



REQUEST FOR PROPOSALS Performance Contracting Professional Services FOR DOTHAN CITY SCHOOLS SYSTEM-WIDE CAPITAL IMPROVEMENT PROGRAM ADDENDUM #1

Date: December 03, 2018

The Following changes, additions, deletions, clarifications, or corrections shall become part of the Request for Proposal documents. All other terms, specifications, and conditions remain the same.

Thomas J. Prine, CCM LEED AP
ASCENSION Program Management, LLC

QUESTIONS AND ANSWERS

Q1: Good morning Mr. Prine. Thank you for sending us a copy of the RFP for Dothan City Schools. After reviewing the specifications, one of the requirements were to, "Selected ESCOs will be required to provide economic evaluations in accordance with DCS procedures. Project (s) shall have a favorable net present value with an acceptable resulting return on investment based on DCS economic evaluation criteria." Can we get a copy of DCS procedures as it relates to the economic evaluations and the evaluation criteria?

Q1 Response: This is standard language provided within an original RFP. I have ran your question by the Dothan City Schools CFO and the response is as follows:

"No specific procedures exists at this time. It must provide an economic return that is favorable to the system".

Q2: Any inquiries regarding this RFP must be submitted in writing no later than noon, C.S.T. Friday, November 30, 2018 to: Jeff Prine, Consultant for Dothan City Schools via email: jprine@ascension-pm.com. Questions will be answered at the mandatory pre-submission conference and/or in writing by addendum. Questions received after noon on Friday November 30, 2018 will not receive a response.

Q2 Response: We do not have plans for a Pre-Submission Conference. Our goal was to receive the proposals prior to Christmas holidays and inserting that complicated it.



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Q3: Can there be an appendix section that is over and above the 50-page limit? Does the 50 typed pages maximum include double siding?

Q3 Response: Yes, there can be an appendix section that is over and above the 50-page limit. You may utilize double siding, but each side counts as a page

Q4: Under the Proposal Section, 2. Financial considerations - Contract negotiations: Does the sentence in Bold (Provide any initial costs, if any, that might have to be paid by DCS as part of your proposed process) mean that you want an investment grade audit cost as part of this RFP response?

Q4 Response: The Performance Contracting Professional Services Firm/Team will need to make this determination to whether this is necessary or not. DCS is looking for your expertise and prior experience to guide them through this process.

Q5: Would it be acceptable to provide a letter from our Financial Institution addressing general financial strength of the firm, and a separate letter from ourselves providing and certifying the requested data (listed items 1, 2, 3, 4, &5)?

Q5 Response: Yes

Q6: Qualifications Section, item number 5 – Firm’s Relevant Project Experience and Reference Projects states to “describe **no fewer than five (5)** performance-based programs...” while item number 6 – Firm’s References states to provide the Reference Survey Form for three (3) of the **maximum five (5)** projects listed in item number 5.”

Are we able to include **more than five** references, or does DCS prefer we include **ONLY five**?

Q6 Response: Yes, you can provide a Reference Survey form for all Reference Projects being submitted. Be mindful that you must stay within the page count.

End of Addendum 1
