

Mini-Quote Request for Proposal FY 20-21

(Equipment Only Bid)

Posted 2/28/2020

Based on ALJP Contracts

Bid Due Date: March 13, 2020 at 12:00pm

(Any Bids Received after this time and date will not be considered.)

Greene County Contact Information

Technology Coordinator: Makane Morrow at mmorrow@greene.k12.al.us

Proposals should be emailed to the Technology Coordinator in PDF Form with all the required information mentioned below by March 13, 2020 at 12:00pm

Description: Greene County School District is seeking quotes from qualified ALJP vendors to provide, network switches, Access Points, and related equipment (outlined in mini-quote below) to replace our current LAN/WAN switch network that provides connectivity between our school's networks, Internet and WIFI traffic. We will be seeking E-rate funds for this project. All items requested are listed on the secondary attached document "Greene County Schools Infrastructure Upgrade – Mini-Quote Equipment".

TERMS: Greene County Schools reserves the right to accept and/or deny any or all items on the proposal at the unit price submitted.

Prospective vendor's employees must always have background checks before entering schools during student attendance periods.

All prices submitted on the bid are to be "delivered prices" and shall be inclusive of all charges, and fees, and shall not include any state or local tax. Tax exempt information is available upon request.

The Greene County School's Technology Coordinator shall be notified immediately regarding any price decrease affecting a bid item. Furthermore, Greene County Schools shall receive the benefit of the decrease as soon as possible in accordance with the written notification from the contract vendor.

No invoice will be paid until all purchase order items have been delivered to school district's satisfaction.

Greene County School System reserves the right to cancel contract with the vendor for non-performance.

All items must be new, unused, current technology, not end-of-life, close-out, or refurbished products.

Vendors may submit equipment with newer models if the requested model(s) is no longer available or has been replaced, please note all substituted items in the response.

Vendor must be an established business for a minimum of at least five continuous years and must have handled orders for the same or similar products.

The vendor must be in good standing with the FCC and provide a current Service Provider Identification Number (SPIN) with USAC Schools and Libraries (E-rate).

Do Not Alter this Document other than to Respond.

EQUIVALENCY: All items must be of equal or greater specification regarding the listed items in the Greene County Schools Infrastructure Upgrade – Mini-Quote Equipment spreadsheet. No consideration is to be implied regarding manufacturer or model as all quotes will be considered equally in accordance to the bid requirements.

PRICING: Vendors must use their ALJP bid as the basis for this quote. Pricing may be lower; however, Greene County Schools must be able to demonstrate to USAC that the prices submitted here clearly tie back to the vendor’s ALJP bid award.

FUNDS: Any agreement between Greene County Schools and the selected vendor will be contingent upon the availability of e-rate, board approval and available local matching funds.

COMPATIBILITY: Vendor must provide documentation of specifications and guarantee that the quoted items are compatible and integrate seamlessly with installed equipment.

EVALUATION CRITERIA: The provider will be selected based on the following criteria:

Cost of Eligible Items	45%
Prior Experience with the Vendor	20%
References (Alabama Preferred)	20%
Quality of Proposed Solution / Bid Completeness	15%
TOTAL POINTS	100%

VENDOR TERMS AND CONDITIONS:

1. Vendor must have been established for 5+ years.
2. Vendor proximity to Greene County Schools will be considered.
3. Vendor must be a valid E-Rate provider with an approved SPIN.
4. Vendor must provide toll-free technical support.
5. Vendor must be a registered State of Alabama E-Verify Company.
6. Vendor must be able to complete installation Prior to July 1st.
7. Vendor must include in their proposal an ITEM 21 attachment based on USAC’s template in their bid package.
8. Installation Services will be bid separately using the ALJP State Contract for Installation.

EVALUATION

Each proposal will be evaluated based on criteria and priorities defined by the Greene County School System. The school system will award based on the vendor submission that best meets the needs of the school system regarding future growth, and RFP specifications; not necessarily the lowest price even though price will be a priority factor. Proposals will first be evaluated upon the base requirements, which include, but are not limited to, the following:

1. Vendor's overall performance record based on available references, the most cost effective solution for the district, reliability, and meeting the requirements as defined in the Vendor Qualifications List listed in terms and conditions.
2. Vendor's ability to meet all the requirements detailed in the mini quote as a vendor that can supply hardware.
3. The Greene County School System reserves the right to accept or reject any and all bids based on best overall value and in the best interest of the Greene County School System

LOCATIONS

Greene County Board of Education	220 Main Street, Eutaw, AL 35462
Greene County High School	14221 U.S. Hwy 11 S., Eutaw, AL 35462
Robert Brown Middle School	623 Mesopotamia Street, Eutaw, AL 35462
Eutaw Primary School	212 Eutaw Avenue, Eutaw, AL 35462
Peter J. Kirksey School	133 West End Ave. Eutaw, AL 35462

- The selected vendor should know that Greene County Schools may work with them to add or reduce the switch and access point count to fit within the Category 2 budget limits.

Vendor should provide (3) References below;

- Alabama references are preferred, but others will be accepted.

Name of School System or Company	Name of Person/Job Title	Contact Phone Number

I understand and agree to the terms of this mini-quote.

Printed Name

Signature

Company Name and E-Rate SPIN

Company Address

Greene County Board of Education

Name	Model	Brand	Description	Qty
MX250-HW	MX250-HW	Meraki	Meraki MX250 Router/Security Appliance	1
	LIC-MX250-SEC-5YR	Meraki	Meraki MX250 Advanced Security License and Support, 5YR	1
Hallway Closet	MS225-24P-HW	Meraki	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	1
	LIC-MS225-24P-5YR	Meraki	Meraki MS225-24P Enterprise License and Support, 5YR	1
MDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Meraki APs	MR33-HW	Meraki	Meraki MR33 Cloud Managed AP	2
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	2

Greene County High School

Name	Model	Brand	Description	Qty
MDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	3
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	3
	MS225-48-HW	Meraki	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	5
	LIC-MS225-48-5YR	Meraki	Meraki MS225-48 Enterprise License and Support, 5YR	5
Hallway IDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	3
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	3

GYM IDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	2
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	2
Career Tech Center	MS225-48-HW	Meraki	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	5
	LIC-MS225-48-5YR	Meraki	Meraki MS225-48 Enterprise License and Support, 5YR	5
	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Meraki APs	MR33-HW	Meraki	Meraki MR33 Cloud Managed AP	44
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	44
Optics	MA-SFP-1GB-SX	Meraki	Meraki 1000Base SX Multi-Mode	6
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	14
	MA-CBL-40G-3M	Meraki	Meraki 40GbE QSFP Cable, 3 Meter	3
Patch Panel	N052-024	Tripp Lite	Tripp Lite N052-024 Cat5e Network Patch Panel	2
Patch Cords	N318-01M	Tripp Lite	Duplex Multimode 62.5/125 Fiber Patch Cable (LC/ST), 1M (3 ft.)	6
	N201-001-BK	Tripp Lite	Cat6 Gigabit Snagless Molded (UTP) Ethernet Cable (RJ45 M/M), Black, 1 ft.	44
Brown Middle School				
Name	Model	Brand	Description	Qty
MDF (Library Office)	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	2
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	2

	MS225-48-HW	Meraki	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	2
	LIC-MS225-48-5YR	Meraki	Meraki MS225-48 Enterprise License and Support, 5YR	2
GYM IDF	MS225-24P-HW	Meraki	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	1
	LIC-MS225-24P-5YR	Meraki	Meraki MS225-24P Enterprise License and Support, 5YR	1
Career Tech IDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Home EC Bldg IDF (Art Room)	MS225-24P-HW	Meraki	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	1
	LIC-MS225-24P-5YR	Meraki	Meraki MS225-24P Enterprise License and Support, 5YR	1
Computer Lab IDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Meraki APs	MR33-HW	Meraki	Meraki MR33 Cloud Managed AP	30
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	30
Optics	MA-SFP-1GB-SX	Meraki	Meraki 1000Base SX Multi-Mode	8
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	3
	MA-CBL-40G-3M	Meraki	Meraki 40GbE QSFP Cable, 3 Meter	1
Patch Panel	N052-024	Tripp Lite	Tripp Lite N052-024 Cat5e Network Patch Panel	2
Patch Cords	N318-01M	Tripp Lite	Duplex Multimode 62.5/125 Fiber Patch Cable (LC/ST), 1M (3 ft.)	8
	N201-001-BK	Tripp Lite	Cat6 Gigabit Snagless Molded (UTP) Ethernet Cable (RJ45 M/M), Black, 1 ft.	30

Eutaw Primary School

Name	Model	Brand	Description	Unit Price
MDF (Far Hallway Electrical)	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
	MS225-48-HW	Meraki	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	1
	LIC-MS225-48-5YR	Meraki	Meraki MS225-48 Enterprise License and Support, 5YR	1
Teacher's Lounge	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Computer Lab	MS225-48-HW	Meraki	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	1
	LIC-MS225-48-5YR	Meraki	Meraki MS225-48 Enterprise License and Support, 5YR	1
IDF 2	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
IDF 1	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Library Office	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
Office (MDF)	MS225-24P-HW	Meraki	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	1

	LIC-MS225-24P-5YR	Meraki	Meraki MS225-24P Enterprise License and Support, 5YR	1
Meraki APs	MR33-HW	Meraki	Meraki MR33 Cloud Managed AP	19
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	19
Optics	MA-SFP-1GB-SX	Meraki	Meraki 1000Base SX Multi-Mode	12
	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1
	MA-CBL-40G-3M	Meraki	Meraki 40GbE QSFP Cable, 3 Meter	1
2-Post Rack	SR2POST	Tripp Lite	Tripp Lite 45U 2-Post Open Frame Rack Threaded Holes 800lb Capacity - 19" 45U	1
Patch Panel	N052-024	Tripp Lite	Tripp Lite N052-024 Cat5e Network Patch Panel	2
Patch Cords	N318-01M	Tripp Lite	Duplex Multimode 62.5/125 Fiber Patch Cable (LC/ST), 1M (3 ft.)	12
	N201-001-BK	Tripp Lite	Cat6 Gigabit Snagless Molded (UTP) Ethernet Cable (RJ45 M/M), Black, 1 ft.	19
Peter J. Kirksey				
Name	Model	Brand	Description	Qty
Main Building MDF	MS225-48LP-HW	Meraki	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	1
	LIC-MS225-48LP-5YR	Meraki	Meraki MS225-48LP Enterprise License and Support, 5YR	1
	MS225-48-HW	Meraki	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	1
	LIC-MS225-48-5YR	Meraki	Meraki MS225-48 Enterprise License and Support, 5YR	1
Meraki APs	MR33-HW	Meraki	Meraki MR33 Cloud Managed AP	4
	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	4
Optics	MA-CBL-40G-1M	Meraki	Meraki 40GbE QSFP Cable, 1 Meter	1

	MA-CBL-40G-3M	Meraki	Meraki 40GbE QSFP Cable, 3 Meter	1
Wall Mount Cabinet	SRW18US	Tripp Lite	Tripp Lite 18U Wall Mount Rack Enclosure Server Cabinet Hinged w/ Door & Sides - 19" 18U Wall Mounted	1
Patch Cords	N201-001-BK	Tripp Lite	Cat6 Gigabit Snagless Molded (UTP) Ethernet Cable (RJ45 M/M), Black, 1 ft.	4

- All vendors responding will be required to provide an itemized quote for the products listed above, and the ALJP Equipment Contract must be listed on the itemized quote in their proposal.