





Lucas County: Finance Reengineering Project Phase II: Business Process Redesign

September 19, 2002





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Executive Summary

In the Phase I Business Process Assessment we (Acuent) delivered to Lucas County in April 2002, we documented the current state practices, captured findings, and provided recommendations for the County to move forward and develop the future state design. The theme consistent during the redesign was to revise and streamline the County's finance processes and prepare for a successful PeopleSoft implementation. Thus, the combination of improved processes and an ERP system provides wide-ranging and long term benefits to the County.

By completing the process redesign before the PeopleSoft implementation, the County can embark on the recommended change initiatives that will position the County to take advantage of PeopleSoft's capabilities. County departments, agencies, and boards will be able to eliminate nonvalue-added work and unnecessary business process steps. During this time, Lucas County will also be able to identify internal processes that can be automated using PeopleSoft.

We (Acuent and Lucas County team members) conducted a kick-off meeting in May 2002 to begin Phase II (The Business Process Redesign). At the meeting, the goals and objectives of the project were discussed. As a follow-up to that meeting, Acuent held an initial Visioning Session with the entire Procurement Redesign team which captured ineffective and non-value processes that plague both departments and end-users. From that meeting, the Redesign team was divided into sub teams that addressed specific functions/areas:

Purchasing





Executive Summary (continued)

Accounts Payable (Disbursements)Budget

General Ledger

Working with Bridgett Kabat, the Finance Project Leader, we organized the members of the above mentioned areas. Because of the diverse work force at Lucas County, we strived to obtain a cross-section of County employees and departments. The members for each sub team are mentioned in the Appendix section of this document. Acuent's full-time Management Consultants on the team were Lolita Antione and Cathy Ivan. Tom Sonde served as the Finance Project Manager.

Several subsequent Visioning sessions were then conducted to redesign the processes within Purchasing, Accounts Payable, Training/Travel, Budget, and General Ledger. This document summarizes the Project team's work on those processes and represents the collective effort of those who participated in this redesign.





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Scope

Included in this scope of this project are the following: Facilitate Visioning sessions to address inefficient and ineffective processes

Develop future state process maps in break out Visioning Sessions Make recommendations to streamline processes, enhance productivity, automate processes (wherever possible), and better leverage the capabilities of PeopleSoft Identify Strategic Change Initiatives Incorporate best practices within future state processes Capture immediate redesign opportunities for the County to begin prior to the implementation of PeopleSoft Financials





Scope (continued)

Recognize the independent needs of the outside agencies/boards
 Understand how independent financial systems can/should be leveraged





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Project Team Members

Tom Bartlette Jim Baumgartner Tracy Berry Sandy Castellese **Dennis** Cole Lynn DiPierrio Mark Drennen Sharon Drewes Allison Duncan Leah Foley **Debbie Frost** Tim Goyer Pat Heffren

Kevin Helminski C.J. Holley Gina Hughes Jan Jump Bridgette Kabat Kevin Kennedy Gary Langenderfer Marty Limmer Sue Lyons **Diana Minor** Shelley McHaffie Tom Nichter **Dave Polek**

Karen Ramsey Kelly Roberts Shawn Russell Bob Rutowski Gail Schaegel Greg Shank Dave Sigler Scott Smith Martie Speelman Ron Weber John Zeitler Lolita Antoine (Acuent) Cathy Ivan (Acuent)

Tom Sondo (Acuent)





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Overview

Purchasing is a centralized process within the Lucas County Support Services department. A small number of affiliated boards/agencies manage their own purchasing needs with their own internal systems that are independent of the County's Support Services department. Purchasing activities are handled somewhat differently in each department, board, and agency.

The following information is the result of nine Visioning sessions that were conducted with the Purchasing sub team. Seven future state processes were designed with the vision and desire to automate, streamline, and enhance the County's finance processes.





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Current Process Challenges

- The Purchasing Process is extremely labor and paper intensive for both the Purchasing department and the end users
- County purchasing rules and policies are not thoroughly communicated to everyone that participates in the process
- Duplication of effort is causing inefficiencies
- Purchasing activities are not standardized and are handled differently in each department, board and agency
- Use of confirming purchase orders allow end users to circumvent the purchasing process
- There are no apparent ramifications when departments circumvent the purchasing process
- Purchasing processes require multiple, unnecessary reviews and approvals





Current Process Challenges (continued)

Current system constraints cause a duplication of effort

It is difficult for some departments to track a purchase as to where it is in the process

Purchasing thresholds do not allow departments enough spending flexibility

Real-time information is not available in the current system





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Future State Characteristics

- Purchasing Policies are revised to allow for appropriate spending flexibility
- Confirming Purchase Orders should only be used in cases of extreme emergencies
- Strategic Vendor Relationships are established to identify common vendors and take advantage of volume discounts
- Purchasing Polices are standardized and communicated to process owners and end users
- Cross-functional work groups facilitate knowledge transfer
- □ <u>Automation</u> reduces manual and paper intensive processes
- Performance Metrics are established to measure outcomes
- □ <u>Self Service</u> allows end user to input data at the department level





Future State Characteristics (continued)

Real-time information is available from the new system Electronic communication with vendors expedites the purchasing process Reviews and approvals are streamlined to reduce redundancy Purchasing accountability is increased for each department Procurement Cards are used for low dollar, high volume countyrelated purchases Department Credit Cards are used for approved county-related travel expenditures





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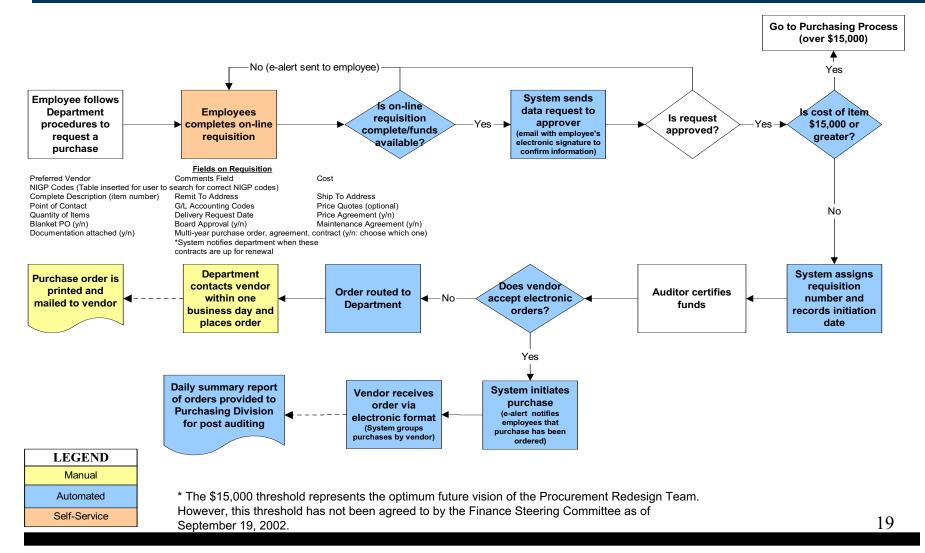
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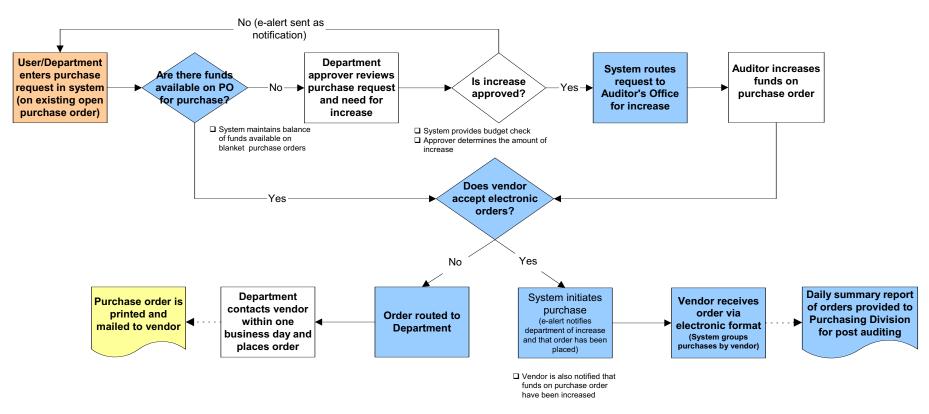
Purchasing Process – Under \$15,000*







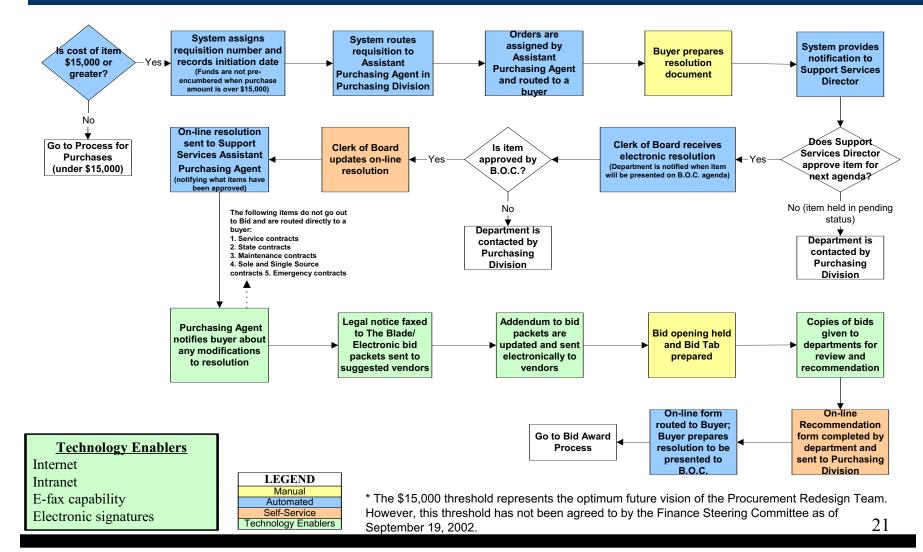
Purchasing Process – Blanket Purchase Order



LEGEND Manual
Manual
Automated
Self-Service



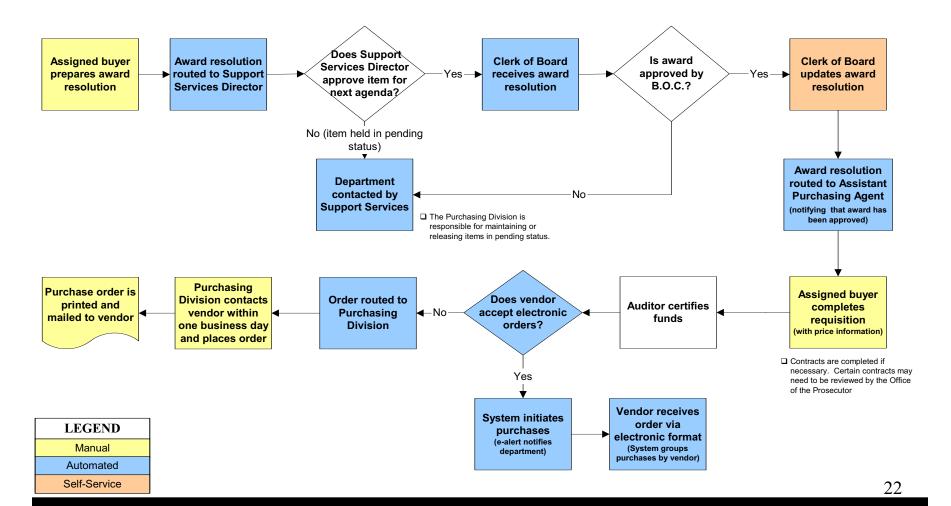
Purchasing Process – Over \$15,000*





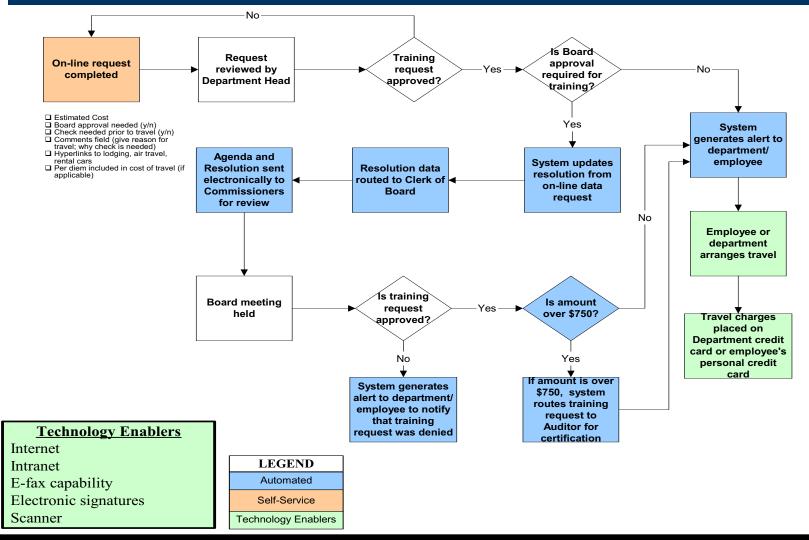


Bid Award Process





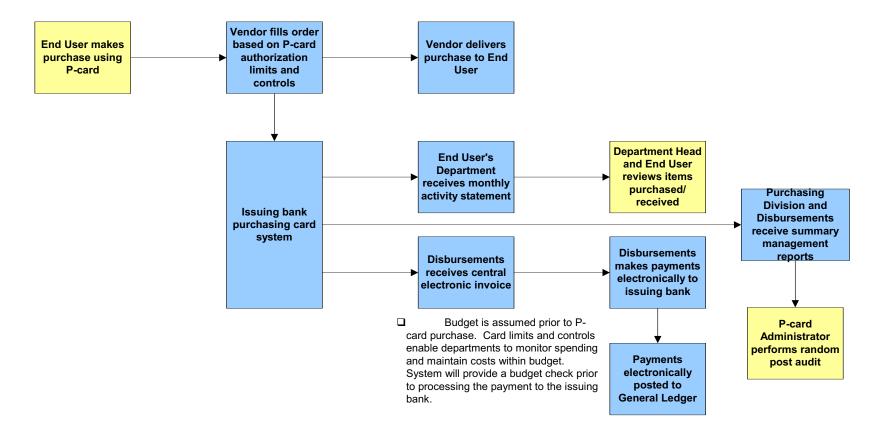
Training Request Process







Purchasing Card Process



LEGEND
Manual
Automated





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Benefits of Process Change

Ad hoc reporting capabilities Fewer calls to Purchasing department Faster transaction processing Lower cost, higher quality transaction processes Improved employee satisfaction and customer service Improved internal controls No (or little) paper Fewer errors Timely access to data Brings best practices to the County Numerous forms replaced by on-line alternatives Data updated in real-time Storage requirements reduced





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Introduction to Change Initiatives

The following Change Initiatives are displayed in both the Purchasing and Accounts Payable sections of this document. These Change Initiatives detail and categorize the specific recommendations by type of change, timing, and priority of implementation. These initiatives are highly integrated and therefore need to be addressed and recognized in both of these areas.





Implementation Strategy for Change Initiatives

Phase I – Before PeopleSoft Financials Implementation

The changes implemented in Phase I are critical because they are the foundation for all of the County's subsequent changes and improvement efforts. Therefore, it is vital for Lucas County's Purchasing and Accounts Payable teams to address the following areas prior to the PeopleSoft implementation:

- □ Transform processes and procedures toward the desired future state.
- □ Take full advantage of the County's investment in PeopleSoft by remembering inefficient and antiquated processes and procedures should not be integrated into the future state.
- Establish self-sufficient work groups to initiate and manage the proposed recommendations.
- Integrate change management and continuous improvement programs into the Finance Reengineering Project.

Lucas County can achieve significant improvements during this timeframe in each of these areas by maintaining the high level of participation by team members that has already been established. During Phase I the County should focus it's efforts on adopting and promoting the future state design. In addition, the County should concentrate on implementing the initiatives that will yield many "quick wins" for the project team. The change management and continuous improvement efforts will help to communicate the success of the project while lessening the impact that change can bring to a project of this scale and magnitude.





Implementation Strategy for Change Initiatives (continued)

Phase II – During PeopleSoft Financials Implementation

The recommended change initiatives for Phase II will coincide with the implementation of PeopleSoft. The County's focus for Phase II should be:

- Build on the initiatives started in Phase I by enhancing improvements completed in the implementation.
- Monitor the progress of the work teams to ensure the future state design is not compromised.
- Take full advantage of PeopleSoft's delivered technology and capabilities.

The County's commitment to follow-through is imperative to allow for the momentum of change to continue and successful completion of the Phase II recommendations. Strong change management and communication during this phase will increase the project's success and buy-in from user throughout the county.



Implementation Strategy for Change Initiatives (continued)

Phase III – After PeopleSoft Financials Implementation

Change initiatives for Phase III will begin following the completion of the implementation, when the County is able to benefit from the emerging strategic initiatives and the functionality of PeopleSoft. The focus for Phase III should be:

- □ Establish accessibility to the PeopleSoft system throughout the county.
- □ Take full advantage of future state processes and technology.
- □ Continue long-term commitment to change management and continuous improvement efforts.

With the successful implementation of the Phase III recommendations, Lucas County can expect a reduction in low-value processing activities with the elimination of redundancies, wasted time and expenses. By communicating the initiatives in Phase III, the County will secure increased employee morale by deflecting the virtual "unknowns" of the project.





Implementation Strategy for Change Initiatives (continued)

Phase IV – Long Term Initiatives

The goal of Phase IV is to address any remaining issues that will allow Lucas County to achieve the desired future state. For most end-users, their main interaction with the County's finance procedures is when problems/ issues occur in purchasing and/or accounts payable. With the recommended change initiatives in place, performing these finance transactions will be easier, more efficient, and more effective. As a result, the end-users' experience with the County will improve and increase employee satisfaction and adherence to the County's procedures. The recommendations in Phase IV are long-term, ongoing improvement initiatives that, when accomplished, will establish Lucas County as a world-class organization with best-in-breed finance processes.



Change Initiatives – Phase 1

REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
1	Finalize all of the processes defined in future state design	Process Improvement	Accounts Payable and Purchasing	Phase 1	High	Significant	On-going
2	Initiate a Procurement Card Pilot Program	Process Improvement	OMB and Purchasing	Phase 1	High	Significant	3-6 months
3	Design and establish Procurement Card Policies and Procedures	Organizational Culture	OMB and Purchasing	Phase 1	High	Significant	3-6 months
4	Implement Departmental credit cards for training (travel) related purchases	Process Improvement and Organizational Culture	Department Heads and Purchasing	Phase 1	High	Significant	3-6 months
5	Design and establish revised Training Policies and Procedures	Process Improvement and Organizational Culture	OMB and Purchasing	Phase 1	High	Significant	3-6 months
6	Initiate and conduct Vendor Survey to capture all necessary information for future payment process	Process Improvement	LCIS and Purchasing	Phase 1	High	Significant	2-3 months
7	Designate Vendor File Master	Process Improvement	Auditor	Phase 1	High	Significant	less than 1 month

Phase 1: Before PeopleSoft implementation Phase 2: During PeopleSoft implementation Phase 3: After PeopleSoft implementation Phase 4; Long-term change requiring successful implementation of Phase 1, 2, and 3 initiatives as a foundation [For further detail and explanation, please refer to the <u>Implementation Strategy for Change Initiatives</u> provided on pages 29-32 of this document.]



Change Initiatives – Phase 1 (continued)

REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
8	Perform Vendor File clean-up	Process Improvement	Auditor, LCIS and Purchasing	Phase 1	High	Significant	3-6 months
9	Create and validate performance metrics (departments and agencies are owners)	Process Improvement	Auditor and OMB	Phase 1	High	Moderate	12+ months
10	Develop and integrate a long term Change Management program to supplement the PeopleSoft implementation [also in Phase 2 and 3]	Change Management and Training	County-wide	Phase 1	High	Moderate	1-2 months to set up, then on-going
11	Eliminate non-value added reviews, approvals in purchasing and disbursements processes	Process Improvement	County-wide	Phase 1	High	Moderate	On-going
12	Organize a cross-functional Change Initiative Project team for continuous improvement efforts	Process Improvement and Organizational Culture	Auditor, OMB and Purchasing	Phase 1	High	Moderate	1-2 months to set up, then on-going
13	Permit departments to purchase goods/services up to \$15,000* [*The \$15,000 threshold represents the optimum future vision of the Procurement Redesign Team. However, this threshold has not been agreed to by the Finance Steering Committee as of September 19, 2002.]	Process Improvement and Organizational Culture	BOC and Purchasing	Phase 1	High	Moderate	3-6 months
14	Design and establish revised Purchasing Policies and Procedures	Process Improvement and Organizational Culture	OMB and Purchasing	Phase 1	High	Moderate	3-6 months

Phase 1: Before PeopleSoft implementation Phase 2: During PeopleSoft implementation Phase 3: After PeopleSoft implementation Phase 4; Long-term change requiring successful implementation of Phase 1, 2, and 3 initiatives as a foundation [For further detail and explanation, please refer to the Implementation Strategy for Change Initiatives provided on pages 29-32 of this document.]



Change Initiatives – Phase 1 (continued)

REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
15	Permit Lucas County Administrator to approve training requests (currently approved by the Board of Commissioners)	Process Improvement and Organizational Culture	BOC and Purchasing	Phase 1	High	Moderate	1-2 months to set up
16	Permit Lucas County Administrator to approve purchases between \$15,000 - \$40,000* (currently approved by the Board of Commissioners) [*This threshold has not been agreed to by the Finance Steering Committee as of September 19, 2002.]	Process Improvement and Organizational Culture	BOC and Purchasing	Phase 1	High	Moderate	1-2 months to set up
17	Design and implement template forms to be used for training requests [Phase 1 and 2]	Process Improvement	Accounts Payable and Purchasing	Phase 1	High	Moderate	2-3 months
18	Perform clean-up of all outstanding purchase orders and contracts	Leverage Investment in PeopleSoft	Purchasing	Phase 1	High	Moderate	2-3 months
19	Organize Vendor File Project Team	Leverage Investment in PeopleSoft	Auditor, LCIS and Purchasing	Phase 1	High	Moderate	3-6 months
20	Increase current purchasing threshold of \$500 to \$750 (pursuant to the Ohio Revise Code, purchases can be made up to \$750 without a purchase order)	Process Improvement	BOC and Purchasing	Phase1	High	Limited	less than 1 month

Phase 1: Before PeopleSoft implementation Phase 2: During PeopleSoft implementation Phase 3: After PeopleSoft implementation Phase 4; Long-term change requiring successful implementation of Phase 1, 2, and 3 initiatives as a foundation [For further detail and explanation, please refer to the Implementation Strategy for Change Initiatives provided on pages 29-32 of this document.]



Change Initiatives – Phase 2

REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
21	Establish appropriate access to the FROGS system	Leverage Investment in PeopleSoft	Department Heads and LCIS	Phase 2	High	Significant	12+ months
22	Enable manager and employee self-service for purchasing and disbursements processes— <i>limited to</i> <i>PeopleSoft's "out-of-the-box" capabilities</i>	Leverage Investment in PeopleSoft / Process Improvement	Department Heads and LCIS	Phase 2	High	Significant	6-12 months
23	Leverage independent financial systems into PeopleSoft (wherever possible) [also in Phase 3]	Third Party Systems	Auditor and LCIS	Phase 2	High	Significant	6-9 months
24	Develop workflow rules associated with self-service for each purchasing and disbursements process	Process Improvement	Purchasing and Department Heads	Phase 2	High	Significant	3-6 months
25	Design and implement online forms for purchasing and disbursements processes	Leverage Investment in PeopleSoft	Auditor and Purchasing	Phase 2	High	Moderate	2-3 months
26	Incorporate vendor information into PeopleSoft [also in Phase 3]	Process Improvement	Auditor and Purchasing	Phase 2	Medium	Moderate	3-6 months

Phase 1: Before PeopleSoft implementation Phase 2: During PeopleSoft implementation Phase 3: After PeopleSoft implementation Phase 4; Long-term change requiring successful implementation of Phase 1, 2, and 3 initiatives as a foundation [For further detail and explanation, please refer to the <u>Implementation Strategy for Change Initiatives</u> provided on pages 29-32 of this document.]



REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
27	Leverage independent financial systems into PeopleSoft (wherever possible) [also in Phase 3]	Third Party Systems	Auditor and LCIS	Phase 3	High	Significant	6-9 months
28	Increase electronic payment to vendors	Process Improvement	Lucas County Vendors, Auditor	Phase 3	High	Moderate	6 months (gradual roll out)
29	Integrate Performance Metrics into Employee Review Process	Process Improvement	Department Heads and End Users	Phase 3	High	Limited	3 months for set up, then on-going
30	Incorporate vendor information into new system	Process Improvement	Auditor and LCIS	Phase 3	Medium	Moderate	3-6 months
31	Integrate current hard copy documents and files into the new system	Process Improvement	Auditor, LCIS and Purchasing	Phase 3	Medium	Moderate	3-6 months
32	Implement digital/electronic signatures	Process Improvement	Auditor, Department Heads	Phase 3	Medium	Limited	3-6 months



REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
	Address any remaining issues that will allow the County to support continuous improvement efforts	Continuous Improvement	Auditor, LCIS, and Purchasing	Phase 4	High	Moderate	12+ months
34	Incorporate Change Management into all processes and initiatives	Change Management and Training	County-wide	Phase 4	High	Moderate	12+ months





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Accounts Payable/Disbursements Overview

Accounts Payable/Disbursements activities are handled within the Lucas County Auditor's Office. The County is responsible for producing payable checks for both the Commissioners' departments and many outside boards and agencies. Currently, eight different disbursements methods are used to process payments to vendors. These eight processes were consolidated and streamlined into two future state disbursements processes.

The following information is the result of six Visioning sessions that were conducted with the Accounts Payable Sub Team. These future state processes were designed with the vision and desire to automate, streamline, and enhance the County's finance processes.





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Current Process Challenges

- The Disbursements process is paper-intensive and requires extensive manual effort to complete
- □ Current system constraints cause a duplication of effort
- Errors cause a delay in processing time
- Electronic payments to vendors is virtually non-existent
- Depending on the type of payment, there are different types of payment processes to vendors
- Performance metrics that monitor continuous improvement efforts do not exist
- Payments to vendors are delayed when departmental funds are not available when vouchers are processed





Current Process Challenges (continued)

- □ Vouchers are reprocessed when funds are not initially available
- □ Real-time information is not available
- Disbursements and Accounts Payable staff continually field calls from vendors and departments regarding the status purchases and payments





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Future State Characteristics

<u>Electronic payment</u> to vendors will expedite the payment cycle <u>Real-time information</u> is available from the new system <u>Automation</u> reduces manual and paper intensive processes <u>Performance Metrics</u> are established to measure outcomes <u>Cross-functional workgroups</u> facilitate knowledge transfer <u>Reviews and approvals</u> are streamlined to reduce redundancy <u>Standardized</u> payment processes facilitate better understanding of disbursements <u>Financial Policies</u> are revised and enforced Appropriate <u>security</u> maintains the integrity of data and trust of departments and end users





Future State Characteristics

Departments assume greater <u>accountability</u> for their spending <u>Consolidated billing</u> with vendors allows for timely post audit review





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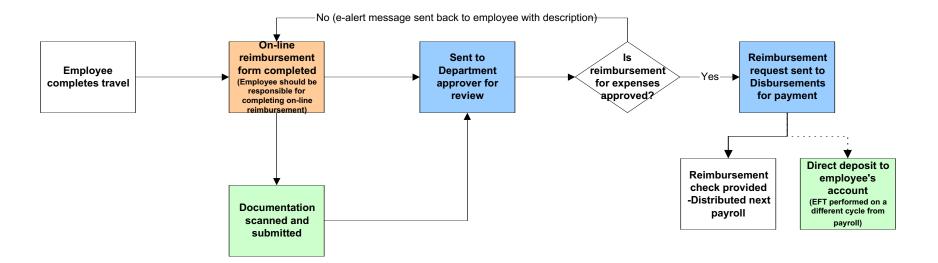
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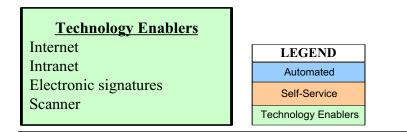
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Training Reimbursement Process – Disbursements









Payment Process – Disbursements

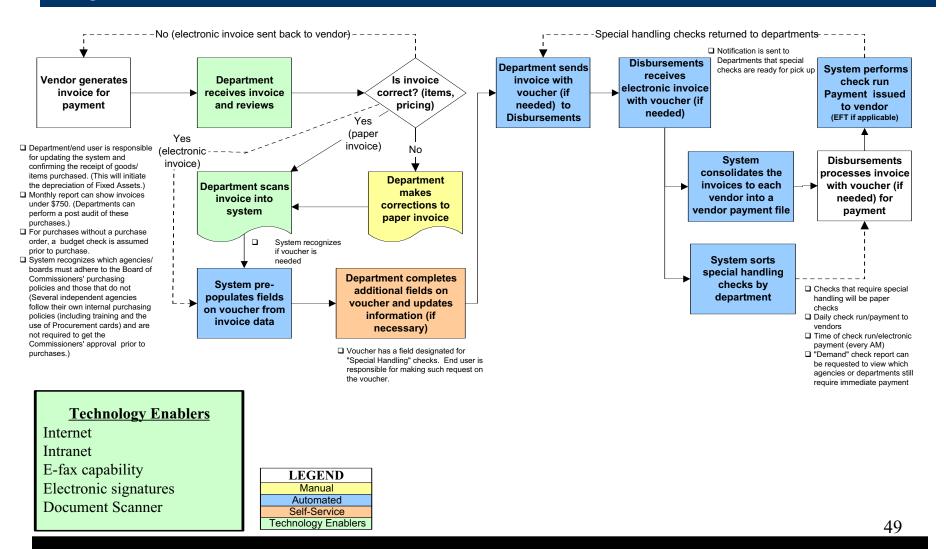






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Benefits to Process Changes

- □ Fewer errors and associated corrections
- Faster transaction processing more timely payment to vendors and reimbursement to employees
- □ Staff able to spend time on more valuable activities
- Improved customer service
- □ Storage of documents reduced or eliminated
- More accurate data
- Better data accessibility
- Data updated in real-time
- Better audit trail
- □ Lower cost for the reimbursement process





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Introduction to Change Initiatives

The following Change Initiatives for Purchasing and Accounts Payable are displayed in both the Purchasing and Accounts Payable sections of this document. These Change Initiatives detail and categorize the specific recommendations by type of change, timing, and priority of implementation. These initiatives are highly integrated and therefore need to be addressed and recognized in both of these areas.



REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
1 1	Finalize all of the processes defined in future state design	Process Improvement	Purchasing and Accounts Payable	Phase 1	High	Significant	On-going
2	Initiate a Procurement Card Pilot Program	Process Improvement	Department Heads and End Users	Phase 1	High	Significant	3-6 months
3	Design and establish Procurement Card Policies and Procedures	Organizational Culture	County-wide	Phase 1	High	Significant	3-6 months
4	Implement Departmental credit cards for training (travel) related purchases	Process Improvement and Organizational Culture	Department Heads and End Users	Phase 1	High	Significant	3-6 months
5	Design and establish revised Training Policies and Procedures	Process Improvement and Organizational Culture	County-wide	Phase 1	High	Significant	3-6 months
6	Initiate and conduct Vendor Survey to capture all necessary information for future payment process	Process Improvement	Purchasing	Phase 1	High	Significant	2-3 months
7	Designate Vendor File Master	Process Improvement	Auditor	Phase 1	High	Significant	less than 1 month



Change Initiatives – Phase 1 (continued)

REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
8	Perform Vendor File clean-up	Process Improvement	Auditor	Phase 1	High	Significant	3-6 months
9	Create and validate performance metrics [departments and agencies are owners]	Process Improvement	County-wide	Phase 1	High	Moderate	12+ months
10	Develop and integrate a long term Change Management program to supplement the PeopleSoft implementation [also in Phase 2 and 3]	Change Management and Training	County-wide	Phase 1	High	Moderate	1-2 months to set up, then on-going
11	Eliminate non-value added reviews, approvals in purchasing and disbursements processes	Process Improvement	County-wide	Phase 1	High	Moderate	On-going
12	Organize a cross-functional Change Initiative Project team for continuous improvement efforts	Process Improvement and Organizational Culture	Purchasing and Accounts Payable	Phase 1	High	Moderate	1-2 months to set up, then on-going
13	Permit departments to purchase goods/services up to \$15,000	Process Improvement and Organizational Culture	Purchasing and Accounts Payable	Phase 1	High	Moderate	3-6 months
14	Design and establish revised Purchasing Policies and Procedures	Process Improvement and Organizational Culture	County-wide	Phase 1	High	Moderate	3-6 months



Change Initiatives – Phase 1 (continued)

REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
15	Permit Lucas County Administrator to approve training requests (currently approved by the Board of Commissioners)	Process Improvement and Organizational Culture	Purchasing and Accounts Payable	Phase 1	High	Moderate	1-2 months to set up
16	Permit Lucas County Administrator to approve purchases between \$15,000 - \$40,000 (currently approved by the Board of Commissioners)	Process Improvement and Organizational Culture	Purchasing and Accounts Payable	Phase 1	High	Moderate	1-2 months to set up
17	Design and implement template forms to be used for training requests [Phase 1 and 2]	Process Improvement	Department Heads and End Users	Phase 1	High	Moderate	2-3 months
18	Perform clean-up of all outstanding purchase orders and contracts	Leverage Investment in PeopleSoft	Purchasing	Phase 1	High	Moderate	2-3 months
19	Organize Vendor File Project Team	Leverage Investment in PeopleSoft	Purchasing and Accounts Payable	Phase 1	High	Moderate	3-6 months
20	Increase current purchasing threshold of \$500 to \$750 (pursuant to the Ohio Revise Code, purchases can be made up to \$750 without a purchase order).	Process Improvement	Purchasing	Phase1	High	Limited	less than 1 month



REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
21	Establish appropriate access to the FROGS system	Leverage Investment in PeopleSoft	County-wide	Phase 2	High	Significant	12+ months
22	Enable manager and employee self-service for purchasing and disbursements processes— <i>limited to</i> <i>PeopleSoft's "out-of-the-box" capabilities</i>	Leverage Investment in PeopleSoft / Process Improvement	Department Heads and End Users	Phase 2	High	Significant	6-12 months
23	Leverage independent financial systems into PeopleSoft (wherever possible) [also in Phase 3]	Third Party Systems	LCIS and Auditor	Phase 2	High	Significant	6-9 months
24	Develop workflow rules associated with self-service for each purchasing and disbursements process	Process Improvement	Department Heads and End Users	Phase 2	High	Significant	3-6 months
25	Design and implement online forms for purchasing and disbursements processes	Leverage Investment in PeopleSoft	Purchasing and Accounts Payable	Phase 2	High	Moderate	2-3 months
26	Incorporate vendor information into PeopleSoft [also in Phase 3]	Process Improvement	Purchasing and Auditor	Phase 2	Medium	Moderate	3-6 months



REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
27	Leverage independent financial systems into PeopleSoft (wherever possible) [also in Phase 3]	Third Party Systems	LCIS, Auditor	Phase 3	High	Significant	6-9 months
28	Increase electronic payment to vendors	Process Improvement	Lucas County Vendors, Auditor	Phase 3	High	Moderate	6 months (gradual roll out)
79	Integrate Performance Metrics into Employee Review Process	Process Improvement	County-wide	Phase 3	High	Limited	3 months for set up, then on-going
30	Incorporate vendor information into new system	Process Improvement	Auditor	Phase 3	Medium	Moderate	3-6 months
31	Integrate current hard copy documents and files into the new system	Process Improvement	Purchasing and Accounts Payable	Phase 3	Medium	Moderate	3-6 months
32	Implement digital/electronic signatures	Process Improvement	Department Heads and End Users	Phase 3	Medium	Limited	3-6 months



REF #	CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
33	Address any remaining issues that will allow the County to support continuous improvement efforts	Continuous Improvement	Auditor, LCIS, and Purchasing	Phase 4	High	Moderate	12+ months
34	Incorporate Change Management into all processes and initiatives	Change Management and Training	County-wide	Phase 4	High	Moderate	12+ months





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Budget Overview

The Office of Management and Budget appropriates approximately \$130 million in General Fund Revenue each year. In addition, they coordinate the budget for about 80 departments and agencies, totaling \$550+ million in county-wide revenue. During the redesign phase we addressed the main processes in that area and:

Facilitated 10 Visioning Sessions
 Created 9 future state maps and timelines
 Developed 23 Change Initiatives





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Current Process Challenges

- The Budget Planning Process is extremely paper and labor intensive – for both OMB and the Departments
- System constraints cause further inefficiencies in the Budget Planning Process
- □ Transfer of Appropriation Process is inefficient and time consuming
- The Commissioners Budget System is not properly integrated with the Auditor's General Ledger System
- □ Preparing the Budget Plan Document is paper and labor intensive





Current Process Challenges (continued)

- The current Budget System does not have ad hoc reporting capabilities
- Departments and agencies use different Chart of Accounts
- Duplication of effort and re-keying of data makes Budget Planning inefficient
- There are no forecasting tools
- Creating "what if" scenarios is labor intensive and time consuming





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Future State Characteristics

- □ <u>Strategic Planning</u> is where Budgeting begins
- □ <u>Financial Policies</u> are established and enforced
- □ <u>Automation</u> reduces manual and paper intensive processes
- Self-Service allows data entry at the department level and reduces redundancy
- Budget Controls are monitored and enforced
- □ <u>Timely, Relevant Data</u> is available from the system
- □ <u>Forecasting</u> predicts outcomes based on supporting data
- Performance Metrics measures outcomes





Future State Characteristics (continued)

- Appropriate <u>Security</u> maintains the integrity of data and trust of citizens and employees
- Constant <u>Communication</u> keeps all stakeholders informed
- Audit Trail allows for tracking





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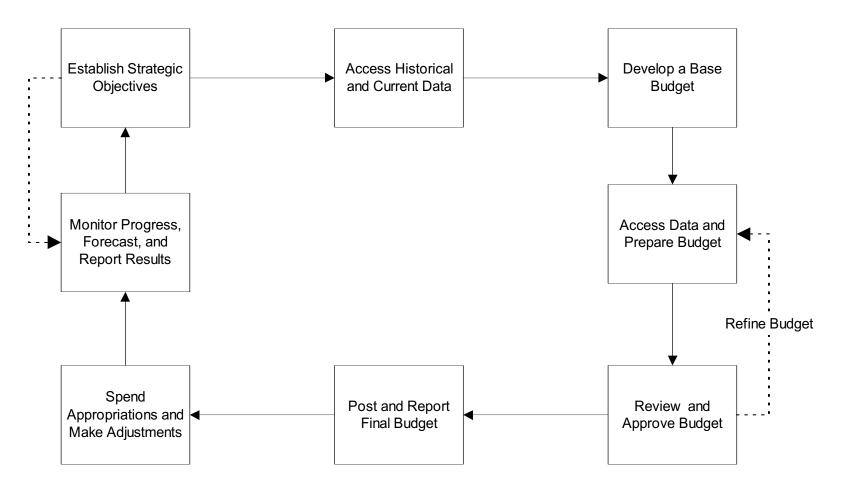
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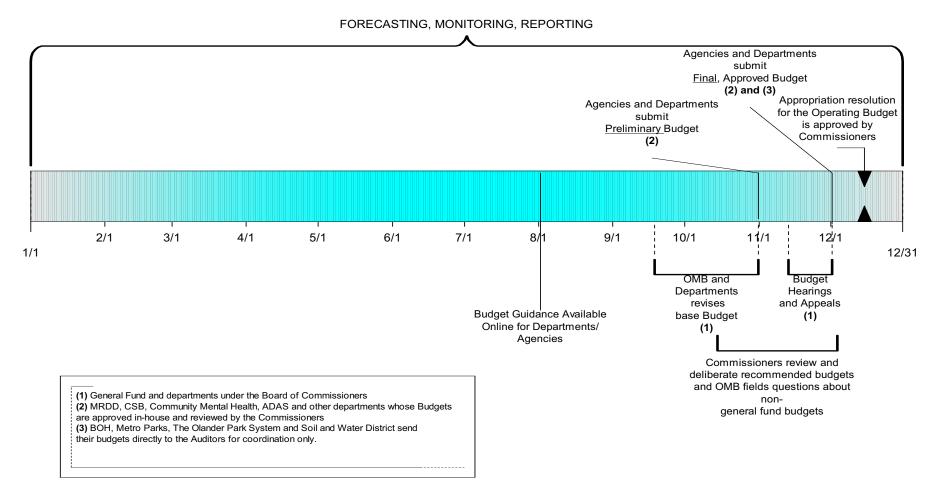
Overview of the Budget Process







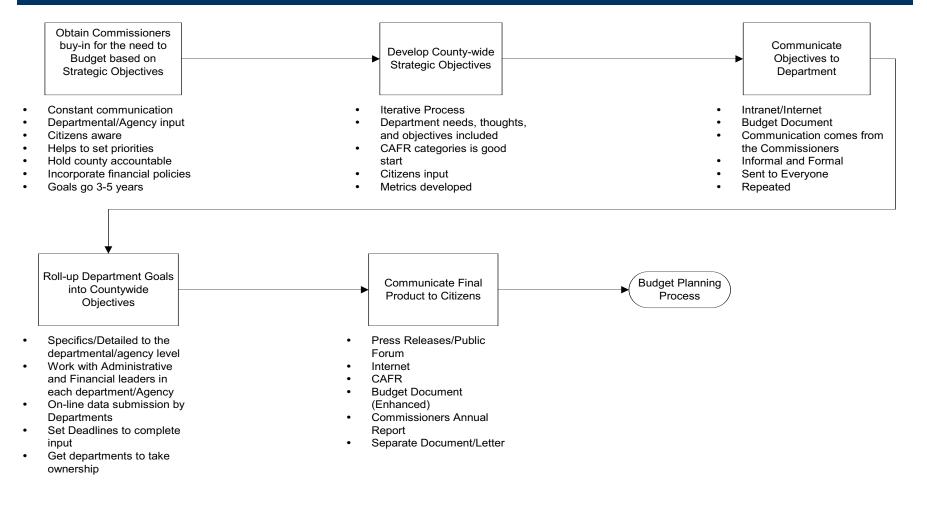
Budget Preparation Timeline





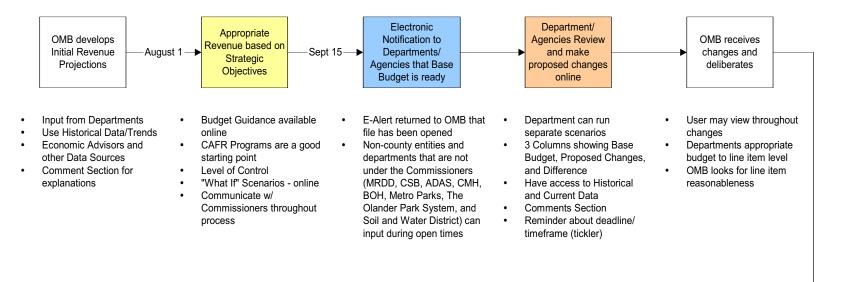


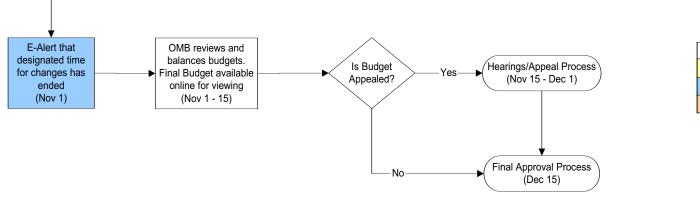
Strategic Planning as the First Step





Then, Budget Planning Process Begins



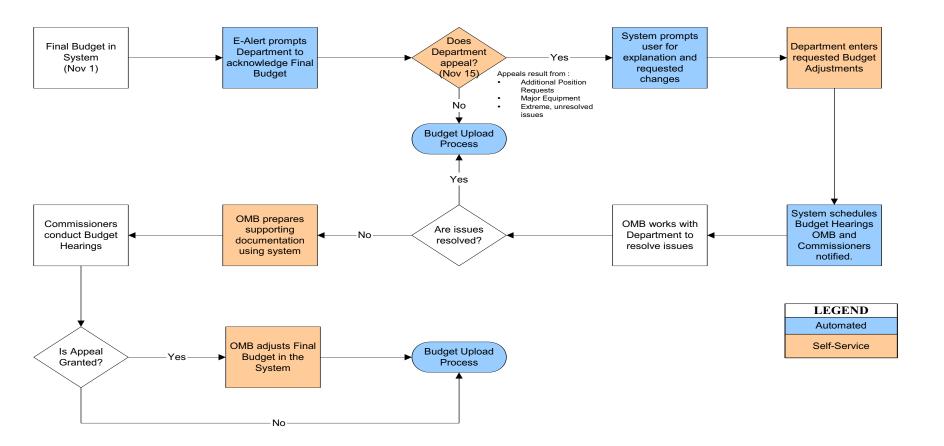






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Hearings/Appeals Process







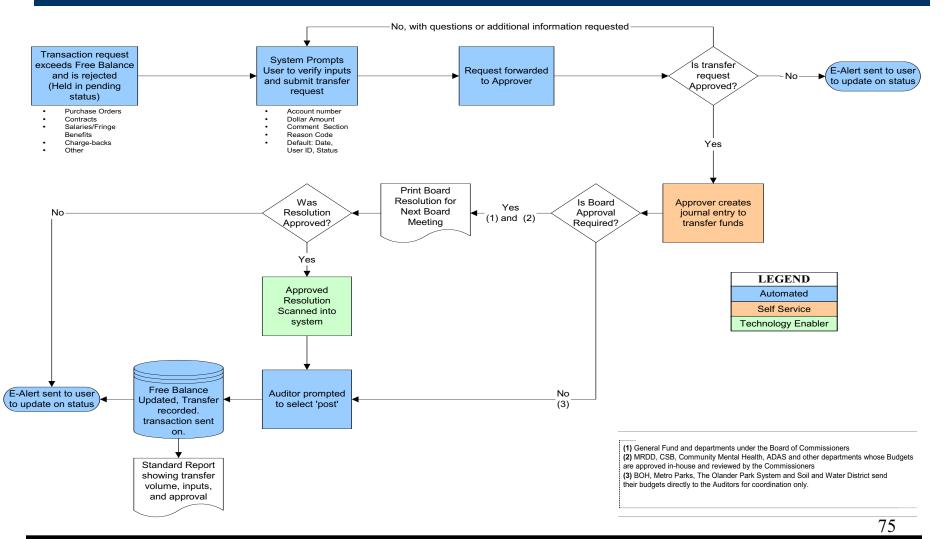
Transfer of Appropriations

- The volume of transfers should be reduced due to the following process changes:
 - Increase in the level of control in which OMB monitors appropriations spending
 - Improved strategic based budgeting should reduce the need for adjustments
 - Forecasting will highlight future financial needs beyond immediate transactions
- Board Approval is allocated to the County Administrator





Transfers of Appropriations Process







Forecasting

Currently, the county is not using a forecasting tool to predict revenue and expenses. In the new process, the county plans to take advantage of the benefits of forecasting.

Initially, forecasting will be used to predict the following data points on a quarterly basis:

- □ Actual Expenses
- □ Revenue Collections
- □ Budget Preparation
- Budget Overruns

As management becomes fluent in the methods, they will increase the frequency and number of data points



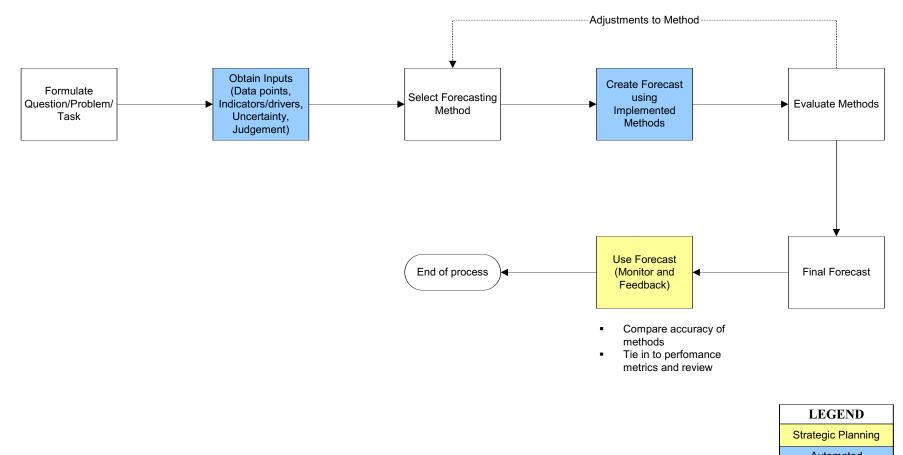
Forecasting

- □ Forecasting predicts outcomes based on pertinent data
- Lucas County must identify indicators and drivers unique to the county's issues
- □ Forecasting should be conducted continuously, on a rolling basis
- Formulating the problem allows targeted forecasting, which improves the forecast and helps the user choose the method
- □ Gaining acceptance is especially important when the forecast conflicts with commonly held viewpoints or desirable outcomes
- □ Feedback improves the forecaster's accuracy
- Exception-based reporting uncovers where the variances lie





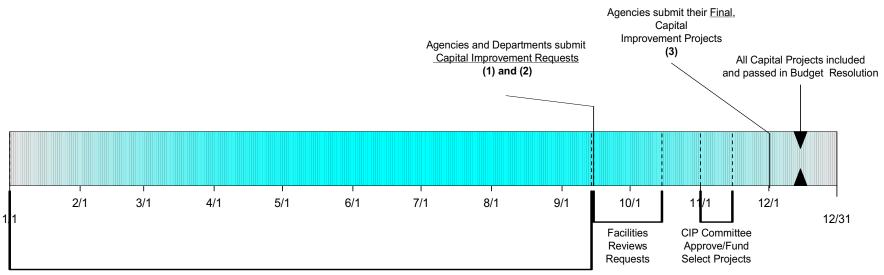
Forecasting Process







Capital Improvement Timeline



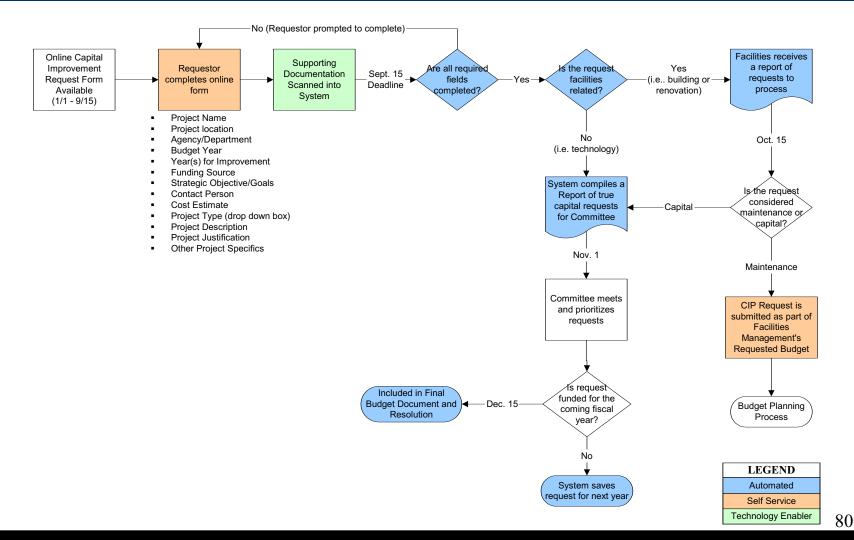
Capital Improvement Request Forms Available Online Funds may be requested for one of the next five fiscal years (i.e.2003-2007) Form unavailable 9/15 - 12/31 for the next budget year (i.e.2003)

 General Fund and departments under the Board of Commissioners
 MRDD, CSB, Community Mental Health, ADAS and other departments whose Budgets are approved in-house and reviewed by the Commissioners
 BOH, Metro Parks, The Olander Park System and Soil and Water District send their budgets directly to the Auditors for coordination only.





Capital Improvement Request Process







Budget Document

- New system allows for faster preparation and fewer errors
- Budget document enhanced to include Strategic Objectives and Performance Metrics
- Report consolidated and categorized using the same method as the CAFR
- Document available on CD-Rom and online
- Reference to the Budget Document allows the CAFR to be condensed by eliminating Budget to Actual Schedules





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Benefits of Process Change

- □ Frees resources time, people, money
- Better budgeting decisions
- □ Staff able to spend time on more valuable activities
- Better organization
- Timely access to data
- Improved coordination with County Budget Departments
- □ Facilitates process improvement
- Fewer calls to OMB and Auditor
- Better audit trail





Benefits of Process Change (continued)

- Validates county's stewardship over the funds
- □ No (or little) paper
- Useful reports
- Easier for end user
- Improved record keeping
- Fewer errors associated with re-keying
- Condensed timeline
- Consistent consolidation
- Less cumbersome





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Change Initiatives – Phase 1

REF #	BUDGET CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
1	Align Budget Appropriations with County-wide Strategic Objectives	Process Improvement	County-wide	Phase 1	High	Significant	Ongoing
2	Establish County-Wide Financial Policies and Procedures (includes enforcement steps)	Process Improvement	Commissioners, Auditor, and OMB	Phase 1	High	Significant	Ongoing
3	Create and Validate Performance Metrics (departments and agencies are owners)	Process Improvement	County-wide	Phase 1	High	Moderate	12+ months
4	Develop and integrate a long-term Change Management program to supplement the PeopleSoft implementation [also in Phases 2 & 3]	Change Management and Training	County-wide	Phase 1	High	Moderate	Ongoing
5	Organize a cross-functional Change Initiative Project team for continuous improvement efforts	Process Improvement and Organizational Culture	Auditor's Office and OMB	Phase 1	High	Moderate	1-2 months to set up, then on-going
6	Eliminate non-value added reviews, approvals, and documentation storage [also in Phases 2 & 3]	Process Improvement / Organizational Culture	County-wide	Phase 1	High	Moderate	12+ months



Change Initiatives – Phase 1 (continued)

REF #	BUDGET CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
7	Communicate Strategic Objectives to Citizens and Employees	Change Management	Commissioners, Auditor, and OMB	Phase 1	High	Limited	Ongoing
8	Meet with State Auditor to discuss Compliance Issues (ie. Electronic signatures, electronic supporting documentation, file retention, data warehousing)	Leverage Investment in Peoplesoft, Process Improvement	OMB and Auditors	Phase 1	High	Limited	1 month
9	Condense and Stagger Budget Planning Timeline in order to reflect Departments' Needs and Individual Timelines	Process Improvement	OMB and Departments	Phase 1	Medium	Limited	Ongoing
10	Condense and Stagger Capital Improvement Request Timeline in order to reflect Departments' Needs and Individual Timelines	Process Improvement	OMB and Departments	Phase 1	Medium	Limited	Ongoing
11	Enhance Budget Document to Reflect Strategic Objectives	Process Improvement	ОМВ	Phase 1	Medium	Limited	Ongoing
12	Approve Transfer of Appropriations through County Administrator	Process Improvement	OMB and Commissioners	Phase 1	Medium	Limited	1 month



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Change Initiatives – Phase 2

REF #	BUDGET CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
13	Define Security and Access Guidelines for the FROGS system	Leverage Investment in PeopleSoft	Finance, HR, Benefits and Payroll	Phase 2	High	Significant	3-6 months
14	Establish Appropriate Access to the FROGS system	Leverage Investment in PeopleSoft	County-wide	Phase 2	High	Significant	12+ months
15	Enable Department and Agency Self- service— <i>limited to PeopleSoft's "out-of-the-box"</i> <i>capabilities</i> [also in Phase 1]	Leverage Investment in PeopleSoft / Process Improvement	County-wide	Phase 2	High	Moderate	6-12 months
16	Finalize all of the processes defined in the Budget future state design [also in Phase 3]	Process Improvement	Finance, HR, Benefits and Payroll	Phase 2	High	Moderate	12+ months
17	Automate Scheduling of Budget Hearings	Process Improvement	ОМВ	Phase 2	Low	Limited	1 month



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Change Initiatives – Phase 3

REF #	BUDGET CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
18	Forecast Revenue and Expenditures based on Pertinent, Timely Data [also in Phases 1 & 2]	Leverage Investment in PeopleSoft / Process Improvement	Finance, OMB, and Analysts	Phase 3	High	Significant	Ongoing
19	Raise Level at which Budget Spending is Budgeted and Monitored (eg. Track expenditures at the summary level)	Process Improvement	OMB and Auditors	Phase 3	High	Limited	3 months
20	Incorporate Performance Metrics into Employee Review Process	Process Improvement	County-wide	Phase 3	High	Limited	3 months



Change Initiatives – Phase 4

REF #	BUDGET CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
21	Incorporate Change Management into all processes and initiatives	Change Management and Organizational Culture	County-wide	Phase 4	High	Moderate	12+ months
	Eliminate Shadow Budget Preparation Systems in County Departments	Third-party systems	County-wide	Phase 4	Medium	Moderate	Ongoing
23	Create "What If" Scenarios during Budget Planning	Leverage Investment in Peoplesoft	County-wide	Phase 4	Medium	Limited	Ongoing





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General Ledger Overview

The Auditor's Office captures the expenditures each year from departments throughout the County. During the redesign phase we addressed the main processes that affect the General Ledger. During Phase II we:

Facilitated 9 Visioning Sessions
 Created 11 future state maps and timelines
 Developed 20 Change Initiatives





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Current Process Challenges

- There is no centralized, integrated General Ledger System that records all transactions
- Non-cash Balance Sheet items are tracked using Excel Spreadsheets
- The Auditor's General Ledger System is not fully integrated with the Commissioners' Budget System
- □ The process of preparing the CAFR is paper and labor intensive
- Monitoring appropriations spending is difficult and often results in transfers of appropriations





Current Process Challenges (continued)

- □ Access to information is limited and untimely
- The current Auditor's General Ledger system does not have ad hoc reporting capabilities
- □ Form 6 preparation process is manual and paper intensive
- System constraints causes duplication of effort in the Pay Ins process
- □ Warrant redemption process in manual and paper intensive
- □ More time is spent re-entering data than on value-added analysis
- Departments use different Chart of Accounts





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Future State Characteristics

- □ <u>Automation</u> reduces manual and paper intensive processes
- Self-Service allows data entry at the department level and reduces redundancy
- Segregation of Duties ensures proper internal controls
- □ <u>Timely, Relevant Data</u> is available from the system
- □ Single keying of data
- Appropriate <u>Security</u> maintains the integrity of data and trust of citizens and employees
- Constant <u>Communication</u> keeps all stakeholders informed
- □ <u>Audit Trail</u> allows for proper tracking





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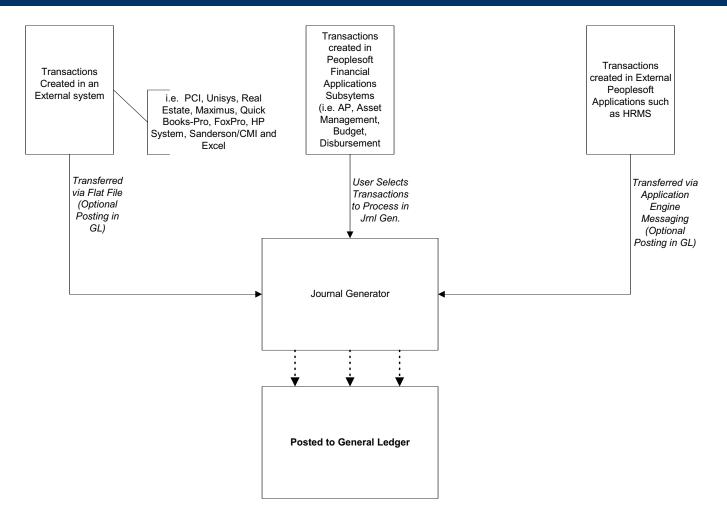
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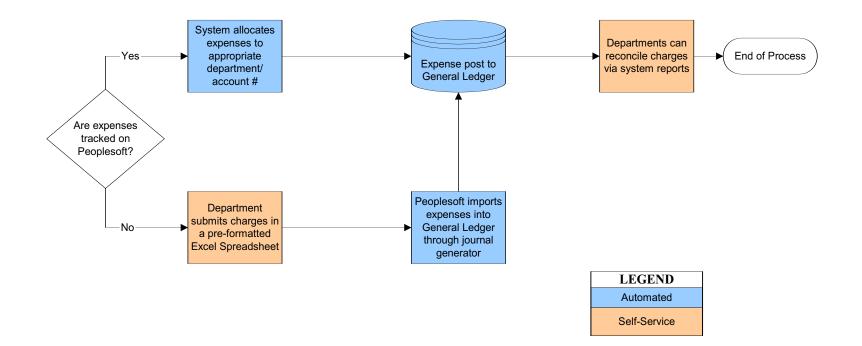
General Ledger Interface







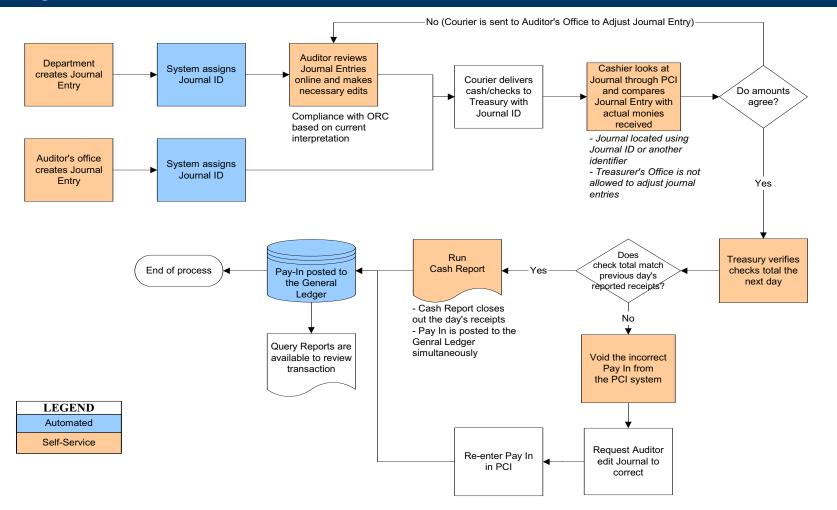
Charge-back Process







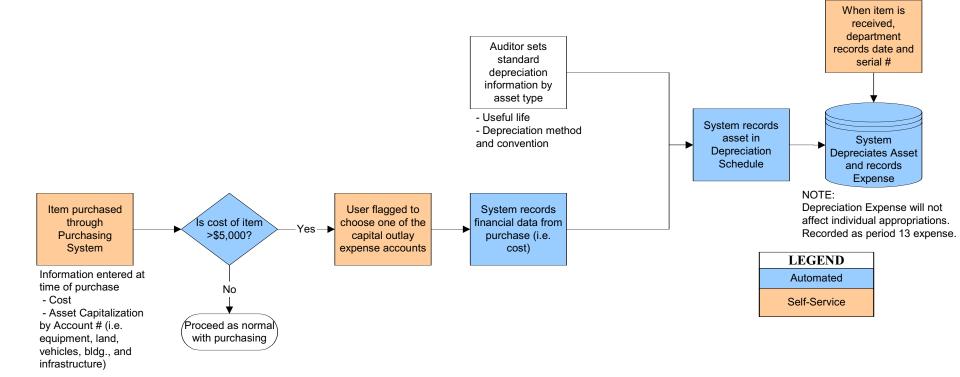
Pay-Ins Process







Capital Asset Acquisition Process



NOTE:

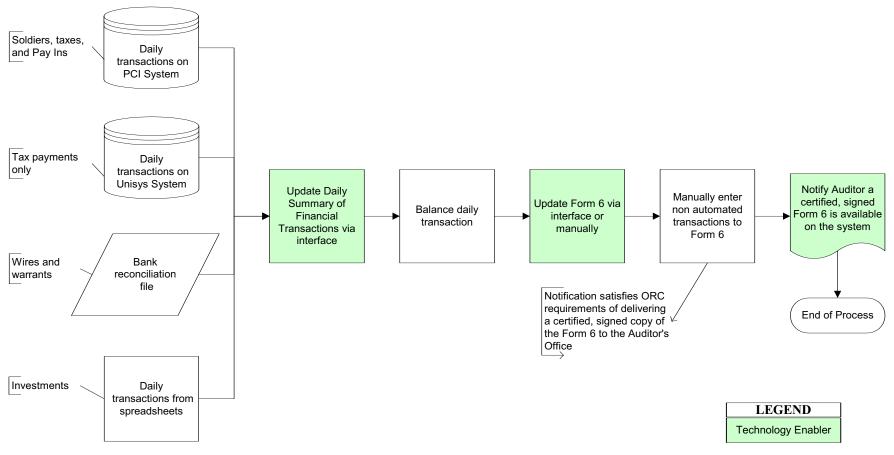
- Financial Policy and Procedures updated to require departments to notify the Auditor's Office of asset disposals and/or transfers

- Departments are responsiblie for reviewing year-end asset listing and notifiying Auditor's Office of adjustments as needed





Form 6 – Daily Cash Balance Process

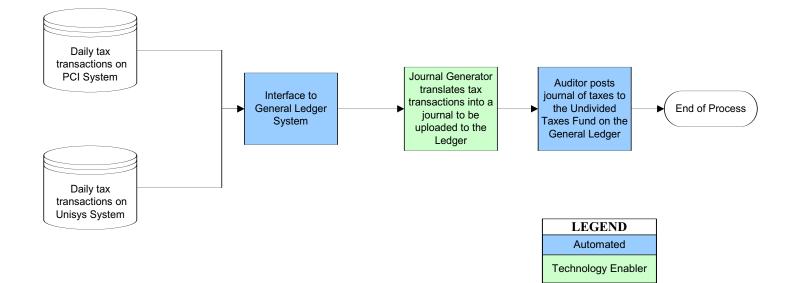


Note: This process serves in the interim of Phase II and Phase III, when the Treasurer's Office will be reengineered and new systems installed





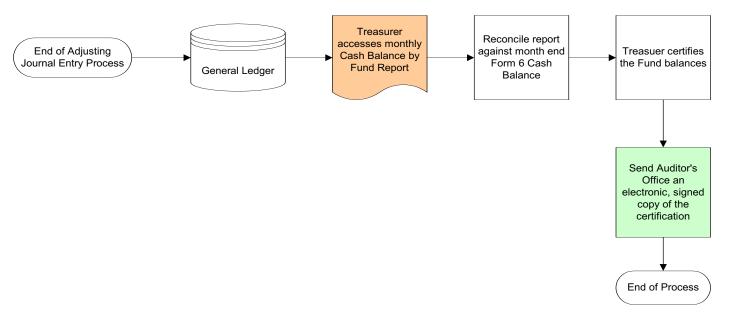
Undivided Taxes Process







Fund Balance Process



LEGEND
Automated
Self-Service

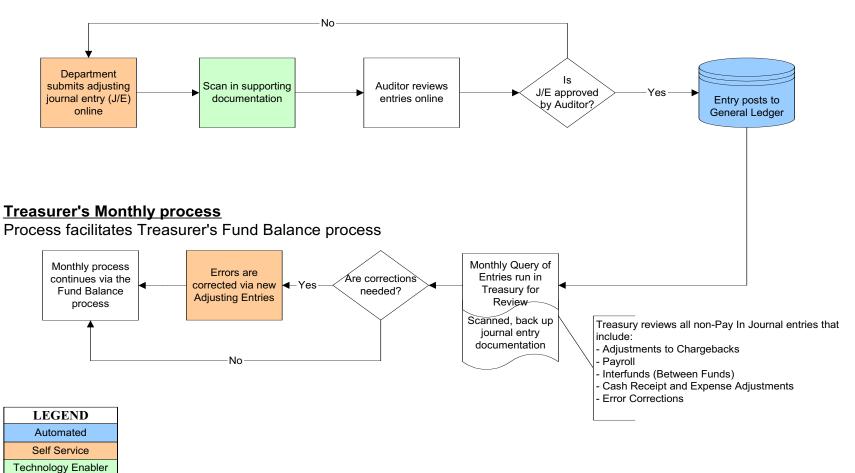
Note: This process serves in the interim of Phase II and Phase III, when the Treasurer's Office will be reengineered and new systems installed





Adjusting Journal Entries Process

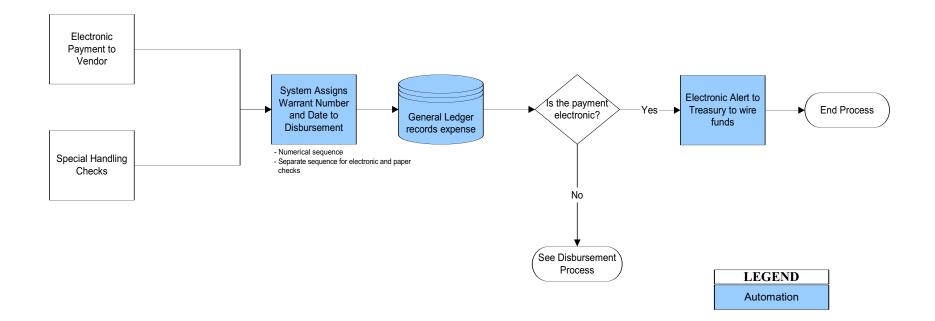
Auditor's Daily process







Warrant Issue Process

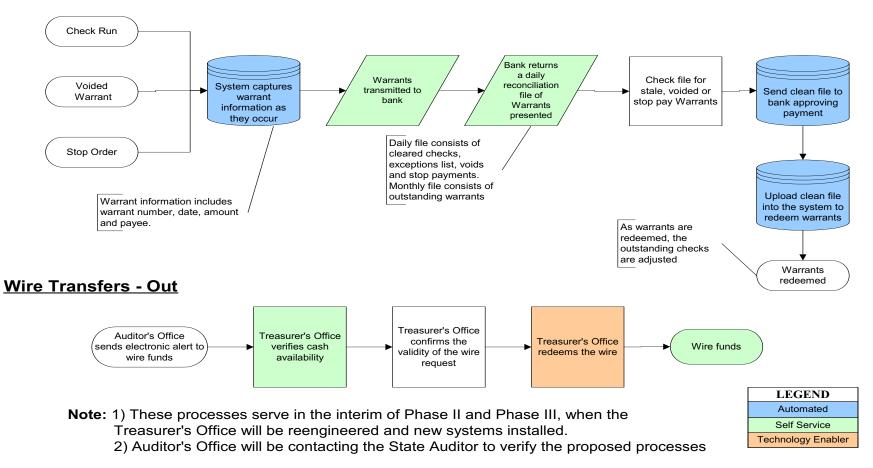






Warrant Redemption

Paper Warrants





CAFR Document

- New system allows for faster preparation and fewer errors
- General Ledger will only be closed on an annual basis in preparation of the CAFR document
- CAFR document condensed by eliminating Budget to Actual Schedules and referring to the Budget Document
- Budget document enhanced to include Strategic Objectives and Performance Metrics
- Both reports consolidated and categorized using the same method
- □ Both reports available on CD-Rom and online





CAFR Preparation Process

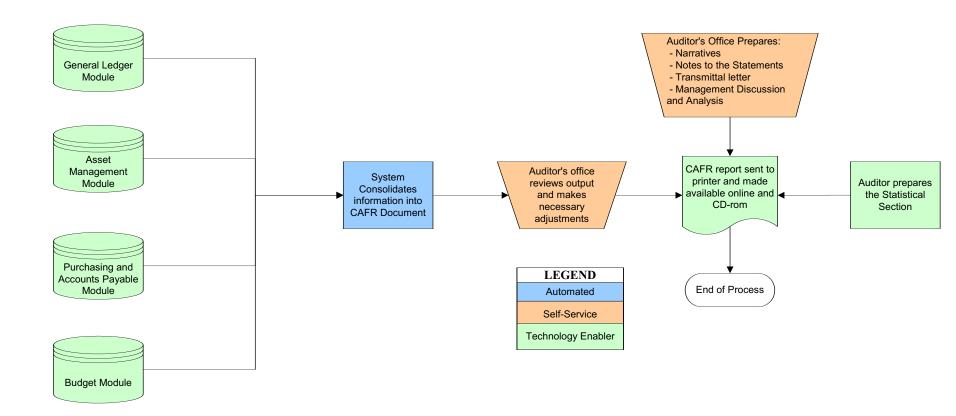






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Benefits of Process Change

- □ Frees resources time, people, money
- □ Staff able to spend time on more valuable activities
- Better organization
- Timely access to data
- Improved coordination with other departments
- □ Facilitates process improvement
- □ Fewer calls to Auditor's Office
- Improves audit trail





Benefits of Process Change (continued)

- □ No (or little) paper
- Useful reports
- Easier for end user
- Improved record keeping
- Fewer errors associated with re-keying
- Consistent consolidation
- Less cumbersome
- □ Integrated system





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REF #	GENERAL LEDGER CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
1	Establish County-Wide Financial Policies and Procedures for posting to the General Ledger, reconciling accounts, and submitting adjusting entries. (includes enforcement steps)	Process Improvement	Auditors	Phase 1	High	Moderate	2 months
2	Create and validate Performance Metrics (departments and agencies are owners)	Process Improvement	County-wide	Phase 1	High	Moderate	12+ months
3	Develop and integrate a long-term Change Management program to supplement the PeopleSoft implementation [also in Phases 2 & 3]	Change Management and Training	County-wide	Phase 1	High	Moderate	Ongoing
4	Eliminate non-value added reviews, approvals, and documentation storage [also in Phases 2 & 3]	Process Improvement / Organizational Culture	County-wide	Phase 1	High	Moderate	12+ months
5	Automate Form 6 preparation and submission	Process Improvement	Treasury and Auditors	Phase 1	High	Moderate	3 months



Change Initiatives – Phase 1 (continued)

REF #	GENERAL LEDGER CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
6	Use daily bank reconciliation file to reconcile outstanding checks and cash balance	Process Improvement	Treasury and Auditors	Phase 1	High	Moderate	3 months
7	Meet with State Auditor to discuss Compliance Issues (i.e Electronic signatures, electronic supporting documentation, file retention, data warehousing)	Leverage Investment in Peoplesoft, Process Improvement	OMB and Auditors	Phase 1	High	Limited	1 month
8	Approve Transfer of Appropriations through County Administrator	Process Improvement	OMB and Commissioners	Phase 1	Medium	Limited	1 month



REF #	GENERAL LEDGER CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
9	Create an interface between FROGS System and non-Peoplesoft financial systems (I.e. PCI, Unisys, etc.)	Process Improvement, Leverage Investment in Peoplesoft	County-wide	Phase 2	High	Significant	6 months
10	Define Security and Access Guidelines for the FROGS system	Leverage Investment in PeopleSoft	Finance, HR, Benefits and Payroll	Phase 2	High	Significant	3-6 months
11	Establish Appropriate Access to the FROGS system	Leverage Investment in PeopleSoft	County-wide	Phase 2	High	Significant	12+ months
12	Enable Department and Agency Self- service— <i>limited to PeopleSoft's "out-of-the-box"</i> <i>capabilities</i> [also in Phase 1]	Leverage Investment in PeopleSoft / Process Improvement	County-wide	Phase 2	High	Moderate	6-12 months
13	Finalize all of the processes defined in the general ledger future state design [also in Phase 3]	Process Improvement	Finance, HR, Benefits and Payroll	Phase 2	High	Moderate	12+ months
14	Establish Standard Reports	Leverage Investment in PeopleSoft / Process Improvement	Auditors	Phase 2	High	Limited	6 months



REF #	GENERAL LEDGER CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
15	Automate CAFR preparation as much as possible	Leverage Investment in Peoplesoft and Process Improvement	Auditors	Phase 3	High	Limited	3 months
16	Allow Adjusting Journal Entries to be initiated in the departments	Process Improvement	OMB and Auditors	Phase 3	High	Limited	3 months
17	Incorporate Performance Metrics into Employee Review Process	Process Improvement	County-wide	Phase 3	High	Limited	3 months
18	Track asset acquisition and depreciation in real- time	Process Improvement	Auditors	Phase 3	Medium	Moderate	3 months
19	Streamline CAFR Document	Process Improvement	Auditors	Phase 3	Medium	Limited	1 month





REF #	GENERAL LEDGER CHANGE INITIATIVES	TYPE OF CHANGE	LUCAS COUNTY OWNER	TIMING	PRIORITY	EFFORT TO	PROJECT LENGTH
20	Eliminate Shadow General Ledger Systems in County Departments	Third-party systems	County-wide	Phase 4	Medium	Moderate	Ongoing





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Future Technology

The following is a list of technology solutions associated with the redesigned processes for Purchasing, Accounts Payable, Budget, and General Ledger:

PCs

Internet

□Electronic Faxing

Scanners

Digital Signatures

□FROGS System (Financial Reporting Online Government System)





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Finance Steering Committee

- Ed Ciecka (County Administrator)
- □ John Irish (Treasurer's Office)
- □ Jan Jump (Support Services)
- □ Bridgette Kabat (OMB)
- □ Amy Miller (LCIS)
- □ Tom Nichter (Auditor's Office)
- Dean Sparks (CSB)
- □ John Trunk (MRDD)
- John Zeitler (OMB)





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Purchasing Sub Team Members

- □ Tracy Berry
- Sandy Castellese
- Dennis Cole
- Lynn DiPierro
- Sharon Drewes
- Allison Duncan
- Tim Goyer
- Pat Heffren

Cathy Ivan Jan Jump Bridgette Kabat Kevin Kennedy Marty Limmer Vickie Malinoski Kelly Roberts Gail Schloegl Tom Sonde





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Accounts Payable Sub Team Members

- Lolita Antoine
- Tom Bartlett
- □ Tracy Berry
- Sandy Castellese
- Debbie Frost
- Pat Heffren
- Kevin Helminski
- Cathy Ivan
- Jan Jump

Bridgette Kabat Gary Langenderfer Vickie Malinoski Diana Minor Shelley McHaffie Karen Ramsey Kelly Roberts Scott Smith Tom Sonde Martie Speelman





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Budget Sub Team Members

- Lolita Antoine
- Tracy Berry
- Mark Drennen
- Allison Duncan
- Cathy Ivan
- Kevin Helminski
- Bridgette Kabat
- Sue Lyons
- Diana Minor

- Tom Nichter
- Dave Polek
- □ Kelly Roberts
- Bob Rotowski
- Dave Sigler
- Scott Smith
- Tom Sonde
- □ Ron Weber
- John Zeitler





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General Ledger Sub Team Members

- Lolita Antoine
- □ Tracy Berry
- □ Sandy Castellese
- Lynn DiPierro
- Allison Duncan
- □ Leah Foley
- Gina Hughes

Bridgette Kabat Tom Nichter Dave Polek Kelly Roberts Greg Shank Scott Smith Tom Sonde