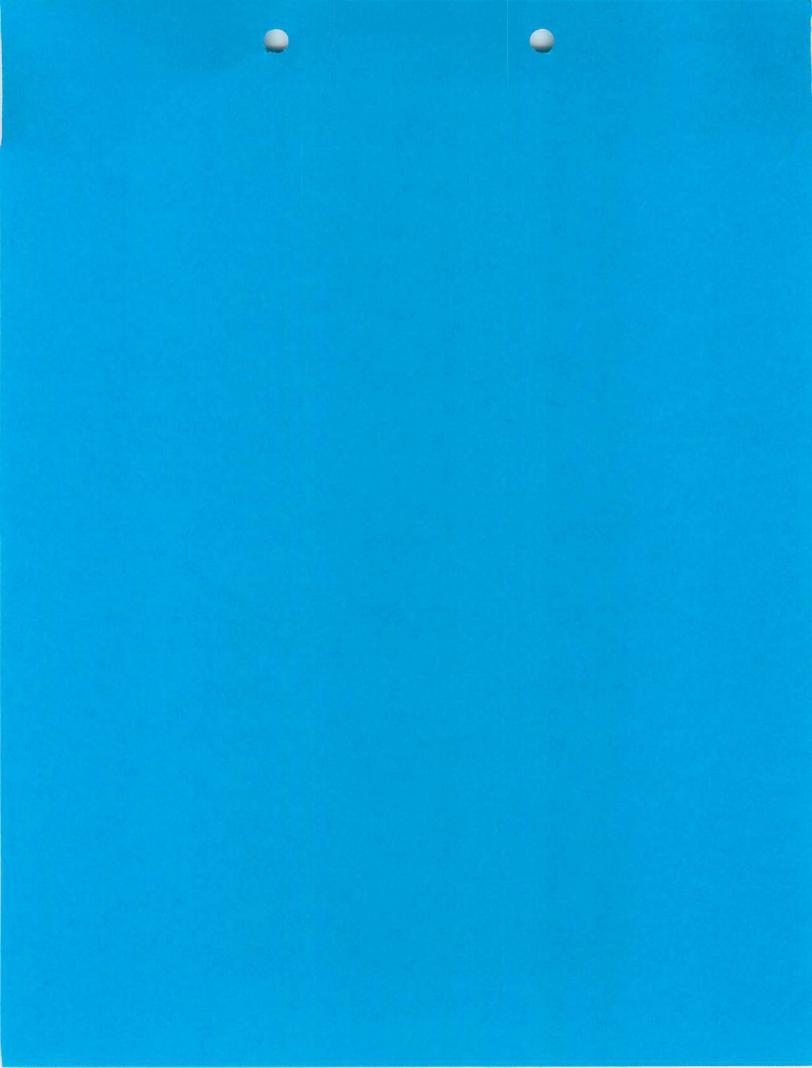
5/3/21

Re:

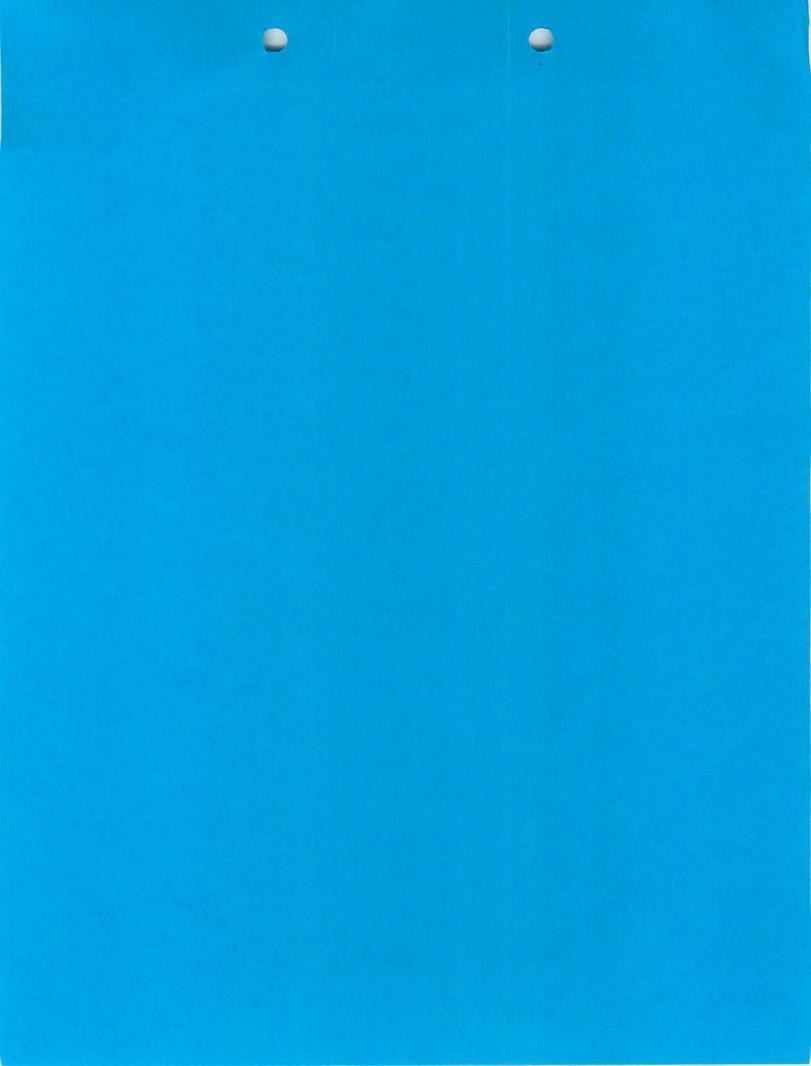
District Expenditure Budget Revision

This item is for the Board to approve the 2020-2021 School Year District Expenditure Budget Revision as presented in the Budget Revision Hearing.

Recommended Motion: I move that the Board approve the 2020-2021 School Year District Expenditure Budget Revision as presented.



VIII. New Business



VII. Old Business