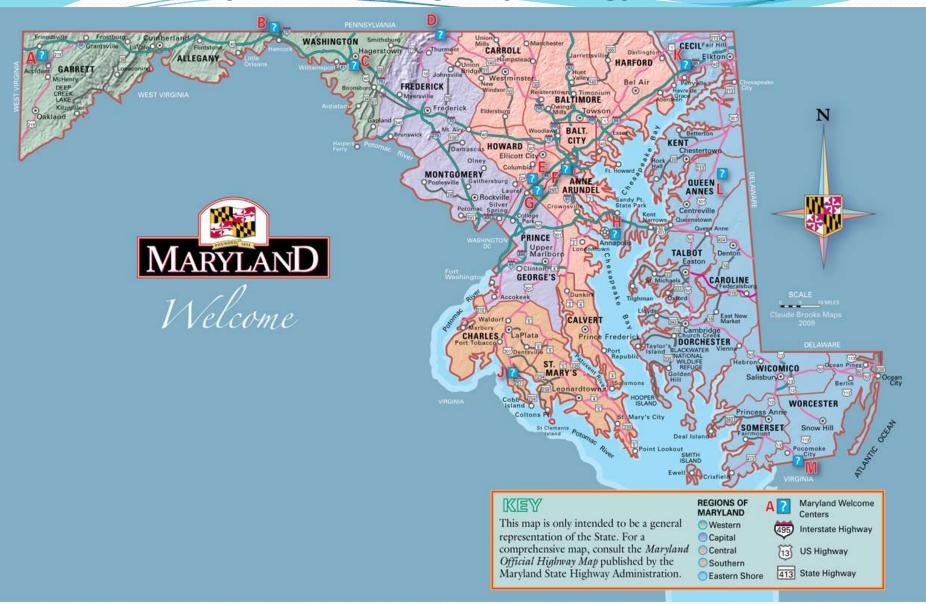
Maryland State Agency Energy Planning



Maryland Energy Administration

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Maryland State Agency Mandate

includes University of MD System, Colleges and Universities

SB267 – requires all state agencies to reduce their energy consumption (10% by FY2010)

Agency Energy Plan (Living Breathing Document)

Understanding How Your Agency Consumes Energy



Create Detailed Energy Plan

Identify Inventory of Buildings Identify Leased Space Opportunities Include All Energy Consuming Entities

Have You Established Your Team

| DGS Energy Management Team | | | | | | | | |
|----------------------------|--|----------------|------------------------------|---|--|--|--|--|
| | | | | | | | | |
| Energy Team | Team Role | Phone | Email | Function | | | | |
| Lauren Buckler | AEC | (410) 7673174 | Lauren.Buckler@maryland.gov | Manages, Plans, and Leads Energy Team | | | | |
| Lionel Hill | Energy Records and Verification | (410) 767-4386 | Lionel.Hill@maryland.gov | Principal Energy Stategist | | | | |
| Barry Powell | Energy Coordinator | (410) 767-4375 | Barry.Powell@maryland.gov | Assist AEC in collection of data and info | | | | |
| Emily Hunter | DGS Energy Records & Verification | (410) 333-5026 | Emily.Hunter@maryland.gov | Bill, Invoice and Database Management | | | | |
| Akrem Awad | DGS Energy Engineer | (410) 7677970 | Akrem.Awad@maryland.gov | Project Manager | | | | |
| Masoud Roomi | DGS Energy Engineer | (410) 767-4603 | Mousoud.Roomi@maryland.gov | Project Manager | | | | |
| Karen Tolley | Director of Fiscal Services | (410) 767-4279 | Karen.Tolley@maryland.gov | Bill, Invoices, and Project Costs | | | | |
| Dan Campbell | Facility Operations (State Complex) | (410) 767-4426 | Daniel.Campbell@maryland.gov | Director of DGS Facilities | | | | |
| Sam Cook | Facility Operations (Annapolis) | (410) 260-2903 | Sam.Cook@maryland.gov | Director of DGS Facilities | | | | |
| Gary Gray | Facility Operations (Inner Harbor) | (410) 767-2275 | Gary.Gray@maryland.gov | Director of DGS Facilities | | | | |
| Barbara Bauman | Multi-Service Center Superintendent | | Barbara.Bauman@maryland.gov | Superintendent of Remote Centers | | | | |

Energy Consuming Entities

What Are They?Where Are They?How Do We Compile Them?

Energy Consuming Entities (ECE) Table

Samole (Facility) Data Sheet

| Location | Address: | 1 | | DPSCS Owned or Leased | DPSCS | Cit | y/County: | | | <u> </u> | <u></u> | | 55 G | | | |
|-----------|--|-----------|--|--|--|--|--------------------|------------------------------|--|--|------------------------------|--|--|--|--|--|
| | ECE Size (Building or Leased (Square Space) Footage) | Оссиравсу | | | | Age of | Date of last | Does this building/entity | Total Energy Usage (List all accounts)' | | | | | | | |
| Number (I | | (Square | (Square | Type of occupants | # Inmates (Residing or Working) | # Visitors (Clients [*]) per day | # Staff per day | Building (in Years) | (month - year) | have a shared utility account? ⁴ | Are there any sub-meters? | Electricity kWh | Natural Gas Therms | Water Gallous | Fuel Oil Gallous | Steam |
| 1 | Housing Unit #1 | 48,900 | Housing, Assembly, Day rooms, control center and offices | Inmates and correctional officers | 192 | 0 | 52 | 25 | Jul-11 | Yes | No | Vendor BGE Account # 123456 Meter # G5678 Quantity 380033.64 | Vendor BGE Account # 305903 Meter # X0997 Quantity 12667.63 | Vendor AA Co. Account # XX02890 Meter # 7028403 Quantity 46916113 | Vendor Carroll Account # B10937 Meter # N/A Quantity 5680.2 | Vendor Trident Account # ZZ0987 Meter # N/A Quantity 448.73 |
| 2 | Housing Unit # 2 | 48,900 | Housing, Assembly, Day rooms, control center and offices | Innuates and correctional officers | 192 | 0 | 52 | 25 | Jul-11 | Yes (See HU # 1) | No | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity |
| 3 | Support Services Building | 109,000 | Medical, Reception, Offices, Library, Classrooms, Kitchen, Visitation Mech/Elect/Data | Correctional Officers, Office Personnel, Inmates, Chaplain, and Visitors | 45 | 20 | 20 | 23 | May-09 | Yes (See HU # 1) | No | Vendor Account # Meter # Ouantity | Vendor Account # Meter # Ouantity | Vendor Account # Meter # Ouanhiy | Vendor Account # Meter # Ouannity | Vendor Account # Meter # Ouaniity |
| 4 | Support Services Building | 25,000 | Kitchen | Correctional Officers and Immates | 10 | 0 | 5 | 23 | May-09 | Yes, except there is a separate Gas line for the kitchen only, See HU # 1 | No | Vendor Account # Meter # Quantity | Vendor BGE Account # 305904 Meter # X0998 Quantity 693.5 | Vendor Account # Meter # | Vendor Account # Meter # Ouantity | Vendor Account # Meter # Ouantity |
| 5 | Gatehouse | 15,000 | Control Center, Reception, Sallyport, Assembly Area, Waiting Area, Bathrooms, Storage | Correctional Officers and Visitors | 0 | 20 | 52 | 10 | Dec-12 | Yes (See HU #1) | No | Vendor Account # Meter # Ouantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Ouantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Ouantity |
| 6 | Laundry/Warehouse | 35,600 | Laundry Faclities, Supply Storage and Maintenance Offices | Correctional Officers and Inmates | 14 | 0 | 15 | 25 | Jun-08 | No, except for Elect see HU # 1. | No | Vendor Account # Meter # Quantity | Vendor BGE Account # 305921 Meter # X0103 Quantity 4567.63 | Vendor AA Co. Account # XX02891 Meter # J028405 Quantity 91611.27 | Vendor Carroll Account # B10937 Meter # N/A | Vendor None Account # Meter # Quantity |
| 7 | Perimeter Fence and Parking Lot Lighting | N/A | Recreation, paved walkways and staff/visitor parking | Inmates, correctional officers and visitors | 374 | 30 | 52 | 25 | Jun-12 | Yes (See HU # 1) | No | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity | Vendor Account # Meter # Quantity |

Notes: 1- List all buildings which consume energy, including, garage, tool sheds, security yard post, etc. (Inside or outside the fence) 2- List all the different spaces and areas in the building (including cells, bathrooms, mechanical, etc.)

3 - List all types of individuals (inmates, correctional officers, medical personnel, teachers, religious, visitors, office personnel, etc.)

4 - If there is more than one account for the same utility (for the same building) please list it on a separate line.

5 - If this building shares any utility accounts with another building, input "Yes" and note either the building or the vendor/account number

6 - Indicate the quantity of energy consumed per year, (as noted by the meter or bills.)

Facility:

7 - For Leased spaces clients is defined as individuals who are on parole or probation . Please indicate the number per day in this column

ECE Evaluation

(Potential Energy Conservation Measures)

•Existing Conditions
•Proposed Retrofits
•Proposed Funding
•Timeline

Energy Consuming Entities and Energy Data

Utility BillsSquare FootageQuality Data

| Usemame: | | |
|-----------------------|-------|-------------|
| Password: | | |
| Datasource: | | |
| Select your language: | en_US | • |
| | Login | Remember Me |
| | | Support |

EnergyCap Database Achievements

•Tracks 58 state agencies (includes the university system of MD)

•Includes over 1 million bills (# of bills in the database to date: 1,158,187)

•# of accounts: 22,209

•Monthly bills added by BITH : approximately 12,000 a month

Energy Use Index

| | Table 2. I | Building EUI | - | | |
|----------|---------------|--------------|--------------|------------|------|
| | | | | EUI of | RANK |
| | Energy | Square | Energy Use | Comparable | |
| Building | Usage | Footage | Index | Building | |
| | (Total MMBtu) | GSF | MMBtu\GSF\Yr | | |
| Name | | | | | |
| and/or | | | | | |
| address | | | | | |

Total Energy Usage



Maintenance

- Do You Have A Good Foundation
- What Are Your Challenges
- What Support Do You Need
- How Does Maintenance Impact Your Energy Use

Retro-commissioning

•Understanding Original Design Criteria

Equipment Eventually Requires Repair

•Indicators

Questions and Answers

(On What We Have Discussed So Far)

What is SALP?

The State Agency Loan Program (SALP) is a revolving loan program administered by the Maryland Energy Administration (MEA). It provides loans for energy efficiency improvements in state owned facilities.

State agencies pay zero interest and a small 1% administration fee
Loans are repaid using the avoided energy costs resulting from the project.

Who should Participate?

SALP is open to any state agency seeking a source of funds to make energy-saving investment. SALP funds are available for use in state-owned and leased properties.

Who Can Assist You?

The SALP program is managed by MEA. The point of contact is:

David St. Jean Program Manager Maryland Energy Administration 410-260-7182 David.stjean@maryland.gov

Application & Loan Period

Applications can be approved in thirty days. Ideally, agencies will apply by February 1 and receive a decision in March for the following fiscal year (starting July 1). Loans are normally 5 to 6 years in length, but can be longer.

Project and Funding Range

SALP typically supports lighting retrofits and heating/cooling system replacement projects. Most loans are \$50,000 to \$250,000, although several projects exceed \$1 million. MEA generally has \$1.5 million available to loan annually.

Free Energy Audits on Smaller Buildings

•MEA program funded through a DOE grant.

•\$60K available for audits on buildings <10,000 sf requires an MOU with your agency

•\$90K available for audits on buildings 10K to 20K sf MOU not required

•Agency needs to have developed a rudimentary inventory of buildings

Energy Performance Contracting

- Interior & Exterior Lighting
- Lighting Controls
- Energy Management Systems
- Plug Load Management
- Water Conservation Measures
- Building Envelope Upgrades

- Control/Control Upgrades
- Inefficiency Motor Replacement
- Variable Frequency Drives
- Inefficient Heating, Ventilation, & Air Conditioning (HVAC)
 Equipment Replacement
- Renewable Alternatives (i.e., Solar Thermal, Biomass)

ENERGY PERFORMANCE CONTRACTING PROCESS Facility Identified ESCO submits a Phase I **ESCO** completes proposal-DGS and Assign ESCO to Evaluate Phase I - Submit Agency reps, evaluate, the facility and submit a negotiate, add/ remove Phase II proposal Phase I (Audit/Design) items of work, and (construction) Proposal approve Phase I 3 2 DGS work w/ Treasurer's DGS and Office to Request DGS and Agency Agency issues secure Master BPW review/ evaluate and Notice To Lease Loan negotiate Phase II cost Approval Proceed-& Construction and scope for Phase II Establish starts Escrow 4 5 Account 7 6 DGS process All annual loan Construction quarterly payments Completedpayments (up from Escrow DGS/ agency Payback of Loan to 13 years) account based on manages starts from Energy are construction Construction Savings (reduced guaranteed by Completion draw utility bills) **Energy Savings** schedule 8 9 10 11

June 17th,18th Two Day Retuning Training



Large Buildings (> 100,000 sf) Small Buildings (<100,000 sf) U.S. DOE

Target and Improve Building Operations

Transfer "Re-tune" skills

Training Programs

Technicians

Building Operators

Building Managers

Energy Service Providers

Timeline

(How are we doing?)

•March 31st ECE Table Completion Day

April 28thAuditing and Assessment

May 12th First AEP Draft Due

June 2nd Employee Training

Webinar Questions & Answers