COUNTY

OF

SUSSEX

2011 Budget

TAX LEVY = 2%

| Average % Increase over 3 Years | | | | | | | | |
|--|---------------|---------------|--------------|--------------|-------------|-------------------|----------------|--------------|
| | | | \$ Change | % Change | | | \$ Change | % Change |
| Tax Levy | 2011 | 2010 | 2011 to 2010 | 2011 to 2010 | 2009 | 2008 | 2008 to 2011 | 2008 to 2011 |
| General Levy | \$ 77,419,778 | \$ 75,209,586 | \$ 2,210,192 | 3% | \$ 71,507,2 | 94 \$ 68,490,715 | \$ 8,929,063 | 13.0% |
| Health Levy* | \$ 2,072,574 | \$ 2,031,935 | \$ 40,639 | 2% | \$ 2,031,9 | 35 \$ 1,537,729 | \$ 534,845 | 34.8% |
| Library Levy | \$ 4,632,226 | \$ 4,541,398 | \$ 90,828 | 2% | \$ 4,761,3 | \$98 \$ 4,765,620 | \$ (133,394) | -2.8% |
| Open Space Levy | \$ 677,383 | \$ 1,354,766 | \$ (677,383) | -50% | \$ 2,811,0 | 5,321,306 | \$ (4,643,923) | -87.3% |
| TOTAL *Health Levy includes addi | \$ 84,801,961 | \$ 83,137,685 | \$ 1,664,276 | 2% | \$ 81,111,7 | 703 \$ 80,115,370 | \$ 4,686,591 | 5.8% |

2011 BUDGET THE CHALLENGE - JULY 2010

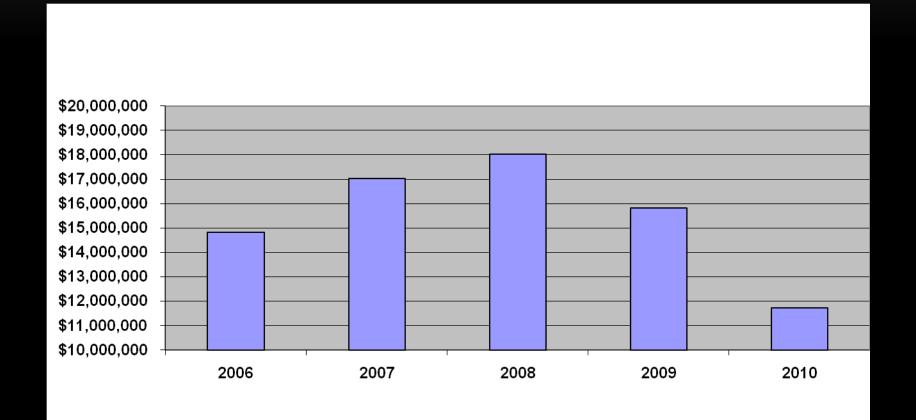
- 2% State Cap
 - Projected deficit = \$5M+
- Freeholder Budget Committee target:
 Total tax increase not to exceed 2%
 - Projected deficit = \$7M+

BUDGET CRISIS

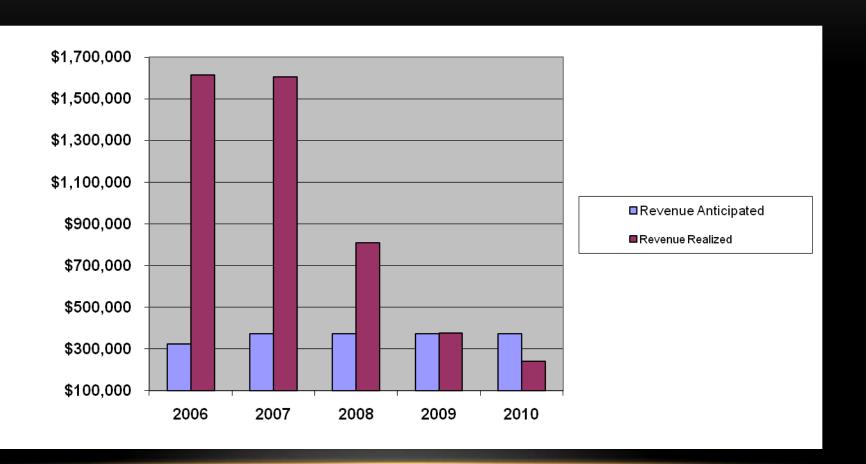
ORIGINS OF THE CRISIS REVENUE

- **Surplus** projected (7/10) to decline to \$10M at year's end from peak of \$18M in 2009
 - Actual 12/31/10 Surplus = \$11.7M
- Precipitous decline in non-tax revenues
 - Clerk's Fees
 - Sheriff's Fees
 - Investment Income
 - New construction revenue
- 10% loss in equalized taxable value from 2009 to 2011 (\$2B+)

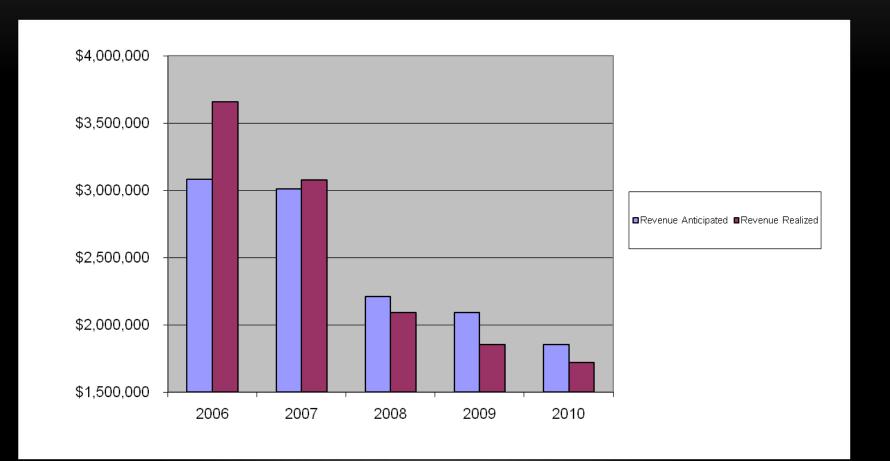
FUND BALANCE



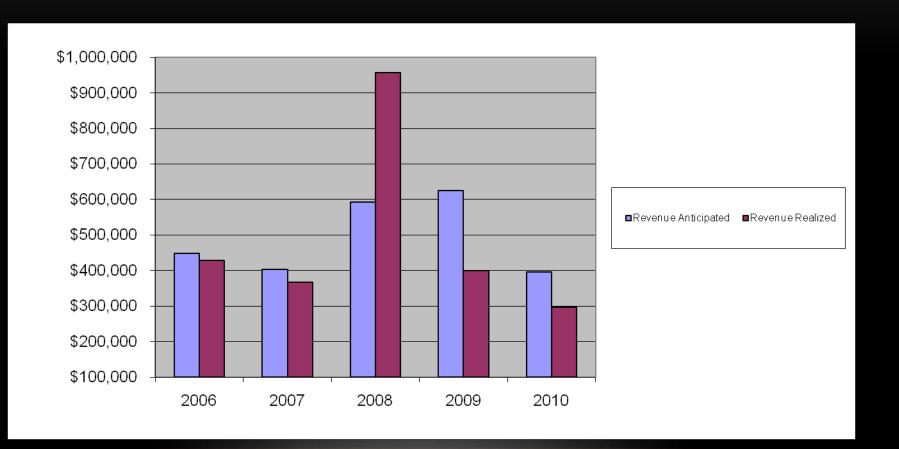
INTEREST ON INVESTMENTS



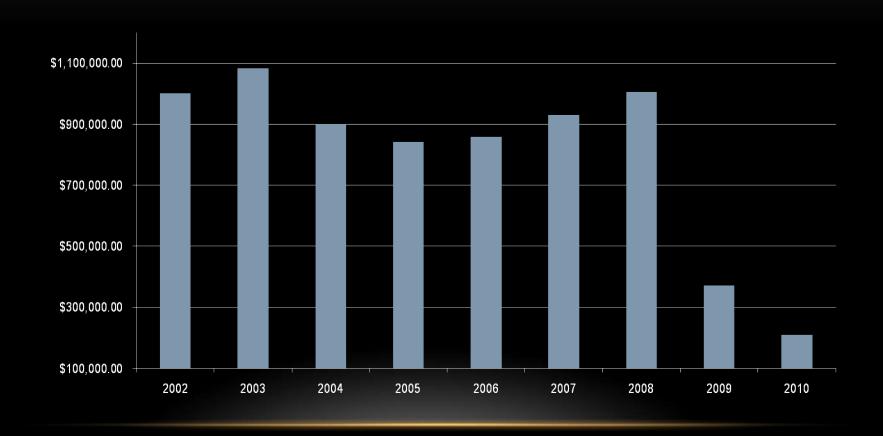
COUNTY CLERK'S FEES



SHERIFF'S FEES



NEW CONSTRUCTION REVENUE

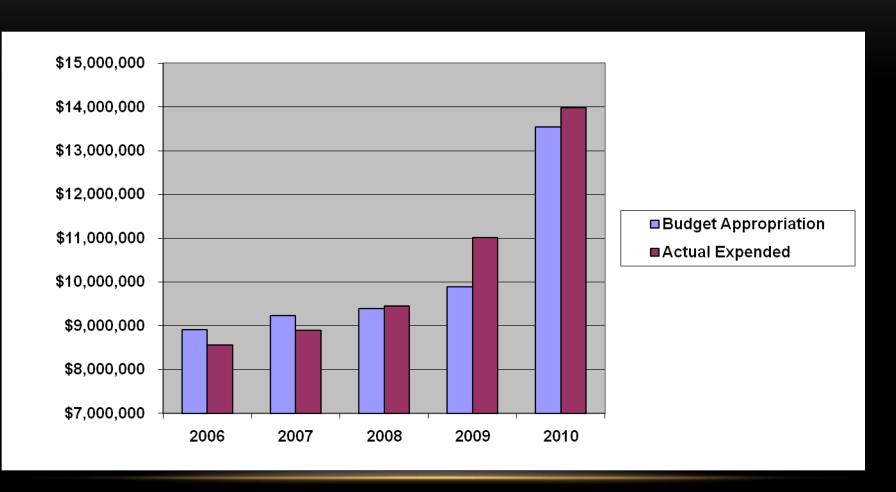


ORIGINS OF THE CRISIS EXPENDITURES

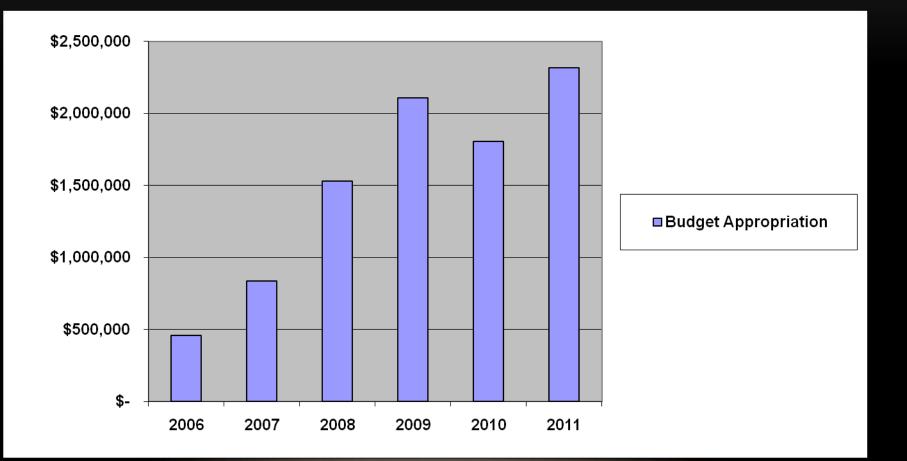
- Health benefits projected (7/1/10) to increase by more than 14%
- Pension increase 27%+ (800K+)
- Contract salary increases of 3.5% (PBA increases greater due to step movement and longevity calculated as a % of base pay
- Cost of psychiatric patients (\$500K+)
- The cost of public safety & education

GROUP HEALTH INSURANCE

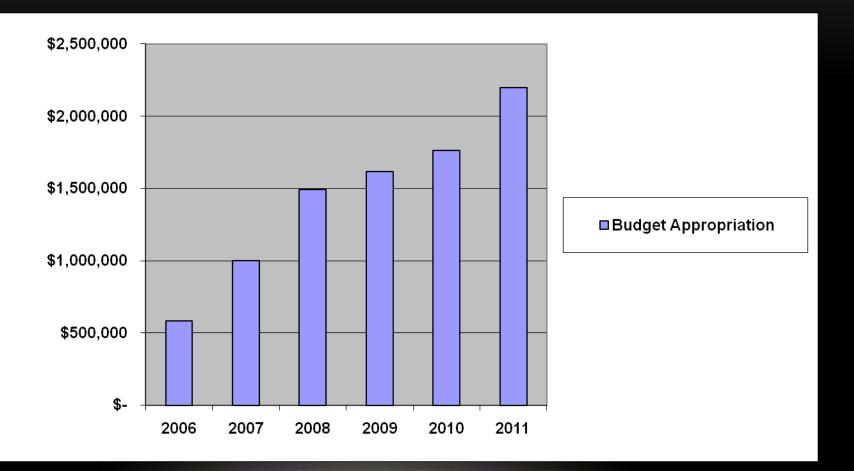
(MEDICAL, PRESCRIPTION, DENTAL)



PERS

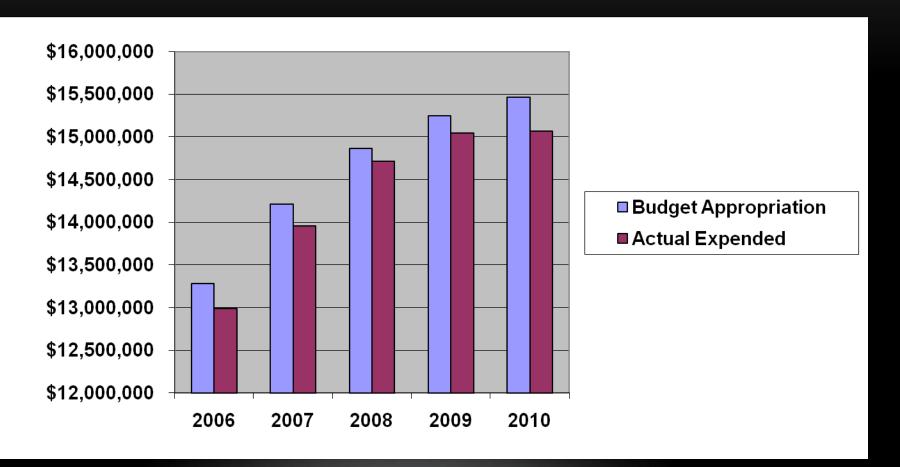


PFRS



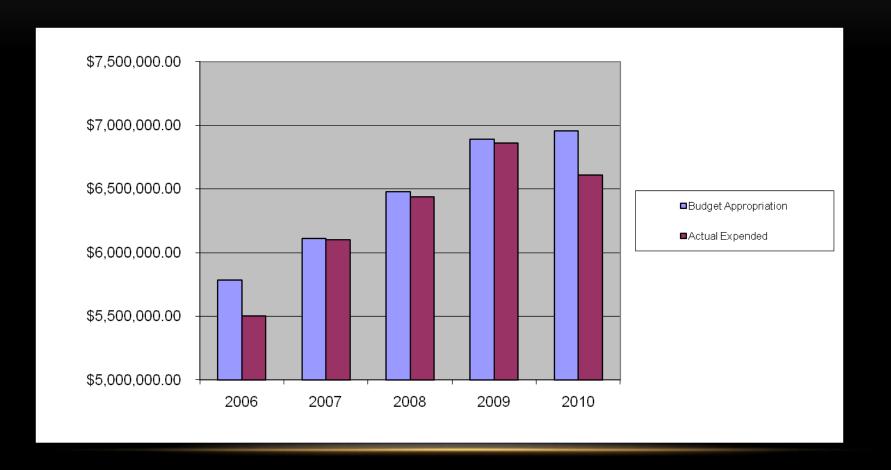
EDUCATION

(SCCC, SUSSEX TECH, COUNTY SUPT., RUTGERS EXT.)



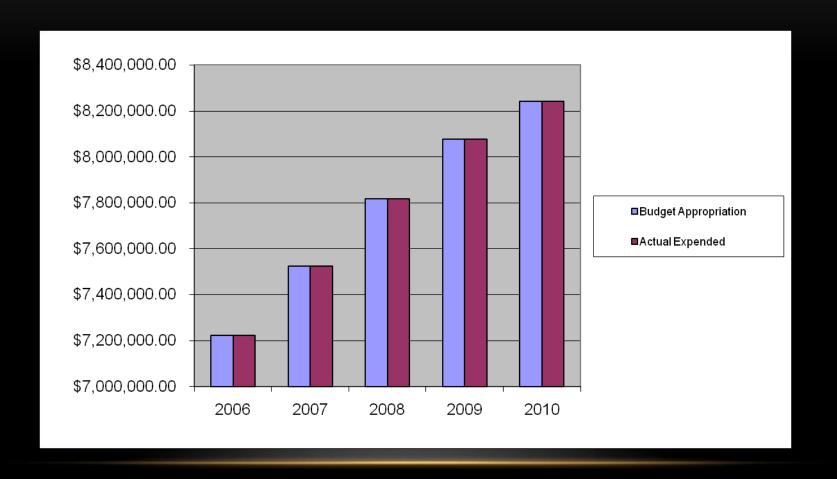
SCCC TOTAL COST

(INCLUDES OPERATING, DEBT SERVICE, PSTF AND CHARGEBACKS)

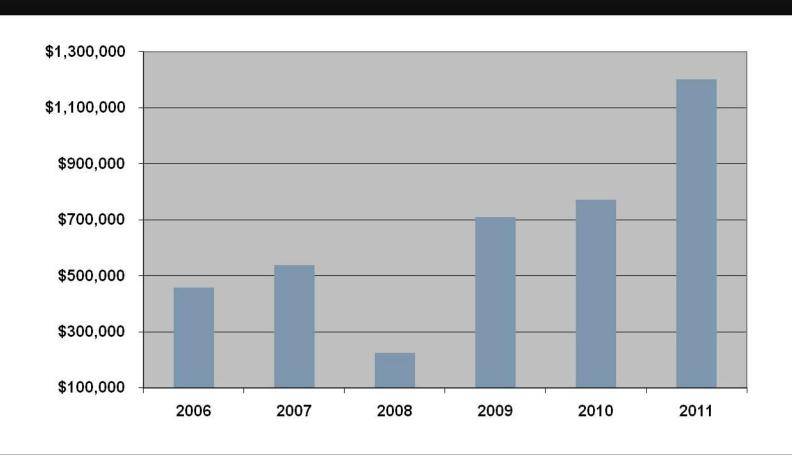


SUSSEX TECH TOTAL COST

(INCLUDES OPERATING AND DEBT SERVICE)



PSYCHIATRIC PATIENT COSTS

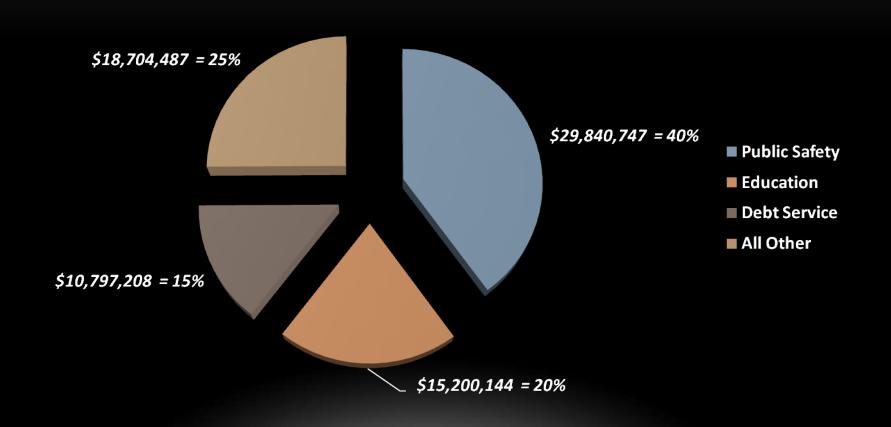


ADDRESSING THE CRISIS A COMPLEX TASK

 In 2010 public safety, public education and debt service made up 75% of the County's total tax levy

All staffing reductions (74 total – 44 attrition; 31 layoffs) over past 2+ years in non-public safety/public health operations

2010 CURRENT FUND TAX LEVY



2011 COST REDUCTION STRATEGIES

- Staff reductions
- Salary freezes
- Change in Health Insurance Carrier
 - Private carrier
 - Self insurance alternatives
 - SHBP
- Search for new/enhanced non-tax revenue sources

2011 BUDGET SOLUTIONS

- Layoff of additional 5 civilian employees (prior to CWA salary freeze agreement)
- Salary freeze
 - Non-represented employees (approx. 100)
 - 2 CWA units (approx. 550 employees)
- Constitutional Officer's salaries reset to State minimum
- Move to State Health Benefits Plan
- 20% reduction to not-for-profits

2011 BUDGET SOLUTIONS

- Shared Services
 - Moved SC Medical Examiner to Morris Co
 - New five year agreements with Morris County for Youth Shelter and Juvenile Detention Center
- Reduced SCCC contribution in County 2011 budget by \$500K (net effect \$1M reduction in SCCC FY 2012 budget)
- Reduced Sussex Tech contribution in County 2011 budget by \$500K (net effect \$1M reduction in Sussex Tech FY 2012 budget)
- Reductions in law enforcement budgets (Prosecutor, Sheriff, Corrections)

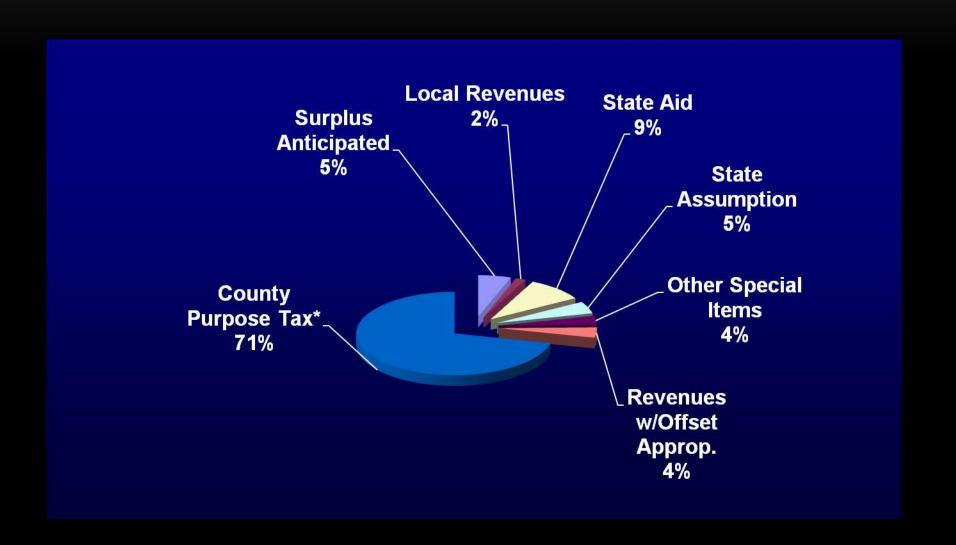
20% REDUCTION NOT-FOR-PROFITS

| County Direct Grants* | 2010 Budget | | | 20% Reduction | | Proposed 2011 Budget | Notes |
|---|-------------|------------|----|---------------|----|----------------------|--|
| Grant-in-aid funds | \$ | 301,955.00 | \$ | 60,391.00 | \$ | 241,564.00 | |
| | | | | | | | |
| Peer Grouping funds | \$ | 164,422.00 | \$ | 32,884.40 | \$ | 131,537.60 | Revenue savings retained by County |
| Aid to Fire Companies | \$ | 8,100.00 | \$ | 1,620.00 | \$ | 6,480.00 | 27 companies @ \$300 per |
| Aid to First Aid Squads | \$ | 82,125.00 | \$ | 16,425.00 | \$ | 65,700.00 | 19 squads @ \$4,375 per |
| | | | | | | | |
| Main Street Newton | \$ | 20,000.00 | \$ | 4,000.00 | \$ | - | 4 year commitment expired 12/31/10. |
| Lake Musconetcong Reg. PB | \$ | 5,900.00 | \$ | 1,180.00 | \$ | 3750.00 | Lesser amount requested |
| In Home Health Services | \$ | 60,000.00 | \$ | 12,000.00 | \$ | 48,000.00 | Indigent home nursing and health care based on State issued certificate of need dating back to mid-1980s |
| | Φ. | 5 000 00 | • | 4 000 00 | Φ. | 4 000 00 | |
| SC Arts & Heritage | \$ | 5,000.00 | \$ | 1,000.00 | \$ | 4,000.00 | Has been reduced from \$15K 3 years ago |
| Total | \$ | 647,502.00 | \$ | 129,500.40 | \$ | 502,001.60 | |
| * Other than Grant-in-Aid and PEER groupi | ng grant | S | | | | | |

2011 REVENUE SUMMARY

| | | % of | | % of | \$ Change | % Change |
|---------------------------|---------------|--------|---------------|--------|----------------|----------|
| Revenue Source | 2011 | Budget | 2010 | Budget | 10 to 11 | 10 to 11 |
| | | | | · | | |
| Surplus Anticipated | \$ 5,857,000 | 5.4% | \$ 7,867,523 | 7.2% | \$ (2,010,523) | -25.55% |
| Local Revenues | \$ 1,796,161 | 1.7% | \$ 2,078,841 | 1.9% | \$ (282,680) | -13.60% |
| State Aid | \$ 10,284,077 | 9.5% | \$ 9,910,217 | 9.1% | \$ 373,860 | 3.77% |
| State Assumption | \$ 5,106,129 | 4.7% | \$ 4,452,360 | 4.1% | \$ 653,769 | 14.68% |
| Other Special Items | \$ 3,785,716 | 3.5% | \$ 4,658,394 | 4.3% | \$ (872,678) | -18.73% |
| Revenues w/Offset Approp. | \$ 4,366,466 | 4.0% | \$ 4,723,969 | 4.3% | \$ (357,503) | -7.57% |
| County Purpose Tax* | \$ 77,419,778 | 71.3% | \$ 75,209,586 | 69.1% | \$ 2,210,192 | 2.94% |
| | | | | | | |
| Total Revenue | \$108,615,327 | 100% | \$108,900,890 | 100% | \$ (285,563) | -0.26% |

2011 REVENUE SUMMARY



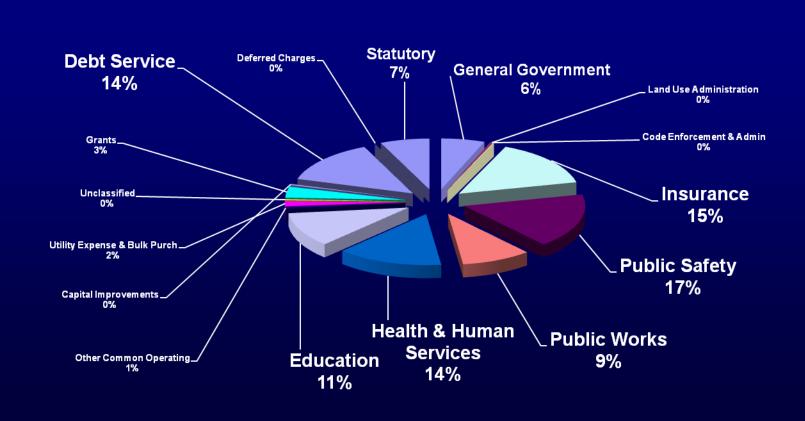
2011 "STATE AID"

| | | | % of | | % of | \$ Ch | ange | % Change |
|--------------------------|------|------------|--------|-----------------|--------|-------|---------|----------|
| State Aid | | 2011 | Budget | 2010 | Budget | 10 t | o 11 | 10 to 11 |
| | | | | | | | | |
| Franchise Tax Sock Ins. | \$ | 225,000 | 2.2% | \$ 175,000 | 1.8% | \$ | 50,000 | 28.6% |
| State Aid College Bonds | \$ | 1,169,077 | 11.4% | \$ 1,054,217 | 10.6% | \$ | 114,860 | 10.9% |
| Patients in County Inst. | \$ | 8,890,000 | 86.4% | \$ 8,681,000 | 87.6% | \$ 2 | 209,000 | 2.4% |
| State Aid SCMUA Bonds | \$ | - | 0.0% | \$ - | 0.0% | \$ | - | #DIV/0! |
| | | | | | | | | |
| Total Revenue | \$ 1 | 10,284,077 | 100% | \$ 9,910,217 | 100% | \$ 3 | 73,860 | 3.8% |

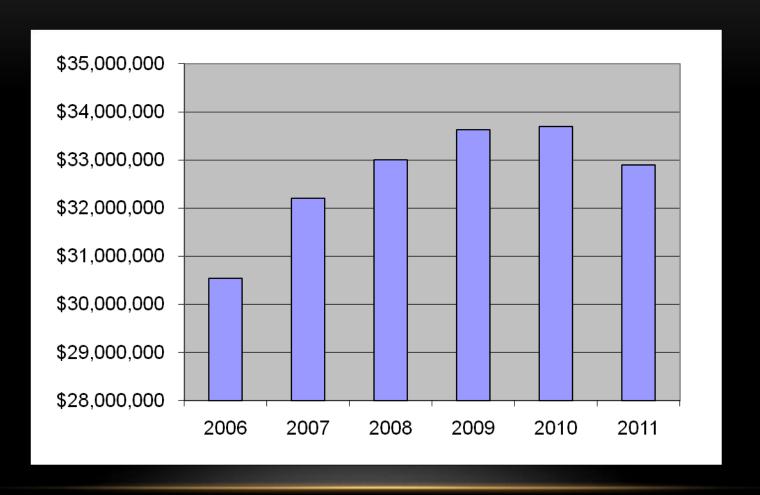
2011 APPROPRIATIONS SUMMARY

| | | % of | | | % of | \$ Change | % Change |
|------------------------------|-------------------|--------|-------|------------|--------|-------------------|----------|
| Appropriation Category | 2011 | Budget | | 2010 | Budget | 10 to 11 | 10 to 11 |
| General Government | \$ 6,330,978 | 5.8% | \$ | 6,444,298 | 5.8% | \$ (113,320) | -1.8% |
| Land Use Administration | \$ 381,470 | 0.4% | \$ | 437,271 | 0.4% | \$ (55,801) | -12.8% |
| Code Enforcement & Admin | \$ 156,698 | 0.1% | \$ | 180,898 | 0.2% | \$ (24,200) | -13.4% |
| Insurance | \$ 16,353,623 | 15.1% | \$ | 15,997,727 | 14.4% | \$ 355,896 | 2.2% |
| Public Safety | \$ 18,762,794 | 17.3% | \$ | 19,407,369 | 17.4% | \$ (644,575) | -3.3% |
| Public Works | \$ 10,154,853 | 9.3% | \$ | 10,594,746 | 9.5% | \$ (439,893) | -4.2% |
| Health & Human Services | \$ 15,425,177 | 14.2% | \$ | 14,304,825 | 12.8% | \$ 1,120,352 | 7.8% |
| Education | \$ 11,977,318 | 11.0% | \$ | 13,008,212 | 11.7% | \$ (1,030,894) | -7.9% |
| Other Common Operating | \$ 582,263 | 0.5% | \$ | 529,996 | 0.5% | \$ 52,267 | 9.9% |
| Utility Expense & Bulk Purch | \$ 1,753,731 | 1.6% | \$ | 1,685,525 | 1.5% | \$ 68,206 | 4.0% |
| Unclassified | \$ 372,796 | 0.3% | \$ | 385,005 | 0.3% | \$ (12,209) | -3.2% |
| Grants | \$ 3,785,716 | 3.5% | \$ | 7,156,377 | 6.4% | \$ (3,370,661) | -47.1% |
| Capital Improvements | \$ 435,000 | 0.4% | \$ | 503,566 | 0.5% | \$ (68,566) | -13.6% |
| Debt Service | \$ 14,953,076 | 13.8% | \$ | 14,510,623 | 13.0% | \$ 442,453 | 3.0% |
| Deferred Charges | \$ 2,094 | 0.0% | \$ | 16,902 | 0.0% | \$ (14,808) | -87.6% |
| Statutory | \$ 7,187,740 | 6.6% | \$ | 6,235,533 | 5.6% | \$ 952,207 | 15.3% |
| Total Appropriations | \$ 108,615,327 | 100% | \$ 11 | 11,398,873 | 100% | \$ (2,783,546) | -2.5% |

2011 APPROPRIATIONS SUMMARY



SALARY APPROPRIATION



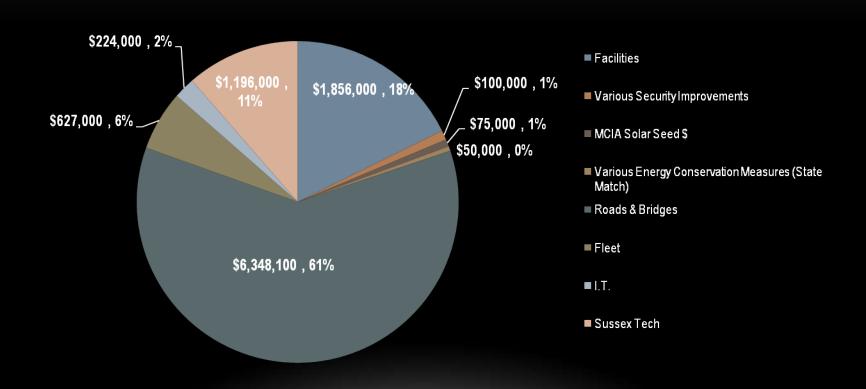
- Bridges
- Roads
- Facilities
- Information Technology
- Sussex Tech

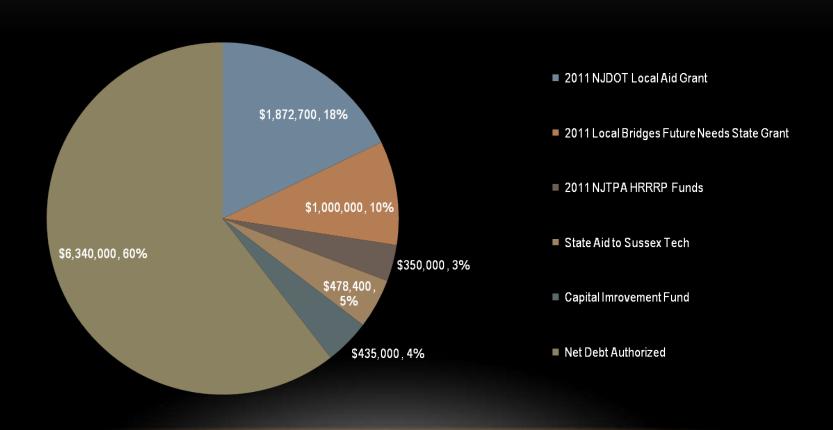
2011 CAPITAL BUDGET (by functional category)

| Facilities | \$ 1,856,000 |
|--|------------------|
| Various Security Improvements | \$ 100,000 |
| MCIA Solar Seed \$ | \$ 75,000 |
| Various Energy Conservation Measures (State Match) | \$ 50,000 |
| Roads & Bridges | \$ 6,348,100 |
| Fleet | \$ 627,000 |
| I.T. | \$ 224,000 |
| Sussex Tech | \$ 1,196,000 |
| TOTAL | \$ 10,476,100 |

2011 CAPITAL PROJECTS FUNDING

| 2011 NJDOT Local Aid Grant | \$ 1,872,700 |
|---|-----------------|
| 2011 Local Bridges Future Needs State Grant | \$ 1,000,000 |
| 2011 NJTPA HRRRP Funds | \$ 350,000 |
| State Aid to Sussex Tech | \$ 478,400 |
| Capital Imrovement Fund | \$ 435,000 |
| Net Debt Authorized | \$ 6,340,000 |
| Debt Management Plan New Debt Target | \$ 6,700,000 |
| Delta Actual to Target | \$ 360,000 |





2011 LONG TERM STRATEGIES

- Return to core services
- Public private partnerships
- Invest in critical infrastructure
- Enterprise structure
 - I.T., Facilities, Records Mgmt., Fleet

2011 LONG TERM STRATEGIES

- Increase Shared Services
 - County to Municipal
 - Fleet Maintenance
 - Information Technology
 - Centralized 911
 - Roads
 - County to County
 - Working toward County Corrections solutions